

**DAIRY MARKET NEWS AT A GLANCE**

**CME GROUP CASH MARKETS (7/24)**

**BUTTER:** Grade AA closed at \$1.7300. The weekly average for Grade AA is \$1.6895 (-0.0195).

**CHEESE:** Barrels closed at \$2.4500 and 40# blocks at \$2.5400. The weekly average for barrels is \$2.4530 (+0.0350) and blocks, \$2.6140 (-0.2180).

**NONFAT DRY MILK:** Grade A closed at \$0.9900. The weekly average for Grade A is \$0.9925 (-0.0155).

**DRY WHEY:** Extra grade dry whey closed at \$0.3400. The weekly average for dry whey is \$0.3400 (+0.0150).

**CHEESE HIGHLIGHTS:** Cheese demand has slipped slightly week to week, following a variant week 29 on the CME. Block prices broke the \$3 barrier last Monday, then dropped into the \$2.60s a week ago today. As buyers are waiting out potentially lower prices, cheesemakers have ebbled production slightly. Additionally, cheese demand is slightly lower due to uncertainties of both grocers and food service customers related to COVID-19 measures. Some cheesemakers reported focusing production on contractual obligations, while milk remains somewhat plentiful. Spot cheese prices were steady to slightly lower than last week: from \$2.50 under to Class III. Cheese market tones lack certainty.

**BUTTER HIGHLIGHTS:** Print butter production is running at near full schedules although cream supplies are seasonally lower. Much of the national butter makers' attention has been set to filling retail butter demand. Without the usual summer restaurant consumption from traditional vacation spots, orders from the food service sector remain below the seasonal norm. While some processors are capitalizing on higher multiples by selling cream rather than making butter, other butter makers are trying to catch up on churning for the fall demand increase. Across the country, this week, bulk prices are ranging from flat market to 7.0 cents above the market.

**FLUID MILK:** California being an exception with slightly higher milk yields, milk output is steady to lower seasonally in most parts of the nation. Heat has taken its toll in most areas. Farmer contacts are pointing to lower protein levels, while some reported slightly higher milkfat components year over year. Class I demand remains mostly tepid, behind previous years figures. However, Eastern contacts suggest Class I buyers are taking on available loads. Cheesemakers are still taking on notable amounts of milk, as cheese market prices hold strong. Spot milk prices ranged from Class to \$2.50 under Class. Cream is in solid demand, as ice cream makers and butter producers are looking to add to output. F.O.B. cream multiples are **1.35-1.43** in the East, **1.30-1.42** in the Midwest, and **1.10-1.30** in the West.

**DRY PRODUCTS:** Low/medium heat nonfat dry milk (NDM)

prices are mixed. Trading activities are slower. There are reports supplies are outpacing buyers' immediate demands. Market tones are somewhat quiet. High heat NDM prices are steady to lower on slow spot trading activity. Dry buttermilk prices are steady to lower. Manufacturers' inventories are tight, as some buyers are still awaiting loads from previous months. Market conditions are uncertain. Dry whole milk prices are lower on the top of the price range. Trading activities are fairly moderate. The market tone is mostly stable across the country. Whey powder prices are mixed throughout the regions. Several buyers are adequate with current stocks. Market tones are unsettled. Whey protein concentrate 34% prices are mixed. Trading activities are slow currently. The weaker market concerns producers. Lactose prices are mixed. The demand is steady, and manufacturers' supplies are tight. Acid and rennet casein prices are steady. Casein markets are quiet. Trading activity is light.

**ORGANIC DAIRY MARKET NEWS:** Federal Milk Market Order 1, in New England, reports utilization of types of organic milk by pool plants. During June 2020, organic whole milk utilization totaled 12.1 million pounds, down from 14.1 million pounds the previous year. The June 2020 butterfat content was 3.29 percent, up from 3.28 in June 2019. The utilization of organic reduced fat milk in May this year, 14.8 million pounds, dropped from 15.4 million pounds a year earlier. The June 2020 butterfat content for organic reduced fat milk, 1.36 percent, declined from 1.38 percent the previous year. Retail advertisements for organic dairy products are down 25 percent, compared to the previous week. Only three regions posted organic dairy retail advertisements this period, the Northeast, Southeast, and South Central. Ads grew 146 percent in the Northeast, but declined 57 percent in the Southeast. The percentage change in retail ads could not be determined in the South Central due to the lack of ads reported in a period, as the pandemic continues to impact the publication of weekly retail ads.

**NATIONAL RETAIL REPORT (DMN):** This week, the numbers of conventional retail ads augmented 10 percent, but organic retail ad numbers declined 25 percent. The weighted average price for conventional yogurt in 4-6 oz containers is \$.50, and the weighted average advertised price for organic yogurt in 4-6 oz containers is \$.98, representing an organic premium of \$.48. The national weighted average advertised price for conventional milk in half gallons is \$1.67, compared with \$4.09 for organic milk in half gallons. This results in an organic premium of \$2.42. Conventional milk ad numbers climbed 4 percent, but organic milk ads decreased 41 percent.

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**DAIRY MARKET NEWS PRICE SUMMARY FOR JULY 20 - 24, 2020  
PRICES (\$/LB) & CHANGES FROM PREVIOUS PUBLISHED PRICES**

Commodity	Range	Mostly	Commodity	Range	Mostly	Commodity	Range	Mostly
<b>NDM</b>								
Central Low/Med. Heat	0.9900 1.0650	1.0000 1.0400	Central/East	0.9500 1.0800		Central/West	0.4000 0.6300	0.4600 0.5800
Change	0.0100 N.C.	N.C. N.C.	Change	-0.0300 -0.0200		Change	0.0550 -0.0100	N.C. N.C.
Central High Heat	1.1200 1.1500		West	0.8500 0.9850	0.9000 0.9200	<b>WPC 34%</b>		
Change	N.C. N.C.		Change	N.C. -0.0350	N.C. -0.0300	Central/West	0.7100 1.0850	0.7500 1.0300
West Low/Med. Heat	0.9500 1.0750	0.9800 1.0300	<b>WHEY</b>			Change	0.0100 -0.0050	-0.0100 0.0025
Change	-0.0200 -0.0175	-0.0300 -0.0200	Central	0.2500 0.3700	0.2950 0.3400	<b>CASEIN</b>		
West High Heat	1.0800 1.2100		Change	N.C. 0.0100	-0.0150 0.0050	Rennet	3.4975 3.7900	
Change	N.C. -0.0100		West	0.2700 0.4000	0.3250 0.3700	Change	N.C. N.C.	
<b>DRY WHOLE MILK</b>								
National	1.6000 1.7500		Change	0.0325 N.C.	0.0050 N.C.	Acid	3.8000 3.9000	
Change	N.C. -0.0500		Northeast	0.3200 0.3800		Change	N.C. N.C.	
			Change	N.C. 0.0125		<b>ANIMAL FEED WHEY</b>		
						Central	0.2500 0.2700	
						Change	N.C. -0.0100	

DAIRY MARKET NEWS AT A GLANCE**-CONTINUED FROM PAGE 1-**

**JUNE MILK PRODUCTION (NASS):** Milk production in the 24 major States during June totaled 17.4 billion pounds, up 0.5 percent from June 2019. May revised production, at 18.0 billion pounds, was down 0.5 percent from May 2019. The May revision represented an increase of 93 million pounds or 0.5 percent from last month's preliminary production estimate. Production per cow in the 24 major States averaged 1,974 pounds for June, unchanged from June 2019. The number of milk cows on farms in the 24 major States was 8.83 million head, 43,000 head more than June 2019, but 9,000 head less than May 2020. Milk production in the United States during the April - June quarter totaled 55.9 billion pounds, up 0.4 percent from the April - June quarter last year. The average number of milk cows in the United States during the quarter was 9.36 million head, 12,000 head less than the January - March quarter, but 31,000 head more than the same period last year.

**JUNE COLD STORAGE (NASS):** On June 30, 2020, U.S. cold storage holdings of butter totaled 361.6 million pounds, down from the previous month but up from June 2019. Natural American cheese holdings total 793.3 million pounds, down from the previous month but up June 2019. Total natural cheese stocks were 1.416 billion pounds, down from last month but up from June 2019.

**AUGUST FINAL CLASS PRICES (FMMO):** The base Class I price for August 2020 is \$19.78 per cwt, an increase of \$3.22 per cwt when compared to July 2020. A Class I differential for each order's principle pricing point (county) is added to the base price to determine the Class I Price. For August 2020, the advanced Class IV skim milk pricing factor is \$7.12 per cwt, the Class II skim milk price is \$7.82 per cwt, and the Class II nonfat solids price is \$0.8689 per pound. The two-week product price averages for August 2020 are: butter \$1.8018, nonfat dry milk \$0.9666, cheese \$2.5653, and dry whey \$0.3467.

CME Group, CHICAGO, IL COMMODITY	MONDAY JUL 20	TUESDAY JUL 21	WEDNESDAY JUL 22	THURSDAY JUL 23	FRIDAY JUL 24	::	WEEKLY CHANGE	::	WEEKLY AVERAGE
<b>CHEESE</b>									
BARRELS	\$2.4500 (+0.0200)	\$2.4650 (+0.0150)	\$2.4500 (-0.0150)	\$2.4500 (N.C.)	\$2.4500 (N.C.)	::	(+0.0200)	::	\$2.4530 (+0.0350)
40 POUND BLOCKS	\$2.6625 (+0.0025)	\$2.6600 (-0.0025)	\$2.6225 (-0.0375)	\$2.5850 (-0.0375)	\$2.5400 (-0.0450)	::	(-0.1200)	::	\$2.6140 (-0.2180)
<b>NONFAT DRY MILK</b>									
GRADE A	\$0.9900 (-0.0100)	\$0.9925 (+0.0025)	\$0.9975 (+0.0050)	\$0.9925 (-0.0050)	\$0.9900 (-0.0025)	::	(-0.0100)	::	\$0.9925 (-0.0155)
<b>BUTTER</b>									
GRADE AA	\$1.6800 (-0.0100)	\$1.6625 (-0.0175)	\$1.6675 (+0.0050)	\$1.7075 (+0.0400)	\$1.7300 (+0.0225)	::	(+0.0400)	::	\$1.6895 (-0.0195)
<b>DRY WHEY</b>									
EXTRA GRADE	\$0.3350 (N.C.)	\$0.3450 (+0.0100)	\$0.3400 (-0.0050)	\$0.3400 (N.C.)	\$0.3400 (N.C.)	::	(+0.0050)	::	\$0.3400 (+0.0150)

Prices shown are in U.S. dollars per lb. in carlot quantities. Carlot unit weights: CHEESE, 40,000-44,000 lbs.; NONFAT DRY MILK, 41,000-45,000 lbs.; BUTTER, 40,000-43,000 lbs.; DRY WHEY, 41,000-45,000 lbs. Weekly Change is the sum of Daily Price Changes. Weekly Average is the simple average of the Daily Cash Close prices for the calendar week. Weekly Average Change is the difference between current and previous Weekly Average. Computed by Dairy Market News for informational purposes. This data is available on the Internet at [WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY](http://WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY)

NOTICE: Five days of trading information can be found at [www.cmegroup.com/trading/agricultural/spot-call-data.html](http://www.cmegroup.com/trading/agricultural/spot-call-data.html)  
DAILY CASH CLOSES, WEEKLY AVERAGES AND CHANGES

**BUTTER MARKETS**

**NORTHEAST**

Seasonally hot temperatures continue, at the expense of butter production. As summer conditions lower butterfat content, reducing the cream for processing, butter makers simultaneously see milk intakes drop. Meanwhile, the average producer butterfat test for milk in the Northeast set a June record high, with an average 3.80 percent butterfat content. Even so, pulls on available cream from active ice cream demand also hurt butter production. Some butter processors have taken the economical position of selling cream rather than making butter, while multiples are high. Retail store purchases have dipped. Without the usual summer restaurant consumption from traditional vacation spots, orders from the food service sector remain below the seasonal norm. Butter stocks are sufficient, as the spot butter price declines. Bulk butter, in the domestic market, ranges 2 to 7 cents over the market of the CME Group, with various time frames and averages used.

