

**DAIRY MARKET NEWS AT A GLANCE**

**CME GROUP CASH MARKETS (5/29)**

**BUTTER:** Grade AA closed at \$1.6600. The weekly average for Grade AA is \$1.6019 (-.0141).

**CHEESE:** Barrels closed at \$2.0225 and 40# blocks at \$2.2300. The weekly average for barrels is \$1.9469 (+.1164) and blocks, \$2.0925 (+.2005).

**NONFAT DRY MILK:** Grade A closed at \$1.0300. The weekly average for Grade A is \$1.0275 (+.0380).

**DRY WHEY:** Extra grade dry whey closed at \$.3050. The weekly average for dry whey is \$.3188 (-.0457).

**CHEESE HIGHLIGHTS:** Midwest and Eastern milk production is lighter. Cheese production from the Central region eastward remains busy, but milk availability is somewhat lighter than it was just a few weeks ago. Western milk availability is not as limited and has led to busy cheese production. That said, Western cheese plant managers note using more nonfat dry milk for fortification. Midwestern spot milk prices ranged from Class to \$3 over Class. Nationwide, cheese producers relay positive demand notes. Some Midwestern cheesemakers have relayed concern about current cheese market prices (block prices broke the \$2 mark on Thursday). They expect this may give buyers some apprehension in the near term. Cheese inventories are somewhat tight across the regions, as ordering has been robust of late. All said, current cheese market tones are resoundingly bullish.

**BUTTER HIGHLIGHTS:** The national butter manufacturing is generally steady to lower as good portions of cream volumes have been clearing into ice cream and other Class II cream-based products. A few processors are beginning to use the microfixing process in order to meet the increasing demand for print butter. Despite the combination of slightly better demand and lighter production, butter inventory levels remain ample. Across the country, this week, bulk prices are ranging from 2.0 cents below the market to 6.0 cents above the market.

**FLUID MILK:** Milk production is declining in the East and the Midwest, but in the West, it is mostly stable. Class I sales vary from one region to another. Class III intakes are stronger in the Midwest and in New Mexico. Milk is trading at flat market price or above in the Midwest. Cream supplies have tightened up in the East and the West, but have remained steady in the Midwest. Sales are active as ice cream manufacturers take on more loads. Cream multiples for all Classes are 1.29-1.47 in the East, 1.25-1.35 in the Midwest, and .90-1.38 in the West. Condensed skim supplies are trending lower in the East and the Midwest. In the West, supplies and demands are in equilibrium.

**DRY PRODUCTS:** Low/medium heat NDM prices have augmented in all the regions of the U.S. With Mexican buyers reentering the

market, sales were more active in the Central. In the East, spot sales were also stronger. In the West, more NDM loads were bought for cheese fortification. Low/medium heat NDM production is active, but lower than usual in the East and West. High heat NDM prices are up, and inventories are mainly for contractual need fulfillments. Dry buttermilk prices have increased this week. Spot trading is limited in the East and the West. Demands outpace supplies in the Central. Overall, dry buttermilk production is mostly low, and supplies are tight. Dry whey prices are generally down, except in the Northeast, where there was a slight increase at the top of the range. Production is steady to up depending on the region. Sales are slower to develop in the Central, but flat in the West. In the Northeast, there are more export interests. Inventories are unchanged to more available. Lactose prices are mixed on the range. Inquiries are higher and purchasers are looking to secure the second half of the year's needs. Processors are prioritizing meeting contractual obligations to the detriment of spot buyers who can't get all the loads of lactose they need. WPC 34% prices are steady on the range, but lower at the bottom of the mostly series. Output is steady. Inventories for name brand WPC 34% are tighter than for other types of WPC 34%. Whole milk powder prices increased at the bottom of the range. Lower inventories are causing lighter trading activities. Production is limited. Casein prices are unchanged. Spot sales are down because most customers have what they need. Stocks are balanced.

**ORGANIC DAIRY MARKET NEWS:** The May 2020 in-store surveys of selected supermarkets in twenty-nine U.S. cities reveal that the price of organic whole milk in half gallon containers ranges from \$3.14 in Houston, TX to \$5.59 in Pittsburg, PA. The U.S. simple average price for May is \$4.01, up 1 cent from the previous month. The largest price increase for organic whole milk half gallons occurred in Washington, DC, up 60 cents from April 2020. The largest decline in prices, 65 cents, was seen in Cincinnati, OH. This week, the organic milk premium, the difference between the half gallon organic milk price and half gallon conventional milk price is \$1.29. Average prices for conventional and organic milk, half gallons, are \$2.29 and \$3.58, respectively. The organic premium declined \$0.94 from the previous retail report. Total organic retail advertisements grew 84 percent over the previous survey period.

**NATIONAL RETAIL REPORT (DMN):** This week, the total number of ads for dairy products decreased by 4 percent for conventional, but increased 84 percent for organic. By far, ice cream in

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DAIRY MARKET NEWS PRICE SUMMARY FOR MAY 25 - 29, 2020														
PRICES (\$/LB) & CHANGES FROM PREVIOUS PUBLISHED PRICES														
Commodity	Range		Mostly		Commodity	Range		Mostly		Commodity	Range		Mostly	
<b>NDM</b>														
Central Low/Med. Heat	0.9250	1.0500	0.9950	1.0200	Central/East	0.9000	1.0000			Central/West	0.3025	0.5300	0.3700	0.4600
Change	0.0350	0.0550	0.0700	0.0700	Change	0.0700	N.C.			Change	0.0025	-0.0200	N.C.	N.C.
Central High Heat	1.0800	1.1300			West	0.8500	0.9800	0.9000	0.9300	<b>WPC 34%</b>				
Change	0.0625	0.0400			Change	0.1000	0.0300	0.0200	0.0100	Central/West	0.7500	1.1375	0.8200	1.0750
West Low/Med. Heat	0.8500	1.0525	0.9200	1.0300	<b>WHEY</b>					Change	N.C.	N.C.	-0.0200	N.C.
Change	0.0150	0.0700	0.0300	0.1000	Central	0.3300	0.3900	0.3500	0.3750	<b>CASEIN</b>				
West High Heat	1.0800	1.1900			Change	-0.0125	-0.0050	N.C.	-0.0050	Rennet	3.9200	4.0325		
Change	0.0800	0.0400			West	0.3100	0.4000	0.3500	0.3850	Change	N.C.	N.C.		
<b>DRY WHOLE MILK</b>					Change	-0.0300	-0.0200	-0.0100	-0.0150	Acid	3.8500	3.9500		
National	1.6500	1.7500			Northeast	0.3500	0.4175			Change	N.C.	N.C.		
Change	0.0500	N.C.			Change	N.C.	0.0050			<b>ANIMAL FEED WHEY</b>				
										Central	0.3000	0.3200		
										Change	N.C.	N.C.		

DAIRY MARKET NEWS AT A GLANCE

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48-64 oz containers is the most advertised conventional dairy product, followed by shredded cheese in 8 ounces packages. Conventional cheese in 1 # packages has the highest percentage increase in ad numbers. The national weighted average advertised price for one gallon of milk is \$1.99 for conventional and \$4.99 for organic, resulting in an organic price premium of \$3.00. The number of ads for one gallon of organic milk increased by 104 percent, representing the highest percentage increase in ad numbers for all organic dairy products this week.

**APRIL MILK MARKET UTILIZATION (FMMO):** During April, 13.6 billion pounds of milk were received from Federally pooled producers. This volume of milk is 4.3 percent lower than the April 2019 volume. Regulated handlers pooled 3.6 billion pounds of producer milk as Class I products, down 3.3 percent when compared to the previous year. Class I utilization decreased from last year in 9 Federal Milk Order Marketing areas and increased in 2 Federal Milk Order Marketing areas. The allmarket average Class utilization percentages were: Class I = 27 percent, Class II = 10 percent, Class III = 33 percent, and Class IV = 30 percent. The weighted average statistical uniform price was \$14.10 per cwt, \$2.92 lower than last month and \$2.60 lower than last year.

**FEBRUARY 2020 MAILBOX PRICES (FMMO):** In February 2020, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$18.03 per cwt, down \$0.81 from the January 2020 average, but up \$1.79 per cwt from the February 2019 average (without California). The component tests of producer milk in February 2020 were: butterfat, 3.98 percent; protein, 3.20 percent; and other solids, 5.77 percent.

**RETAIL PRICES FOR CONVENTIONAL AND ORGANIC MILK, MAY 2020 (FMMO):** A survey of retail prices conducted by the Federal Milk Market Order administrators found conventional whole milk prices for May 2020 average \$3.36 per gallon. May organic whole milk prices average \$4.01 per half gallon. In May, conventional reduced fat (2 percent) milk gallons average \$3.31 and organic reduced fat (2 percent) milk half gallons average \$4.01.

CME Group, CHICAGO, IL									
COMMODITY	MONDAY MAY 25	TUESDAY MAY 26	WEDNESDAY MAY 27	THURSDAY MAY 28	FRIDAY MAY 29	::	WEEKLY CHANGE	::	WEEKLY AVERAGE
<b>CHEESE</b>									
BARRELS	No Trading	\$1.9100 (+0.0200)	\$1.9250 (+0.0150)	\$1.9300 (+0.0050)	\$2.0225 (+0.0925)	::	(+0.1325)	::	\$1.9469 (+0.1164)
40 POUND BLOCKS	No Trading	\$1.9625 (+0.0250)	\$2.0475 (+0.0850)	\$2.1300 (+0.0825)	\$2.2300 (+0.1000)	::	(+0.2925)	::	\$2.0925 (+0.2005)
<b>NONFAT DRY MILK</b>									
GRADE A	No Trading	\$1.0250 (+0.0125)	\$1.0250 (N.C.)	\$1.0300 (+0.0050)	\$1.0300 (N.C.)	::	(+0.0175)	::	\$1.0275 (+0.0380)
<b>BUTTER</b>									
GRADE AA	No Trading	\$1.5800 (-0.0125)	\$1.5775 (-0.0025)	\$1.5900 (+0.0125)	\$1.6600 (+0.0700)	::	(+0.0675)	::	\$1.6019 (-0.0141)
<b>DRY WHEY</b>									
EXTRA GRADE	No Trading	\$0.3400 (-0.0225)	\$0.3200 (-0.0200)	\$0.3100 (-0.0100)	\$0.3050 (-0.0050)	::	(-0.0575)	::	\$0.3188 (-0.0457)

Prices shown are in U.S. dollars per lb. in carlot quantities. Carlot unit weights: CHEESE, 40,000-44,000 lbs.; NONFAT DRY MILK, 41,000-45,000 lbs.; BUTTER, 40,000-43,000 lbs.; DRY WHEY, 41,000-45,000 lbs. Weekly Change is the sum of Daily Price Changes. Weekly Average is the simple average of the Daily Cash Close prices for the calendar week. Weekly Average Change is the difference between current and previous Weekly Average. Computed by Dairy Market News for informational purposes. This data is available on the Internet at [WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY](http://WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY)

NOTICE: Five days of trading information can be found at [www.cmegroup.com/trading/agricultural/spot-call-data.html](http://www.cmegroup.com/trading/agricultural/spot-call-data.html)

**BUTTER MARKETS**

**NORTHEAST**

Butter production is seeing a decline. Most of the East region's cream supply has surrendered to strong pulls from ice cream and other Class II cream-based products, as churning has become more restrained than seen a few weeks ago. Meanwhile, the price of cream continues to evolve as cream multiples reached the mid-1.40s in regional spot market trading this week. Even so, with the reduction in churning, bulk butter stocks are strong. As such, micro-fixing is active for print plants looking to supply the good demand from increased food service and steady retail interests. The bulk butter prices for domestic sales are reported 1-6 cents over the market of the CME Group, with various time frames and averages used. The market undertone is steady to firm.

