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INTERNATIONAL DAIRY MARKET NEWS: WESTERN EUROPE OVERVIEW: Early 2021 milk production is increasing seasonally in the primary Western European producing countries such as Germany, France, Netherlands and Italy. Cheesemakers in particular are vying to obtain as much milk as they can from increased volumes.

EASTERN EUROPE OVERVIEW: Belarus exports of primary dairy products January – October 2020 were butter, +8.9 percent; SMP, +1.7 percent; WMP, +18.4 percent; and cheese, +12.2 percent, according to CLAL data made available to USDA.

OCEANIA OVERVIEW: Australia: July - November 2020 milk production in Australia, October being the fifth month of the new season, increased 1.3 percent from July - November 2019, according to Dairy Australia. **New Zealand:** November 2020 New Zealand milksolids reported by DCANZ and CLAL, 242,303 million kg, are down 2.74 percent from November 2019 milksolids, 249,135 million kg. November 2020 milk production, 2,928 million MT, is down 2.50 percent from November 2019, 3,003 million MT.

SOUTH AMERICA OVERVIEW: Along with the new year, rain showers have returned to the main farm areas and dairy basins of South America, after several weeks of dryness. In general, these humid conditions have sustained the development of soybeans and corn throughout the Mercosur region. Meanwhile, some dairy farm operators have had to deal with sanitary measures due to muddy conditions. However, high summer temperatures continue to be the main factor in slowing down cow's milk production. No major transportation problems have been reported due to the rains.

NATIONAL RETAIL REPORT (DMN): The first week of the year provided an expected increase in retail dairy advertisements after the holiday weeks. Total conventional ad numbers increased 29 percent, while organic dairy advertisements jumped 115 percent in total. Conventional 8-ounce shred cheese was the most advertised dairy item this week, while half gallon milk was the most advertised organic dairy item.

NOVEMBER DAIRY PRODUCTS HIGHLIGHTS (NASS): Butter production was 168 million pounds, 4.0 percent above November 2019, and 1.8 percent above October 2020. American type cheese production totaled 449 million pounds, 3.9 percent above November 2019, but 2.8 percent below October 2020. Total cheese output (excluding cottage cheese) was 1.10 billion pounds, 0.6 percent above November 2019, but 2.7 percent below October 2020. Nonfat dry milk production, for human food, totaled 152 million pounds, 9.2 percent above November 2019, and 9.3 percent above October 2020. Dry whey production, for human food, was 70.0 million pounds, 5.9 percent below November 2019, and 5.7 percent below October 2020. Ice cream, regular hard production, totaled 53.0 million gallons, 13.0 percent above November 2019, but 14.1 percent below October 2020.

COMMODITY	MONDAY JAN 4	TUESDAY JAN 5	WEDNESDAY JAN 6	THURSDAY JAN 7	FRIDAY JAN 8	WEEKLY CHANGE	WEEKLY AVERAGE
CHEESE							
BARRELS	\$1.4825 (-0.0600)	\$1.5550 (+0.0725)	\$1.6400 (+0.0850)	\$1.6525 (+0.0125)	\$1.6525 (N.C.)	:: (+0.1100)	:: \$1.5965 (+0.0934)
40 POUND BLOCKS	\$1.6175 (-0.0325)	\$1.6775 (+0.0600)	\$1.7850 (+0.1075)	\$1.8975 (+0.1125)	\$1.9175 (+0.0200)	:: (+0.2675)	:: \$1.7790 (+0.1440)
NONFAT DRY MILK							
GRADE A	\$1.1475 (+0.0050)	\$1.1750 (+0.0275)	\$1.1900 (+0.0150)	\$1.1950 (+0.0050)	\$1.1900 (-0.0050)	:: (+0.0475)	:: \$1.1795 (+0.0395)
BUTTER							
GRADE AA	\$1.3950 (-0.0250)	\$1.4475 (+0.0525)	\$1.4350 (-0.0125)	\$1.3900 (-0.0450)	\$1.3800 (-0.0100)	:: (-0.0400)	:: \$1.4095 (-0.0536)
DRY WHEY							
EXTRA GRADE	\$0.4650 (+0.0025)	\$0.4800 (+0.0150)	\$0.4850 (+0.0050)	\$0.5000 (+0.0150)	\$0.5000 (N.C.)	:: (+0.0375)	:: \$0.4860 (+0.0197)

Prices shown are in U.S. dollars per lb. in carlot quantities. Carlot unit weights: CHEESE, 40,000-44,000 lbs.; NONFAT DRY MILK, 41,000-45,000 lbs.; BUTTER, 40,000-43,000 lbs.; DRY WHEY, 41,000-45,000 lbs. Weekly Change is the sum of Daily Price Changes. Weekly Average is the simple average of the Daily Cash Close prices for the calendar week. Weekly Average Change is the difference between current and previous Weekly Average. Computed by Dairy Market News for informational purposes. This data is available on the Internet at

NOTICE: Five days of trading information can be found at www.cmegroup.com/trading/agricultural/spot-call-data.html

BUTTER MARKETS

NORTHEAST

Eastern milk supplies are abundant in the region. For the start to the new year, butter makers are receiving strong cream supplies for active churning schedules. Some manufacturers' print stocks are outweighed by current bulk supplies. Cream supplies are aplenty for spot/contract needs. Some butter manufacturers are not purchasing spot cream supplies at this time. Several operations are starting new cream contracts this week. Retail butter orders are steady to flat. Foodservice orders are slow at this time. On various spot markets, buyers' butter demands are mixed. The East wholesale bulk butter price is 2-7 cents over the market of the CME Group, with various time frames and averages used. Butter markets display an unsettled tone.

Prices for: Eastern U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter
Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0200 - +0.0700

Secondary Sourced Information:

The CME Group December 2020 monthly average price for Graded AA butter, \$1.4806, increased from the November average of \$1.3941.

CENTRAL

Butter markets, among others, got a boost on Tuesday after news of the continuation of governmental food box programs was announced. In the region, churning has resumed apace following the holidays. There is a lot of available cream on the market. Butter makers say they are turning down spot prices around flat market. Additionally, they are finding Western cream offers at values. Some plant managers say cream trucks are lined up, in some cases, outside their plants. Butter plant managers relay food service sales are well below last year's figures, but they are waiting for customers to settle in following the holiday season.

Prices for: Central U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter
Bulk Basis Pricing - 80% Butterfat \$/LB: 0.0000 - +0.0500

Secondary Sourced Information:

The CME Group December monthly average price for Grade AA butter was \$1.4806, compared to \$1.3941 in November.

WEST

Western butter sales activity has quieted following the winter holidays. Retailers are still restocking shelves, but orders are coming in sporadically. Food service demand is weak. Butter production is active. Manufacturers say they have ample supplies of cream for the churns. Cream multiples cover a wide range below and above flat market, depending on volume and location. Butter stocks are heavy, especially for bulk butter.

Prices for: Western U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter
Bulk Basis Pricing - 80% Butterfat \$/LB: 0.0000 - +0.0750

Secondary Sourced Information:

CME GROUP MONTHLY AVERAGES

The CME Group December 2020 monthly average price for Grade AA butter, \$1.4806, is up from the November monthly average price of \$1.3941, but down from the monthly average of a year ago, \$1.9736.

The average CME butter price for the year of 2020 was \$1.5782.

CME CLOSING PRICE

The Grade AA butter price at the CME Group on Wednesday closed at \$1.4350, compared to the weekly average price of \$1.4631 from last week.

CHEESE MARKETS

NORTHEAST

Northeastern cheese makers are running strong production schedules. Milk volumes are seasonally abundant in the region. Some Class III plants are operating near or at capacity. Manufacturers' cheese inventories are slightly increasing, although there are no reports of supplies being burdensome. Spot market activities are somewhat mixed. Foodservice sales are slower. Mozzarella and provolone cheese orders from pizzerias/restaurants are steady to decreased. Retail sales are reportedly steady for the near term. There are reports the Farmers to Families Food Box program has plans to continue and provide dairy products in food boxes. Cheese markets are unsettled. The DMN Northeast December 2020 monthly average price for cheddar blocks is \$2.2286, compared to \$2.8859 one month ago. Processed 5# sliced average price is \$1.7819, compared to \$2.4082 one month ago.

WHOLESALE SELLING PRICES: DELIVERED
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 40 pound Block	2.0875-2.3750
Muenster	2.0750-2.4250
Process American 5 pound Sliced	1.6025-2.0825
Swiss 10-14 pound Cuts	3.8725-4.1950

MIDWEST

Cheese producers are very busy in the region. Some plant managers report staffing shortages. Particularly plants in more rural areas are having trouble thoroughly maintaining full work crews. Interestingly, the shortages are not solely due to COVID-19. Contacts suggest running six and seven day workweeks over the holidays has been a hurdle. There are few options for producers with the surplus of milk. Spot milk prices are at or near holiday levels. Some good news came in regarding demand. Although some cheesemakers reported softening demand from Eastern customers due to COVID-19 related restrictions, some other producers say interest levels have shifted higher. Curd makers reported being booked through most of Q1. Cheese market tones are positive after some news regarding continuation of food box programs surfaced early this week.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Blue 5 pounds	2.2700-3.3400
Brick 5 pounds	2.0025-2.4275
Cheddar 40 pound Block	1.7250-2.1250
Monterey Jack 10 pounds	1.9775-2.1825
Mozzarella 5-6 pounds	1.8025-2.7475
Muenster 5 pounds	2.0025-2.4275
Process American 5 pound Loaf	1.5875-1.9475
Swiss 6-9 pound Cuts	3.3875-3.5050

WEST

Manufacturers say sales for western cheese going into pizza has been strong throughout the fall and winter. Industry contacts think this will continue for the near term. In addition, retail orders are firm as grocers restock the shelves following the winter holidays. While food service demand is still sluggish, some contacts think the announcement earlier this week pledging more money for the farmers to families food box program will help clear cheese stocks. Inventories are balanced to heavy. Following the program announcement, block and barrel pries moved higher within some cash markets. Some contacts think market speculators are making purchases and putting the cheese into storage within a cash and carry strategy. Manufacturers say production is active with plenty of milk for the cheese vats.

WHOLESALE SELLING PRICES: DELIVERED
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 10 pound Cuts	1.9625-2.1625
Cheddar 40 pound Block	1.7150-2.2050
Monterey Jack 10 pounds	1.9500-2.2250
Process American 5 pound Loaf	1.6050-1.8600
Swiss 6-9 pound Cuts	3.6800-4.1100

FOREIGN TYPE

Sources in Germany report that during the opening days of 2021 cheese markets are stable. New ordering is slow to resume. Contracted orders are being shipped. A few spot market sales have been made. Prices in Western Europe are not moving very much. Much Q1 2021 ordering is believed to have been finalized but some late buyers will be working to finalize deals soon. This all is as was expected. Cheese manufacturers continue to shift their focus to making cheese for retail sale, away from food service.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK IMPORTED	DOMESTIC
Blue	2.6400-5.2300	2.0950-3.5825*
Gorgonzola	3.6900-5.7400	2.6025-3.3200*
Parnesan	-0-	3.4825-5.5725*
Romano	-0-	3.2850-5.4400*
Sardo Romano (Argentina)	2.8500-4.7800	-0-
Reggianito (Argentina)	3.2900-4.7800	-0-
Jarlsberg	2.9500-6.4500	-0-
Swiss	-0-	3.9075-4.2325*
Swiss (Finland)	2.6700-2.9300	-0-

* = Price change.

COLD STORAGE

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	BUTTER	CHEESE
01/04/2021	46084	78630
01/01/2021	45415	77986
CHANGE	669	644
% CHANGE	1	1

FLUID MILK AND CREAM

EAST

Northeast milk production is slightly up. Milk supplies are readily available for manufacturing needs. Class I sales are a bit higher from last week. Class II and III operations are receiving strong milk volumes. In the Mid-Atlantic, Class I sales are receiving most milk loads. There is somewhat of a good balance between milk supply/demand. Southeast milk output is up. Milk managers report there were strong Class I orders through the holidays. Class I sales are clearing most available milk supplies this week. Florida milk output is slightly up. Weather conditions are fairly comfortable for dairy cows. Class I sales have picked up from last week. Cream markets are seasonally soft. Supplies continue to be abundant in the East. Spot trading activities have slightly picked up from the holidays. Butter churns are strong. New cream contracts are starting this week for several operations. Condensed skim supplies are very available in the region. Milk managers are sending volumes to other regions to locate manufacturing capacity. Current demands are outweighed by regional supplies at this time.