Prices for: Eastern U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0200 - +0.0700

Secondary Sourced Information:

CME TRADING  
CME Group's Tuesday spot butter trading ended at \$1.6625, down from \$1.7450 a week ago.

**CENTRAL**

Butter churning is active. This week, based off retail demand and governmental purchasing, butter plant managers reported clearing spot cream loads at multiples higher than typical weeks. Additionally, with ups and downs of cream availability since the early spring, some butter makers are trying to catch up on churning for the fall demand increase. Some butter makers are taking on cream from the Western region, where cream is, and usually has been, more available. Others suggest some Western suppliers have not been willing to haul cream too far out of range due to the heat of

recent weeks. Butter market tones are somewhat quiet, if not slightly bearish. Some contacts suggest butter markets are about as low as they will go.

Prices for: Central U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0200 - +0.0700

**WEST**

Much of the western butter makers' attention has been set to filling retail butter demand. Print butter production is running at near full schedules. Cream supplies are not an issue, even as ice cream makers pull heavy volumes of cream away from the churns. Some processors report they are catching up on contract butter orders, but others are seeking out available machine time to produce more print butter. A few manufacturers are trying to hold back on bulk butter production. Processors suspect inventories may be larger, but mostly filled with bulk butter. They would like to see more print butter reserved for the late year holidays and baking season. But as retail orders remain very strong, it is difficult to set aside the print butter. Industry contacts say they saw food service interest increase slightly, but the swell of new COVID-19 cases and reinstated restaurant restrictions may quell the rise and extend the slump.

Prices for: Western U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: 0.0000 - +0.0700

Secondary Sourced Information:

**COLD STORAGE – BUTTER SUMMARY**

Released July 22, 2020, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

	6/30/20				
	Stocks in all Warehouses (1,000 pounds) as a percent of				
	6/30/19	5/31/20	6/30/20	6/30/19	5/31/20
Butter Stocks	326,297	375,777	361,643	111	96

## CHEESE MARKETS

## NORTHEAST

Cheese makers are receiving adequate milk volumes for strong production schedules. Stable cheese orders are keeping operations busy. Market participants report mozzarella and provolone demands are healthy from restaurants. There are some reports retailers have pulled back a bit on ordering. Eastern cheese manufacturers' inventories are at balanced to low levels. Current CME Group cheese barrel cash prices stepped higher early in this week compared to last week. CME Group block cash prices have dipped lower. Some market participants are waiting to see if prices will continue to move lower.

WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 40 pound Block	3.2825-3.5700
Muenster	3.2700-3.6200
Process American 5 pound Sliced	2.5200-3.0000
Swiss 10-14 pound Cuts	2.9000-3.2225

## MIDWEST

Cheese buyers are reluctant to take on any extra loads, as CME block prices were on a roller coaster ride last week. Block prices reached \$3 on Monday, then dipped into the mid \$2.60s by Friday. Cheese producers are managing/limiting production, as well. Even with plentiful milk offers, at similar prices to last week, some cheese plant managers are granting an extra day off this week. Block and barrel supplies are, for the most part, spoken for. With limited supplies, markets are maintaining and some contacts suggest block and barrel prices closing in on one another is a positive/steady note for market tones.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Blue 5 pounds	3.4650-4.5350
Brick 5 pounds	3.1975-3.6225
Cheddar 40 pound Block	2.9200-3.3200
Monterey Jack 10 pounds	3.1725-3.3775
Mozzarella 5-6 pounds	2.9975-3.9425
Muenster 5 pounds	3.1975-3.6225
Process American 5 pound Loaf	2.5050-2.8650
Swiss 6-9 pound Cuts	2.4150-2.5325

## WEST

In the West, cheese purchases have been a bit below last week levels. Retail buyers' intakes are somewhat down. Food servicers are limiting their purchases of cheese as growing uncertainty related to the coronavirus pandemic is pushing some customers to cut back on their trips to restaurants and hotels. Cheese fortification is still ongoing in the West, but not as much as in prior weeks. Supplies of both blocks and barrels remain available, but block cheese is a tad tighter. Cheese production is active. This week, there has been a slowdown in cheese price increases compared to last week, and in some cases, prices have declined. In the West, wholesale prices are up \$.0425 for process, and up \$.0525 for cheddar block, cuts and Monterey Jack. Swiss cut wholesale prices are unchanged from the previous week.

WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 10 pound Cuts	3.1575-3.3575
Cheddar 40 pound Block	2.9100-3.4000
Monterey Jack 10 pounds	3.1450-3.4200
Process American 5 pound Loaf	2.5225-2.7775
Swiss 6-9 pound Cuts	2.4975-2.9275

## FOREIGN TYPE

In Germany, the market for sliced cheese is steady. Due to the holiday season, retail demand is back to normal. Although regional orders were a bit quiet compared to the past weeks, they remain above those of the previous years. Bulk sales are good, but remain below the pre-pandemic levels. Southern Europe intakes of sliced cheese are at seasonal levels despite the current uncertainty caused by the coronavirus in many countries. Overall, export sales to other countries are active as international buyers continue to take contractual orders. Sliced cheese supply and demand are in good equilibrium. Stocks are flat. Sliced cheese prices are firm and remain higher than those of last month. U.S. domestic prices for blue, gorgonzola, parmesan, and Romano have increased \$.0525 compared to the previous week. All other cheese prices are unchanged.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	2.6400-5.2300	3.3425-4.8300*
Gorgonzola	3.6900-5.7400	3.8500-4.5675*
Parmesan	-0-	4.7300-6.8200*
Romano	-0-	4.5325-6.6875*
Sardo Romano (Argentina)	2.8500-4.7800	-0-
Reggianito (Argentina)	3.2900-4.7800	-0-
Jarlsberg	2.9500-6.4500	-0-
Swiss	-0-	2.9375-3.2600
Swiss (Finland)	2.6700-2.9300	-0-

\* = Price change.

## COLD STORAGE

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS  
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	BUTTER	CHEESE
07/20/2020	80839	79183
07/01/2020	81623	80344
CHANGE	-784	-1161
% CHANGE	-1	-1

## Secondary Sourced Information:

This week, a cooperative export assistance program accepted requests for export assistance on contracts to sell 557,770 pounds (253 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 21.246 million pounds of American-type cheeses in export markets. When combined with butter, cream cheese and whole milk powder, the program has assisted members with sales of 612 million pounds of milk on a milkfat basis.

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## CHEESE MARKETS

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## Cold Storage – Cheese Summary

Released July 22, 2020, by the National Agricultural Statistics Service (NASS),  
Agricultural Statistics Board, United States Department of Agriculture (USDA).

Natural Cheese	Stocks in all Warehouses (1,000 pounds)			6/30/20 as a percent of	
	6/30/19	5/31/20	6/30/20	6/30/19	5/31/20
Total natural cheese	1,380,784	1,454,505	1,416,358	103	97
American, total	784,362	820,018	793,326	101	97
New England	71,180	71,126	71,929	101	101
Middle Atlantic	77,502	74,126	71,841	93	97
East North Central	342,193	332,318	323,874	95	97
West North Central	110,969	137,427	137,126	124	100
South Atlantic	288	126	127	44	101
East South Central	12,838	11,209	9,660	75	86
West South Central	3,967	8,392	6,243	157	74
Mountain	56,622	50,835	51,296	91	101
Pacific	108,803	134,459	121,230	111	90
Swiss, total	27,417	24,548	24,003	88	98
Other, total	569,005	609,939	599,029	105	98
New England	826	859	710	86	83
Middle Atlantic	15,284	25,294	20,989	137	83
East North Central	372,576	372,911	374,626	101	100
West North Central	46,029	51,389	52,061	113	101
South Atlantic	39,112	48,285	44,254	113	92
East South Central	24,536	33,575	33,970	138	101
West South Central	2,580	5,640	5,628	218	100
Mountain	2,344	4,430	4,393	187	99
Pacific	65,718	67,556	62,398	95	92

FLUID MILK AND CREAM

EAST

**Northeastern** milk output is unchanged. Bottlers are receiving steady milk loads. Class III sales are healthy with strong cheese demands from foodservice and retail industries. Some balancing operations are running on strong production schedules. Milk production in the **Mid-Atlantic** region is trending lower. Milk loads are tight for some processing needs. This week, hotter temperatures are taking a toll on milk output in the **Southeast**. Production is steadily dropping. Market participants report no milk loads are clearing to manufacturing plants. Class I operations are receiving all available loads. There are reports milk is moving from other regions to the Southeast. **Florida** milk production is down. Bottlers are clearing the majority of milk in the area. **Cream** buyers are purchasing loads at similar multiples as last week. Spot interests from ice cream and other cream-based product operations are fairly steady. Some butter plants are busy churning for fall inventory. **Condensed skim** markets are stable. Market participants report ice cream makers are requesting additional condensed skim loads.

Northeastern U.S., F.O.B. Condensed Skim  
 Price Range - Class II; \$/LB Solids: 0.70 - 1.00  
 Price Range - Class III; \$/LB Solids: 0.65 - 0.90

Northeastern U.S., F.O.B. Cream  
 Multiples Range - All Classes: 1.3500 - 1.4300  
 Price Range - Class II; \$/LB Butterfat: 2.3072 - 2.4439

Secondary Sourced Information:

**MILK PRODUCTION:** According to NASS, milk production in the 24 major states during June 2020 totaled 17.4 billion pounds, up 0.5 percent from one year ago. Eastern states' monthly milk production and percent changes compared to a year ago are as follows:

June 2020 Milk Production, (USDA-NASS)

	(Million Lb.)	% Change From 1 Year Ago
Florida	187	- 6.0
Georgia	143	- 1.4
New York	1,283	+ 0.3
Pennsylvania	856	+ 1.5
Vermont	214	- 5.3
Virginia	126	+ 3.3

MIDWEST

Dairy farmers in the region reported continued slips on overall milk supplies, as a number of farmers suggest fewer cows on their farms has kept yields lighter. Butterfat components are reportedly slightly higher, while protein levels have slipped year over year. Some farmers say protein levels have slipped every month this year when compared to 2019. Class I contacts report increases in demand week over week, but compared to last year demand is softer. Cheesemakers have slowed production in some plants, as cheese buyers are hesitant due to market ups and downs. Thus, spot milk for cheese production remains somewhat available. The spot milk range slipped on the low end, and cheese plant managers relay there are offers at even lower prices than reported. The **cream** multiple range narrowed. Interestingly, butter producers are looking to churn and paying higher prices for cream this week. The mid 1.20s multiples reported last week were nonexistent, but cream multiples nearing 1.50 were also muted. That said, cream is somewhat tight, regionally. Butter producers are looking to add to their inventories for the peak demand season in the fall. Recent warm weather has helped corn and soybean growth in the upper Midwest. Farmers report growth as on, or ahead, of schedule.