Prices for: Eastern U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0100 - +0.0600

Secondary Sourced Information:

**CME TRADING**

The CME Group's Tuesday cash butter trading closed at \$1.5800, down from \$1.6050 a week ago.

**EXPORT ASSISTANCE**

This week, a cooperative export assistance program accepted requests for export assistance to sell 252,980 pounds (115 metric tons) of butter. Export sale contracts in 2020 total 6.056 million pounds of butter(82% milkfat).

**CENTRAL**

Butter makers continue to report similar demand tones week to week. Food service orders have climbed back from their depleted state in the height of the COVID-19 closures. They are still not back to previous years' figures. That said, retail has been busy and filled some gaps left by the affected food service ordering. Butter plant managers are still working off contracted cream, but spot availability continues to push out of their reach. Butter contacts report bulk butter is somewhat available. Nonetheless, production is steady. Some producers are relaying some concerns about their upcoming fall. Inventories at this point are moving either via a rebounding food service sector or improving retail orders. Butter market tones are steady after their climb from the troughs.

Prices for: Central U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: 0.0000 - +0.0600

**WEST**

Western butter contacts say retail sales are strong, but bulk butter demand is weak. The opening of restaurants has improved food service account sales, but volumes are a fraction of normal levels. Bulk ingredient sales are a mixed bag, dependent on the finished good being produced. Food service distributors are working to refill the pipeline with product needs, but some buyers are still cautious, hesitant to add on ingredient supplies without more market certainty. As Class II processors and ice cream makers are pulling more heavily on cream stocks, less cream is moving into the churn, relieving a bit of pressure on butter makers. Although the combination of slightly better demand and lighter production has cut into stocks, butter inventories are long. Some butter makers say they would like to store more print butter for Q3 and Q4 holiday needs, but a lot of space is taken up with bulk butter supplies.

Prices for: Western U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: -0.0200 - +0.0500

Secondary Sourced Information:

**CME CLOSING PRICE**

The Grade AA butter price at the CME Group on Wednesday closed at \$1.5775, compared to the weekly average price of \$1.6160 from last week.

**Cold Storage – Butter Summary**

Released May 21, 2020, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

	Stocks in all Warehouses (1,000 pounds)			4/30/20 as a percent of	
	4/30/19	3/31/20	4/30/20	4/30/19	3/31/20
Butter Stocks	290,820	309,587	368,666	127	119

## CHEESE MARKETS

## NORTHEAST

Milk production is past its peak on farms in the region. Northeastern cheese makers are receiving steady to lower milk loads. Cheese inventory levels are mixed. Some operations are short on fresh supplies due to an accelerated amount of weekly orders and spot market requests. Manufacturers' mozzarella and provolone orders are healthy from Eastern restaurants. Consumer retail demand continues to be solid. On the CME Group, cheddar cheese block and barrel prices have heightened, in comparison to this time two months ago. In the Northeast, the wholesale cheese prices for both cheddar and Muenster picked up \$0.2950. In addition, the process cheese prices increased \$0.3100. The Grade A Swiss price is steady this week.

WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 40 pound Block	2.3450-2.6325
Muenster	2.3325-2.6825
Process American 5 pound Sliced	1.9325-2.4125
Swiss 10-14 pound Cuts	3.3475-3.6700

## Secondary Sourced Information:

This week, a cooperative export assistance program accepted requests for export assistance to sell 1.371 million pounds (622 metric tons) of cheese and 456,357 pounds (207 metric tons) of cream cheese.

## MIDWEST

Cheese market prices continue their push to the \$2 mark. This has some cheese producers in the Midwest questioning how long the current busy ordering stretch will last. Currently, however, orders are up. Both food service and retail demands have kept cheesemakers busy. A number of producers report six and seven day workweeks. Milk is much less available than it was in the height of the COVID-19 effect last month, when some cheese plants were down and others were running limited schedules. At this point, all reported milk prices are at least at Class, but most are at slight overages. Cheese inventories are reportedly tight, particularly regarding block cheese. Midwestern wholesale prices are unchanged for Swiss cuts, up \$0.3100 for process and up \$0.2950 for all other types.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Blue 5 pounds	2.5275-3.5975
Brick 5 pounds	2.2600-2.6850
Cheddar 40 pound Block	1.9825-2.3825
Monterey Jack 10 pounds	2.2350-2.4400
Mozzarella 5-6 pounds	2.0600-3.0050
Muenster 5 pounds	2.2600-2.6850
Process American 5 pound Loaf	1.9175-2.2775
Swiss 6-9 pound Cuts	2.8625-2.9800

## WEST

In the West, cheese output is active as milk continues to be available for its production. According to contacts, more nonfat dry milk is being used for cheese fortification. In addition, many loads of cheese have cleared through the export markets. However, although cheese continues to be available to domestic buyers, supplies have tightened up a bit. Prices are also higher for uncommitted cheese loads. Altogether, demands are higher compared to previous weeks, especially those of the food service industry. The cheese market is currently in search of a new balance. Uncertainty related to what will happen to market conditions in the coming months is leading industry players to be more cautious in their day to day decision making. In the West,

wholesale prices were up \$.3100 for process, and up \$.2950 for cheddar block, cuts and Monterey Jack. Swiss cut wholesale prices are unchanged from the previous week.

WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 10 pound Cuts	2.2200-2.4200
Cheddar 40 pound Block	1.9725-2.4625
Monterey Jack 10 pounds	2.2075-2.4825
Process American 5 pound Loaf	1.9350-2.1900
Swiss 6-9 pound Cuts	2.9450-3.3750

## FOREIGN TYPE

In Germany, the sliced cheese market is recovering from the effect of the COVID-19 pandemic. Orders from hotels and restaurants are picking up as many of those businesses are reopening after weeks of being closed. The retail sector demands for cheese have not changed much from the previous few weeks. Sales to Southern Europe and other countries are slowly growing as well. Overall, although sliced cheese sales have improved, they are not at the pre-pandemic levels yet. This is partly due to the restrictions in tourism that have remained in place. Sliced cheese production is stable. Stocks are starting to balance out with the needs of buyers. Nonetheless, prices remain inconsistent, but according to industry contacts, they have improved a bit from the prior week. In the U.S., prices for blue, gorgonzola, parmesan, and Romano are up \$.2950, whereas other cheese prices in the table below are unchanged.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	2.6400-5.2300	2.4050-3.8925*
Gorgonzola	3.6900-5.7400	2.9125-3.6300*
Parmesan	-0-	3.7925-5.8825*
Romano	-0-	3.5950-5.7500*
Sardo Romano (Argentina)	2.8500-4.7800	-0-
Reggiano (Argentina)	3.2900-4.7800	-0-
Jarlsberg	2.9500-6.4500	-0-
Swiss	-0-	3.3850-3.7075
Swiss (Finland)	2.6700-2.9300	-0-

\* = Price change.

## COLD STORAGE

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS  
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	BUTTER		CHEESE	
05/25/2020	:	81883	:	93721
05/01/2020	:	84373	:	90978
CHANGE	:	-2490	:	2743
% CHANGE	:	-3	:	3

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## CHEESE MARKETS

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## Cold Storage – Cheese Summary

Released May 21, 2020, by the National Agricultural Statistics Service (NASS),  
Agricultural Statistics Board, United States Department of Agriculture (USDA).

Natural Cheese	Stocks in all Warehouses (1,000 pounds)			4/30/20 as a percent of	
	4/30/19	3/31/20	4/30/20	4/30/19	3/31/20
Total natural	1,397,974	1,374,507	1,482,836	106	108
American, total	782,769	776,360	836,163	107	108
New England	69,797	68,360	71,093	102	104
Middle Atlantic	71,433	73,350	75,171	105	102
East North Central	337,752	316,578	350,208	104	111
West North Central	120,577	128,431	137,821	114	107
South Atlantic	418	107	145	35	136
East South Central	11,343	10,188	11,932	105	117
West South Central	4,879	10,141	10,877	223	107
Mountain	55,546	52,567	53,135	96	101
Pacific	111,024	116,638	125,781	113	108
Swiss, total	28,176	23,272	25,869	92	111
Other, total	587,029	574,875	620,804	106	108
New England	877	820	1,365	156	166
Middle Atlantic	14,386	21,242	27,998	195	132
East North Central	367,254	353,357	381,631	104	108
West North Central	46,241	48,258	51,928	112	108
South Atlantic	65,423	43,866	49,550	76	113
East South Central	22,962	38,177	37,677	164	99
West South Central	3,390	3,837	4,636	137	121
Mountain	2,826	3,837	4,578	162	119
Pacific	63,670	61,481	61,441	96	100

## FLUID MILK AND CREAM

## EAST

Milk output is lower off farms in the **Northeast**. Market participants report milk supplies continue to tighten for some Class needs. Class I sales are seasonally steady at this time. Foodservice demands continue to improve, and retail sales are strong. **Mid-Atlantic** milk production has dropped. Many manufacturers' orders have grown with immediate demands from their customers. **Southeast** milk is fairly balanced with little to no reports of milk transportation or capacity issues. There is milk clearing to manufacturing plants. **Florida** milk production is past its peak. Market participants relay cows are fairly comfortable during this time of year. **Cream** demand is up in the East. Traders are busy selling cream on tight supplies. Some butter operations are not purchasing cream on the spot market currently. Ice cream interest is healthy, and manufacturers continue to purchase additional cream for ice cream production. **Condensed skim** demands are higher from manufacturers. Condensed skim supplies are shorter with lower milk volumes available compared to last week.