The DMN December average for Northeast Class II cream was \$1.6707, compared to \$1.8622 a month ago.

The DMN December monthly average for Northeast Class II condensed skim was \$0.7091, compared to \$1.0684 a month ago.

Northeastern U.S., F.O.B. Condensed Skim
 Price Range - Class II; \$/LB Solids: 0.50 - 0.70
 Price Range - Class III; \$/LB Solids: 0.60 - 0.80

Northeastern U.S., F.O.B. Cream
 Multiples Range - All Classes: 1.0500 - 1.1800
 Price Range - Class II; \$/LB Butterfat: 1.5363 - 1.7265

MIDWEST

Dairy farmers report colder weather in the upper Midwest is still presenting them with a moderate level of cow comfort. Therefore, milk production remains steady in that area. Farmers throughout the region say feed improvements have led to improved components and milk production, in general. That said, as corn prices continue to increase, there are some near term concerns regarding feed rations. Class III producers, again, received abundant offers of spot milk and reported prices remain near holiday discounted levels. Cheesemakers are busier, as holiday days off are in their rearview mirror and milk continues to flow in. The cream narrative is similar to raw milk. Butter plant managers say offers are heavy, but like cheesemakers, they are busier coming into the first quarter. Ice cream makers' demands are also inching up, which have some contacts expecting more balance in the next few weeks. Regardless, there is plenty of both milk and cream in the Midwest. Winter wheat progress is ongoing with some more moisture in the southern plains, as multiple snowfalls already this season have assisted fields that were experiencing drought conditions previous to the snowfall.

The DMN monthly average of the range price series for Upper Midwest Class II cream during December was \$1.7103, compared to \$1.8287 in November.

Price Range - Class III Milk; \$/CWT; Spot Basis: -8.50 - -4.00
 Trade Activity: Moderate

Midwestern U.S., F.O.B. Cream
 Multiples Range - All Classes: 1.0000 - 1.2000
 Price Range - Class II; \$/LB Butterfat: 1.6826 - 1.7557
 Multiples Range - Class II: 1.1500 - 1.2000

WEST

Farm milk production in California is stable. Milk flows are getting back to normal following the New Year holiday shortened week. Discount priced milk loads in the spot market are still common across the state. The school milk bottling orders are still at mid-winter low tide. But most manufacturers have regular weekly schedules and intakes are balanced against processing needs. Farm milk output in Arizona is unchanged from the previous week. Class I and Class II retail orders are firming as grocers restock the shelves following the year-end holidays. More milk is available for processing, especially with the decline in Class I inquiries from schools' accounts. In New Mexico, farm milk production is also stable. Drying and churning are helping keeping milk and cream loads under control. Orders for next week delivery are up as educational institutions are expected to reopen soon. Milk production in the Pacific Northwest is incrementally increasing. Seasonal weather patterns are supporting favorable cow comfort. Milk collections are well balanced with processing needs. Bottling demand is steady. Milk production in the mountain states of Idaho, Utah, and Colorado is heavy. While industry contacts do not believe there has been much, if any, milk discarded during the winter holidays, discounted loads of milk are a regular occurrence in Idaho. Some handlers are selling milk loads at \$4.50 under Class IV. With seasonally lower demand from ice cream makers and some Class II processors, large volumes of condensed skim are clearing through the dryers this week in the west region. Meanwhile, cream volumes remain abundant and cream multiples for all Classes are lower from the previous week.

Western U.S., F.O.B. Cream
 Multiples Range - All Classes: 0.9000 - 1.1800

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Low/medium heat nonfat dry milk (NDM) prices shifted higher in every facet this week. There is a lot of condensed skim, and minus some plant disruptions due to COVID-19 and/or other maintenance issues, production is busy. However, contacts relay lighter offers or offers at increasing price points. Export interests are and have been a factor in keeping markets strong. Condensed skim availability is noted as plentiful. High heat NDM prices shifted higher on the bottom of the range, on quiet trading. Overall, NDM markets are bullish.

EAST: Low/medium heat nonfat dry milk (NDM) prices shifted higher on the range and mostly price series this week. In addition, spot prices are higher on various market exchanges. Market participants relay NDM markets are somewhat firming. Low/medium heat NDM production schedules are active in the East. Condensed skim volumes are readily available for processing needs. Inventory levels are steady to slightly declining from healthy spot/contract demands. High heat NDM prices shifted higher on the bottom of the price range. Although trading activities are light, buyers are purchasing within a tighter range. Drying schedules are fairly short in the region. The high heat market tone is stable.

The DMN monthly average of the mostly price series for Central and East low/medium heat NDM during December was \$1.1149, compared to \$1.0840 in November.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - Low & Medium Heat; \$/LB: 1.1300 - 1.2000
Mostly Range - Low & Medium Heat; \$/LB: 1.1400 - 1.1650

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - High Heat; \$/LB: 1.2000 - 1.3000

NONFAT DRY MILK - WEST

Low/medium heat nonfat dry milk (NDM) prices shifted higher on the top of the range and top and bottom of the mostly prices series. The bottom of the range remained steady. Coming off the holidays, low/medium heat NDM markets are firming. Trading activities are moderate for the near term. International demands are fairly stable. In the West, low/medium heat NDM production is strong. Manufacturers' inventory levels are currently available for spot/contract requests. The market undertone has firmed. High heat NDM prices are higher. Scheduled drying time is mostly limited. Trading activities slightly picked up this week. In general, high heat NDM markets are fairly steady.

The December 2020 Dairy Market News monthly average for the West low/medium heat nonfat dry milk mostly series is \$1.1182 compared to \$1.0891 a month ago.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - Low & Medium Heat; \$/LB: 1.1000 - 1.2175
Mostly Range - Low & Medium Heat; \$/LB: 1.1300 - 1.1600

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - High Heat; \$/LB: 1.2100 - 1.3450

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Dry buttermilk prices shifted notably higher on the top of the range. Producers report interest has increased sharply this week. Drying has been sporadic, with a lot of condensed skim flowing into plants while nonfat dry milk markets move in bearish fashion simultaneously. Additionally, producers say contracts are in good shape and keeping spot market loads scant. There is a lot of condensed buttermilk available. Ice cream manufacturing is busier than some contacts expected moving into Q1. All said, buttermilk market tones are steady to bullish.

EAST: Dry buttermilk prices are steady to higher. Spot market activity is light, although some buyers are purchasing spots for the start to Q1. Current demands are somewhat mixed. Manufacturers' inventory levels are very tight. Buttermilk powder production is limited, with the majority of drying time scheduled for low/medium heat nonfat dry milk. There are reports condensed buttermilk volumes are readily available for processing needs. The dry buttermilk market tone is stable.

The DMN monthly average of the range price series for Central and East dry buttermilk during December was \$1.0161, compared to \$.9887 in November.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk
Price Range ; \$/LB: 1.0000 - 1.1000

DRY BUTTERMILK - WEST

Western dry buttermilk prices edged up on the bottom of the range and on the mostly series. Trading activity was moderate, but export interests are keeping Western powder markets strong. There is a lot of cream for butter churning, but as ice cream production is reportedly coming on stronger than expected into the first quarter, condensed buttermilk, which has been abundant, is expected to start finding more destinations. That said, drying buttermilk has been intermittent regardless. Lots of condensed skim and strong nonfat dry milk markets have continued to keep drying buttermilk on the back burner. Market tones are steadily bullish.

The DMN monthly average of the mostly price series for West dry buttermilk during December was \$1.0124, compared to \$.9838 in November.

Prices for: Western U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk
Price Range ; \$/LB: 1.0100 - 1.0500
Mostly Range - ; \$/LB: 1.0300 - 1.0400

DRY WHOLE MILK - U.S.

Free on board spot prices for national dry whole milk are mixed, compared to the previous week. The trading activity in the spot market is light to moderated as a good portion of sales are based on Q1 contractual needs. The spot market undertone looks to be in unsteady territory as prices have been very volatile in the past few weeks. Some manufacturers anticipate increasing dry whole milk production during the next few weeks in order to help to clear some condensed whole milk volumes.

Prices for: U.S., All First Sales, F.O.B., Conventional, and Edible Dry Whole Milk
Price Range - 26% Butterfat; \$/LB: 1.4500 - 1.6000

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY- CENTRAL

Dry whey prices shifted higher across the board this week. Class III production has been very busy. There were some days off during the holidays, but most producers report going to six or seven day workweeks now. Milk amounts are ample. Production is picking up, but interest is growing as well. All said, the supply/demand scales are listing in the demand direction. Some end users reported being stocked enough to wait out the current bullish push, but as high protein blends have strengthened, dry whey shifts in production may also benefit markets in the medium term. Animal feed whey prices pushed higher on the bottom of the range on slow trading. The DMN monthly average of the mostly price series for Central dry whey during December was \$.4284, compared to \$.3993 in November. The monthly average of the range price series for Central animal feed whey during December was \$.3416, compared to \$.3142 in November.

Prices for: Central U.S., All First Sales, F.O.B., Conventional, and Non-Edible Dry Whey
 Price Range - Animal Feed; \$/LB: .3400 - .3800

Prices for: Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey
 Price Range - Non-Hygroscopic; \$/LB: .4050 - .5000
 Mostly Range - Non-Hygroscopic; \$/LB: .4400 - .4625

DRY WHEY- NORTHEAST

Whey powder prices picked up on the bottom of the range this week. East dry whey markets continue to display solidity. For the start to the new year, buyers continue to purchase additional spot loads on various market exchanges. Current demands are healthy in domestic and international markets. Dry whey production is fairly active in the region. Manufacturers' inventory levels are balanced for the near term. A few operations are not offering on the spot market. The market tone is steadily bullish. The December 2020 Dairy Market News monthly average for Northeast dry whey was \$.04268 compared to \$.03870 one month ago.

Prices for: Eastern U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey
 Price Range - Non-Hygroscopic; \$/LB: .4100 - .4700

DRY WHEY- WEST

The western whey price range and mostly price series both narrowed. Although some of the higher prices from a few weeks ago cleared the market, lower priced deals are not present either. Industry contacts suggest that supplies are very tight. Dry whey manufacturing is below production levels from last year. In addition, contacts report demand is strong and steady from domestic and international markets. In some cases, manufacturers are only able to supply regular contracted customers. The casual shopper is having a tough time finding available dry whey. The market tone for dry whey is firming. The DMN monthly average of the mostly price series for West dry whey during December was \$.4452 compared to \$.4074 one month ago and \$.3479 a year ago. The West dry whey mostly price series averaged \$.3702 for the year of 2020.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey
 Price Range - Non-Hygroscopic; \$/LB: .4100 - .5200
 Mostly Range - Non-Hygroscopic; \$/LB: .4500 - .4700

Dairy Products Report – Whey Summary

Released January 6, 2021, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

Dry Whey (Human) Production – States and United States

State	Monthly Production (1000 pounds)			Percent Change from	
	NOV 2019	OCT 2020	NOV 2020	NOV 2019	OCT 2020
United States	73,920	73,700	69,534	-5.9	-5.7
Atlantic	20,793	21,214	18,987	-8.7	-10.5
Central	35,357	32,473	33,032	-6.6	1.7
Wisconsin	22,443	21,642	22,833	1.7	5.5
West	17,770	20,013	17,515	-1.4	-12.5

Dry Whey – Cumulative Production January - NOVober

Dry Whey	Cumulative Production (1000 pounds)		Percent Change from
	2019	2020	2019
Total ¹	897,737	875,835	-2.4
Human ²	883,097	860,711	-2.5

1. Excludes all modified dry whey products.
2. Values are calculated from Dairy Products report data.

Manufacturers' stocks end of month ³

Dry Whey	End of month stocks (1000 pounds)			Percent Change from	
	NOV 2019	OCT 2020	NOV 2020	NOV 2019	OCT 2020
Human	77,988	67,065	66,387	-14.9	-1.0
Animal	1,063	998	872	-18.0	-12.6
Total	79,051	68,063	67,259	-14.9	-1.2

3. Stocks held by manufacturers at all points and in transit.

WHEY PROTEIN CONCENTRATE

Whey protein concentrate 34% prices are lower at the bottom of the price range but higher at the top of the range and both ends of the mostly price series. While a few buyers found deals for WPC 34% at lower prices, WPC 34% prices are trending higher, pulled along by livelier demand for whey proteins in general. Industry contacts say they are getting regular inquiries from buyers looking for WPC 34%. In some cases, the shoppers can find what they need. However, for some brands, those that meet stringent end user requirements, supplies are tight and committed for the near term. Production is stable. The December 2020 Dairy Market News average of the mostly price series for Central and West whey protein concentrate 34% is \$.9255, compared to \$.9124 in November and \$.9854 one year ago. The whey protein concentrate 34% mostly price series averaged \$.09375 for the year of 2020.