Price Range - Class III Milk; \$/CWT; Spot Basis: -2.50 - 0.00  
 Trade Activity: Moderate

Midwestern U.S., F.O.B. Cream  
 Multiples Range - All Classes: 1.3000 - 1.4200  
 Price Range - Class II; \$/LB Butterfat: 2.3242 - 2.4268  
 Multiples Range - Class II: 1.3600 - 1.4200

Secondary Sourced Information:

The NASS *Milk Production* report noted June 2020 milk production in the 24 selected states was 17.4 billion pounds, 0.6 percent above a year ago. Milk cows in the 24 selected states totaled 8.827 million head, 43,000 head more than a year ago. The following table shows Central states included in the report and the monthly milk production and percent changes compared to a year ago:

June 2020 Milk Production, (USDA-NASS)

	(Million Lb.)	% Change From 1 Year Ago
Illinois	148	+ 0.7
Indiana	345	- 0.6
Iowa	438	- 0.9
Kansas	322	+ 2.5
Michigan	965	- 0.6
Minnesota	825	- 1.4
Ohio	466	+ 2.0
South Dakota	254	+ 9.5
Texas	1,198	+ 4.4
Wisconsin	2,552	- 1.4

WEST

In **California** milk yield is steady to a bit up. Some plants are being run close to full capacity. Class I demands remain unchanged, but Class II sales have slightly picked up. According to several industry contacts, some processors from other western states are taking a few loads of cream from California to meet their needs. **Arizona** milk yield is at seasonally low levels, but according to market players, milk volumes have not declined as low as expected. Supplies are available to satisfy all pressing needs. Many industry participants are reevaluating the market, wondering how safety measures put in place to control the spread of covid-19 will affect milk demands when schools reopen for the fall semester. Meanwhile, Class I sales are unchanged from last week. In **New Mexico**, milk production has declined because of hotter weather conditions. While Class I and III orders have both increased, Class III demands were well above normal levels. Class II sales have remained stable. Milk balancing needs are trending down this week. Despite a few repair and maintenance projects at a couple of plants, milk processing was done without any major issue. While much of the **Pacific Northwest** milk production is following the typical seasonal decline, contacts report there are pockets within the region that have had an increase in output over the last few weeks. The weather is mild with no humidity in much of the region, ideal milk production weather. Milk intakes are in good balance with processing needs. That said, manufacturers have brought in a few loads of milk from out of state to augment processing runs. Bottling demand is steady. Milk production in the mountain states of **Idaho, Utah, and Colorado**, is steady to lower. Higher temperatures are driving milk output lower. While a few discounted loads are available at \$4 under Class IV, the region is in much better balance than earlier this spring. Manufacturing is pulling heavy volumes of milk supplies. In the West, there are still more demands for **condensed skim** for use in making ice cream. Condensed

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skim supplies are steady. **Cream** is still in high demand in the West. Sales to ice cream makers remain active. Butter processors are also taking some loads. Cream multiples for all Classes are lower at the bottom of the range.

Western U.S., F.O.B. Cream  
Multiples Range - All Classes: 1.1000 – 1.3000

## Secondary Sourced Information:

The NASS *Milk Production* report noted June 2020 milk production in the 24 selected states was 17.4 billion pounds, .50 percent up from a year ago. Milk cows in the 24 selected states totaled 8.83 million head, 43,000 head more than a year ago. The following table shows western states included in the report and the monthly milk production changes compared to a year ago:

## June 2020 Milk Production, (USDA-NASS)

	(Million Lb.)	% Change From 1 Year Ago
Arizona	387	+ 1.8
California	3,313	+ 1.0
Colorado	425	+ 5.5
Idaho	1,359	+ 3.5
New Mexico	647	- 6.2
Oregon	216	-
Utah	188	- 1.1
Washington	564	- 1.1

## NONFAT DRY MILK, BUTTERMILK &amp; WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

## NONFAT DRY MILK - CENTRAL AND EAST

**CENTRAL:** Low/medium heat nonfat dry milk (NDM) trading was somewhat quiet this week, as prices shifted higher on the bottom of the price range, but held steady on the mostly series. There is plenty of condensed skim, and production continues to run actively. Buyers are somewhat hesitant, particularly if they can interchange NDM with other dairy powders, such as WPC 34% or other high protein blends, which are being offered at discounted prices. High heat NDM markets and prices are steady, on slow spot trading activity. Generally, NDM market tones are somewhat quiet.

**EAST:** Low/medium heat nonfat dry milk (NDM) prices shifted higher on the bottom of the price range, but prices are steady on the mostly series. Spot trades are slower this week. Some manufacturers are not offering on the spot market due to healthy contract demands. Inventory levels are mixed in the region. High heat NDM prices are unchanged. Drying schedules are limited. There are some operations scheduling high heat production. NDM market conditions are fairly steady.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - Low & Medium Heat; \$/LB: 0.9900 - 1.0650

Mostly Range - Low & Medium Heat; \$/LB: 1.0000 - 1.0400

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - High Heat; \$/LB: 1.1200 - 1.1500

## NONFAT DRY MILK - WEST

Free on board spot prices for Western low/medium heat nonfat dry milk (NDM) are slightly down this week. At the CME, third quarter NDM futures also shifted down, but are still above \$.99/lb, with a fair volume of contracts. Compared to a few weeks ago, the regional NDM market seems to be on a less firm position. According to buyers, the current NDM supply is outpacing their immediate demands, thus, NDM prices could continue decreasing in the upcoming few week. On the other hand, some manufacturers say NDM inventories are less available in the spot market as they are highly committed to meet Q3/Q4 contractual needs. According to them, the domestic interest from cheese makers and bakers remain hearty. Compared to the strong Euro, the weaker U.S. dollar could represent a competitive advantage for some regional NDM manufacturers when exporting. Condensed skim milk supplies are readily available for drying. Therefore, NDM production is ongoing, but is less active compared to the spring flush season. NDM inventories are mixed throughout the west region, ranging from tight to readily available. Prices for high heat NDM, are down on light trading. Production is intermittent, based on contractual requirements.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - Low & Medium Heat; \$/LB: .9500 - 1.0750

Mostly Range - Low & Medium Heat; \$/LB: .9800 - 1.0300

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk

Price Range - High Heat; \$/LB: 1.0800 - 1.2100

## DRY BUTTERMILK - CENTRAL AND EAST

**CENTRAL:** Dry buttermilk prices slipped on both ends of the price range this week on somewhat quiet trading. Central contacts are reporting mixed views. Some say buttermilk powder is tight, as buyers are still awaiting loads from previous months, while others report somewhat steady availability. Churning butter has been somewhat mixed, as well. Cream multiples are up one week, down the next. Butter makers are beginning to bid higher for spot cream to meet demand needs, therefore churning could be a little more consistent near term. Regardless, reported dry buttermilk spot trades were quiet and market tones. Buttermilk market tones are uncertain.

**EAST:** Dry buttermilk prices are lower on the range. Spot trading activities are slower in the East. Some Manufacturers are not offering on the spot market. When available, spot loads are trading around the low to mid \$1.00 range. Dry buttermilk production schedules are light. Inventory levels are tight and mostly covering committed contracts. Market conditions are unsettled.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk

Price Range ; \$/LB: .9500 - 1.0800

## DRY BUTTERMILK - WEST

Western dry buttermilk free on board spot prices are steady to lower this week, following NDM downward pricing trends. in some regional balancing plants, condensed buttermilk supplies are becoming more available for drying. Class II processors, particularly ice cream makers, continue pulling strongly on condensed buttermilk, but with less intensity compared to a few weeks ago. In this way, dry buttermilk production is somewhat more active, while inventory levels are slightly above buyers' immediate needs. Nevertheless, requests from bakers and confectioners are still ranging from fair to good.

Prices for: Western U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk

Price Range ; \$/LB: .8500 - .9850

Mostly Range - ; \$/LB: .9000 - .9200

## DRY WHOLE MILK - U.S.

Free on board spot prices for national dry whole milk are steady to lower on moderate trading. Although a few sales pulled down the top of the pricing range, the market undertone remains mostly stable across the country. With low cream availability throughout the nation, dry whole milk production has been constrained in some processing plants. Dry whole milk requests from the baking and confectionery sectors are reported as fair to good, while inventories vary in each region.

Prices for: U.S., All First Sales, F.O.B., Conventional, and Edible Dry Whole Milk

Price Range - 26% Butterfat; \$/LB: 1.6000 - 1.7500

**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY- CENTRAL**

Dry whey spot trading activity had one of its busiest weeks of the year. Prices remained steady on the bottom of the price range, while inching up a penny on the top. On the mostly series, the range expanded with more trades moving both into the high \$.20s and low/mid \$.30s. Producers say Midwestern buyers are generally comfortable with their current stocks. Buyers echo that sentiment, and say they are fielding plentiful offers and weighing their best options. There is growing concern regarding sports nutrition and its effects on the higher protein blends. Offers of WPC 80% are aplenty, and prices of higher protein blends are reportedly slipping week after week. Animal feed whey trading was quiet, as prices slipped on the top of the range. In general, dry whey market tones are uncertain, at best.

Prices for: Central U.S., All First Sales, F.O.B., Conventional, and Non-Edible Dry Whey  
Price Range - Animal Feed; \$/LB: .2500 - .2700

Prices for: Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
Price Range - Non-Hygroscopic; \$/LB: .2500 - .3700  
Mostly Range - Non-Hygroscopic; \$/LB: .2950 - .3400

**DRY WHEY- NORTHEAST**

East dry whey prices are higher on the top of the price range this week. Trading activities are steady to slower. Buyer spot demands are mixed. Dry whey production schedules are strong with heavy Class III processing. Manufacturers' inventory levels are available for spot/contract orders. There is uncertainty in the market with supplies outweighing current interests.

Prices for: Eastern U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
Price Range - Non-Hygroscopic; \$/LB: .3200 - .3800

**DRY WHEY- WEST**

In the West, f.o.b. prices for dry whey are higher at the bottom of the range and at the bottom of the mostly series. According to some contacts, western dry whey supplies are a bit more available this week, but they are tighter than Central dry whey supplies. As cheese production continues on an active tone, so is dry whey output. However, dry whey production volumes differ from one processor to another. Domestic and international sales are unchanged from the previous week. As the number of COVID-19 cases increase in the West, there is a lot of uncertainty about how the dry whey market will evolve in the coming weeks.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
Price Range - Non-Hygroscopic; \$/LB: .2700 - .4000  
Mostly Range - Non-Hygroscopic; \$/LB: .3250 - .3700

**WHEY PROTEIN CONCENTRATE**

The price range for whey protein concentrate 34% narrowed, while the mostly price series expanded. Prices reported by market participants are a farrago of views of the market. Spot market prices spread across the full spectrum of the price range. Weakness in higher whey protein concentrations continue to be a source of concern for some WPC 34% producers. Some contacts think

manufacturers are shifting production away from WPC 80% to WPC 34%. This may add more of the interchangeable WPC 34% into an already sluggish market. Some manufacturers say sales are slow to develop in this market segment. Market prices are not gaining much traction for this type of WPC34%. Within the infant formula sector, the requisite WPC 34% is still in high demand. WPC 34% that meets strict end user requirements are in short supply and buyers are clamoring to assure coverage. Manufacturers have been able to maintain stronger prices for these types of WPC 34%.