Northeastern U.S., F.O.B. Condensed Skim	
Price Range - Class II; \$/LB Solids:	0.60 - 0.85
Price Range - Class III; \$/LB Solids:	0.55 - 0.75

Northeastern U.S., F.O.B. Cream	
Multiples Range - All Classes:	1.2900 - 1.4700
Price Range - Class II; \$/LB Butterfat:	2.0846 - 2.3755

## MIDWEST

Contacts say farm milk output continues to decline. Warmer weather and self-imposed milk regulation have dairy farm contacts suggesting production has been roughly 10 to 20 percent lower compared to last year, farm to farm. Class I demand is also reportedly quieter. This has prompted some concern among contacts that dairy retail orders, in general, may be slowing. Cheese producers remain very busy, but milk prices are steady to higher. Reported milk prices were at Class and higher this week. Cheese plant managers report running six or seven day workweeks. **Condensed skim** supplies have slipped noticeably in recent weeks. **Cream** availability remains somewhat steady. Pricewise, it has been pushing out of the reach of butter makers since last week. Cream cheese and ice cream manufacturers are busy. Some expect ice cream producers to keep cream pools in check through June. Some late season frosts hindered some fieldwork in pockets of the Midwest, but most planting has been completed well ahead of last year's delayed start due to the historically wet spring.

Price Range - Class III Milk; \$/CWT; Spot Basis:	0.00 - +3.00
Trade Activity: Active	

Midwestern U.S., F.O.B. Cream	
Multiples Range - All Classes:	1.2500 - 1.3500
Price Range - Class II; \$/LB Butterfat:	2.0846 - 2.1816
Multiples Range - Class II:	1.2900 - 1.3500

## WEST

In California, milk production is at seasonal levels. There is enough milk to fill current customers' needs. Processing facilities are running near full capacities. Discounted loads of milk are not as common as they were a few weeks ago. As so, many manufacturers are able to

manage all their milk in-house. Bottled milk deliveries remain stable. In **Arizona**, milk output is mixed. Recent cooler than usual weather for this time of the year has given a short boost to cows' comfort. However, the cool weather didn't last for a long time. Due to the holiday related closings, several manufacturing plants pushed back on milk at the beginning of the week. Nonetheless, handlers managed to reroute more loads to balancing plants during that time. Bottled milk demands are generally flat. **New Mexico** milk production is level. While supplies remain unchanged from the previous week, demands for milk are stronger. Handlers report being able to satisfy all buying requests. Class I and III sales picked up, whereas Class II purchases dipped a bit. Balancing plants are running low as most of the milk is being used by other classes of milk. Milk production in the Pacific **Northwest** is leveling off according to dairy contacts, but components are higher than typical. Bottling demand is steady and moving into the more seasonal summer patterns. Schools have been out of session due to COVID-19 for the last few months. Retail sales are driving most of the fluid milk consumption. Dairy manufacturers are running full schedules. Cream supplies are generally tighter, with higher Class II and ice cream processing. **Mountain state** (Idaho, Utah, and Colorado) milk production is steady. Industry contacts suggest the excess milk that has plagued the region through much of the spring has tightened up. They say the amounts of discarded or heavily discounted milk are less than the last few months. Manufacturers are running at or near capacity as they work to refill the food service pipeline, meet export sales commitments and fill government purchases. **Condensed skim** is mainly going to dryers in the West. Inventories and sales are balanced. Western **cream** is moving well as it is in high demand, especially from ice cream and cheese makers. At some localities, processors have stopped churning butter and are selling their cream. Due to the Memorial Day holiday, cream supplies were a bit heavy during the past weekend up to the beginning of this week, but it went back to being balanced to tight afterward. According to contacts, a few loads of cream are still selling below flat market prices. However, generally, cream multiples for all Classes have increased at both ends of the range.

Western U.S., F.O.B. Cream	
Multiples Range - All Classes:	0.9000 - 1.3800

## NONFAT DRY MILK, BUTTERMILK &amp; WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

## NONFAT DRY MILK - CENTRAL AND EAST

**CENTRAL:** Low/medium heat nonfat dry milk (NDM) trading was somewhat quiet in the region, but reported trades were noticeably steeper in price. For multiple weeks, price points have shifted bullish. Mexican buyers reopening their trading spurred strength, but now contacts are pointing to a tightening condensed skim market. Condensed skim prices are increasing just as demand for dried powders has increased. Drying remains active, seasonally. High heat markets also showed strength, as supplies are reportedly very tight on the high heat NDM market. In general, NDM markets are rebounding with a bullishness unexpected by many contacts.

**EAST:** Low/medium heat nonfat dry milk (NDM) prices have increased in the region. Buyers purchased spot loads from several manufacturers this week. Market participants report spot market prices are picking up. Drying schedules are a bit lower in NDM manufacturing plants. Inventory levels are adequate for customers' requests for the near term. High heat NDM prices are higher. Current interest from buyers has improved as some market participants are purchasing spot loads. Drying time is limited. Most inventories are clearing to contracted needs. NDM market conditions are firming.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
Price Range - Low & Medium Heat; \$/LB: .9250 - 1.0500  
Mostly Range - Low & Medium Heat; \$/LB: .9950 - 1.0200

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
Price Range - High Heat; \$/LB: 1.0800 - 1.1300

## NONFAT DRY MILK - WEST

Western low/medium heat nonfat dry milk (NDM) free on board spot prices are mostly higher this week, in line with milk protein values. Compared to a month ago, the market tone is firmer as NDM supplies are slightly below buyers' demands. Nevertheless, there is still a certain degree of uncertainty in the NDM market due to COVID-19. Industry participants are more thoughtful in everyday business decision making. For example, instead of selling right now in the spot market, some manufacturers prefer to hold some NDM stocks for Q3 upcoming commitments. Meanwhile, except for cheese makers, some buyers are purchasing NDM in small quantities to cushion any potential business risk during this COVID-19 juncture. With the slow reopening of food service in the region, requests for cheese from restaurants, particularly pizzerias, are increasing. That said, NDM requests for cheese fortification have improved lately. During this shortened holiday week, the NDM trading activity has been slower compared to the previous couple of weeks. Low/medium heat NDM production is active, but less intense after passing the spring flush peak. NDM inventories are reported as not readily available. Meanwhile, high heat nonfat dry milk prices are up on very light trading. Sales in the regional spot market are limited as inventories are committed to fulfilling current Q2 contracts.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
Price Range - Low & Medium Heat; \$/LB: .8500 - 1.0525  
Mostly Range - Low & Medium Heat; \$/LB: .9200 - 1.0300

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
Price Range - High Heat; \$/LB: 1.0800 - 1.1900

## DRY BUTTERMILK - CENTRAL AND EAST

**CENTRAL:** Dry buttermilk prices increased on the bottom of the range. Contacts say offers/prices are pushing up toward the \$1 range in the Central region. Buttermilk supplies are tightening. Churning has lightened, as cream is rising above fiscal reasoning for butter manufacturing in some cases. Additionally, producers are looking to focus their dryer time on drying condensed skim, as nonfat dry milk markets are in a bullish run at the moment. Therefore, demand right now, although not at abnormal levels seasonally, is outpacing limited production/inventories. All said, dry buttermilk markets are steady to bullish.

**EAST:** Dry buttermilk prices picked up at the bottom of the price range this week. Eastern spot market activity is light with manufacturers' inventories seasonally lower. Some operations have adequate stocks for customers' immediate needs. There are some buyers purchasing dry buttermilk LTL due to limited availability. In the region, butter churns are running on short to no operating schedules. Market conditions are stable to firming.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk  
Price Range ; \$/LB: .9000 - 1.0000

## DRY BUTTERMILK - WEST

Western dry buttermilk f.o.b. spot prices are mostly higher, in line with NDM prices. The trading activity in the spot market is reported as light. Drying schedules for condensed buttermilk are limited as Class II processors and ice cream makers are pulling more heavily on cream volumes. Therefore, less cream is moving into churning, while several manufacturers continue focusing on SMP/NDM production instead of dry buttermilk. That said, at this point, dry buttermilk inventories are less than enough to satisfy most near term needs within the food processing sector.

Prices for: Western U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk  
Price Range ; \$/LB: .8500 - .9800  
Mostly Range - ; \$/LB: .9000 - .9300

## DRY WHOLE MILK - U.S.

During this shortened holiday week, the national dry whole milk f.o.b. spot prices are mixed as a few sales based on specific brands pushed up the bottom price of the range, while the top price remained steady. The trading activity is light as supplies remain very tight, highly committed for Q2/Q3 contractual requirements. Dry whole milk production is intermittent, mainly driven by contractual needs. Inventories are mostly in balance with contract and spot consumer's needs.

Prices for: U.S., All First Sales, F.O.B., Conventional, and Edible Dry Whole Milk  
Price Range - 26% Butterfat; \$/LB: 1.6500 - 1.7500

**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY- CENTRAL**

Dry whey trading was quiet, although offers are increasing. The Central region price range lowered on both ends, as the top of the mostly dipped half a cent. End users in the region are aware that cheese production has increased week to week since the height of COVID-19 related closures, but many are fully stocked and not seeking loads. Contacts suggest high protein concentrations, namely WPC 80%, are weakening slightly. That being said, Central region dry whey spot trades are not slipping into CME market levels, which dipped to \$.32 on Wednesday. Animal feed whey markets remained quiet, as prices are unchanged.

Prices for: Central U.S., All First Sales, F.O.B., Conventional, and Non-Edible Dry Whey  
Price Range - Animal Feed; \$/LB: .3000 - .3200

Prices for: Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
Price Range - Non-Hygroscopic; \$/LB: .3300 - .3900  
Mostly Range - Non-Hygroscopic; \$/LB: .3500 - .3750

**DRY WHEY-NORTHEAST**

Whey powder prices picked up on the top of the price range. Current trading activities are healthy, as many buyers are purchasing on various market exchanges. Industry contacts relay export interest is improving. Tighter regional milk supplies are clearing to some Class III production. Dry whey production is fairly steady at this time. Manufacturers' inventories continue to fulfill regular contract and spot needs. On the CME Group, dry whey prices shifted lower. The market tone is mostly stable.

Prices for: Eastern U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
Price Range - Non-Hygroscopic; \$/LB: .3500 - .4175

**DRY WHEY-WEST**

In the West, there are more dry whey loads available to buyers compared to the previous week. Production has augmented subsequent to increased cheese output in the region. Some processors are also switching their production schedules from higher whey protein concentrates to dry whey, adding to dry whey supplies. Meanwhile, dry whey sales are unchanged from a week ago. Generally, market participants are avoiding getting their feet wet because of current market uncertainties. Prices are trending lower on the range and on the mostly series.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
Price Range - Non-Hygroscopic; \$/LB: .3100 - .4000  
Mostly Range - Non-Hygroscopic; \$/LB: .3500 - .3850

**WHEY PROTEIN CONCENTRATE**

Whey protein concentrate 34% prices are unchanged, except for the bottom of the mostly price series moving lower. Some industry contacts say WPC34% is getting a little more attention from buyers as prices for nonfat dry milk have increased. However, these contacts also say WPC34% is still hard to move if it is interchangeable with other dairy proteins. A few manufacturers had WPC34% of this type available and moved several loads at lower prices to clear stocks. Inventories for WPC34% that meets infant formula standards or other tight end user specification is in short supply. Most processors of this type of WPC34% suggest they are trying to keep up with contractual commitments. WPC34% manufacturing is steady.

