



Mailbox Milk Price Report

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United States Department of Agriculture

Agricultural Marketing Service

Dairy Programs

Market Information Branch

[MMPR-1023](#)

January 26, 2024

October 2023 Highlights

In October 2023, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$20.81 per cwt, up \$0.59 from the September 2023 average and down \$4.05 per cwt from the October 2022 average. The component tests of producer milk in October 2023 were: butterfat, 4.17%; protein, 3.31%; and other solids, 5.77%.

Mailbox Milk Prices, October 2023

Reporting Area ¹	Mailbox Milk Price ²		
	Oct 2022	Sep 2023	Oct 2023
	<i>(dollars per hundredweight)</i>		
New England States *	26.46	21.35	22.64
New York	25.97	21.16	22.60
Eastern Pennsylvania *	25.84	20.85	22.37
Appalachian States *	26.06	21.55	23.52
Southeast States *	26.04	22.11	24.13
Southern Missouri *	27.14	20.87	22.10
Florida	26.03	23.08	24.80
Western Pennsylvania *	25.54	20.52	21.74
Ohio	25.19	20.97	21.67
Indiana	25.10	20.40	21.82
Michigan	23.87	19.78	20.58
Wisconsin	24.13	19.51	19.27
Minnesota	25.37	19.62	19.56
Iowa	23.77	19.02	19.36
Illinois	25.61	20.38	20.95
Corn Belt States *	23.84	18.79	19.76
Western Texas *	24.16	19.32	19.68
New Mexico	22.76	17.96	18.99
Northwest States *	25.95	20.53	21.75
California	24.85	20.65	20.60
All Federal Order Areas *	24.86	20.22	20.81

* See footnotes on Page 3.

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Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by Month, January – June 2023

Reporting Area ¹	Jan	Feb	Mar	Apr	May	Jun
	<i>(dollars per hundredweight)</i>					
New England States *	23.47	22.36	21.52	21.12	20.51	19.42
New York	23.05	21.78	21.08	20.60	19.93	18.82
Eastern Pennsylvania *	22.92	21.74	20.90	20.43	19.89	18.84
Appalachian States *	24.23	22.93	21.56	21.18	21.22	19.95
Southeast States *	24.76	23.56	22.05	21.47	21.88	20.47
Southern Missouri *	23.51	21.75	19.77	18.98	17.88	16.74
Florida	25.79	25.08	23.38	23.02	23.26	21.72
Western Pennsylvania *	22.33	20.62	20.59	19.98	19.02	17.88
Ohio	22.84	20.82	20.82	20.76	19.65	18.33
Indiana	22.91	20.92	20.76	20.55	19.62	18.54
Michigan	21.54	19.52	19.52	19.38	18.21	16.77
Wisconsin	21.90	20.22	20.32	20.20	17.81	16.36
Minnesota	21.81	20.03	20.56	19.58	17.34	15.42
Iowa	21.18	19.40	19.65	18.88	16.97	15.22
Illinois	22.83	21.13	20.59	20.33	19.04	17.67
Corn Belt States *	21.08	19.50	19.01	18.35	17.13	15.72
Western Texas *	21.36	19.72	18.79	18.29	16.95	15.58
New Mexico	19.69	18.13	17.39	17.35	16.41	15.08
Northwest States *	22.69	21.07	20.74	20.29	18.89	18.09
California	22.55	20.87	20.47	19.93	18.37	17.11
All Federal Order Areas *	22.28	20.68	20.32	19.91	18.53	17.23

* See footnotes on Page 3.

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Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by Month, July - December 2023

Reporting Area ¹	Jul	Aug	Sep	Oct	Nov	Dec	Avg ³
	<i>(dollars per hundredweight)</i>						
New England States *	18.59	20.13	21.35	22.64			21.10
New York	18.23	19.76	21.16	22.60			20.68
Eastern Pennsylvania *	18.07	19.44	20.85	22.37			20.53
Appalachian States *	19.37	21.21	21.55	23.52			21.68
Southeast States *	19.91	20.31	22.11	24.13			22.05
Southern Missouri *	16.68	18.66	20.87	22.10			19.46
Florida	21.06	21.32	23.08	24.80			23.22
Western Pennsylvania *	17.14	18.88	20.52	21.74			19.89
Ohio	17.15	19.16	20.97	21.67			20.23
Indiana	17.16	18.83	20.40	21.82			20.23
Michigan	15.90	18.02	19.78	20.58			18.92
Wisconsin	15.32	18.58	19.51	19.27			18.98
Minnesota	15.34	18.88	19.62	19.56			18.82
Iowa	15.03	18.15	19.02	19.36			18.30
Illinois	16.61	18.74	20.38	20.95			19.85
Corn Belt States *	15.34	17.38	18.79	19.76			18.22
Western Texas *	15.49	18.23	19.32	19.68			18.46
New Mexico	14.46	16.35	17.96	18.99			17.20
Northwest States *	17.50	19.07	20.53	21.75			20.05
California	16.55	19.29	20.65	20.60			19.63
All Federal Order Areas *	16.61	18.95	20.22	20.81			19.57

¹ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. ² Net pay prices received by dairy farmers for milk (see the Methodology section). ³ Weighted average of the monthly figures. * New England States include Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont; Eastern Pennsylvania includes all counties to the east of those listed in Western Pennsylvania; Appalachian States include Kentucky, North Carolina, South Carolina, Tennessee, and Virginia; Southeast States include Alabama, Arkansas, Georgia, Louisiana, and Mississippi; Southern Missouri includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these; Western Pennsylvania includes the counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these; Corn Belt States include Kansas, Nebraska, and the Missouri counties to the north of those listed in Southern Missouri; Western Texas includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby; Northwest States include Oregon and Washington; All Federal Order Areas is the weighted average of prices for all reporting areas.

Methodology: Mailbox Milk Price Report

Definition: The Mailbox Price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk.

Data: Included in all payments for milk sold are: over-order premiums; quality, component, breed, and volume premiums; payouts from state-run over-order pricing pools; payments from super pool organizations or marketing agencies in common; payouts from programs offering seasonal production bonuses; and, monthly distributions of cooperative earnings. Annual distributions of cooperative profits/earnings or equity repayments are not included.

Included in costs associated with marketing milk are: hauling charges; cooperative dues, assessments, equity deductions/capital retains, and re-blends; the Federal milk order deduction for marketing services; Federally-mandated assessments such as the National Promotion Program and budget deficit reduction; and advertising/promotion assessments above the national program level. Other deductions, such as loan, insurance or feed mill assignments are not included.

For all markets, the mailbox price is reported at the handlers' average butterfat test (i.e., no adjustment to 3.5 percent).

Reliability: The AMS audit staff periodically perform on-site audits on each reporting agency's payroll records to ensure accurate reporting of mailbox price information. For enforcement purposes, the information used in this report is subject to audit for up to three years after the month reported.

Report Aggregation: The Market Administrators collect the information and calculate prices relative to their reporting areas, then submit to MIB. MIB then combines the data and publishes a weighted average.

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Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@usda.gov.

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For the most current release, visit AMS Dairy Program ([Dairy Product Mandatory Reporting Program's page](#)) or Cornell University's Library ([National Dairy Products Sales Report page](#)).

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