Prices for: Central and Western U.S., All First Sales, F.O.B., Extra Grade, Conventional, and Edible Whey Protein Concentrate  
Price Range - 34% Protein; \$/LB: .7100 - 1.0850  
Mostly Range - 34% Protein; \$/LB: .7500 - 1.0300

**LACTOSE**

The price range for lactose narrowed as the mostly price series was unchanged. Many industry contacts contend that the lactose market is sound. Prices are firm, demand is steady, and inventories are tight. Processors say current lactose shoppers are willing to obtain lactose at current price levels. However, in some cases, buyers are looking for lower priced alternatives, such as maltodextrin, to fill their carbohydrate needs. In addition, the momentum within the lactose market has slowed. Some market participants think end users in Southeast Asia have much of their lactose needs covered through the end of the year and may curtail their purchases. With fewer buyer inquiries, and heavy cheese production resulting in a lot of whey solids, there is a sentiment that prices may weaken in the months to come, possibly by year end. The callous reality is that may be the case, but right now, manufacturers do not report any hard evidence that will be the case in the immediate future. Much of their production is committed in the next quarter. Some manufacturers are securing business for Q4 at prices near the top end of the price range. Demand in a few market sectors has relaxed. A few manufacturers suggest the heavy use of nonfat dry milk for fortification has reduced the need for lactose to standardize skim milk powder. Demand for sugars in confectionary uses is mixed. The COVID-19 pandemic continues to create market disruptions. But it may take some time before the lactose market conditions erode significantly.

Prices for: Central and Western U.S., Spot Sales And Up to 3 Month Contracts, F.O.B., Conventional, and Edible Lactose  
Price Range - Non Pharmaceutical; \$/LB: .4000 - .6300  
Mostly Range - Non Pharmaceutical; \$/LB: .4600 - .5800

**CASEIN**

Casein markets continue to be quiet during July, both New Zealand and Western Europe. Acid casein and rennet casein prices are steady with very light trading. Some New Zealand observers report only occasional spot loads moving for the last month. Light production in Western Europe leads to a similar pattern there. Most customers are expected to start looking at 2021 needs in September or October. Until then, buyers are generally stocked or contracted. Calm casein markets are expected until fall.

Prices for: Spot Sales And Up to 3 Month Contracts, Free on Board - Warehouse, Non-Restricted, All Mesh Sizes, Conventional, and Edible Casein

Acid; Price Range - \$/LB: 3.8000-3.9000  
Rennet; Price Range - \$/LB: 3.4975-3.7900

**U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection**

WEEK ENDING	2020 WEEKLY DAIRY COWS	2020 CUMULATIVE DAIRY COWS	2019 WEEKLY DAIRY COWS	2019 CUMULATIVE DAIRY COWS
07/11/2020	50.0	1,693.5	61.3	1,752.7

WEBSITE: [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, the Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA

**FEDERAL MILK ORDER CLASS III MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2015	16.18	15.46	15.56	15.81	16.19	16.72	16.33	16.27	15.82	15.46	15.30	14.44
2016	13.72	13.80	13.74	13.63	12.76	13.22	15.24	16.91	16.39	14.82	16.76	17.40
2017	16.77	16.88	15.81	15.22	15.57	16.44	15.45	16.57	16.36	16.69	16.88	15.44
2018	14.00	13.40	14.22	14.47	15.18	15.21	14.10	14.95	16.09	15.53	14.44	13.78
2019	13.96	13.89	15.04	15.96	16.38	16.27	17.55	17.60	18.31	18.72	20.45	19.37

**FEDERAL MILK ORDER CLASS IV MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2015	13.23	13.82	13.80	13.51	13.91	13.90	13.15	12.90	15.08	16.43	16.89	15.52
2016	13.31	13.49	12.74	12.68	13.09	13.77	14.84	14.65	14.25	13.66	13.76	14.97
2017	16.19	15.59	14.32	14.01	14.49	15.89	16.60	16.61	15.86	14.85	13.99	13.51
2018	13.13	12.87	13.04	13.48	14.57	14.91	14.14	14.63	14.81	15.01	15.06	15.09
2019	15.48	15.86	15.71	15.72	16.29	16.83	16.90	16.74	16.35	16.39	16.60	16.70

**FEDERAL MILK ORDER CLASS PRICES FOR 2020 (3.5% Butterfat)**

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I (BASE)	19.01	17.55	17.46	16.64	12.95	11.42	16.56	19.78				
II	17.05	16.84	16.75	13.87	12.30	12.99						
III	17.05	17.00	16.25	13.07	12.14	21.04						
IV	16.65	16.20	14.87	11.40	10.67	12.90						

Further information may be found at: <https://www.ams.usda.gov/rules-regulations/mmr/dmr>

**NATIONAL DAIRY PRODUCTS SALES REPORT  
U.S. AVERAGES AND TOTAL POUNDS**

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
07/18/2020	1,7675 857,174	2,7129 11,904,711	2,4307 11,992,343	3,461 4,910,676	9,647 18,409,871

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/rules-regulations/mmr/dmr>

**CME GROUP, INC FUTURES  
Selected settling prices**

CLASS III MILK FUTURES (Pit-Traded) (\$/cwt)						NONFAT DRY MILK FUTURES (Pit-Traded) (¢/lb)					
DATE	07/17	07/20	07/21	07/22	07/23	DATE	07/17	07/20	07/21	07/22	07/23
JUL 20	24.26	24.32	24.32	24.32	24.42	JUL 20	99.75	99.50	99.83	99.60	98.13
AUG 20	22.49	23.15	23.30	22.76	22.50	AUG 20	100.75	99.33	99.60	99.28	98.10
SEP 20	19.98	20.73	21.36	20.93	20.86	SEP 20	104.90	104.25	104.25	103.50	101.25

CLASS IV MILK FUTURES (Pit-Traded) (\$/cwt)						WHEY (Electronic-Traded) (¢/lb)					
DATE	07/17	07/20	07/21	07/22	07/23	DATE	07/17	07/20	07/21	07/22	07/23
JUL 20	13.82	13.80	13.80	13.80	13.66	JUL 20	34.10	34.20	34.20	34.20	34.30
AUG 20	14.05	13.90	13.95	13.86	13.76	AUG 20	31.03	31.53	31.95	32.60	32.60
SEP 20	14.55	14.40	14.45	14.32	14.15	SEP 20	31.45	31.65	31.70	32.63	32.25

CASH SETTLED BUTTER FUTURES (Electronic-Traded) (¢/lb)						**CHEESE CSC (Electronic-Traded) (\$/lb)					
DATE	07/17	07/20	07/21	07/22	07/23	DATE	07/17	07/20	07/21	07/22	07/23
JUL 20	174.50	173.80	174.10	174.40	174.40	JUL 20	2.57	2.57	2.57	2.57	2.58
AUG 20	177.00	176.00	176.00	176.00	175.78	AUG 20	2.39	2.45	2.48	2.42	2.39
SEP 20	179.00	179.00	179.45	178.88	179.25	SEP 20	2.13	2.21	2.27	2.23	2.22

\*\* Switching to coverage of CME Block Cheese as of August 3, 2020 (week 32)

Further information may be found at: <http://www.cmegroup.com/market-data/daily-bulletin.html>

ORGANIC DAIRY MARKET NEWS

Information gathered July 13 - 24, 2020

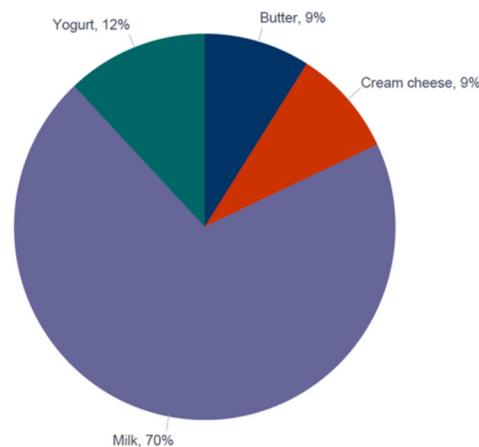
ORGANIC DAIRY FLUID OVERVIEW

**New England Organic Milk Sales and Sourcing.** Federal Milk Market Order 1, in New England, reports utilization of types of organic milk by pool plants. During June 2020, organic whole milk utilization totaled 12.1 million pounds, down from 14.1 million pounds the previous year. The June 2020 butterfat content was 3.29 percent, up from 3.28 in June 2019. The utilization of organic reduced fat milk in May this year, 14.8 million pounds, dropped from 15.4 million pounds a year earlier. The June 2020 butterfat content for organic reduced fat milk, 1.36 percent, declined from 1.38 percent the previous year.

Only three regions posted organic dairy retail advertisements this period, the Northeast, Southeast, and South Central. Ads grew 146 percent in the Northeast, but declined 57 percent in the Southeast. The percentage change in retail ads could not be determined in the South Central due to the lack of ads reported in a period, as the pandemic continues to impact the publication of weekly retail ads.

Each advertised organic dairy product and ad percentages, from the most recent survey, are shown in the pie chart below.

Percentage of Total Organic Ads by Commodity



Data source: USDA Dairy Market News

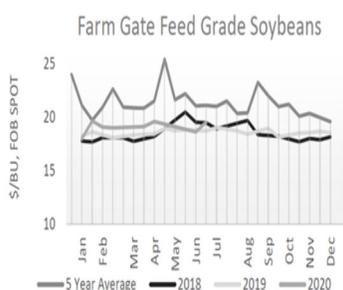
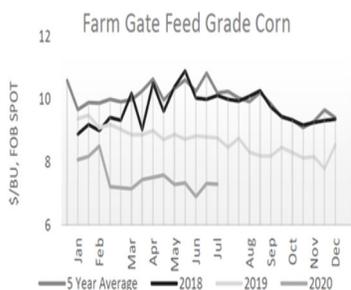
Advertising information presented is compiled from nearly 23,000 surveyed newspaper supermarket ads. Prices are valid from July 24 - July 30, 2020. Retail survey ads reflect "advertised specials" and not the range of non-advertised supermarket cooler prices.

ORGANIC GRAIN FEEDSTUFF OVERVIEW

**National Organic Grain Feedstuff.** Trade activity and demand is moderate for organic feed grade corn. Bushels traded 2 cents lower. The current market prices reflect low test weights. Trading was too limited on organic feed grade soybeans and organic feed grade wheat to identify trend. On all other organic grains trading was inactive.

Grower FOB Farm Gate Organic Grain

Feed Grade	Unit	Spot Transactions				Forward Contracts		Cash Bids
		Price Range	Avg.	Change	Prior Year	Price Range	Delivery Period	Price Range
Yellow Corn	\$/bu	5.35 - 8.25	7.30	-0.02	8.77	6.60 - 8.50	Jul-20 - May-21	N/A - N/A
Soybeans	\$/bu	N/A - N/A	N/A	N/A	19.00	18.55 - 19.00	Sep-20 - May-21	N/A - N/A
Wheat	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A
Oats	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A
Barley	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A
Rye	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A



For more additional information, access the links: <https://www.ams.usda.gov/mnreports/lbfnof.pdf>

Product pricing information of selected organic dairy commodities, from the current weekly retail survey, is presented in the following table:

NATIONAL RETAIL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICE

COMMODITY	This Week	Last Week	Last Year
<b>Butter</b>	\$6.39	n.a.	\$5.99
<b>Cream Cheese</b>	\$2.50	\$2.50	n.a.
<b>Milk</b>			
Half Gal.	\$4.09	\$4.01	\$3.63
Gallon	\$4.99	\$6.16	\$5.47
8 oz.UHT	n.a.	n.a.	\$1.25
<b>Yogurt</b>			
4-6 oz. Greek	n.a.	n.a.	n.a.
32 oz. Greek	n.a.	\$5.99	\$3.50
4-6 oz. Yogurt	\$0.98	n.a.	\$0.69
32 oz. Yogurt	\$3.49	n.a.	\$3.29

Data source: USDA Dairy Market News

ORGANIC DAIRY RETAIL OVERVIEW

**Retail Ad Summaries.** Retail advertisements for organic dairy products are down 25 percent, compared to the previous week. The individual categories of organic dairy products that placed ads in surveyed stores this period, includes organic yogurt, butter, cream cheese and milk.