Prices for: Central and Western U.S., All First Sales, F.O.B., Extra Grade, Conventional, and Edible Whey Protein Concentrate
 Price Range - 34% Protein; \$/LB: .8300 - 1.1025
 Mostly Range - 34% Protein; \$/LB: .9100 - .9700

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

CONTINUED FROM PAGE 6**LACTOSE**

The bottom of the lactose price range moved slightly higher, but the top of the price range and mostly price series moved lower. Industry contacts note prices have eased back as the market transitions into Q1. While price pressures remain, a few contacts think the market is stabilizing. Some manufacturers report moving heavy volumes late in 2020 and now have better balanced stocks. Others suggest they are committed well into 2021. Lactose supplies are available for most buyer needs, but some brands can be more difficult to find. Lactose demand for standardization has been high. Inquiries for other uses are common but subdued when compared to last summer. Lactose production is steady. The December 2020 Dairy Market News average of the mostly price series for Central and West lactose was \$0.4333, compared to \$0.4751 in November, and \$.2900 one year ago. The lactose mostly price series averaged \$0.4223 for the year of 2020.

Prices for: Central and Western U.S., Spot Sales And Up to 3 Month Contracts, F.O.B., Conventional, and Edible Lactose
 Price Range - Non Pharmaceutical; \$/LB: .3100 - .5500
 Mostly Range - Non Pharmaceutical; \$/LB: .3500 - .4600

CASEIN

The low end of the price range for acid and rennet casein strengthened. No change was noted in the top range prices. Slow late December 2020 casein trading and contracting has ramped up this week. Almost all current activity is focused on signing contracts for future delivery. A January 6 holiday in some Western European countries temporarily slowed activity there, but that aside, activity this week is more engaged than recent weeks. Seasoned casein buyers know that as the Oceania regional milk production season declines, and more buyers move to lock in supplies, it is wise to move forward with completing contracting activity. A new undertone is developing concern with a possible drought in New Zealand. That helps to hasten contracting.

Prices for: Spot Sales And Up to 3 Month Contracts, Free on Board - Warehouse, Non-Restricted, All Mesh Sizes, Conventional, and Edible Casein

Acid; Price Range - \$/LB: 3.5000-3.7000
 Rennet; Price Range - \$/LB: 3.4700-3.4975

Dairy Products Report – Whey Derivatives Summary

Released on: January 6, 2021

by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

Selected Whey Derivatives Production – United States

Product	Monthly Production (1000 pounds)			Percent Change from	
	NOV 2019	OCT 2020	NOV 2020	NOV 2019	OCT 2020
Whey Protein Concentrate, human and animal 25.0-49.9 percent	14,212	14,313	15,145	6.6	5.8
50.0-89.9 percent	26,484	24,376	24,766	-6.5	1.6
Whey protein isolates, 90.0 percent or greater	9,321	10,005	8,754	-6.1	-12.5
Lactose, human and animal	88,375	91,218	89,767	1.6	-1.6

Selected Whey Derivatives – Cumulative Production January - November

Product	Cumulative Production (1000 pounds)		Percent Change from
	2019	2020	2019
Whey Protein Concentrate, human and animal ¹ 25.0-49.9 percent	165,394	160,442	-3.0
50.0-89.9 percent	282,261	272,155	-3.6
Whey protein isolates, 90.0 percent or greater ¹	110,476	107,580	-2.6
Lactose, human and animal	1,133,969	1,036,627	-8.6

1. Values are calculated from Dairy Products report data.

Manufacturers' stocks end of month ²

Product	End of month stocks (1000 pounds)			Percent Change from	
	NOV 2019	OCT 2020	NOV 2020	NOV 2019	OCT 2020
Whey Protein Concentrate, human and animal 25.0-49.9 percent	24,530	26,212	28,527	16.3	8.8
50.0-89.9 percent	43,291	36,957	35,489	-18.0	-4.0
Whey protein isolates, 90.0 percent or greater	17,650	14,766	14,830	-16.0	0.4
Lactose, human and animal	116,469	104,373	113,799	-2.3	9.0

2. Stocks held by manufacturers at all points and in transit.

U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection

WEEK ENDING	2020 WEEKLY DAIRY COWS	2020 CUMULATIVE DAIRY COWS	2019 WEEKLY DAIRY COWS	2019 CUMULATIVE DAIRY COWS
12/26/2020	44.1	3,094.1	47.3	3,209.1

WEBSITE: http://www.ams.usda.gov/mnreports/sj_ls714.txt

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, the Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA

FEDERAL MILK ORDER CLASS III MILK PRICES (3.5% Butterfat)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2016	13.72	13.80	13.74	13.63	12.76	13.22	15.24	16.91	16.39	14.82	16.76	17.40
2017	16.77	16.88	15.81	15.22	15.57	16.44	15.45	16.57	16.36	16.69	16.88	15.44
2018	14.00	13.40	14.22	14.47	15.18	15.21	14.10	14.95	16.09	15.53	14.44	13.78
2019	13.96	13.89	15.04	15.96	16.38	16.27	17.55	17.60	18.31	18.72	20.45	19.37
2020	17.05	17.00	16.25	13.07	12.14	21.04	24.54	19.77	16.43	21.61	23.34	15.72

FEDERAL MILK ORDER CLASS IV MILK PRICES (3.5% Butterfat)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2016	13.31	13.49	12.74	12.68	13.09	13.77	14.84	14.65	14.25	13.66	13.76	14.97
2017	16.19	15.59	14.32	14.01	14.49	15.89	16.60	16.61	15.86	14.85	13.99	13.51
2018	13.13	12.87	13.04	13.48	14.57	14.91	14.14	14.63	14.81	15.01	15.06	15.09
2019	15.48	15.86	15.71	15.72	16.29	16.83	16.90	16.74	16.35	16.39	16.60	16.70
2020	16.65	16.20	14.87	11.40	10.67	12.90	13.76	12.53	12.75	13.47	13.30	13.36

FEDERAL MILK ORDER CLASS PRICES FOR 2020 (3.5% Butterfat)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I (BASE)	15.14											
II												
III												
IV												

Further information may be found at: <https://www.ams.usda.gov/rules-regulations/mmr/dmr>

**NATIONAL DAIRY PRODUCTS SALES REPORT
U.S. AVERAGES AND TOTAL POUNDS**

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
01/02/2021	1,5281 2,482,890	1,6639 11,019,418	1,5107 13,225,823	.4385 3,506,579	1.1091 12,675,114

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/rules-regulations/mmr/dmr>

**CME GROUP, INC FUTURES
Selected settling prices**

CLASS III MILK FUTURES (Pit-Traded) (\$/cwt)

DATE	01/01	01/04	01/05	01/06	01/07
DEC 20	CME	15.42	16.17	16.66	16.85
JAN 21	CLOSED	17.12	17.87	19.04	19.46
FEB 21		17.28	18.03	18.92	19.13

NONFAT DRY MILK FUTURES (Pit-Traded) (¢/lb)

DATE	01/01	01/04	01/05	01/06	01/07
DEC 20	CME	112.90	113.25	113.25	113.28
JAN 21	CLOSED	114.25	117.00	116.78	117.68
FEB 21		115.73	118.45	118.70	120.25

CLASS IV MILK FUTURES (Pit-Traded) (\$/cwt)

DATE	01/01	01/04	01/05	01/06	01/07
DEC 20	CME	13.79	13.85	13.85	13.85
JAN 21	CLOSED	14.15	14.41	14.61	14.59
FEB 21		14.63	15.08	15.28	15.21

WHEY (Electronic-Traded) (¢/lb)

DATE	01/01	01/04	01/05	01/06	01/07
DEC 20	CME	44.03	44.03	44.00	44.50
JAN 21	CLOSED	44.20	44.83	46.25	46.88
FEB 21		44.00	45.00	46.00	47.05

CASH SETTLED BUTTER FUTURES (Electronic-Traded) (¢/lb)

DATE	01/01	01/04	01/05	01/06	01/07
DEC 20	CME	147.50	147.50	148.50	149.00
JAN 21	CLOSED	151.25	155.48	155.00	152.75
FEB 21		161.00	168.00	169.00	167.00

BLOCK CHEESE CSC (Electronic-Traded) (\$/lb)

DATE	01/01	01/04	01/05	01/06	01/07
DEC 20	CME	1.67	1.72	1.76	1.78
JAN 21	CLSOED	1.85	1.93	2.02	2.08
FEB 21		1.85	1.89	1.99	2.02

Further information may be found at: <http://www.cmegroup.com/market-data/daily-bulletin.html>

INTERNATIONAL DAIRY MARKET NEWS - EUROPE

Information gathered December 21, 2020 - January 8, 2021

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

WESTERN OVERVIEW

Early 2021 milk production is increasing seasonally in the primary Western European producing countries such as Germany, France, Netherlands and Italy. Cheesemakers in particular are vying to obtain as much milk as they can from increased volumes.

The focus of cheese manufacturing is to keep retail sellers stocked. Food service interest is lagging with some Western European countries increasing COVID-19 related activity and dining out guidelines. Limited cheese is available for spot market sales. Manufacturers have been able to somewhat increase cheese in aging facilities over the December holidays because few new sales occurred during that period.

European Union cheese exports January – October 2020, 753,393 MT, increased 8 percent from January – October 2019 according to the European Union citing Eurostat data. Top export destinations January – October 2020 and percentage change from January – October 2019 are Japan, 108,331 MT, +13 percent; USA, 96,517 MT, -15 percent; and Switzerland, 58,162 MT, +12 percent.

EASTERN EUROPE

Belarus exports of primary dairy products January – October 2020 were butter, +8.9 percent; SMP, +1.7 percent; WMP, +18.4 percent; and cheese, +12.2 percent, according to CLAL data made available to USDA.

Ukraine exports of primary dairy products January – October 2020 were below January – October 2019. Results include butter, -42.5 percent; SMP, -23.7 percent; WMP, -58.8 percent; and cheese, -19.5 percent, according to CLAL data made available to USDA.

BUTTER/BUTTEROIL

The Western European butter price range has strengthened consistent with the general price strength for dairy commodities. Following the December holiday lull in activity, it has been back to business for butter buyers and sellers. The normal pattern is for buying activity to increase early in January then continue to increase through January. The same pattern is expected this year. That spurs some of the current buyers to try and get commitments locked down early in the month. The focus of manufacturers is on the European internal market more so than exports. Buying interest is stronger for packaged butter as many customers continue to eat more meals at home than at restaurants. Butteroil prices are also higher.

Western Europe, 82% Butterfat, Free on Board - Port Butter
Price Range - \$/MT: 4,000 - 4,225

Western Europe, 99% Butterfat, Free on Board - Port Butteroil
Price Range - \$/MT: 4,900 - 5,025

Secondary Sourced Information:

European Union butter exports January – October 2020, 177,558 MT, increased 27 percent from January – October 2019 according to the European Union citing Eurostat data. Top export destinations

January – October 2020 and percentage change from January – October 2019 are USA, 35,432 MT, +17 percent; Saudi Arabia, 15,132, +101 percent; and China, 13,121, +50 percent.

SKIM MILK POWDER

In Western Europe the skim milk powder price range has strengthened. Early 2021 food grade SMP stocks are called low. Nevertheless, most contracted buyers report being able to access deliveries in a timely way. This is true for export customers as well as customers in the EU. Following a slow period during the December holiday period, buyers and sellers are ramping up to more active transactional activity. Most Q1 contracting is complete. There are still enough spot market buyers to keep generating sales reports. Most activity is now focused on Q2 of 2021.