Prices for: Central and Western U.S., All First Sales, F.O.B., Extra Grade, Conventional, and Edible Whey Protein Concentrate  
Price Range - 34% Protein; \$/LB: .7500 - 1.1375  
Mostly Range - 34% Protein; \$/LB: .8200 - 1.0750

**LACTOSE**

The lactose price range narrowed and the mostly price series is unchanged this week. Lactose producers say they continue to get a lot of inquiries from buyers. Although the industry is watching how India's requirement of import certificates on food grade lactose and higher whey protein concentrates will impact sales, the requests from infant formula, standardization and confectionary markets have not slowed down. Buyers seem eager to assure lactose coverage for the second half of the year. Manufacturers have had to juggle loads around or have held some spot loads back from buyers to meet contract obligations. A lot of processors say they wish they had a little more lactose on hand in order to meet spot market demands. Lactose production is increasing for some processors and they are trying to boost stock supplies. Quarter 3 contract negotiations are underway. A few Q3 agreements are in place at prices often well-above Q2 contracted prices.

Prices for: Central and Western U.S., Spot Sales And Up to 3 Month Contracts, F.O.B., Conventional, and Edible Lactose  
Price Range - Non Pharmaceutical; \$/LB: .3025 - .5300  
Mostly Range - Non Pharmaceutical; \$/LB: .3700 - .4600

**CASEIN**

Prices are steady for acid casein and rennet casein. Production in New Zealand is about to enter the typically lowest milk production month of each year, June. Most seasonal contracts are filled. Customers tend to be stocked for current needs. Spot markets are very quiet. Contracting for the new season is underway. Sources in the European Union expect casein production to increase from May into at least June. Milk production has been increasing over last year's volumes, so casein manufacturers are getting the milk they want for production schedules. Manufacturer stocks are comfortable, and customers are generally adequately contracted.

Prices for: Spot Sales And Up to 3 Month Contracts, Free on Board - Warehouse, Non-Restricted, All Mesh Sizes, Conventional, and Edible Casein

Acid; Price Range - \$/LB: 3.8500-3.9500  
Rennet; Price Range - \$/LB: 3.9200-4.0325

**U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection**

WEEK ENDING	2020 WEEKLY DAIRY COWS	2020 CUMULATIVE DAIRY COWS	2019 WEEKLY DAIRY COWS	2019 CUMULATIVE DAIRY COWS
05/16/2020	56.0	1,283.0	58.2	1,308.6

WEBSITE: [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, the Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA

**FEDERAL MILK ORDER CLASS III MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2015	16.18	15.46	15.56	15.81	16.19	16.72	16.33	16.27	15.82	15.46	15.30	14.44
2016	13.72	13.80	13.74	13.63	12.76	13.22	15.24	16.91	16.39	14.82	16.76	17.40
2017	16.77	16.88	15.81	15.22	15.57	16.44	15.45	16.57	16.36	16.69	16.88	15.44
2018	14.00	13.40	14.22	14.47	15.18	15.21	14.10	14.95	16.09	15.53	14.44	13.78
2019	13.96	13.89	15.04	15.96	16.38	16.27	17.55	17.60	18.31	18.72	20.45	19.37

**FEDERAL MILK ORDER CLASS IV MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2015	13.23	13.82	13.80	13.51	13.91	13.90	13.15	12.90	15.08	16.43	16.89	15.52
2016	13.31	13.49	12.74	12.68	13.09	13.77	14.84	14.65	14.25	13.66	13.76	14.97
2017	16.19	15.59	14.32	14.01	14.49	15.89	16.60	16.61	15.86	14.85	13.99	13.51
2018	13.13	12.87	13.04	13.48	14.57	14.91	14.14	14.63	14.81	15.01	15.06	15.09
2019	15.48	15.86	15.71	15.72	16.29	16.83	16.90	16.74	16.35	16.39	16.60	16.70

**FEDERAL MILK ORDER CLASS PRICES FOR 2020 (3.5% Butterfat)**

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I (BASE)	19.01	17.55	17.46	16.64	12.95	11.42						
II	17.05	16.84	16.75	13.87								
III	17.05	17.00	16.25	13.07								
IV	16.65	16.20	14.87	11.40								

Further information may be found at: <https://www.ams.usda.gov/rules-regulations/mmr/dmr>

**NATIONAL DAIRY PRODUCTS SALES REPORT  
U.S. AVERAGES AND TOTAL POUNDS**

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
05/23/2020	1,4191 3,867,705	1,3748 9,863,772	1,3762 11,288,940	3839 7,236,568	8584 31,100,563

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/rules-regulations/mmr/dmr>

**CME GROUP, INC FUTURES  
Selected settling prices**

**CLASS III MILK FUTURES (Pit-Traded) (\$/cwt)**

DATE	05/22	05/25	05/26	05/27	05/28
MAY 20	12.18	NO	12.19	12.23	12.19
JUN 20	17.03	TRADING	17.52	17.93	17.90
JUL 20	16.44		16.86	17.15	17.20

**NONFAT DRY MILK FUTURES (Pit-Traded) (¢/lb)**

DATE	05/22	05/25	05/26	05/27	05/28
MAY 20	85.00	NO	85.00	85.00	84.90
JUN 20	97.78	TRADING	99.43	98.88	98.50
JUL 20	104.00		106.68	106.15	106.33

**CLASS IV MILK FUTURES (Pit-Traded) (\$/cwt)**

DATE	05/22	05/25	05/26	05/27	05/28
MAY 20	10.71	NO	10.71	10.71	10.71
JUN 20	13.20	TRADING	13.20	13.20	13.13
JUL 20	14.00		14.22	14.20	14.36

**WHEY (Electronic-Traded) (¢/lb)**

DATE	05/22	05/25	05/26	05/27	05/28
MAY 20	37.98	NO	37.98	37.98	37.98
JUN 20	36.95	TRADING	36.95	36.43	36.10
JUL 20	37.23		36.25	35.50	35.00

**CASH SETTLED BUTTER FUTURES (Electronic-Traded) (¢/lb)**

DATE	05/22	05/25	05/26	05/27	05/28
MAY 20	132.50	NO	132.50	132.48	132.50
JUN 20	163.35	TRADING	163.35	162.00	164.03
JUL 20	167.78		170.28	168.50	173.50

**CHEESE CSC (Electronic-Traded) (\$/lb)**

DATE	05/22	05/25	05/26	05/27	05/28
MAY 20	1.30	NO	1.31	1.31	1.31
JUN 20	1.80	TRADING	1.85	1.90	1.90
JUL 20	1.73		1.78	1.82	1.83

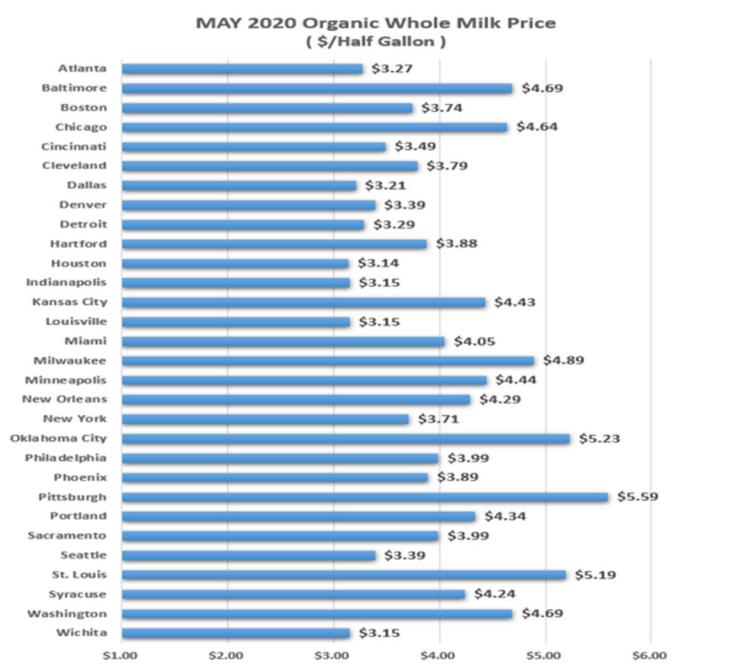
Further information may be found at: <http://www.cmegroup.com/market-data/daily-bulletin.html>

**ORGANIC DAIRY MARKET NEWS**  
Information gathered May 18-29, 2020

**ORGANIC DAIRY FLUID OVERVIEW**

**Retail Organic Milk Prices for Selected U.S. Cities.** The May 2020 in-store surveys of selected supermarkets in twenty-nine U.S. cities reveal that the price of organic whole milk in half gallon containers ranges from \$3.14 in Houston, TX to \$5.59 in Pittsburg, PA. The U.S. simple average price for May is \$4.01, up 1 cent from the previous month. The largest price increase for organic whole milk half gallons occurred in Washington, DC, up 60 cents from April 2020. The largest decline in prices, 65 cents, was seen in Cincinnati, OH. The majority of cities posted no changes in the organic half gallon milk price, while 5 showed an increase, but 3 cities identified declines.

The graph below displays May 2020 organic half gallon whole milk price for each of the 29 cities that were surveyed.



<sup>1</sup> As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains are surveyed. The price represents the most common brand in nonreturnable containers. <sup>2</sup> The California Order became effective November 1, 2018. Retail price data for Sacramento, CA, became available beginning in February 2020. <sup>3</sup> Simple average of monthly prices.

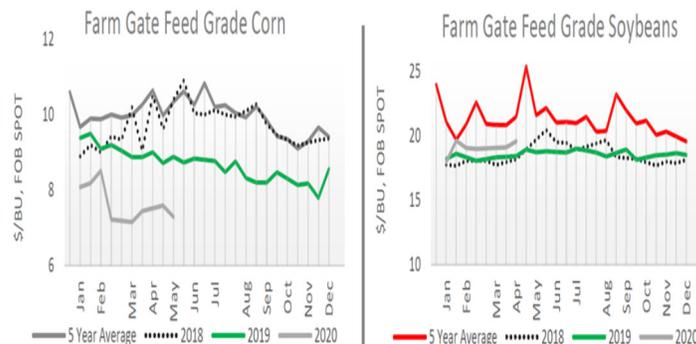
**Organic Cow Auction Prices.** In a recent report of a livestock auction for slaughter cows in Oregon, organic cull cows sold for less than conventional cows. The average price for the top 10 organic cows auctioned was \$64.88 per hundredweight, compared to an average price of \$75.71 per hundredweight for the top 10 conventional cows that were auctioned.

**ORGANIC GRAIN FEEDSTUFF OVERVIEW**

**National Organic Grain Feedstuff.** Organic feed grade corn markets are seeing moderate trade activity on light demand. Spot transactions are 30 cents lower on increased activity. Forward contracting is limited for Q4 through Q1 of next year. Trade activity is fair on good demand for organic feed grade soybeans. The volume of trading grew slightly from the last trading period. Spot markets are 15 cents above the last report period, delivered elevator. Few forward contracts procured for delivery, Q4 through Q1 of next year. Trading is inactive on all other organic grains.