Ad numbers for organic milk half gallon containers declined 44 percent, while organic milk gallon ads declined 15 percent from the previous retail survey. The difference between the half gallon organic milk price and half gallon conventional milk price, for this survey period, is a \$2.42 organic premium. Average prices for conventional and organic milk, half gallons, were \$1.67 and \$4.09, respectively. The average price of organic milk gallons declined \$1.17, from the previous retail survey.

## ORGANIC DAIRY MARKET NEWS

Information gathered July 13 - 24, 2020

-CONTINUED FROM PAGE 8-

## DIRECT TO CONSUMER ORGANIC DAIRY PRODUCTS PRICES

The following tables identify U.S. price range results from a Dairy Market News national survey of publicly available prices of organic dairy products, available from farmstead outlets and online. There may be prices offered outside of the price range which were not identified by the survey. These are cows' milk products.

BUTTER			
Commodity	Type	Pack Size	: Organic : <u>Price Range \$</u>
Organic Butter		1 lb	: 3.50 - 5.50
Organic Butter		8 oz	: 2.75 - 10.00

CHEESE			
Commodity	Type	Pack Size	: Organic : <u>Price Range \$</u>
Organic Cheese	Cheddar - 2-4 year	8 oz	: 5.73 - 10.00
Organic Cheese	Cheddar - 5-9 year	8 oz	: 8.50 -
Organic Cheese	Cheddar - Medium	8 oz	: 4.50 - 5.50
Organic Cheese	Cheddar - Mild	8 oz	: 4.14 - 6.00
Organic Cheese	Cheddar - Sharp	8 oz	: 4.50 - 6.93
Organic Cheese	Colby	8 oz	: 4.50 - 6.29
Organic Cheese	Farmers	8 oz	: 4.00 - 6.00
Organic Cheese	Gouda	8 oz	: 4.50 - 12.00
Organic Cheese	Monterey Jack	8 oz	: 4.50 - 6.00
Organic Cheese	Mozzarella	8 oz	: 4.50 - 12.50
Organic Cheese	Muenster	8 oz	: 5.25 - 6.00
Organic Cheese	Pepper Jack	8 oz	: 12.50 -
Organic Cheese	Curds	per lb	: 12.00 -

MILK			
Commodity	Type	Pack Size	: Organic : <u>Price Range \$</u>
Organic Milk	All fat tests	Half Gallon	: 6.00

Information for the period July 13 - July 24, 2020, issued monthly

## June Milk Production

Milk production in the 24 major States during June totaled 17.4 billion pounds, up 0.5 percent from June 2019. May revised production, at 18.0 billion pounds, was down 0.5 percent from May 2019. The May revision represented an increase of 93 million pounds or 0.5 percent from last month's preliminary production estimate. Production per cow in the 24 major States averaged 1,974 pounds for June, unchanged from June 2019. The number of milk cows on farms in the 24 major States was 8.83 million head, 43,000 head more than June 2019, but 9,000 head less than May 2020. Milk production in the United States during the April - June quarter totaled 55.9 billion pounds, up 0.4 percent from the April - June quarter last year. The average number of milk cows in the United States during the quarter was 9.36 million head, 12,000 head less than the January - March quarter, but 31,000 head more than the same period last year.

State	Milk Cows <sup>1,2</sup>				Milk Production <sup>1,3</sup>			
	June		January - June		June		January - June	
	2019	2020	2019	2020	2020	Percent change from 2019	2020	Percent change from 2019
	<i>(thousands)</i>				<i>(million lbs)</i>			
						<i>(percent)</i>		<i>(percent)</i>
AL	--	--	5.0	3.5	--	--	12.0	-29.4
AK	--	--	(D)	(D)	--	--	(D)	(NA)
AZ	194	197	196.0	197.0	387	1.8	1,228.0	0.9
AR	--	--	5.5	5.0	--	--	18.0	-5.3
CA	1,726	1,721	1,726.0	1,722.0	3,313	1.0	10,382.0	0.5
CO	186	197	184.0	196.0	425	5.5	1,279.0	6.1
CT	--	--	19.5	19.0	--	--	109.0	0.9
DE	--	--	4.2	3.8	--	--	18.7	-2.6
FL	115	111	115.0	113.0	187	-6.0	595.0	-3.9
GA	82	81	83.0	82.0	143	-1.4	449.0	-1.8
HI	--	--	(D)	(D)	--	--	(D)	(NA)
ID	621	644	620.0	645.0	1,359	3.5	4,108.0	4.3
IL	84	82	84.0	82.0	148	0.7	454.0	-0.2
IN	179	176	179.0	176.0	345	-0.6	1,052.0	-0.8
IA	219	217	219.0	218.0	438	-0.9	1,340.0	-0.3
KS	162	167	162.0	168.0	322	2.5	987.0	2.7
KY	--	--	51.0	48.0	--	--	251.0	-0.4
LA	--	--	10.5	10.0	--	--	37.0	--
ME	--	--	30.0	27.0	--	--	152.0	-6.2
MD	--	--	43.0	42.0	--	--	223.0	2.8
MA	--	--	10.5	10.0	--	--	50.0	2.0
MI	425	427	425.0	428.0	965	-0.6	2,919.0	-
MN	447	442	448.0	443.0	831	-1.4	2,509.0	-0.7
MS	--	--	8.5	8.5	--	--	36.0	5.9
MO	--	--	79.0	76.0	--	--	301.0	-0.7
MT	--	--	11.5	11.5	--	--	64.0	-1.5
NE	--	--	58.0	59.0	--	--	362.0	2.3
NV	--	--	33.0	31.0	--	--	190.0	-2.6
NH	--	--	11.5	11.0	--	--	60.0	-3.2
NJ	--	--	4.8	4.7	--	--	25.0	-3.8
NM	324	327	323.0	328.0	647	-6.2	2,006.0	-4.6
NY	627	626	627.0	626.0	1,283	0.3	3,862.0	-0.2
NC	--	--	43.0	41.0	--	--	233.0	-1.3
ND	--	--	14.5	14.5	--	--	82.0	-1.2
OH	249	253	249.0	253.0	466	2.0	1,408.0	1.4
OK	--	--	42.0	42.0	--	--	194.0	1.0
OR	123	124	122.0	124.0	216	-	657.0	0.3
PA	490	482	493.0	483.0	856	1.5	2,616.0	0.5
RI	--	--	0.7	0.5	--	--	2.6	-3.7
SC	--	--	12.0	10.5	--	--	52.0	-5.5
SD	123	135	123.0	134.0	254	9.5	761.0	9.7
TN	--	--	32.0	30.0	--	--	141.0	-2.8
TX	565	590	564.0	590.0	1,198	4.4	3,652.0	3.8
UT	97	96	98.0	96.0	188	-1.1	563.0	-2.3
VT	126	123	126.0	123.0	214	-5.3	656.0	-4.5
VA	74	74	75.0	75.0	126	3.3	391.0	1.3
WA	278	278	278.0	279.0	564	-1.1	1,719.0	-0.2
WV	--	--	6.0	6.0	--	--	23.0	--
WI	1,268	1,257	1,269.0	1,258.0	2,552	-1.4	7,661.0	-1.6
WY	--	--	6.0	7.5	--	--	46.5	27.4
24 State Total	8,784	8,827	--	--	17,427	0.5	--	--
U.S. <sup>4,5</sup>			9,331.0	9,362.0			55,938.0	0.4

(D) Withheld to avoid disclosing data for individual operations. (NA) Not available. <sup>1</sup> Preliminary. <sup>2</sup> Includes dry cows, excludes heifers not yet fresh. <sup>3</sup> Excludes milk suckled by calves. <sup>4</sup> Includes states for which individual monthly estimates are not available. <sup>5</sup> Milk cows will not add due to rounding. **Source:** U.S. Department of Agriculture, National Agricultural Statistics Service. *Milk Production*, (July 2020).

MONTHLY COLD STORAGE REPORT – TOTAL U.S. STOCKS

NOTE: Data for this report is collected from public, private and semiprivate warehouses, apple houses, and meat packing plants where food products are generally stored for 30 days or more. Commodities in space owned or leased and operated by the armed services are not reported. Food stocks held under bond are included in the storage data.

All stocks in thousand pounds except where otherwise indicated

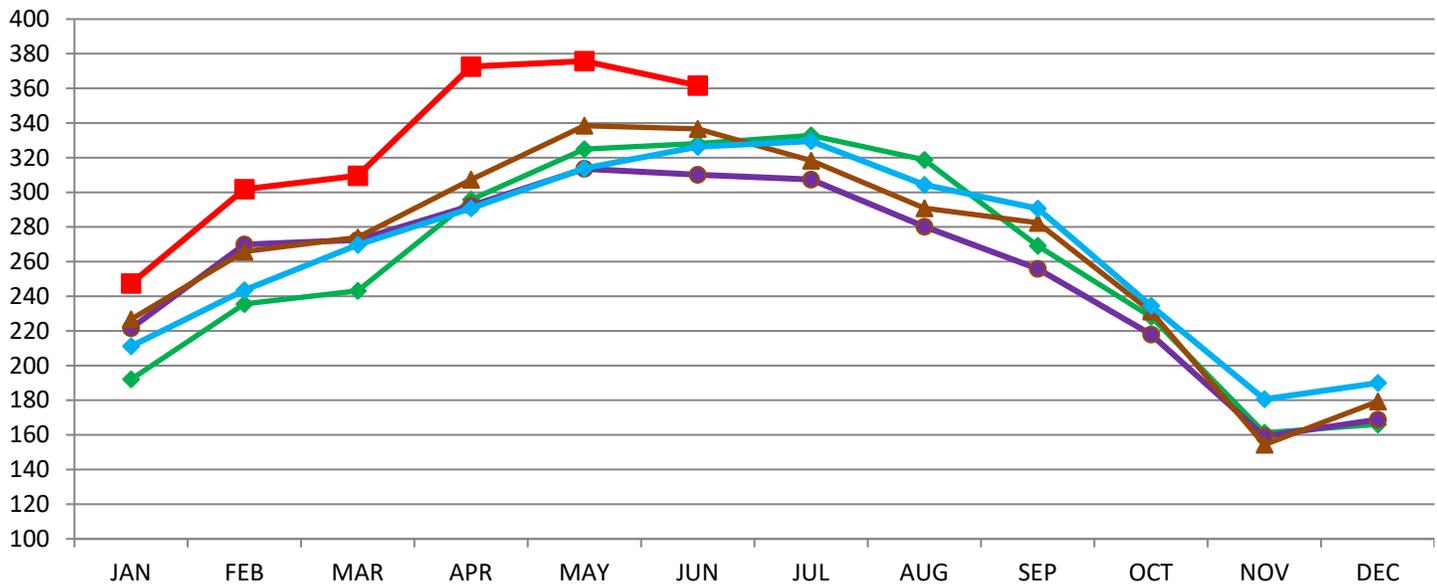
U.S. HOLDINGS OF DAIRY PRODUCTS						
COMMODITY	MAY 31, 2018	MAY 31, 2019	REVISED MAY 31, 2020	JUNE 30, 2018	JUNE 30, 2019	JUNE 30, 2020
Butter	338,492	313,822	357,777	336,625	326,297	361,643
Cheese, Natural American	804,075	786,579	820,018	800,379	784,362	793,326
Cheese, Swiss	31,424	24,685	24,548	31,312	27,417	24,003
Cheese, Other Natural	549,441	574,352	609,939	556,947	569,005	599,029
Total Cheese	1,384,940	1,385,616	1,454,505	1,388,638	1,380,784	1,416,358

JUNE STORAGE HOLDINGS BY REGION									
REGION	Natural American Cheese			Butter *			Other Natural Cheese		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
New England	67,517	71,180	71,929				616	826	710
Middle Atlantic	67,916	77,502	71,841				17,370	15,284	20,989
East North Central	335,348	342,193	323,874				382,602	372,576	374,626
West North Central	136,087	110,969	137,126				47,141	46,029	52,061
South Atlantic	518	288	127				24,301	39,112	44,254
East South Central	18,882	12,838	9,660				17,869	24,536	33,970
West South Central	9,050	3,967	6,243				2,495	2,580	5,628
Mountain	61,809	56,622	51,296				3,052	2,344	4,393
Pacific	103,252	108,803	121,230				61,501	65,718	62,398
TOTAL	800,379	784,362	793,326	336,625	326,297	361,643	556,947	569,005	599,029

\*Regional breakdowns are not reported to avoid possible disclosure of individual operations.