Prices for: Europe, All First Sales, Free on Board - Port, Conventional, and Edible Skim Milk Powder
Price Range - 1.25% Butterfat; \$/MT: 2,675 - 2,825

Secondary Sourced Information:

European Union SMP exports January – October 2020, 683,578 MT, decreased 16 percent from January – October 2019 according to the European Union citing Eurostat data. Top export destinations January – October 2020 and percentage change from January – October 2019 are Algeria, 105,776 MT, +30 percent; China, 100,242 MT, -7 percent; and Nigeria, 38,873 MT, +12 percent.

WHEY

The price range for Western European whey increased at the low end but remained steady at the top. Export commitments and interest are stronger than internal European demand. Most contracts for food grade whey are being filled on time. Spot market whey is available but most new interest is contracting activity. As with other dairy products, transactional activity is expected to increase moving through January.

Prices for: Western Europe, All First Sales, Free on Board - Port, Conventional, and Edible Dry Whey
Price Range - Non-Hygroscopic; \$/MT: 1,000 - 1,050

WHOLE MILK POWDER

A stronger whole milk powder price range settled in this week. More firming occurred at the low end of the range than the high end. Manufacturers say this reflects somewhat tighter supplies bringing fewer buyer options. WMP is available but there is some reduction in supply availability. Most sales are covered by contracts rather than being spot sales. The primary focus in coming weeks will be contracting.

Prices for: Europe, All First Sales, Free on Board - Port, Conventional, and Edible Whole Milk Powder
Price Range - 26% Butterfat; \$/MT: 3,400 - 3,475

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INTERNATIONAL DAIRY MARKET NEWS - EUROPE

Information gathered December 21, 2020 - January 8, 2021

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Secondary Sourced Information:

European Union WMP exports January – October 2020, 270,911 MT, increased 13 percent from January – October 2019 according to the European Union citing Eurostat data. Top export destinations January – October 2020 and percentage change from January – October 2019 are Oman, 40,433 MT, +11 percent; Algeria, 36,197 MT, +132 percent; and Nigeria, 18,124 MT, +13 percent.

INTERNATIONAL DAIRY MARKET NEWS - OCEANIA

Information gathered December 21, 2020 - January 8, 2021

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

OCEANIA DAIRY MARKET OVERVIEW

AUSTRALIA: July - November 2020 milk production in Australia, October being the fifth month of the new season, increased 1.3 percent from July - November 2019, according to Dairy Australia. More detailed production data are in the table which follows.

AUSTRALIA MILK PRODUCTION, MILKFAT and PROTEIN

July - November 2020

State	Million Liters	Percent Change From 1 Year Ago	Percentage	
			Milkfat	Protein
New South Wales	471.6	+1.2	3.94	3.24
Victoria	2,692.0	+1.3	4.02	3.33
Queensland	138.3	- 4.0	3.92	3.27
South Australia	216.7	+3.6	3.77	3.24
Western Australia	159.2	- 0.3	3.86	3.31
Tasmania	393.9	+2.3	4.13	3.41
Australia (Total)	4,071.6	+1.3	4.01*	3.33**

- +0.1 percent from prior year period

- ** -1.9 percent from prior year period

Some Australian dairy organizations have begun efforts to explore expanding export opportunities to India. Developing ongoing partnerships to better position Australian dairy exporters for sales to the rapidly growing market for dairy products in India is the goal. A related goal is said to be to diversify export options and reduce the position of China as the primary export market.

NEW ZEALAND: November 2020 New Zealand milksolids reported by DCANZ and CLAL, 242,303 million kg, are down 2.74 percent from November 2019 milksolids, 249,135 million kg. November 2020 milk production, 2,928 million MT, is down 2.50 percent from November 2019, 3,003 million MT.

Dairy producers are very pleased with a generally positive trend of dairy product prices as 2021 begins. With seasonal milk production moving down from the peak, there is hope that the supply trend will help to maintain pleasing price levels. Over the near horizon there is concern about the potential for drought in parts of New Zealand. The upper North Island is believed to likely be drier than normal later in January according to some forecasters.

BUTTER/BUTTEROIL

Butter prices in Oceania popped higher. Pricing strength is evident into coming months. Anxious buyers are back from the December holiday slumber, actively locking in supply contracts well into the first half of 2021. Regular buyers indicate that there is no point in waiting to be sure they are covered.

Oceania, 82% Butterfat, Free on Board - Port Butter
Price Range - \$/MT: 4,450 - 4,525

Secondary Sourced Information:

Butter exports from New Zealand January - November 2020, 380,000 MT, decreased 8.0 percent from January - November, 2019, according to CLAL data made available to USDA.

At GDT event 275 on January 5, 2021, the first GDT event since December 16, 2020, the butter all contracts price, \$4,526, increased 7.2 percent. The February contract, \$4,520 increased 7.1 percent.

SKIM MILK POWDER

Oceania skim milk powder prices have strength to open 2021. Buyers are eager to snap up contracts. Sellers report very active buying interest. Price haggling is minimal in this environment, at least for buyers seeking delivery into February. Short term stocks are quite tight. SMP is still available but buyers will not likely find many bargains.

Prices for: Oceania, All First Sales, Free on Board - Port, Conventional, and Edible Skim Milk Powder
Price Range - 1.25% Butterfat; \$/MT: 3,050 - 3,125

Secondary Sourced Information:

SMP exports from New Zealand January - November 2020, 316,000 MT, decreased 2.8 percent from January - November, 2019, according to CLAL data made available to USDA.

At GDT event 275 on January 5, 2021, the first GDT event since December 16, 2020, the SMP all contracts price, \$3,044, increased 4.1 percent. The February contract, \$3,127 increased 6.6 percent.

CHEESE

Oceania cheese prices opened 2021 firmer. In recent years there have been efforts underway in New Zealand and Australia to add new production capacity for specialty cheeses and more artisanal production facilities. Sources believe this has drawn some attention from within the EU, resulting in efforts to prohibit Oceania cheese from using cheese names the EU believes are protected, such as feta and gorgonzola. Some cheese trade associations are now urging Oceania cheesemakers to spotlight local identifiers to develop a marketing strategy based on the region, rather than prolong a fight with the EU. Oceania advocates urge addressing this as a marketing and product differentiation opportunity.

Prices for: Oceania Cheese, Cheddar, 39% Maximum Moisture, Free on Board - Port,
Price Range - \$/MT: 4,050 - 4,100

Secondary Sourced Information:

Cheese exports from New Zealand January - November 2020, 289,000 MT, decreased 4.1 percent from January - November, 2019, according to CLAL data made available to USDA.

At GDT event 275 on January 5, 2021, the first GDT event since December 16, 2020, the cheddar all contracts price, \$4,078, increased 5.0 percent. The February contract, \$4,097 increased 5.7 percent.

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INTERNATIONAL DAIRY MARKET NEWS - OCEANIA

Information gathered December 21, 2020 - January 8, 2021

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

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WHOLE MILK POWDER

Whole milk powder prices in Oceania are stronger. This is a welcome beginning of the year and bodes positively for Oceania milk pay prices. The quiet of holiday weeks has been shaken off. Some buyers have become more focused on months of lower seasonal WMP production ahead. There is also increasing concern with possible drought adversely impacting milk production and hence, WMP production. Contracting activity is quite active as buyers seek to lock in pricing and deliveries. Buyers who need WMP in coming months have no reason to delay.

Prices for: Oceania, All First Sales, Free on Board - Port, Conventional, and Edible Whole Milk Powder
Price Range - 26% Butterfat; \$/MT: 3,275 - 3,325

Secondary Sourced Information:

WMP exports from New Zealand January – November 2020, 1,346,000 MT, increased 1.5 percent from January – November 2019, according to CLAL data made available to USDA.

At GDT event 275 on January 5, 2021, the first GDT event since December 16, 2020, the WMP all contracts price, \$3,306, increased 3.1 percent. The February contract, \$3,307 increased 3.0 percent.

**Exchange rates for selected foreign currencies:
January 5, 2021**

.0118 Argentina Peso	.0137 India Rupee
.7762 Australian Dollar	.0097 Japan yen
.1892 Brazil Real	.0503 Mexican Peso
.7892 Canadian Dollar	.7251 New Zealand Dollar
.0014 Chile Peso	.2713 Poland Zloty
1.2301 Euro	.0237 Uruguay Peso

Conversion example: To compare the value of 1 US Dollar to Mexican Pesos: $(1/.0503) = 19.8807$ Mexican Pesos. Source: "Wall Street Journal"

INTERNATIONAL DAIRY MARKET NEWS - SOUTH AMERICA

Information gathered January 4 - 8, 2021

Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

SOUTH AMERICA OVERVIEW

Along with the new year, rain showers have returned to the main farm areas and dairy basins of South America, after several weeks of dryness. In general, these humid conditions have sustained the development of soybeans and corn throughout the Mercosur region. Meanwhile, some dairy farm operators have had to deal with sanitary measures due to muddy conditions. However, high summer temperatures continue to be the main factor in slowing down cow's milk production. No major transportation problems have been reported due to the rains. In terms of manufacturing, milk/cream volumes are below adequate to produce cheese, butter, yogurt, milk caramel and milk powder. Bottled and UHT milk production remain the priorities under this COVID-19 conjuncture. Retail sales for bottled milk/UHT are strong in the retail sector, but sluggish in the food service sector. The butterfat market is steadily firming as demands from ice cream/frozen desserts manufacturers and butter makers become seasonally stronger.

SKIM MILK POWDER

In the Southern Cone region, skim milk powder (SMP) free on board export prices adjusted up in line with SMP bullish pricing trends at some offshore auctions. The top price of the range is mirroring export trading outside the Mercosur bloc, while the bottom is reflecting Brazilian imports from Argentina and Uruguay. Throughout the region, SMP demand from the food processing industry is strong, but supply is limited. With lower condensed skim volumes moving into balancing plants, SMP drying schedules are less active. Consequently, SMP stocks are steadily depleting.

Prices for: South America, All First Sales, Free on Board - Port, Conventional, and Edible Skim Milk Powder
Price Range - 1.25% Butterfat; \$/MT: 3,000 - 3,125

WHOLE MILK POWDER

Export prices for whole milk powder (WMP) adjusted higher across the main ports of the Southern Cone region of the continent. The bottom price of the range is reflecting light to moderate WMP export transactions outside the Mercosur bloc, predominantly to Algeria. The top price of the range is reflecting moderate trading activity within the Mercosur bloc, primarily from Argentina and Uruguay to Brazil. Compared to a month ago, WMP production is less active as balancing plants don't need to run at full capacity due to lower regional farm milk outputs. WMP inventories are described as tight at this point.