**Grower FOB Farm Gate Organic Grain**

Feed Grade	Unit	Spot Transactions			Forward Contracts		Cash Bids	
		Price Range	Avg.	Change	Prior Year	Price Range	Delivery Period	Price Range
Yellow Corn	\$/bu	6.75 - 8.00	7.29	-0.30	8.88	7.00 - 7.00	Aug-20 - Aug-20	N/A - N/A
Soybeans	\$/bu	N/A - N/A	N/A	N/A	18.74	N/A - N/A	N/A - N/A	N/A - N/A
Wheat	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A
Oats	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A
Barley	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A
Rye	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A
Sorghum	\$/bu	N/A - N/A	N/A	N/A	N/A	N/A - N/A	N/A - N/A	N/A - N/A



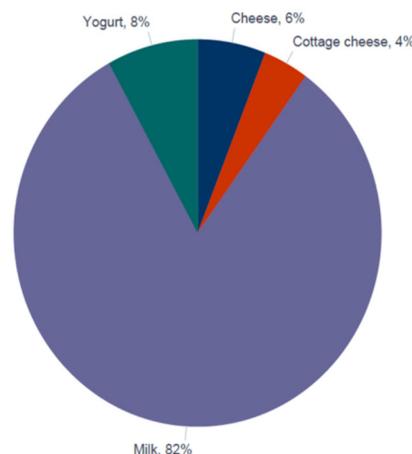
For more additional information, access the links: <https://www.ams.usda.gov/mnreports/lbfnof.pdf>

**ORGANIC DAIRY RETAIL OVERVIEW**

This week, the organic milk premium, the difference between the half gallon organic milk price and half gallon conventional milk price is \$1.29. Average prices for conventional and organic milk, half gallons, are \$2.29 and \$3.58, respectively. The organic premium declined \$0.94 from the previous retail report.

Total organic retail advertisements grew 84 percent over the previous survey period. Ads for organic milk, gallon containers, grew 104 percent, followed by organic milk ads, half gallon containers, at 73 percent. Each of the advertised organic dairy products and their ad percentages, from the latest survey, are shown in the pie chart below.

Percentage of Total Organic Ads by Commodity



## ORGANIC DAIRY MARKET NEWS

Information gathered May 18-29, 2020

**-CONTINUED FROM PAGE 8-**

Product pricing information of selected organic dairy commodities, from the current weekly retail survey, is presented in the following table:

**NATIONAL RETAIL ORGANIC DAIRY  
WEIGHTED AVERAGE ADVERTISED PRICE**

COMMODITY	<u>This Week</u>	<u>Last Week</u>	<u>Last Year</u>
<b>Butter</b>	n.a.	n.a.	\$5.29
<b>Cream Cheese</b>	n.a.	\$2.50	n.a.
<b>Milk</b>			
Half Gal.	\$3.58	\$4.20	\$3.90
Gallon	\$4.99	\$5.00	\$5.99
8 oz.UHT	n.a.	n.a.	\$1.00
<b>Yogurt</b>			
4-6 oz. Greek	n.a.	n.a.	n.a.
32 oz. Greek	\$3.00	n.a.	\$3.60
4-6 oz. Yogurt	n.a.	n.a.	\$0.58
32 oz. Yogurt	n.a.	n.a.	\$3.12

Data source: USDA Dairy Market News

**DIRECT TO CONSUMER ORGANIC DAIRY PRODUCTS PRICES**

The following tables identify U.S. price range results from a Dairy Market News national survey of publicly available prices of organic dairy products, available from farmstead outlets and online. There may be prices offered outside of the price range which were not identified by the survey. These are cows' milk products.

**BUTTER**

Commodity	Type	Pack Size	: Organic : Price Range \$
Organic Butter		1 lb	: 3.50 - 5.50
Organic Butter		8 oz	: 2.75 - 10.00

**CHEESE**

Commodity	Type	Pack Size	: Organic : Price Range \$
Organic Cheese	Cheddar - 2-4 year	8 oz	: 5.73 - 10.00
Organic Cheese	Cheddar - 5-9 year	8 oz	: 8.50 -
Organic Cheese	Cheddar - Medium	8 oz	: 4.50 - 5.50
Organic Cheese	Cheddar - Mild	8 oz	: 4.14 - 6.00
Organic Cheese	Cheddar - Sharp	8 oz	: 4.50 - 6.93
Organic Cheese	Colby	8 oz	: 4.50 - 6.29
Organic Cheese	Farmers	8 oz	: 4.00 - 6.00
Organic Cheese	Gouda	8 oz	: 4.50 - 12.00
Organic Cheese	Monterey Jack	8 oz	: 4.50 - 6.00
Organic Cheese	Mozzarella	8 oz	: 4.50 - 12.50
Organic Cheese	Muenster	8 oz	: 5.25 - 6.00
Organic Cheese	Pepper Jack	8 oz	: 12.50 -
Organic Cheese	Curds	per lb	: 12.00 -

**MILK**

Commodity	Type	Pack Size	: Organic : Price Range \$
Organic Milk	All fat tests	Half Gallon	: 6.00

Information for the period May 18 - May 29, 2020, issued monthly

## Market Summary and Utilization Report, April 2020

**Highlights.** During April, 13.6 billion pounds of milk were received from Federally pooled producers. This volume of milk is 4.3 percent lower than the April 2019 volume. Regulated handlers pooled 3.6 billion pounds of producer milk as Class I products, down 3.3 percent when compared to the previous year. Class I utilization decreased from last year in 9 Federal Milk Order Marketing areas and increased in 2 Federal Milk Order Marketing areas. The all-market average Class utilization percentages were: Class I = 27%, Class II = 10%, Class III = 33%, and Class IV = 30%. The weighted average statistical uniform price was \$14.10 per cwt, \$2.92 lower than last month and \$2.60 lower than last year.

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Receipts of Producer Milk		Utilization of Producer Milk in Class I	
		Total	Change from Prev. Year	Total	Change from Prev. Year
		(million lbs)	(percent)	(million lbs)	(percent)
Northeast (Boston)	001	2,309.5	1.7	688.7	-1.8
Appalachian (Charlotte)	005	446.1	-5.1	317.7	2.2
Florida (Tampa)	006	216.4	1.1	167.9	-8.1
Southeast (Atlanta)	007	386.8	-13.0	268.5	-10.1
Upper Midwest (Chicago)	030	2,704.0	-10.2	222.4	-3.6
Central (Kansas City)	032	1,598.6	5.7	388.5	-1.6
Mideast (Cleveland)	033	1,748.9	5.8	575.0	3.2
California (Los Angeles)	051	1,981.7	-9.1	420.4	-6.8
Pacific Northwest (Seattle)	124	621.6	-17.6	138.3	-5.9
Southwest (Dallas)	126	1,163.3	-9.5	333.2	-7.3
Arizona (Phoenix)	131	441.4	0.2	96.2	-9.2
All Market Total or Average <sup>2</sup>		13,618.4	-4.3	3,616.8	-3.3

<sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market. <sup>2</sup> Totals may not add due to rounding. Averages are the weighted average percent change.

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Utilization of Producer Milk in All Classes <sup>2</sup>				Uniform Price <sup>3</sup>
		Class I	Class II	Class III	Class IV	
		(percent) <sup>2</sup>				(\$ per cwt)
Northeast (Boston)	001	30	20	24	26	14.92
Appalachian (Charlotte)	005	71	11	6	12	17.49
Florida (Tampa)	006	78	10	2	11	19.35
Southeast (Atlanta)	007	69	11	5	14	17.75
Upper Midwest (Chicago)	030	8	2	83	7	13.31
Central (Kansas City)	032	24	8	44	24	13.51
Mideast (Cleveland)	033	33	17	30	20	14.22
California (Los Angeles)	051	21	5	1	73	12.94
Pacific Northwest (Seattle)	124	22	5	28	45	13.15
Southwest (Dallas)	126	29	9	17	45	14.22
Arizona (Phoenix)	131	22	7	16	55	13.33
All Market Total or Average <sup>3</sup>		27	10	33	30	14.10

<sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market. <sup>2</sup> Totals may not add to 100 percent due to rounding. Averages are weighted averages. <sup>3</sup> Statistical uniform prices for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.

## Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, February 2020, With Comparisons

In February 2020, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$18.03 per cwt, down \$0.81 from the January 2020 average but up \$1.79 per cwt from the February 2019 average (without California). The component tests of producer milk in February 2020 were: butterfat, 3.98%; protein, 3.20%; and other solids, 5.77%.

Reporting Area <sup>1</sup>	Mailbox Milk Price <sup>2</sup>		
	Feb 2019	Jan 2020	Feb 2020
	<i>(dollars per hundredweight)</i>		
New England States <sup>3</sup>	18.06	19.72	19.03
New York	16.86	18.85	18.15
Eastern Pennsylvania <sup>4</sup>	16.65	18.96	18.14
Appalachian States <sup>5</sup>	17.24	20.04	18.58
Southeast States <sup>6</sup>	17.10	20.44	18.97
Southern Missouri <sup>7</sup>	16.63	19.78	18.14
Florida	18.31	22.11	20.25
Western Pennsylvania <sup>8</sup>	16.80	19.25	18.40
Ohio	16.67	19.19	18.62
Indiana	16.22	19.03	18.00
Michigan	14.82	17.50	16.77
Wisconsin	16.18	19.00	17.82
Minnesota	16.50	19.53	19.29
Iowa	16.59	19.00	18.38
Illinois	16.73	19.44	18.73
Corn Belt States <sup>9</sup>	15.25	17.31	17.09
Western Texas <sup>10</sup>	15.70	18.96	18.15
New Mexico	14.05	17.05	16.14
Northwest States <sup>11</sup>	16.59	19.18	18.53
California <sup>12</sup>	NA	NA	NA
All Federal Order Areas <sup>13</sup>	16.24	18.84	18.03

<sup>1</sup> Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. <sup>2</sup> Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. <sup>3</sup> Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. <sup>4</sup> Includes all counties to the east of those listed in <sup>8</sup>. <sup>5</sup> Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. <sup>6</sup> Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. <sup>7</sup> Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these. <sup>8</sup> Includes the counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these. <sup>9</sup> Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in <sup>7</sup>. <sup>10</sup> Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby. <sup>11</sup> Includes Oregon and Washington. <sup>12</sup> The California Federal Milk Marketing Order became effective on November 1, 2018. Monthly mailbox data are not yet available for the California Federal Milk Marketing Order. <sup>13</sup> Weighted average of prices for all reporting areas (excluding California).

**May 2020 Highlights:** U.S. simple average prices are: \$3.36 per gallon for conventional whole milk, \$3.31 per gallon for conventional reduced fat 2% milk, \$4.01 per half gallon organic whole milk, and \$4.01 per half gallon organic reduced fat 2% milk.