MILLION POUNDS

Butter Cold Storage Holdings



DATA SOURCE, USDA, NASS; GRAPH, USDA, AMS, DMN

2016 2017 2018 2019 2020

## Advanced Class Prices by Order, August 2020

### August 2020 Highlights

**Base Class I Price:** The base Class I price for August 2020 is \$19.78 per cwt, an increase of \$3.22 per cwt when compared to July 2020. A Class I differential for each order's principle pricing point (county) is added to the base price to determine the Class I Price.

**Class II Price Information:** For August 2020, the advanced Class IV skim milk pricing factor is \$7.12 per cwt, the Class II skim milk price is \$7.82 per cwt, and the Class II nonfat solids price is \$0.8689 per pound.

**Product Price Averages:** The two-week product price averages for August 2020 are: butter \$1.8018, nonfat dry milk \$0.9666, cheese \$2.5653, and dry whey \$0.3467.

## Advanced Class Prices by Order for August 2020

### Federal Milk Order Class I Price Information <sup>1,2</sup>

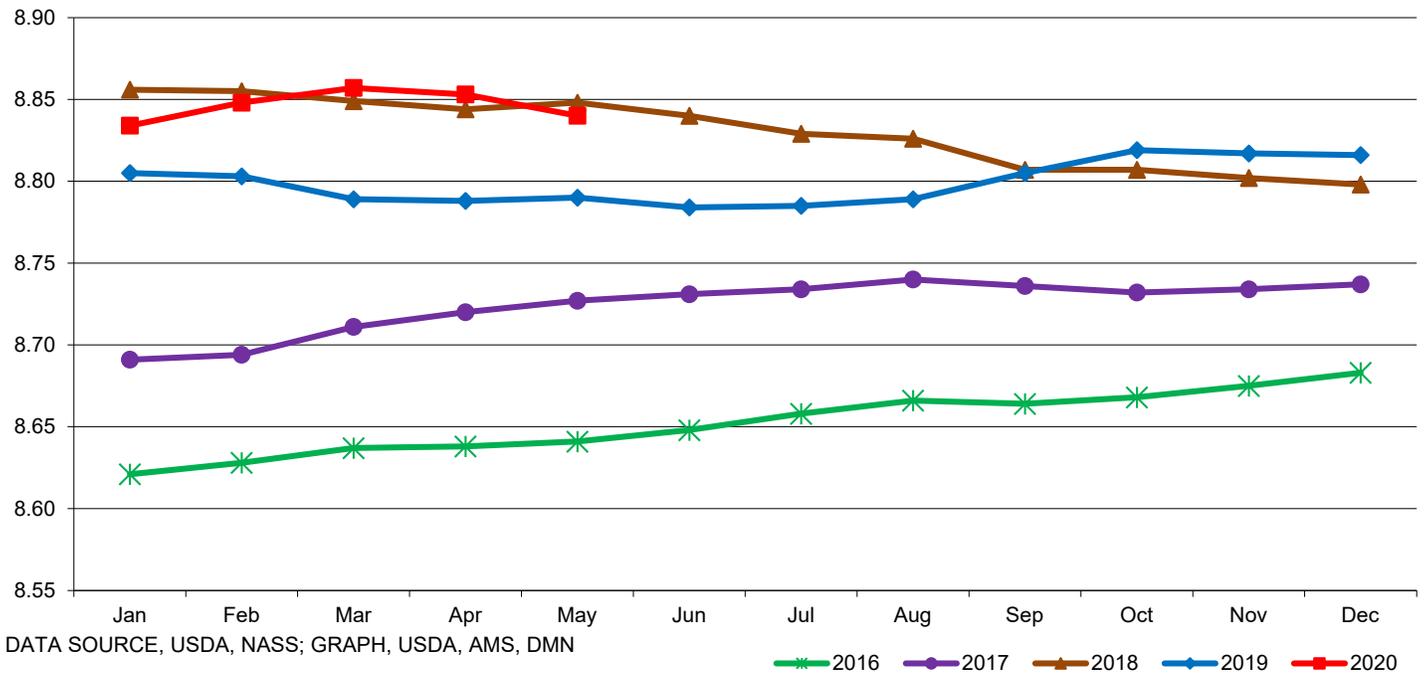
Federal Milk Order Marketing Area <sup>3</sup>	Order Number	August 2020		
		Class I Price (3.5%) <i>(dollars per cwt)</i>	Class I Skim Milk Price <sup>4</sup> <i>(dollars per cwt)</i>	Class I Butterfat Price <i>(dollars per pound)</i>
Northeast (Boston)	001	23.03	16.59	2.0068
Appalachian (Charlotte)	005	23.18	16.74	2.0083
Florida (Tampa)	006	25.18	18.74	2.0283
Southeast (Atlanta)	007	23.58	17.14	2.0123
Upper Midwest (Chicago)	030	21.58	15.14	1.9923
Central (Kansas City)	032	21.78	15.34	1.9943
Mideast (Cleveland)	033	21.78	15.34	1.9943
California (Los Angeles)	051	21.88	15.44	1.9953
Pacific Northwest (Seattle)	124	21.68	15.24	1.9933
Southwest (Dallas)	126	22.78	16.34	2.0043
Arizona (Phoenix)	131	22.13	15.69	1.9978
All-Market Average		22.60	16.16	2.0025

<sup>1</sup> To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk. <sup>2</sup> The mandatory \$0.20 per cwt processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown in this table. <sup>3</sup> Names in parentheses are the major city in the principal pricing point of the markets. <sup>4</sup> Please see the Advanced Prices and Pricing Factors Announcement:

<https://www.ams.usda.gov/mnreports/dymadvancedprices.pdf>.

MILLION HEAD

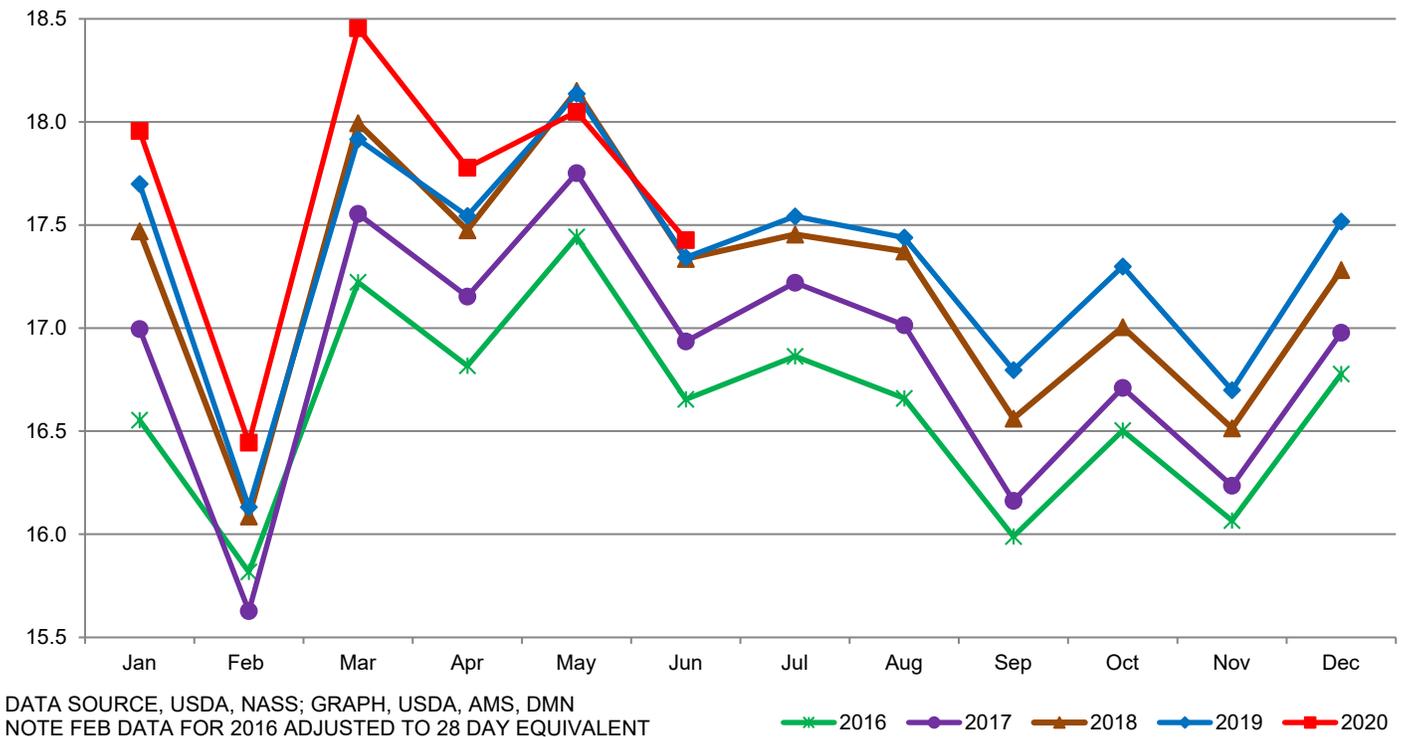
### Milk Cow Numbers - 24 Selected States