Prices for: South America, All First Sales, Free on Board - Port, Conventional, and Edible Whole Milk Powder
Price Range - 26% Butterfat; \$/MT: 3,275 - 3,375

2020 U.S. MONTHLY PRICE AVERAGES (US \$/LB)													
AREA and PRODUCT	: JAN	: FEB	: MAR	: APR	: MAY	: JUN	: JUL	: AUG	: SEP	: OCT	: NOV	: DEC	: AVG
CME GROUP ¹													
BUTTER - DAILY TRADING													
GRADE AA	1.8813	1.7913	1.7235	1.1999	1.4710	1.8291	1.6925	1.5038	1.5163	1.4550	1.3941	1.4806	1.5782
CHEESE - DAILY TRADING													
BARRELS	1.5721	1.5470	1.4399	1.0690	1.5980	2.3376	2.4080	1.4937	1.6401	2.2213	1.8437	1.4609	1.7193
40 POUND BLOCKS	1.9142	1.8343	1.7550	1.1019	1.6704	2.5620	2.6466	1.7730	2.3277	2.7103	2.0521	1.6249	1.9977
NONFAT DRY MILK - DAILY TRADING													
GRADE A	1.2688	1.1816	1.0259	0.8485	0.9191	1.0092	1.0038	0.9830	1.0654	1.1182	1.0828	1.1445	1.0542
DRY WHEY - DAILY TRADING													
EXTRA GRADE	0.3520	0.3708	0.3339	0.3644	0.3736	0.3181	0.3253	0.3276	0.3564	0.3908	0.4257	0.4623	0.3667
DAIRY MARKET NEWS ²													
CHEESE													
WISCONSIN													
PROCESS AMERICAN 5 POUND LOAF	1.8671	1.8055	1.7613	1.3897	1.6623	2.5047	2.6749	1.9907	1.8446	2.3106	2.3332	1.7069	1.9876
BRICK AND/OR MUENSTER 5 POUNDS	2.4880	2.4595	2.3710	1.7858	2.0283	3.0173	3.2867	2.4774	2.7349	3.2408	2.8696	2.2124	2.5810
CHEDDAR 40 POUND BLOCK	2.1980	2.1695	2.0810	1.4958	1.7383	2.7273	2.9967	2.1874	2.4449	2.9508	2.5796	1.9224	2.2910
MONTEREY JACK 10 POUNDS	2.3530	2.3245	2.2360	1.6508	1.8933	2.8823	3.1517	2.3424	2.5999	3.1058	2.7346	2.0774	2.4460
BLUE 5 POUNDS	3.0780	3.0495	2.9610	2.3758	2.6183	3.6073	3.8767	3.0674	3.3249	3.8308	3.4596	2.8024	3.1710
MOZZARELLA 5-6 POUNDS	2.5480	2.5195	2.4310	1.8458	2.0883	3.0773	3.3467	2.5374	2.7949	3.3008	2.9296	2.2724	2.6410
SWISS 6-9 POUND CUTS	3.1070	3.2429	3.2022	2.9614	2.9215	2.8556	2.5210	2.3938	3.1884	3.7341	3.3807	2.9385	3.0373
NORTHEAST													
CHEDDAR 40 POUND BLOCK	2.5042	2.4757	2.3873	1.8020	2.0445	3.0335	3.3030	2.4936	2.7511	3.2571	2.8859	2.2286	2.5972
PROCESS AMERICAN 5 POUND SLICED	1.9971	1.9355	1.8913	1.4847	1.7373	2.5797	2.7499	2.0657	1.9196	2.3856	2.4082	1.7819	2.0780
MUENSTER	2.5230	2.4945	2.4060	1.8208	2.0633	3.0523	3.3217	2.5124	2.7699	3.2758	2.9046	2.2474	2.6160
SWISS 10-14 POUND CUTS	3.6945	3.8406	3.7985	3.5489	3.5090	3.4431	3.1085	2.9813	3.7759	4.3216	3.9682	3.5260	3.6263
WEST													
PROCESS AMERICAN 5 POUND LOAF	1.8321	1.7705	1.7263	1.3547	1.6273	2.4697	2.6399	1.9557	1.8096	2.2756	2.2982	1.6719	1.9526
CHEDDAR 40 POUND BLOCK	2.2330	2.2045	2.1160	1.5308	1.7733	2.7623	3.0317	2.2224	2.4799	2.9858	2.6146	1.9574	2.3260
CHEDDAR 10 POUND CUTS	2.3355	2.3070	2.2185	1.6333	1.8758	2.8648	3.1342	2.3249	2.5824	3.0883	2.7171	2.0599	2.4285
MONTEREY JACK 10 POUNDS	2.3605	2.3320	2.2435	1.6583	1.9008	2.8898	3.1592	2.3499	2.6074	3.1133	2.7421	2.0849	2.4535
SWISS 6-9 POUND CUTS	3.3457	3.4918	3.4498	3.2001	3.1603	3.0943	2.7598	2.7925	3.6371	4.1829	3.8295	3.3873	3.3609
FLUID PRODUCTS													
CLASS II CREAM													
NORTHEASTERN - F.O.B.	2.1614	2.0461	1.9637	0.9716	1.5989	2.5839	2.3780	2.1107	2.0183	2.0197	1.8622	1.6707	1.9488
MIDWESTERN - F.O.B.	2.3045	2.1408	2.0912	1.1746	1.7044	2.5417	2.3992	2.1264	1.9845	1.9745	1.8287	1.7103	1.9984
CONDENSED SKIM - NORTHEASTERN - F.O.B.													
CLASS II	0.8690	0.9000	0.8500	0.4341	0.6638	0.8273	0.8500	0.9071	0.9321	0.9929	1.0684	0.7091	0.8337
CLASS III	0.8048	0.8500	0.7489	0.4000	0.5975	0.7523	0.7750	1.1333	1.1369	1.0750	1.1803	0.8409	0.8579

¹ Monthly averages are a simple average of all the closes during the month.

² Monthly averages are based on weekly prices and are time-weighted according to the number of workdays in the month - Saturdays, Sundays and National Holidays excluded.

2020 U.S. MONTHLY PRICE AVERAGES (US \$/LB)													
AREA and PRODUCT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
DAIRY MARKET NEWS, CONTINUED ²													
DRY PRODUCTS													
NONFAT DRY MILK													
EASTERN AND CENTRAL - LOW/MEDIUM HEAT	1.2683	1.2246	1.1005	0.9039	0.8980	1.0094	1.0203	0.9798	1.0421	1.1145	1.0836	1.1155	1.0634
--MOSTLY	1.2581	1.2305	1.0935	0.8898	0.8943	1.0167	1.0177	0.9921	1.0379	1.1055	1.0840	1.1149	1.0613
EASTERN AND CENTRAL - HIGH HEAT	1.3271	1.3166	1.2534	1.0366	1.0342	1.1207	1.1509	1.1036	1.1430	1.1850	1.1850	1.2305	1.1739
WESTERN - LOW/MEDIUM HEAT	1.2543	1.2118	1.0818	0.8980	0.8832	0.9924	1.0148	0.9754	1.0414	1.1113	1.0816	1.1277	1.0561
--MOSTLY	1.2583	1.2153	1.0818	0.8789	0.8935	1.0095	1.0142	0.9799	1.0393	1.1220	1.0891	1.1182	1.0583
WESTERN - HIGH HEAT	1.3738	1.3433	1.2341	1.0468	1.0568	1.1450	1.1455	1.1096	1.1585	1.2086	1.1951	1.2500	1.1889
DRY WHEY													
CENTRAL	0.3427	0.3505	0.3511	0.3550	0.3687	0.3381	0.3114	0.3177	0.3188	0.3512	0.3923	0.4305	0.3523
--MOSTLY	0.3471	0.3591	0.3540	0.3528	0.3644	0.3491	0.3215	0.3010	0.3095	0.3495	0.3993	0.4284	0.3530
WESTERN	0.3460	0.3761	0.3468	0.3493	0.3719	0.3359	0.3298	0.3310	0.3369	0.3724	0.4046	0.4645	0.3638
--MOSTLY	0.3526	0.3720	0.3691	0.3635	0.3770	0.3517	0.3495	0.3412	0.3407	0.3724	0.4074	0.4452	0.3702
NORTHEASTERN - EXTRA AND GRADE A	0.3449	0.3585	0.3738	0.3795	0.3806	0.3765	0.3489	0.3487	0.3302	0.3514	0.3870	0.4268	0.3672
WHEY PROTEIN CONCENTRATE 34%													
CENTRAL AND WESTERN	1.0020	1.0339	1.0547	1.0186	0.9509	0.9274	0.9002	0.8720	0.8665	0.9007	0.9467	0.9872	0.9551
--MOSTLY	1.0017	1.0140	1.0148	1.0027	0.9590	0.9356	0.8945	0.8591	0.8500	0.8810	0.9124	0.9255	0.9375
ANIMAL FEED													
CENTRAL - MILK REPLACER	0.2900	0.2997	0.2973	0.2968	0.3098	0.2914	0.2680	0.2540	0.2767	0.2895	0.3142	0.3416	0.2941
DRY BUTTERMILK													
EASTERN AND CENTRAL	1.1483	1.1613	1.1303	0.9736	0.9210	0.9774	1.0113	0.9819	0.9801	0.9887	0.9887	1.0161	1.0232
WESTERN	1.1231	1.1450	1.1335	0.9766	0.8735	0.9222	0.9261	0.9388	0.9424	0.9752	0.9984	1.0200	0.9979
--MOSTLY	1.1320	1.1574	1.1391	0.9936	0.9045	0.9227	0.9196	0.9440	0.9483	0.9595	0.9838	1.0124	1.0014
DRY WHOLE MILK													
NATIONAL	1.8083	1.8118	1.7807	1.6766	1.6808	1.6909	1.6978	1.6714	1.6855	1.6514	1.6024	1.5741	1.6943
LACTOSE													
CENTRAL AND WESTERN	0.3157	0.3236	0.3294	0.3658	0.4129	0.4373	0.4997	0.5181	0.5114	0.5052	0.4745	0.4452	0.4282
--MOSTLY	0.2979	0.3043	0.3107	0.3467	0.4018	0.4618	0.5170	0.5136	0.5056	0.5002	0.4751	0.4333	0.4223
CASEIN													
RENNET	4.1240	4.4857	4.5139	4.4036	4.0582	3.8696	3.6438	3.5410	3.5113	3.5015	3.4809	3.4800	3.8845
ACID	3.6645	3.7338	3.8031	3.9980	3.8798	3.8614	3.8500	3.8499	3.7624	3.6994	3.6488	3.5775	3.7774

² Monthly averages are based on weekly prices and are time-weighted according to the number of workdays in the month - Saturdays, Sundays and National Holidays excluded.

2020 INTERNATIONAL MONTHLY PRICE AVERAGES (US \$/MT)

AREA and PRODUCT	: JAN	: FEB	: MAR	: APR	: MAY	: JUN	: JUL	: AUG	: SEP	: OCT	: NOV	: DEC	: AVG
DAIRY MARKET NEWS ³													
BUTTER (82% BUTTERFAT)													
-- OCEANIA	4096	4169	4273	4210	3824	3641	3639	3440	3414	3672	3861	4264	3875
-- WESTERN EUROPE	4045	3938	3626	2602	2579	3056	3857	4063	4092	4064	4044	4069	3670
BUTTEROIL (99% BUTTERFAT)													
-- WESTERN EUROPE	5056	4981	4414	3758	3594	3699	4706	4945	4957	4851	4710	4876	4546
CHEDDAR CHEESE (39% MAXIMUM MOISTURE)													
-- OCEANIA	4034	4431	4365	4427	4018	3835	3845	3531	3626	3808	3707	3947	3965
SKIM MILK POWDER (1.25% BUTTERFAT)													
-- OCEANIA	3076	3006	2755	2549	2548	2624	2737	2801	2860	2901	2824	2985	2806
-- SOUTH AMERICA	3020	2875	2695	2600	2536	2627	2693	2626	2768	2827	2813	2972	2754
-- WESTERN EUROPE	2906	2838	2460	1816	1836	2102	2478	2512	2622	2586	2574	2690	2452
WHEY POWDER (NONHYGROSCOPIC)													
-- WESTERN EUROPE	923	913	882	710	734	784	911	907	922	926	922	986	877
WHOLE MILK POWDER (26% BUTTERFAT)													
-- OCEANIA	3185	3006	2870	2765	2715	2798	3204	3020	2969	3029	3050	3229	2987
-- SOUTH AMERICA	3183	3050	2905	2900	2877	2904	3097	3036	3030	3039	3065	3247	3028
-- WESTERN EUROPE	3416	3350	3061	2476	2398	2618	3167	3281	3285	3260	3283	3391	3082

³ Monthly averages are based on weekly prices and are time-weighted according to the number of workdays in the month - Saturdays, Sundays excluded.

November 2020 Dairy Products Highlights

Butter production was 168 million pounds, 4.0 percent above November 2019, and 1.8 percent above October 2020. **American type cheese** production totaled 449 million pounds, 3.9 percent above November 2019, but 2.8 percent below October 2020. **Total cheese** output (excluding cottage cheese) was 1.10 billion pounds, 0.6 percent above November 2019, but 2.7 percent below October 2020. **Nonfat dry milk** production, for human food, totaled 152 million pounds, 9.2 percent above November 2019, and 9.3 percent above October 2020. **Dry whey** production, for human food, was 70.0 million pounds, 5.9 percent below November 2019, and 5.7 percent below October 2020. **Ice cream, regular hard** production, totaled 53.0 million gallons, 13.0 percent above November 2019, but 14.1 percent below October 2020.