### Retail Prices for Conventional Whole Milk, Average of Three Outlets, Selected Cities, by Months, 2020 <sup>1, 2</sup>

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg <sup>3</sup>
	<i>(dollars per gallon)</i>												
Atlanta, GA	3.76	3.69	3.72	3.74	3.32								3.65
Baltimore, MD	4.11	4.11	4.11	4.11	2.43								3.77
Boston, MA	3.38	3.45	3.45	3.45	3.39								3.42
Chicago, IL	4.09	4.09	4.09	4.09	4.09								4.09
Cincinnati, OH	3.09	3.09	3.09	2.96	2.89								3.02
Cleveland, OH	2.82	3.02	2.82	3.02	2.86								2.91
Dallas, TX	2.97	2.95	2.89	2.79	2.85								2.89
Denver, CO	3.42	3.46	3.49	3.52	3.52								3.48
Detroit, MI	2.72	2.79	2.92	2.89	3.09								2.88
Hartford, CT	3.66	3.59	3.59	3.59	3.59								3.60
Houston, TX	3.37	3.39	3.39	3.39	3.12								3.33
Indianapolis, IN	2.78	2.73	2.86	2.78	2.79								2.79
Kansas City, MO	4.59	4.51	4.46	4.56	4.21								4.47
Louisville, KY	2.29	2.32	2.36	2.26	2.29								2.30
Miami, FL	3.96	4.02	4.02	4.02	3.90								3.98
Milwaukee, WI	3.76	3.72	3.69	3.72	3.69								3.72
Minneapolis, MN	4.19	4.19	4.19	4.12	4.12								4.16
New Orleans, LA	4.16	4.13	4.11	4.11	3.74								4.05
New York, NY	3.87	3.83	3.85	3.85	3.85								3.85
Oklahoma City, OK	3.69	3.35	3.55	3.62	3.62								3.57
Philadelphia, PA	3.86	4.18	4.18	4.18	3.98								4.08
Phoenix, AZ	2.79	2.79	2.79	2.56	2.56								2.70
Pittsburgh, PA	4.39	4.32	4.31	4.35	4.19								4.31
Portland, OR	3.42	3.42	3.49	3.42	3.46								3.44
Sacramento, CA	<sup>2</sup>	3.86	3.72	3.72	3.65								3.74
Seattle, WA	3.62	3.62	3.62	3.32	3.32								3.50
St. Louis, MO	3.75	3.75	3.75	3.75	3.75								3.75
Syracuse, NY	3.45	3.45	3.48	3.45	3.45								3.46
Washington, DC	3.89	3.82	3.82	3.82	2.43								3.56
Wichita, KS	2.36	2.36	2.52	2.52	2.52								2.46
Simple Average	3.52	3.53	3.54	3.52	3.36								3.50

<sup>1</sup> As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable containers. <sup>2</sup> The California Order became effective November 1, 2018. Retail price data for Sacramento, CA, became available beginning in February 2020. <sup>3</sup> Simple average of monthly prices.

**Retail Prices for Conventional Reduced Fat (2%) Milk,  
Average of Three Outlets, Selected Cities, by Months, 2020<sup>1, 2</sup>**

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg <sup>3</sup>
	<i>(dollars per gallon)</i>												
Atlanta, GA	3.76	3.66	3.69	3.74	3.32								3.63
Baltimore, MD	4.11	4.11	4.11	4.11	2.43								3.77
Boston, MA	3.34	3.44	3.44	3.44	3.35								3.40
Chicago, IL	3.99	3.99	3.99	4.02	3.99								4.00
Cincinnati, OH	3.09	3.09	3.09	2.96	2.89								3.02
Cleveland, OH	2.82	3.02	2.82	3.02	2.86								2.91
Dallas, TX	2.97	2.95	2.89	2.79	2.85								2.89
Denver, CO	3.42	3.46	3.49	3.52	3.52								3.48
Detroit, MI	2.76	2.79	2.92	2.86	3.09								2.88
Hartford, CT	3.60	3.54	3.54	3.52	3.52								3.54
Houston, TX	3.37	3.39	3.39	3.39	3.12								3.33
Indianapolis, IN	2.78	2.73	2.86	2.78	2.79								2.79
Kansas City, MO	4.36	4.19	4.29	4.36	4.04								4.25
Louisville, KY	2.29	2.32	2.36	2.26	2.29								2.30
Miami, FL	3.96	4.02	4.02	4.02	3.90								3.98
Milwaukee, WI	3.66	3.62	3.59	3.62	3.59								3.62
Minneapolis, MN	4.19	4.19	4.19	4.12	4.12								4.16
New Orleans, LA	4.16	4.13	4.11	4.11	3.74								4.05
New York, NY	3.85	3.79	3.83	3.83	3.83								3.83
Oklahoma City, OK	3.52	3.25	3.29	3.35	3.35								3.35
Philadelphia, PA	3.61	3.97	3.98	3.98	3.86								3.88
Phoenix, AZ	2.79	2.79	2.79	2.56	2.56								2.70
Pittsburgh, PA	4.18	4.11	4.11	4.15	3.98								4.11
Portland, OR	3.42	3.42	3.49	3.42	3.46								3.44
Sacramento, CA	<sup>2</sup>	3.65	3.59	3.58	3.58								3.60
Seattle, WA	3.62	3.62	3.62	3.32	3.32								3.50
St. Louis, MO	3.72	3.72	3.72	3.72	3.72								3.72
Syracuse, NY	3.25	3.21	3.21	3.18	3.18								3.21
Washington, DC	3.89	3.82	3.82	3.82	2.43								3.56
Wichita, KS	2.36	2.36	2.52	2.52	2.52								2.46
Simple Average	3.48	3.48	3.49	3.47	3.31								3.45

<sup>1</sup> As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable containers. <sup>2</sup> The California Order became effective November 1, 2018. Retail price data for Sacramento, CA, became available beginning in February 2020. <sup>3</sup> Simple average of monthly prices.

**Retail Prices for Organic Whole Milk,  
Average of Two Outlets, Selected Cities, by Months, 2020<sup>1,2</sup>**

City and State <sup>2</sup>	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg <sup>3</sup>
	<i>(dollars per half gallon)</i>												
Atlanta, GA	3.59	3.03	3.27	3.27	3.27								3.29
Baltimore, MD	4.11	4.11	4.11	4.11	4.69								4.23
Boston, MA	3.67	3.74	3.74	3.74	3.74								3.73
Chicago, IL	4.49	4.49	4.49	4.49	4.64								4.52
Cincinnati, OH	3.29	3.29	3.29	4.14	3.49								3.50
Cleveland, OH	3.79	3.79	3.79	3.79	3.79								3.79
Dallas, TX	3.21	3.21	3.21	3.21	3.21								3.21
Denver, CO	3.39	3.39	3.39	3.39	3.39								3.39
Detroit, MI	3.29	3.29	3.29	3.29	3.29								3.29
Hartford, CT	3.68	3.88	3.88	3.88	3.88								3.84
Houston, TX	3.14	3.14	3.14	3.14	3.14								3.14
Indianapolis, IN	3.15	3.15	3.15	3.15	3.15								3.15
Kansas City, MO	4.13	4.13	4.13	4.13	4.43								4.19
Louisville, KY	3.15	3.15	3.15	3.15	3.15								3.15
Miami, FL	4.05	4.05	4.05	4.05	4.05								4.05
Milwaukee, WI	4.89	4.89	4.89	4.89	4.89								4.89
Minneapolis, MN	4.29	4.29	4.14	4.14	4.44								4.26
New Orleans, LA	4.99	4.29	4.29	4.29	4.29								4.43
New York, NY	3.74	3.71	3.71	3.71	3.71								3.72
Oklahoma City, OK	4.73	5.03	5.23	5.23	5.23								5.09
Philadelphia, PA	4.69	4.69	4.69	4.69	3.99								4.69
Phoenix, AZ	3.89	3.89	3.89	4.04	3.89								3.92
Pittsburgh, PA	5.59	5.84	5.84	5.59	5.59								5.69
Portland, OR	4.39	4.34	4.34	4.34	4.34								4.35
Sacramento, CA	<sup>2</sup>	4.29	3.99	3.99	3.99								4.07
Seattle, WA	3.84	3.84	3.84	3.39	3.39								3.66
St. Louis, MO	5.19	5.19	5.19	5.19	5.19								5.19
Syracuse, NY	4.24	4.24	4.24	4.24	4.24								4.24
Washington, DC	4.05	4.09	4.09	4.09	4.69								4.20
Wichita, KS	3.15	3.15	3.15	3.15	3.15								3.15
Simple Average	3.99	3.99	3.99	4.00	4.01								4.00

<sup>1</sup> As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable containers. <sup>2</sup> The California Order became effective November 1, 2018. Retail price data for Sacramento, CA, became available beginning in February 2020. <sup>3</sup> Simple average of monthly prices.

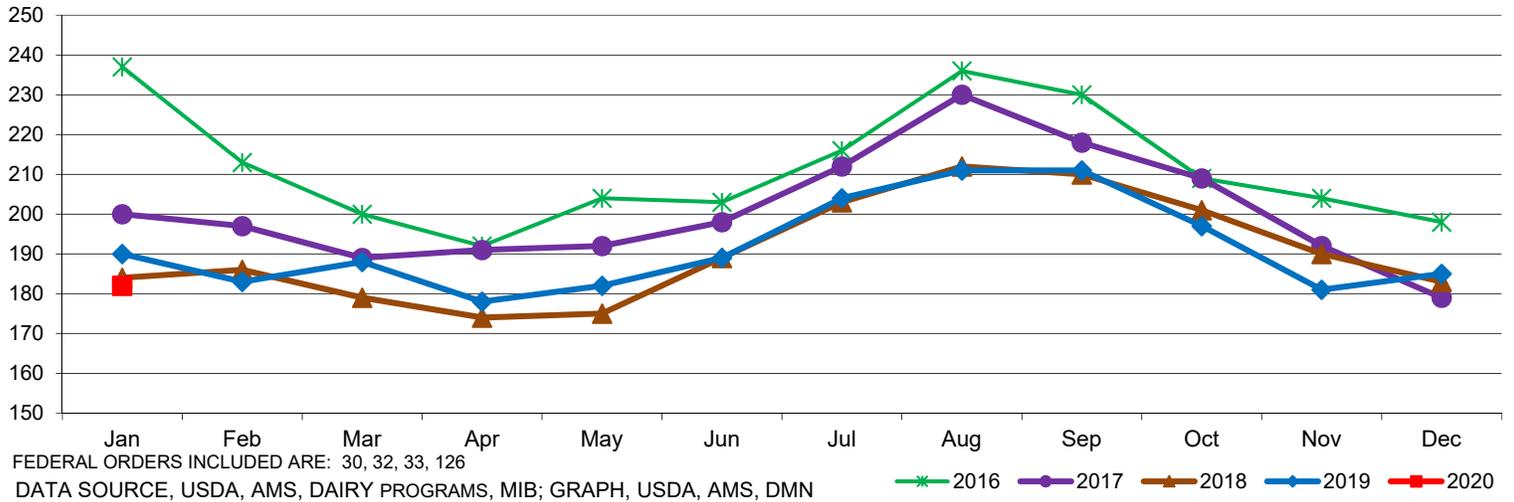
**Retail Prices for Organic Reduced Fat (2%) Milk,  
Average of Two Outlets, Selected Cities, by Months, 2020<sup>1, 2</sup>**