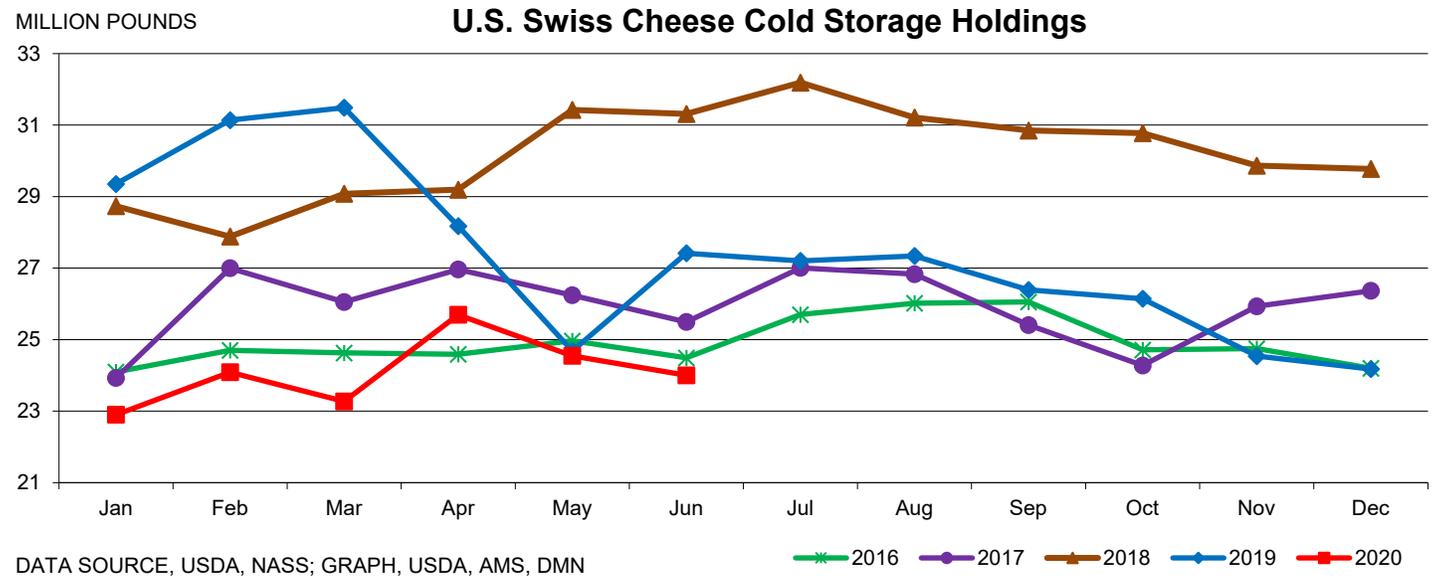
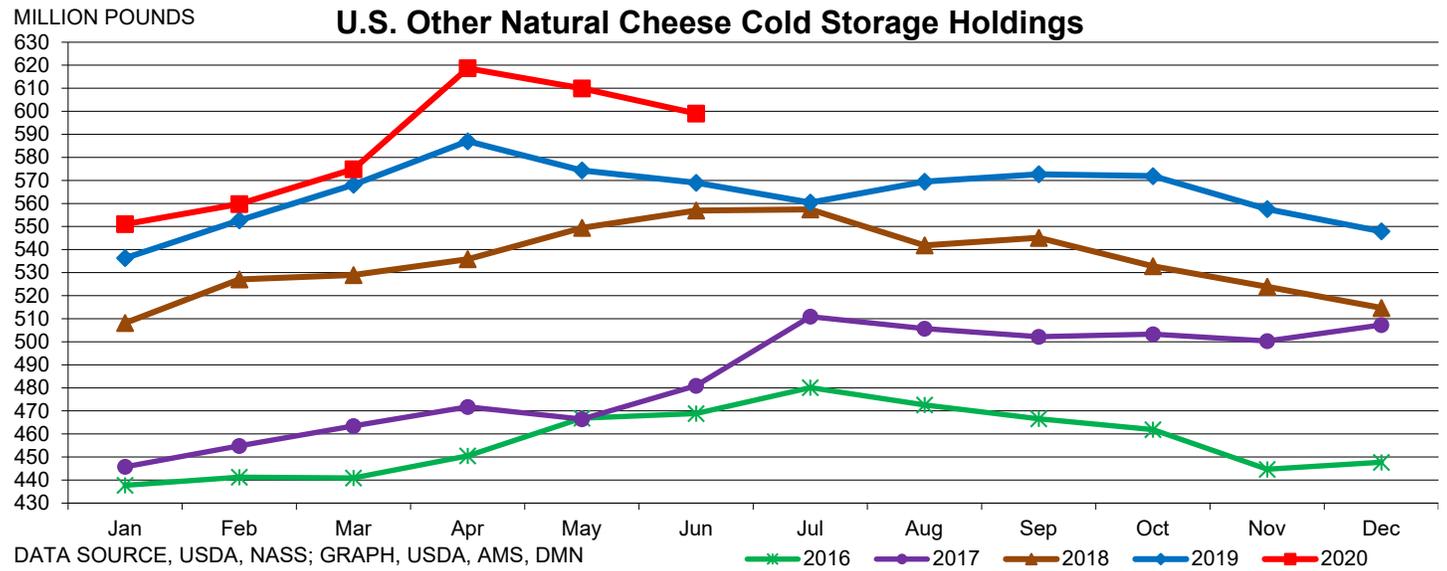
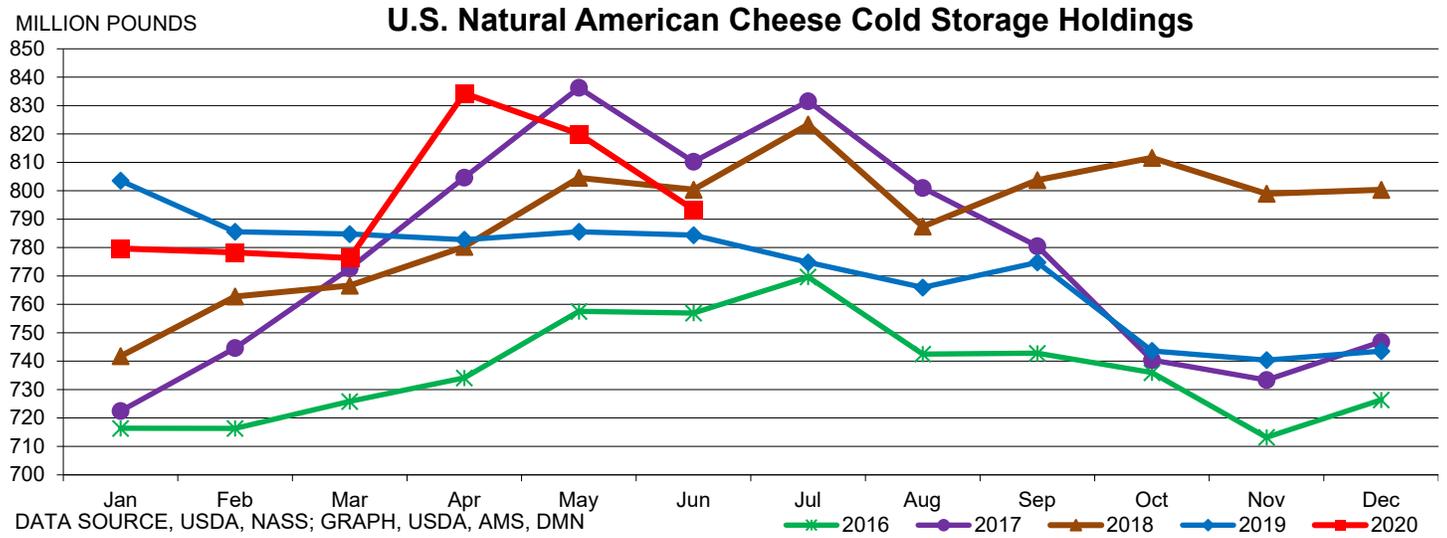


\* Beginning with May 2019, data represents 24 major states, with the addition of Georgia to the major states tracked.

BILLION POUNDS

### Milk Production - 24 Selected States







## Dairy Market News Branch

**Agricultural  
Marketing  
Service**

# National Retail Report-Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>

Volume 87- Number 30

Issued Weekly

Friday, July 24, 2020

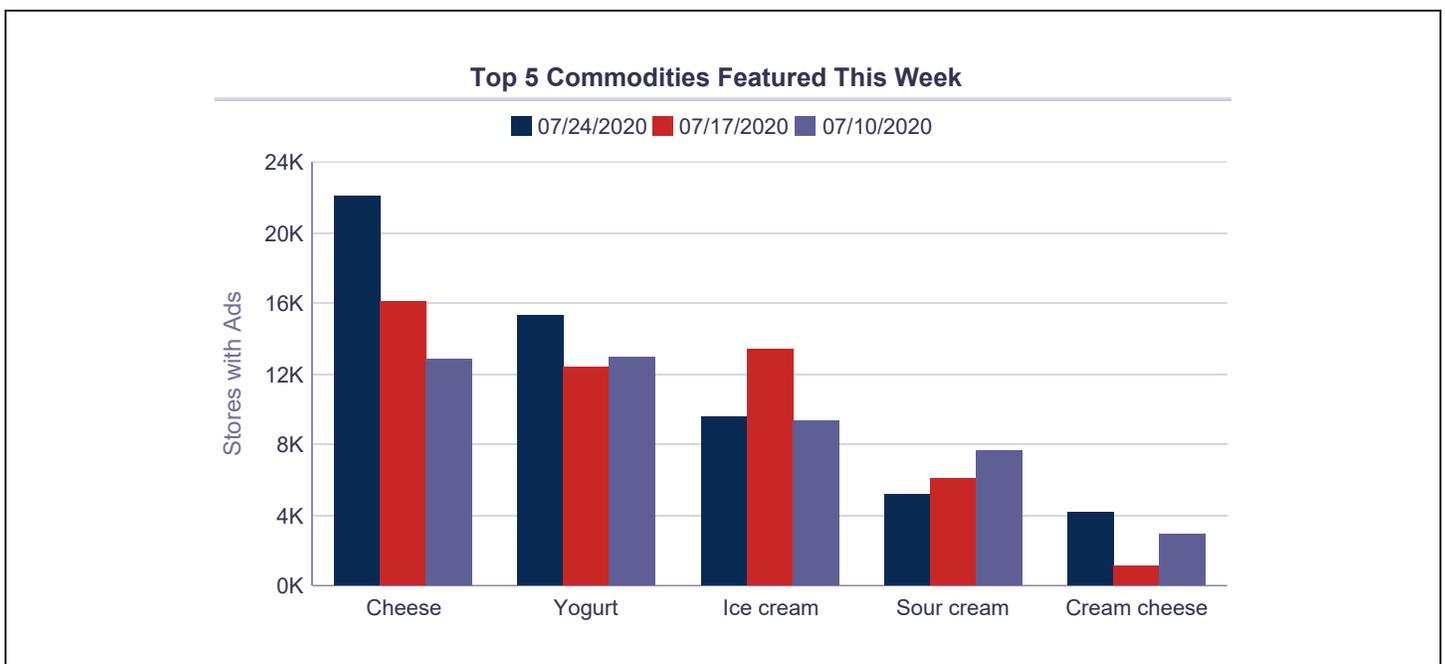
### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 07/24/2020 to 07/30/2020

This week, the numbers of conventional retail ads augmented 10 percent, but organic retail ad numbers declined 25 percent. Although the numbers of conventional ice cream in 48-64 oz containers declined by 28 percent, they remain the most advertised dairy product this week, followed by conventional 8 oz cheese shred. Conventional 8 oz cream cheese has the highest percent increase in ad numbers. It is selling at \$1.79 this week and has increased \$.22 compared to last week.