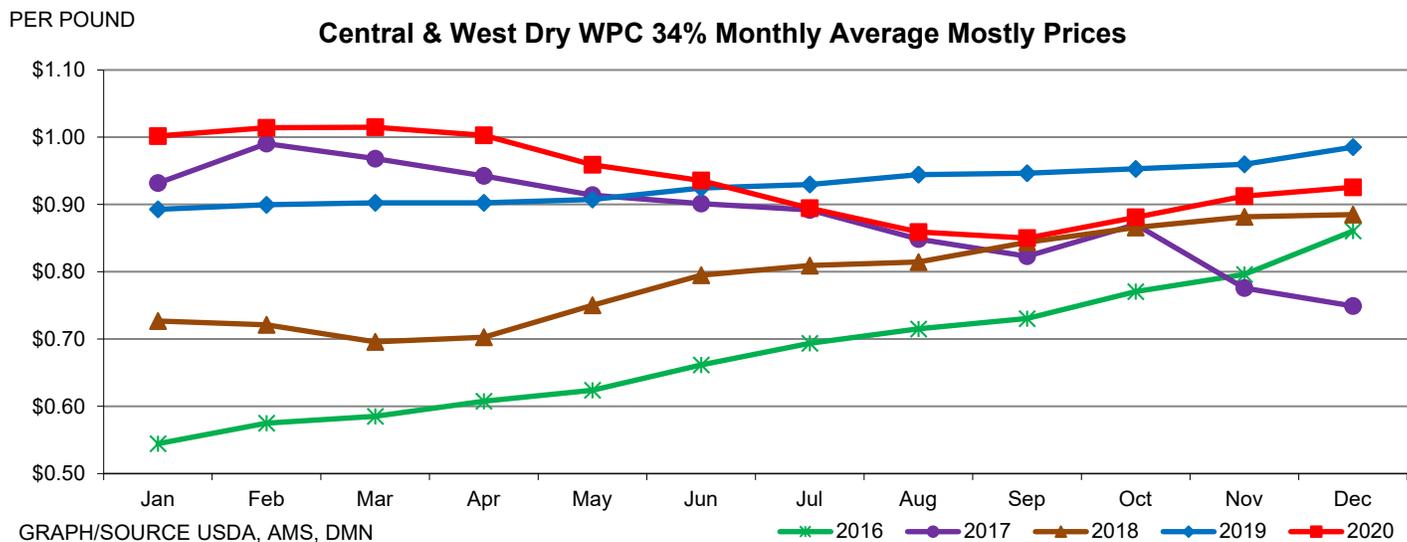
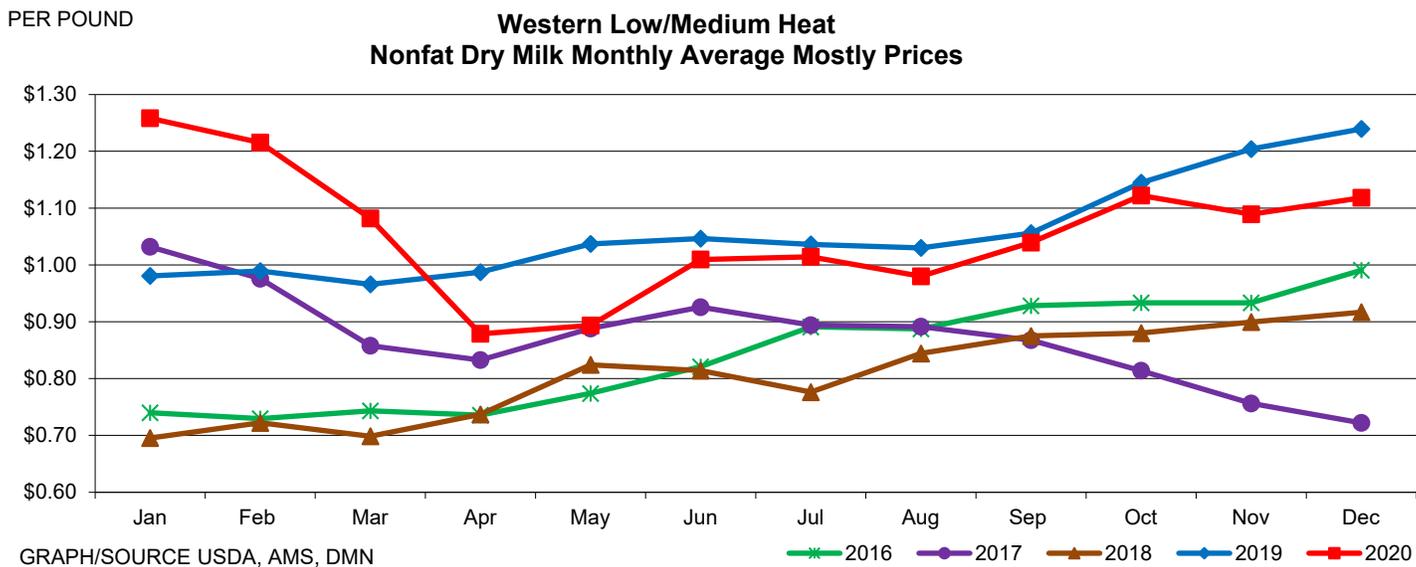
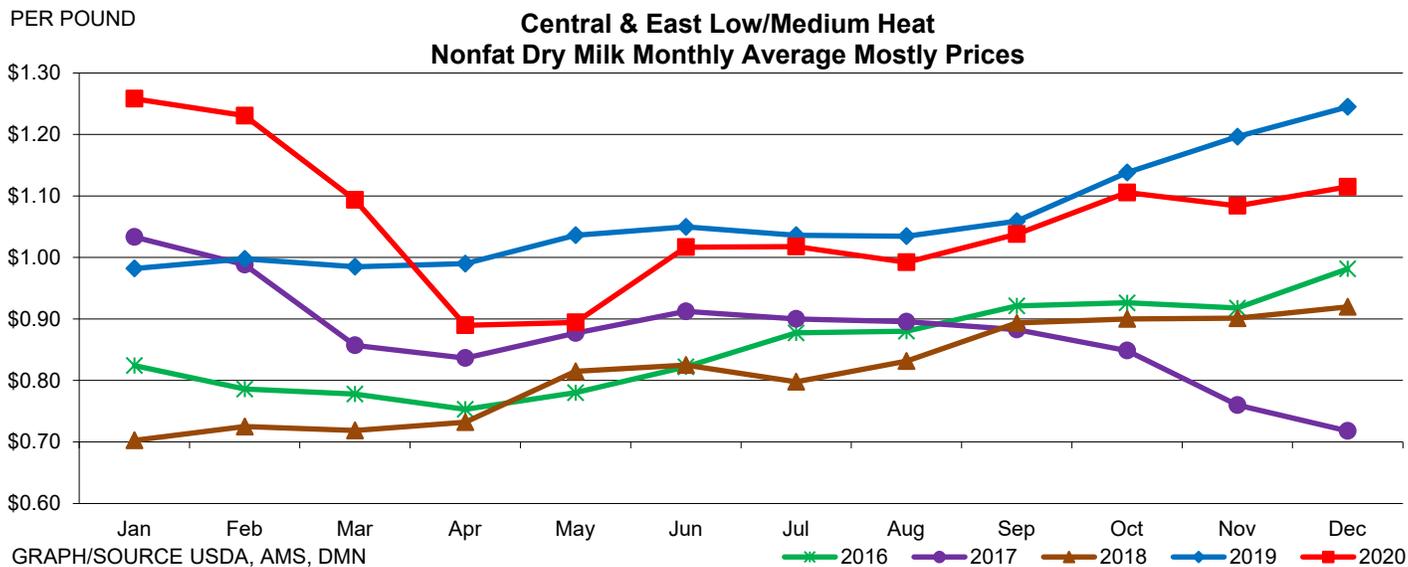
Production of Dairy Products

Product	November 2020	Change from			Product	November 2020	Change from		
		November 2019	October 2020	Year to Date ¹			November 2019	October 2020	Year to Date ¹
	<i>(1,000 lbs)</i>	<i>(percent)</i>				<i>(1,000 lbs)</i>	<i>(percent)</i>		
Butter	168,320	4.0	1.8	5.8	Yogurt (plain and flavored)	317,681	-0.6	-17.9	2.2
Cheese					Dry whey, human food	69,534	-5.9	-5.7	---
American types ²	449,236	3.9	-2.8	2.2	Dry whey, animal feed	1,113	-6.5	5.9	---
Cheddar	320,716	3.7	-2.5	2.8	Dry whey, total ⁸	70,647	-5.9	-5.5	-2.4
Other American	128,520	4.3	-3.4	---	Reduced lactose & minerals				
Brick & Muenster	16,352	3.9	-2.9	---	Human food	1,437	5.3	-10.9	---
Cream & Neufchatel	90,032	5.8	---	---	Animal feed	2,950	3.9	-1.0	---
Hispanic	27,693	-0.7	-8.0	---	Lactose, human food & animal feed	89,767	1.6	-1.6	-8.6
Total Italian types	457,483	-3.1	-2.4	-1.4	Whey protein concentrate				
Mozzarella	362,832	-3.3	-0.9	-1.6	Human food ⁹	39,572	-0.7	3.4	---
Other Italian	94,651	-2.1	-7.7	---	Animal feed ⁹	339	-59.3	-20.0	---
Swiss	27,897	6.9	-1.8	---	Total ⁹	39,911	-1.9	3.2	-3.4
All other types	31,525	-7.6	-10.4	---	25.0-49.9 percent ¹⁰	15,145	6.6	5.8	---
Total	1,100,218	0.6	-2.7	0.4	50.0-89.9 percent ¹⁰	24,766	-6.5	1.6	---
Cottage cheese, curd ³	29,933	4.3	-16.2	---	Whey protein isolates ¹¹	8,754	-6.1	-12.5	---
Cottage cheese, cream ⁴	29,394	8.8	-13.3	5.1					
Cottage cheese, lowfat ⁵	24,109	0.4	-16.6	-2.8		<i>(1,000 gal)</i>	<i>(percent)</i>		
Dry buttermilk	10,266	15.5	22.5	---	Frozen products				
Dry whole milk	12,843	30.3	6.2	---	Ice cream, regular hard	53,009	13.0	-14.1	3.9
Milk protein conc. (MPC), total ⁶	12,872	24.8	-29.9	---	Ice cream, lowfat, hard	17,455	18.0	-11.8	---
Nonfat dry milk (NDM), human	151,685	9.2	9.3	2.7	Ice cream, lowfat, soft	12,442	-12.8	-18.1	---
Skim milk powders (SMP) ⁷	54,433	6.8	-4.8	11.2	Ice cream, lowfat, total	29,897	2.9	-14.5	-2.4
Sour cream	131,954	1.7	-5.9	3.2	Sherbet, hard	2,364	15.1	-14.6	6.5
					Frozen yogurt, total	3,863	-0.1	-12.7	-4.7