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg <sup>3</sup>
	<i>(dollars per half gallon)</i>												
Atlanta, GA	3.59	3.03	3.27	3.27	3.27								3.29
Baltimore, MD	4.11	4.11	4.11	4.11	4.69								4.23
Boston, MA	3.67	3.71	3.71	3.71	3.71								3.70
Chicago, IL	4.49	4.49	4.49	4.49	4.64								4.52
Cincinnati, OH	3.29	3.29	3.29	4.14	3.49								3.50
Cleveland, OH	3.79	3.79	3.79	3.79	3.79								3.79
Dallas, TX	3.21	3.21	3.21	3.21	3.21								3.21
Denver, CO	3.39	3.39	3.39	3.39	3.39								3.39
Detroit, MI	3.29	3.29	3.29	3.29	3.29								3.29
Hartford, CT	3.68	3.88	3.88	3.88	3.88								3.84
Houston, TX	3.14	3.14	3.14	3.14	3.14								3.14
Indianapolis, IN	3.15	3.15	3.15	3.15	3.15								3.15
Kansas City, MO	4.13	4.13	4.13	4.13	4.43								4.19
Louisville, KY	3.15	3.15	3.15	3.15	3.15								3.15
Miami, FL	4.05	4.05	4.05	4.05	4.05								4.05
Milwaukee, WI	4.89	4.89	4.89	4.89	4.89								4.89
Minneapolis, MN	4.29	4.29	4.14	4.14	4.44								4.26
New Orleans, LA	4.99	4.29	4.29	4.29	4.29								4.43
New York, NY	3.74	3.71	3.71	3.71	3.71								3.72
Oklahoma City, OK	4.73	5.03	5.23	5.23	5.23								5.09
Philadelphia, PA	4.69	4.69	4.69	4.69	3.99								4.55
Phoenix, AZ	3.89	3.89	3.89	4.04	3.89								3.92
Pittsburgh, PA	5.59	5.84	5.84	5.59	5.59								5.69
Portland, OR	4.39	4.34	4.34	4.34	4.34								4.35
Sacramento, CA	<sup>2</sup>	4.29	3.99	3.99	3.99								4.07
Seattle, WA	3.84	3.84	3.84	3.39	3.39								3.66
St. Louis, MO	5.19	5.19	5.19	5.19	5.19								5.19
Syracuse, NY	4.24	4.24	4.24	4.24	4.24								4.24
Washington, DC	4.05	4.09	4.09	4.09	4.69								4.20
Wichita, KS	3.15	3.15	3.15	3.15	3.15								3.15
Simple Average	3.99	3.99	3.99	4.00	4.01								4.00

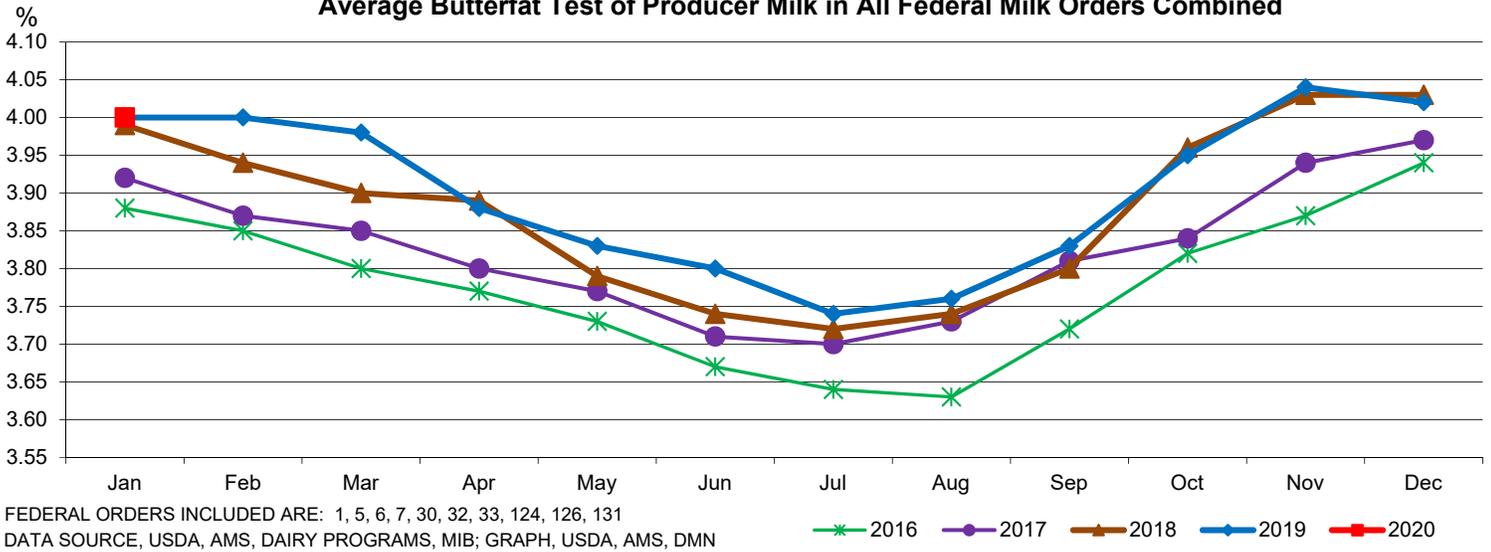
<sup>1</sup> As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable containers. <sup>2</sup> The California Order became effective November 1, 2018. Retail price data for Sacramento, CA, became available beginning in February 2020. <sup>3</sup> Simple average of monthly prices.

**Average Somatic Cell Count of Producer Milk in Four Federal Milk Orders Combined**

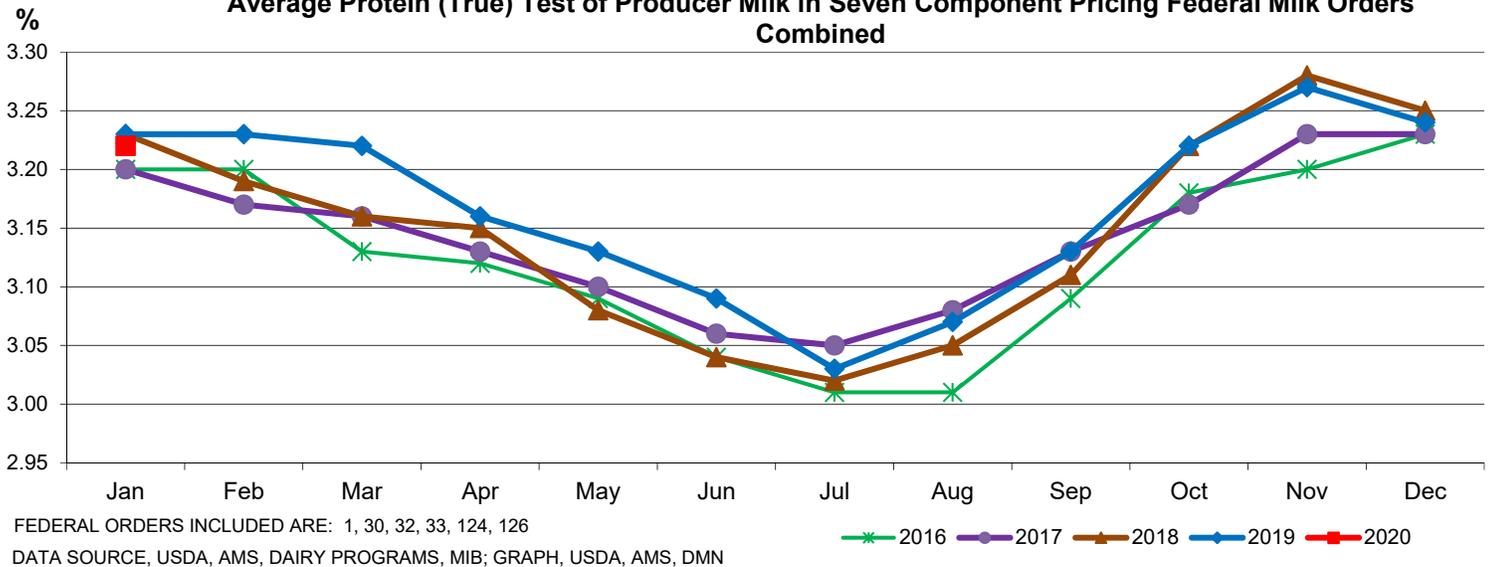
THOUSANDS



**Average Butterfat Test of Producer Milk in All Federal Milk Orders Combined**



**Average Protein (True) Test of Producer Milk in Seven Component Pricing Federal Milk Orders Combined**





## Dairy Market News Branch

Agricultural  
Marketing  
Service

# National Retail Report-Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>

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Friday, May 29, 2020

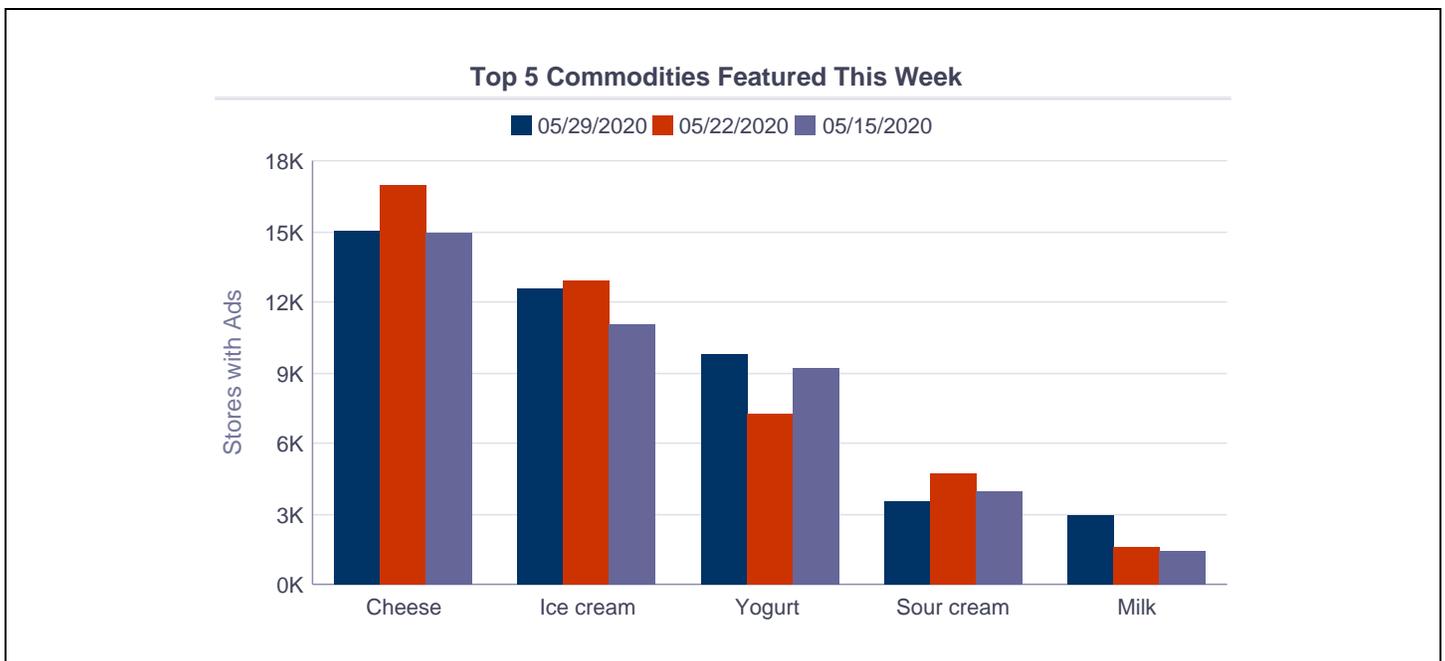
### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 05/29/2020 to 06/04/2020