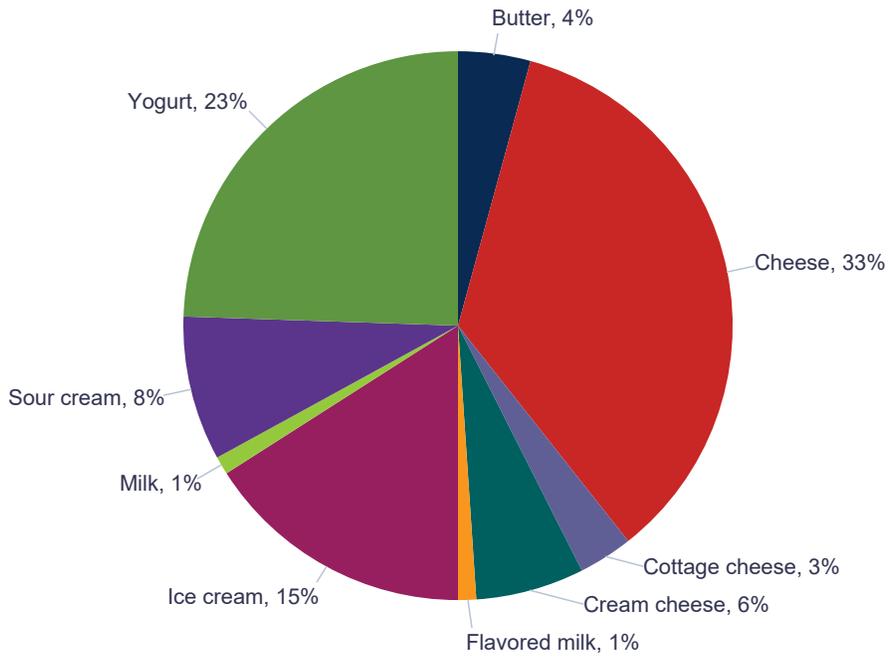
Conventional cheese ads increased 36 percent. There are no ads for organic cheese this week. Ads for conventional 8 oz block cheese increased 75 percent. The weighted average advertised prices dropped by \$.29 to 2.27. The ad numbers for conventional 1 # shred cheese declined 67 percent.

The number of advertisements for conventional 4-6 oz Greek yogurt are over two times the ad numbers for conventional 4-6 oz yogurt. Total ads for conventional yogurt increased 22 percent, whereas organic yogurt ads increased 104 percent. The weighted average price for conventional yogurt in 4-6 oz containers is \$.50, and the weighted average advertised price for organic yogurt in 4-6 oz containers is \$.98, representing an organic premium of \$.48.

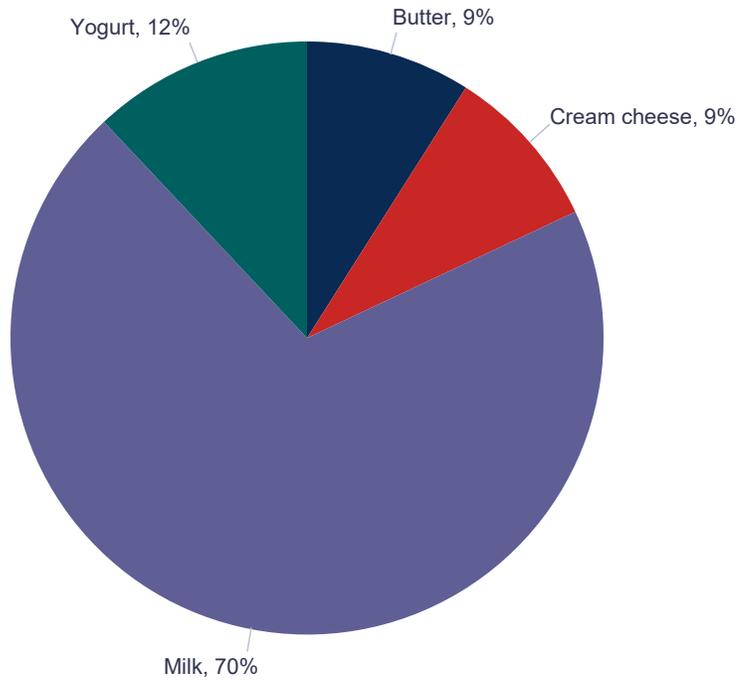
The national weighted average advertised price for conventional milk in half gallons is \$1.67, compared with \$4.09 for organic milk in half gallons. This results in an organic premium of \$2.42. Conventional milk ad numbers climbed 4 percent, but organic milk ads decreased 41 percent.



Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity



## NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	2803	3.00	2923	3.70	2144	3.44
Cheese	Natural Varieties	8 oz block	8584	2.27	4900	2.56	7926	2.08
Cheese	Natural Varieties	1 # block	1037	3.95	914	3.92	511	4.73
Cheese	Natural Varieties	2 # block	2681	6.08	3103	6.15	576	5.70
Cheese	Natural Varieties	8 oz shred	9405	2.20	6340	2.23	8485	2.23
Cheese	Natural Varieties	1 # shred	286	3.99	868	4.01	411	3.19
Cottage cheese		16 oz	1840	1.69	3469	1.89	5174	1.77
Cream cheese		8 oz	3993	1.79	898	1.57	3740	2.15
Flavored milk	All fat tests	half gallon	580	1.53	214	2.50	999	1.82
Flavored milk	All fat tests	gallon			273	3.22	180	4.99
Ice cream		48-64oz	9561	2.90	13365	3.12	12825	2.85
Milk	All fat tests	half gallon	660	1.67	708	2.42	1193	1.79
Milk	All fat tests	gallon	200	2.89	116	2.08	967	2.45
Sour cream		16 oz	5202	1.42	6114	1.78	6520	1.63
Yogurt	Greek	4-6 oz	8044	.95	7131	.97	11322	.98
Yogurt	Greek	32 oz	1868	4.26	1088	4.35	5040	3.49
Yogurt	Yogurt	4-6 oz	3978	.50	3045	.48	2214	.54
Yogurt	Yogurt	32 oz	1108	2.29	983	2.48	1817	2.08

## REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50-3.99	1329	3.34	2.50	1002	2.50	3.99	69	3.99
Cheese	Natural Varieties	8 oz block	1.88-3.00	1300	2.37	1.84-4.00	3433	2.48	1.75-2.49	1202	2.08
Cheese	Natural Varieties	1 # block	3.99	573	3.99	3.50	214	3.50			
Cheese	Natural Varieties	2 # block				5.34	1086	5.34			
Cheese	Natural Varieties	8 oz shred	1.49-2.50	1907	2.18	1.84-4.00	3523	2.48	1.50-2.49	1264	2.04
Cheese	Natural Varieties	1 # shred	3.99	108	3.99						
Cottage cheese		16 oz	1.99-2.50	727	2.13	0.79-2.50	389	1.87	0.79-1.69	480	.99
Cream cheese		8 oz	1.33-2.49	1664	1.84	1.25-2.00	301	1.47	1.67-1.99	954	1.93
Flavored milk	All fat tests	half gallon							0.99	53	.99
Ice cream		48-64oz	0.99-3.69	2225	2.74	2.00-4.99	2816	2.32	2.50-3.99	2157	3.30
Sour cream		16 oz	0.99-2.50	1484	1.70	0.79-1.67	1177	1.01	0.79-1.79	758	1.01
Yogurt	Greek	4-6 oz	0.79-1.25	2974	1.00	0.80-1.00	981	.98	0.50-1.00	1649	.90
Yogurt	Greek	32 oz	4.00-5.00	288	4.50	3.49	87	3.49	4.88	180	4.88
Yogurt	Yogurt	4-6 oz	0.39-0.69	1314	.52	0.33-0.60	1092	.51	0.25-0.50	774	.44
Yogurt	Yogurt	32 oz	1.97-2.99	226	2.24						



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.50	62	3.50	2.50	167	2.50	2.49-3.49	174	3.09
Cheese	Natural Varieties	8 oz block	1.67-2.49	1366	1.88	1.77-2.99	726	2.30	1.69-2.99	529	2.08
Cheese	Natural Varieties	1 # block				3.99	178	3.99	4.98	61	4.98
Cheese	Natural Varieties	2 # block	6.96	973	6.96	5.99	622	5.99			
Cheese	Natural Varieties	8 oz shred	1.67-2.50	1360	1.88	1.77-2.00	729	1.97	1.69-2.00	584	1.94
Cheese	Natural Varieties	1 # shred				3.99	178	3.99			
Cottage cheese		16 oz				1.49	244	1.49			
Cream cheese		8 oz	1.49-1.99	283	1.79	1.49-1.59	527	1.52	1.67-1.99	210	1.83
Flavored milk	All fat tests	half gallon				1.69-1.79	422	1.73	0.99	105	.99
Ice cream		48-64oz	2.69-5.99	840	4.06	2.50-3.99	1109	3.00	1.88-3.00	364	2.64
Milk	All fat tests	half gallon	1.99	133	1.99	1.69-1.79	422	1.73	0.99	105	.99
Milk	All fat tests	gallon				2.89	200	2.89			
Sour cream		16 oz	1.50-1.67	239	1.59	1.25-1.99	1097	1.66	0.99-2.00	409	1.58
Yogurt	Greek	4-6 oz	0.80-1.00	983	.95	0.59-1.00	1049	.89	0.88-1.00	347	.94
Yogurt	Greek	32 oz	3.99	114	3.99	3.49-4.99	805	4.20	3.49-4.39	394	4.15
Yogurt	Yogurt	4-6 oz	0.49-0.50	429	.50	0.49-0.50	289	.50	0.50	69	.50
Yogurt	Yogurt	32 oz				2.50-2.59	304	2.55	1.67-2.69	578	2.18

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz block	2.99	28	2.99			
Cheese	Natural Varieties	1 # block	3.99	11	3.99			
Cheese	Natural Varieties	8 oz shred	3.99	11	3.99	2.99	27	2.99
Cream cheese		8 oz				1.99-2.49	54	2.24
Ice cream		48-64oz	2.99-6.99	50	5.23			
Sour cream		16 oz	1.29	11	1.29	1.99	27	1.99
Yogurt	Greek	4-6 oz	0.80-1.67	61	1.28			
Yogurt	Yogurt	4-6 oz	0.60	11	.60			

### NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	221	6.39			214	5.99
Cheese	Natural Varieties	8 oz block					121	2.79
Cheese	Natural Varieties	8 oz shred					328	3.17

Wtd Avg - Simple weighted average



Cream cheese		8 oz	214	2.50	214	2.50		
Ice cream		48-64oz					77	5.13
Milk	All fat tests	half gallon	1475	4.09	2621	4.01	4380	3.63
Milk	All fat tests	gallon	214	4.99	252	6.16	892	5.47
Milk	All fat tests	8 oz UHT					241	1.25
Sour cream		16 oz					289	2.49
Yogurt	Greek	4-6 oz					780	1.18
Yogurt	Greek	32 oz			137	5.99	294	3.50
Yogurt	Yogurt	4-6 oz	133	.98			72	.69
Yogurt	Yogurt	32 oz	147	3.49			518	3.29

### REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	6.39	221	6.39						
Cream cheese		8 oz				2.50	214	2.50			
Milk	All fat tests	half gallon	3.99-4.49	734	4.20	3.99-4.49	502	4.20			
Milk	All fat tests	gallon				4.99	214	4.99			
Yogurt	Yogurt	4-6 oz	0.69	72	.69	1.33	61	1.33			
Yogurt	Yogurt	32 oz	3.49	147	3.49						

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Milk	All fat tests	half gallon	3.50	239	3.50						

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price

### REGIONAL DEFINITIONS

As used in this report, regions include the following states:

- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas

Wtd Avg - Simple weighted average



SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States



# Dairy Market News

United States Department of Agriculture

Agricultural Marketing Service

Dairy Programs

Market Information Branch

Volume 87, Report 30

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Additional Dairy Market News Information:

DMN Website: <https://www.ams.usda.gov/market-news/dairy>

DMN MARS (My Market News): <https://mymarketnews.ams.usda.gov/>