Manufacturers' Stocks, End of Month ¹²

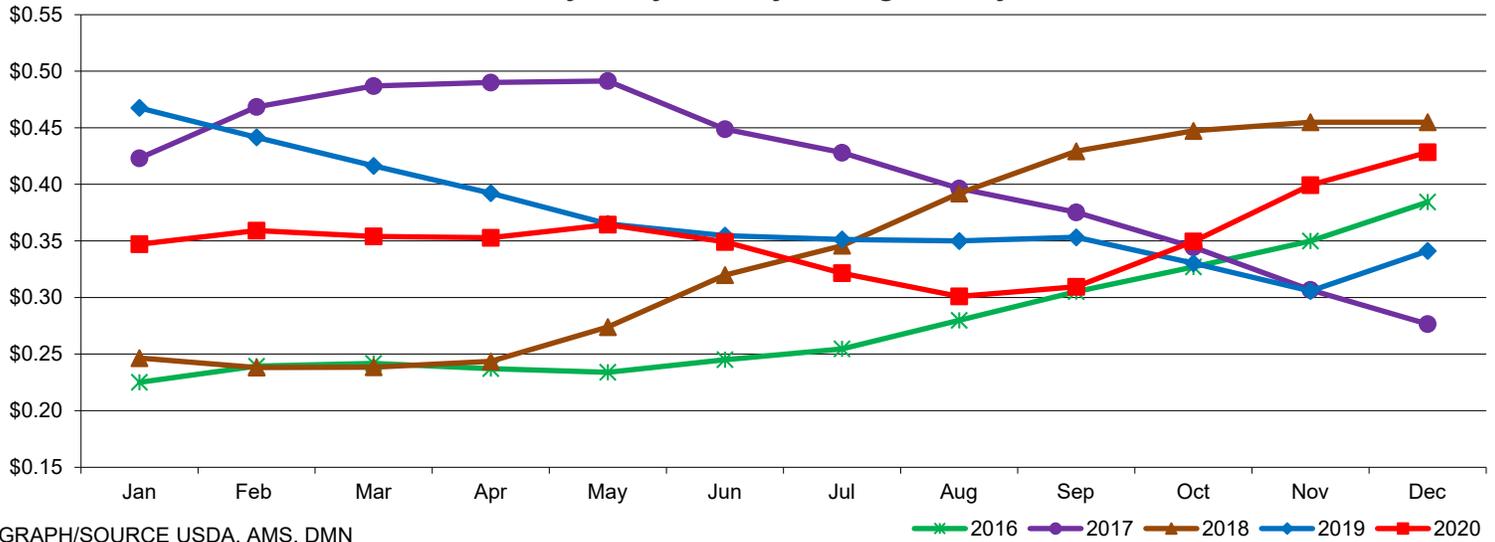
Product	November 2020	November 2019	October 2020	Product	November 2020	November 2019	October 2020
	<i>(1,000 lbs)</i>	<i>(percent)</i>			<i>(1,000 lbs)</i>	<i>(percent)</i>	
Dry whey, human food	66,387	-14.9	-1.0	Whey protein concentrate			
Dry whey, animal feed	872	-18.0	-12.6	Human food ⁹	63,289	-5.5	1.5
Reduced lactose & minerals—human & animal ¹³	5,588	30.2	-0.6	Animal feed ⁹	727	-10.8	-8.8
Lactose, human food & animal feed	113,799	-2.3	9.0	Total ⁹	64,016	-5.6	1.3
Dry buttermilk	17,625	17.9	6.1	25.0-49.9 percent ¹⁰	28,527	16.3	8.8
Nonfat dry milk, human food	250,308	12.4	6.4	50.0-89.9 percent ¹⁰	35,489	-18.0	-4.0
				Whey protein isolates ¹¹	14,830	-16.0	0.4

¹ 2019 cumulative as percent change of 2018 cumulative. ² Includes Cheddar, Colby, Monterey and Jack. ³ Mostly used for processing into cream or lowfat cottage cheese. ⁴ Fat content 4 percent or more. ⁵ Fat content less than 4 percent. ⁶ Dry milk protein concentrate, 40-89.9 percent. ⁷ Includes protein standardized and blends. ⁸ Excludes all modified dry whey products. ⁹ Whey protein concentrate, 25.0 to 89.9 percent. ¹⁰ Whey protein concentrate, human and animal. ¹¹ Whey protein isolates, 90.0 percent or greater. ¹² Stocks held by manufacturers at all points and in transit. ¹³ Reduced lactose and minerals stocks combined to avoid disclosure of individual operations. **Source:** U.S. Department of Agriculture. National Agricultural Statistics Service. Agricultural Statistics Board. *Dairy Products, January 2021.*



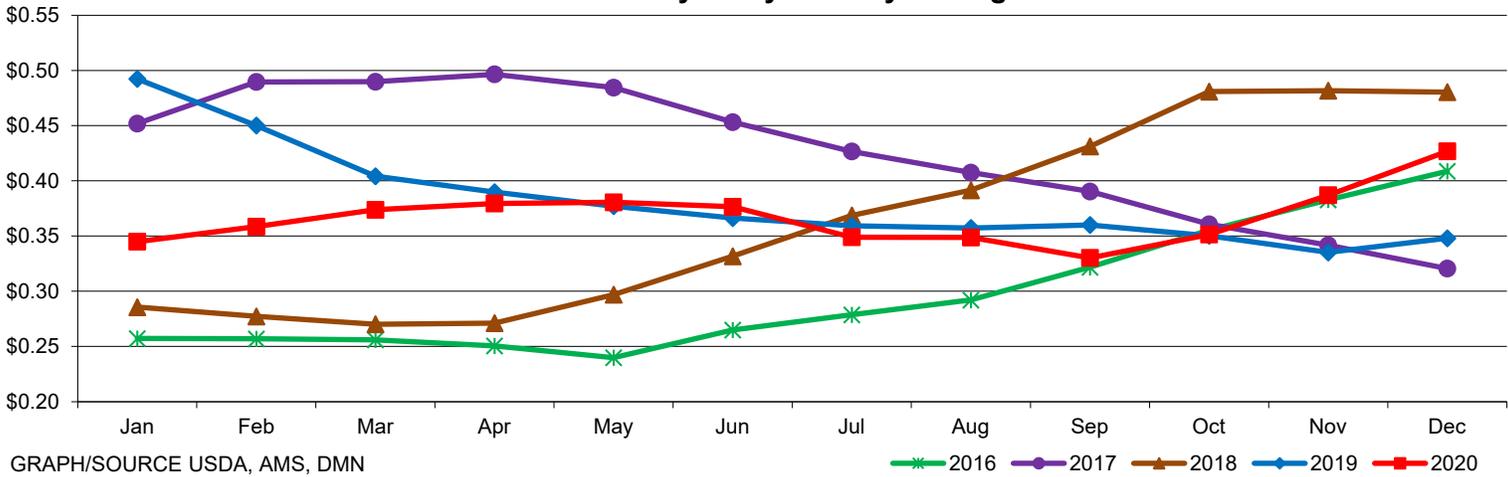
PER POUND

Central Dry Whey Monthly Average Mostly Prices



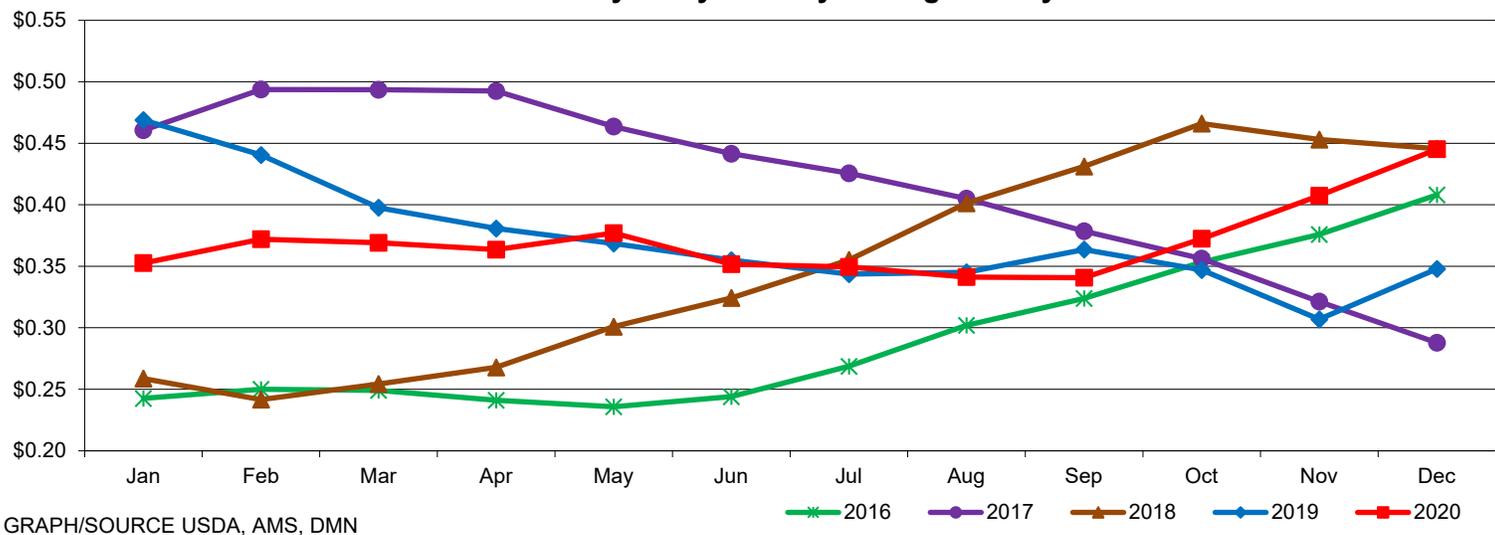
PER POUND

Northeastern Dry Whey Monthly Average Prices



PER POUND

Western Dry Whey Monthly Average Mostly Prices





Dairy Market News Branch

Agricultural
Marketing
Service

National Retail Report-Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretil.pdf>

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Friday, January 8, 2021

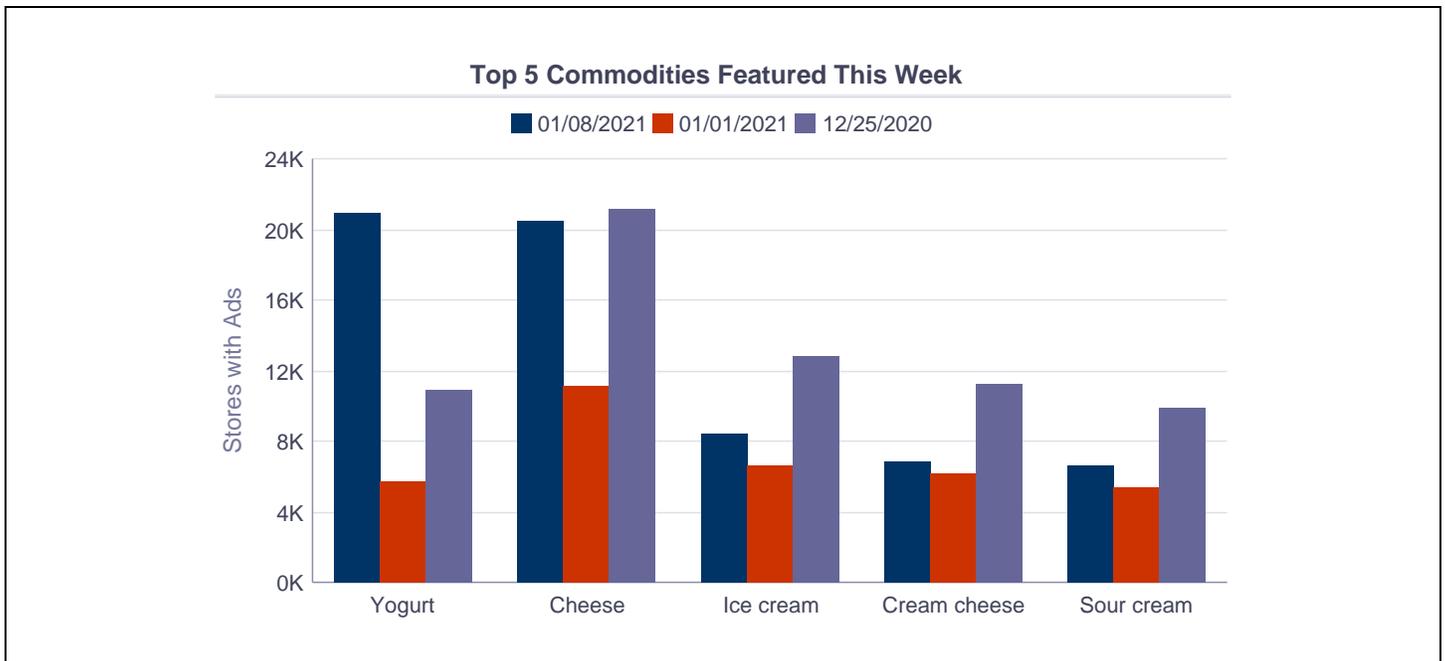
Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 01/08/2021 to 01/14/2021

The first week of the year provided an expected increase in retail dairy advertisements after the holiday weeks. Total conventional ad numbers increased 29 percent, while organic dairy advertisements jumped 115 percent in total. Conventional 8 ounce shred cheese was the most advertised dairy item this week, while half gallon milk was the most advertised organic dairy item.

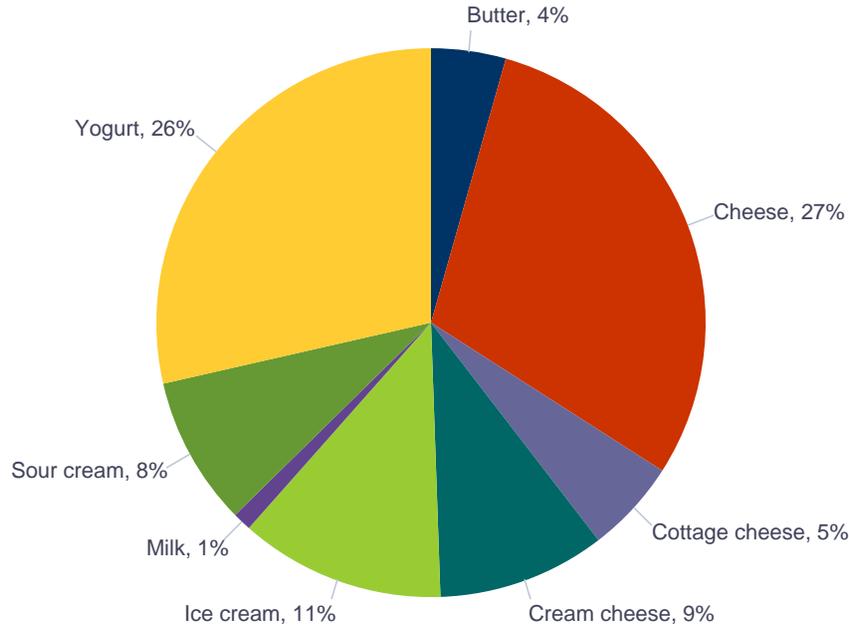
Cheese advertisements increased 27 percent on the conventional aisle, while the total number of organic cheese ads remained steady. The weighted average advertised price for 8 ounce shred cheese was \$2.24, unchanged from last week. The weighted average price for conventional butter in 1 pound containers was \$2.77, compared to \$4.99 for organic butter, an organic premium of \$2.22.

Conventional bottled milk ad numbers decreased 52 percent, while organic milk ad totals increased 70 percent week over week. The weighted average advertised price for conventional half gallon milk was \$1.99, compared to \$4.03 for organic half gallons, an organic premium of \$2.04.

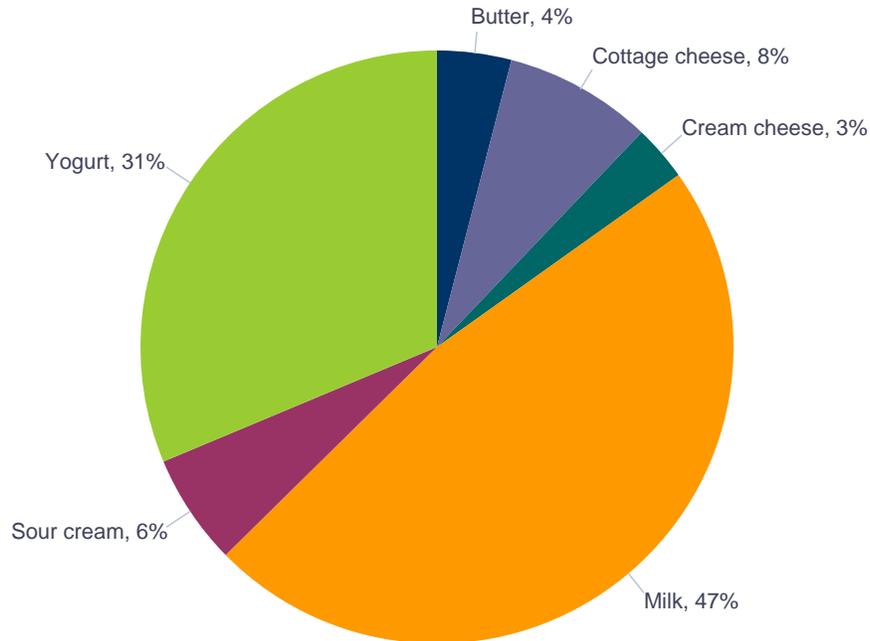
Yogurt advertisements increased for both conventional and organic items, 62 percent and 135 percent, respectively. The weighted average advertised price for conventional yogurt in 4 to 6 ounce containers was \$.49, compared to \$1.50 for organic 4 to 6 ounce yogurt, an organic premium of \$1.01.



Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity





NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	3015	2.77	2739	3.11	1861	3.60
Cheese	Natural Varieties	8 oz block	7126	2.39	6795	2.48	5355	2.39
Cheese	Natural Varieties	1 # block	231	3.44	1303	4.80	1618	4.54
Cheese	Natural Varieties	2 # block	1314	6.11	813	6.27	1294	6.22
Cheese	Natural Varieties	8 oz shred	11346	2.24	5897	2.24	5486	2.41
Cheese	Natural Varieties	1 # shred	442	3.22	1275	4.64	932	4.84
Cottage cheese		16 oz	4096	2.16	1643	1.97	3444	1.98
Cream cheese		8 oz	6748	1.93	3572	2.01	3180	1.75
Egg nog		quart	147	3.00	161	2.99	161	2.99
Egg nog		half gallon	167	4.99	80	4.99	59	4.99
Flavored milk	All fat tests	half gallon			922	1.96	500	2.06
Flavored milk	All fat tests	gallon	214	4.99			410	3.33
Ice cream		48-64oz	8385	2.99	9503	2.91	8429	3.04
Milk	All fat tests	half gallon	253	1.99	377	2.05	848	1.60
Milk	All fat tests	gallon	324	3.51	821	3.27	1362	3.83
Sour cream		16 oz	6332	1.70	5967	1.93	3425	1.95
Yogurt	Greek	4-6 oz	8407	.96	6711	1.01	8266	.95
Yogurt	Greek	32 oz	2338	3.98	1183	4.12	1435	4.50
Yogurt		4-6 oz			209	.50		
Yogurt	Yogurt	4-6 oz	6587	.49	2275	.51	4951	.47
Yogurt	Yogurt	32 oz	1894	2.44	1487	2.21	975	2.78

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.49-4.99	1249	2.99	2.49	61	2.49	1.77-2.99	843	2.39
Cheese	Natural Varieties	8 oz block	1.69-2.99	1514	2.26	1.69-3.00	2854	2.56	1.99-2.99	831	2.37
Cheese	Natural Varieties	1 # block	3.49	72	3.49	4.29	53	4.29	2.99	106	2.99
Cheese	Natural Varieties	2 # block	5.00	84	5.00				6.99	331	6.99
Cheese	Natural Varieties	8 oz shred	1.69-3.00	2665	2.39	1.69-3.00	3556	2.27	1.99-2.50	767	2.25
Cheese	Natural Varieties	1 # shred	2.99	221	2.99	4.29	53	4.29	2.99	106	2.99
Cottage cheese		16 oz	1.67-2.99	2050	2.27	2.00-2.29	1746	2.12			
Cream cheese		8 oz	1.50-2.29	671	1.90	1.49-2.50	2569	1.91	1.49	489	1.49
Egg nog		quart	3.00	147	3.00						
Egg nog		half gallon	4.99	167	4.99						
Flavored milk	All fat tests	gallon							4.99	214	4.99
Ice cream		48-64oz	1.99-3.99	2045	2.94	1.99-5.99	2182	2.77	2.49-3.99	1246	3.15
Milk	All fat tests	gallon	2.99-4.49	219	4.00						
Sour cream		16 oz	0.99-2.99	2872	1.76	0.99-2.00	2013	1.46	1.77	214	1.77

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Greek	4-6 oz	0.49-1.00	2642	.94	1.00	2687	1.00	0.80-1.00	647	.91
Yogurt	Greek	32 oz	2.50-4.99	921	4.08	3.99	735	3.99			
Yogurt	Yogurt	4-6 oz	0.40-0.79	1540	.57	0.40-0.50	2633	.49	0.33-0.50	960	.45
Yogurt	Yogurt	32 oz	1.97-2.50	557	2.34				2.29	180	2.29

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.77-2.50	373	2.35	3.49	200	3.49	3.00	289	3.00
Cheese	Natural Varieties	8 oz block	1.69-2.50	548	2.31	2.50-2.99	575	2.78	1.49-3.00	708	1.72
Cheese	Natural Varieties	2 # block	5.99-6.99	279	6.27	5.00-6.49	446	5.67	5.77-5.99	174	5.86
Cheese	Natural Varieties	8 oz shred	1.69-2.99	2639	2.12	1.98-2.50	1001	2.24	1.49-3.00	670	1.92
Cheese	Natural Varieties	1 # shred				3.50	62	3.50			
Cottage cheese		16 oz							1.67	289	1.67
Cream cheese		8 oz	0.99-2.50	2141	2.04				1.67-2.69	867	2.01
Ice cream		48-64oz	2.49-5.50	1150	3.28	2.50-3.33	1348	3.03	2.50-2.99	331	2.66
Milk	All fat tests	half gallon	1.99	133	1.99	1.99	120	1.99			
Milk	All fat tests	gallon							2.50	105	2.50
Sour cream		16 oz	1.99	80	1.99	1.99	422	1.99	1.67-1.99	683	1.85
Yogurt	Greek	4-6 oz	0.80-1.25	1037	.98	0.79-0.99	844	.92	0.79-1.00	529	.93
Yogurt	Greek	32 oz	3.29-4.99	355	3.85				3.69	289	3.69
Yogurt	Yogurt	4-6 oz	0.33-0.50	310	.43	0.50	360	.50	0.37-0.50	752	.43
Yogurt	Yogurt	32 oz	2.50-5.00	247	3.37	2.49-2.50	621	2.49	1.79	289	1.79

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz block	2.50	21	2.50	2.00-3.00	75	2.36
Cheese	Natural Varieties	8 oz shred	2.50	21	2.50	3.00	27	3.00
Cottage cheese		16 oz	1.67	11	1.67			
Cream cheese		8 oz	1.79	11	1.79			
Ice cream		48-64oz	3.49-3.99	32	3.82	3.99-4.25	51	4.11
Sour cream		16 oz	1.99	21	1.99	2.99	27	2.99
Yogurt	Greek	4-6 oz	1.00	21	1.00			
Yogurt	Greek	32 oz	3.49	11	3.49	4.99	27	4.99
Yogurt	Yogurt	4-6 oz	0.50-0.60	32	.53			

NATIONAL -- ORGANIC DAIRY PRODUCTS



Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	208	4.99	21	6.49	61	5.99
Cheese	Natural Varieties	8 oz block					117	3.99
Cheese	Natural Varieties	8 oz shred	11	3.79	11	3.79	218	3.99
Cottage cheese		16 oz	410	3.64	121	3.29	137	3.98
Cream cheese		8 oz	147	3.00			428	2.00
Ice cream		48-64oz					369	5.01
Milk	All fat tests	half gallon	2277	4.03	1463	3.92	2416	3.85
Milk	All fat tests	gallon	208	5.79			409	5.72
Sour cream		16 oz	335	2.39	121	2.19		
Yogurt	Greek	4-6 oz					59	1.25
Yogurt	Greek	32 oz	1112	3.99			1388	3.13
Yogurt	Yogurt	4-6 oz	147	1.50	208	1.33		
Yogurt	Yogurt	32 oz	382	3.49	491	3.66	997	3.36

REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	4.99	147	4.99	4.99	61	4.99			
Cream cheese		8 oz	3.00	147	3.00						
Milk	All fat tests	half gallon	3.79-5.99	1153	4.54	4.49	214	4.49			
Milk	All fat tests	gallon	5.79	147	5.79	5.79	61	5.79			
Sour cream		16 oz				2.50	214	2.50			
Yogurt	Greek	32 oz	3.99	110	3.99	3.99	1002	3.99			
Yogurt	Yogurt	4-6 oz	1.50	147	1.50						
Yogurt	Yogurt	32 oz	3.49	382	3.49						

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cottage cheese		16 oz	3.29	121	3.29				3.79	289	3.79
Milk	All fat tests	half gallon	2.99-3.29	199	3.17	3.49-3.99	317	3.67	2.99	394	2.99
Sour cream		16 oz	2.19	121	2.19						

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz shred	3.79	11	3.79			

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
- SOUTHWEST U.S. Arizona, California, Nevada and Utah
- NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming
- ALASKA Alaska
- HAWAII Hawaii
- NATIONAL Continental United States



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