The volume of online ads remains lower than usual, considering the effects of COVID-19 on promotional strategies at major supermarkets. Having said this, this week, the total number of ads for dairy products decreased by 4 percent for conventional, but increased 84 percent for organic.

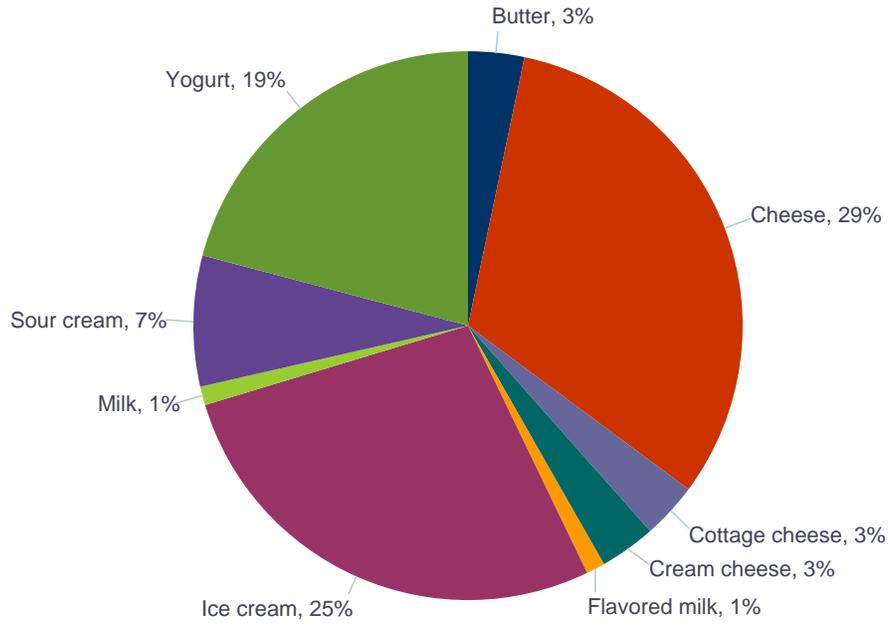
By far, ice cream in 48-64 oz containers is the most advertised conventional dairy product, followed by shredded cheese in 8 ounces packages. Conventional cheese in 1 # packages has the highest percentage increase in ad numbers. The total number of ads for conventional cheese decreased by 13 percent. Meanwhile, organic cheese represented 6 percent of total organic ads this week.

The national weighted average advertised price for one gallon of milk is \$1.99 for conventional and \$4.99 for organic, resulting in an organic price premium of \$3.00. The number of ads for one gallon of organic milk increased by 104 percent, representing the highest percentage increase in ad numbers for all organic dairy products this week.

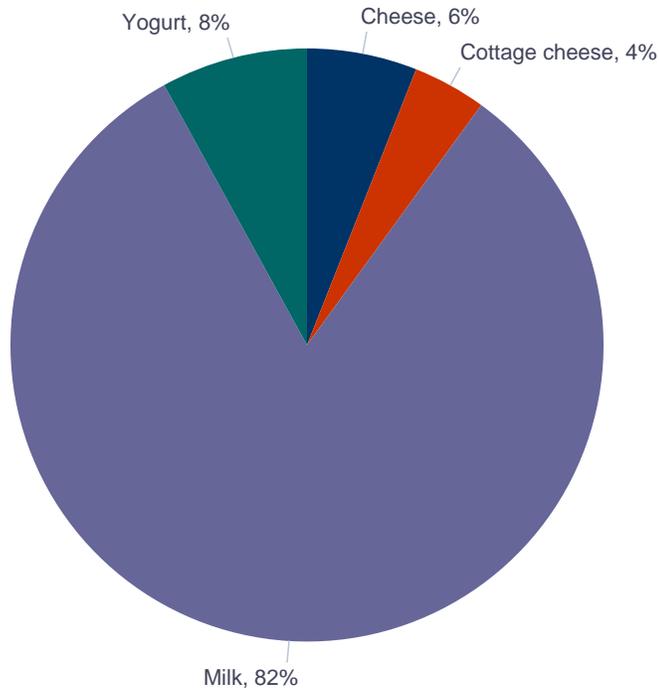
The total number of ads for yogurt increased by 32 percent for conventional, but there were no organic yogurt ads this week.



Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity





## NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	1416	3.48	2575	2.75	2537	3.48
Cheese	Natural Varieties	8 oz block	4618	2.46	7348	2.32	5673	2.29
Cheese	Natural Varieties	1 # block	303	3.69	646	4.85	1668	3.59
Cheese	Natural Varieties	2 # block	1766	5.96	763	6.45	2042	5.53
Cheese	Natural Varieties	8 oz shred	6518	2.42	8135	2.20	6208	2.25
Cheese	Natural Varieties	1 # shred	1624	4.02	62	4.98	976	3.90
Cottage cheese		16 oz	1314	1.94	1151	1.98	3373	1.94
Cream cheese		8 oz	1413	1.78	898	1.94	2947	1.74
Flavored milk	All fat tests	half gallon	105	.99	214	2.50	161	1.99
Flavored milk	All fat tests	gallon	180	4.99	285	3.88	349	2.48
Ice cream		48-64oz	12563	2.71	12900	2.93	12886	2.71
Milk	All fat tests	half gallon	493	2.29	268	1.97	1257	1.54
Milk	All fat tests	gallon	224	1.99	105	1.99	1016	2.38
Sour cream		16 oz	3539	1.80	4766	1.75	3354	1.76
Yogurt	Greek	4-6 oz	5408	.94	4339	.97	4775	.92
Yogurt	Greek	32 oz	1002	4.21	1346	4.68	5698	3.96
Yogurt	Yogurt	4-6 oz	2790	.50	1091	.53	3898	.47
Yogurt	Yogurt	32 oz	404	3.26	473	2.57	133	2.44

## REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99-4.99	280	3.48	2.99-4.99	570	3.75	2.99-4.99	185	4.24
Cheese	Natural Varieties	8 oz block	1.50-3.00	1358	2.58	2.00-3.00	1750	2.54	1.99-2.50	270	2.39
Cheese	Natural Varieties	1 # block	3.99	72	3.99				3.50-3.98	176	3.79
Cheese	Natural Varieties	2 # block							5.99	458	5.99
Cheese	Natural Varieties	8 oz shred	1.50-3.50	1823	2.43	2.00-3.00	2984	2.54	2.50	214	2.50
Cheese	Natural Varieties	1 # shred	3.99-5.49	210	4.70	3.99	1002	3.99	3.50-5.49	292	4.47
Cottage cheese		16 oz	1.49-2.99	223	2.15	2.00-2.50	294	2.10	1.99-2.00	243	1.99
Cream cheese		8 oz	1.67-2.50	441	1.99	1.50-2.00	509	1.79			
Flavored milk	All fat tests	gallon							4.99	180	4.99
Ice cream		48-64oz	1.87-3.99	2855	2.65	1.97-3.50	3211	2.43	2.50-4.99	2200	3.15
Milk	All fat tests	half gallon				2.99	114	2.99			
Milk	All fat tests	gallon	1.99	161	1.99						
Sour cream		16 oz	1.29-2.00	909	1.71	1.50-2.50	869	1.91	1.98-1.99	405	1.99
Yogurt	Greek	4-6 oz	0.79-1.00	1350	.92	0.88-1.00	780	.98	0.88-1.00	1009	.92
Yogurt	Greek	32 oz				3.99-4.50	175	4.17	3.99-4.99	540	4.32
Yogurt	Yogurt	4-6 oz	0.40-0.60	278	.48	0.44-0.60	836	.47	0.50-0.60	429	.54



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	32 oz				2.50-2.99	267	2.89	3.99	137	3.99

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50-4.99	110	3.75	1.88	62	1.88	1.99-2.49	174	2.19
Cheese	Natural Varieties	8 oz block	1.99-2.50	208	2.37	1.77-2.99	800	2.26	1.25-2.99	232	2.07
Cheese	Natural Varieties	1 # block	2.99	55	2.99						
Cheese	Natural Varieties	2 # block	5.99	340	5.99	4.99-5.88	446	5.48	4.99-6.99	463	6.24
Cheese	Natural Varieties	8 oz shred	1.99-2.50	419	2.37	1.77-2.50	684	1.97	1.25-2.69	394	2.31
Cheese	Natural Varieties	1 # shred				1.99	120	1.99			
Cottage cheese		16 oz				1.79	485	1.79	1.49	69	1.49
Cream cheese		8 oz							1.25-1.68	463	1.55
Flavored milk	All fat tests	half gallon							0.99	105	.99
Ice cream		48-64oz	2.49-4.99	2199	2.93	1.97-3.99	1209	2.52	1.97-2.99	819	2.39
Milk	All fat tests	half gallon	1.99-2.99	274	2.50				0.99	105	.99
Milk	All fat tests	gallon				1.99	63	1.99			
Sour cream		16 oz	1.49-2.00	470	1.79	1.50-1.99	667	1.79	0.99-1.49	174	1.19
Yogurt	Greek	4-6 oz	0.88-1.25	637	1.03	0.79-1.00	1155	.86	0.99-1.00	418	1.00
Yogurt	Greek	32 oz	3.99-4.99	164	4.32	3.79	62	3.79	3.48	61	3.48
Yogurt	Yogurt	4-6 oz	0.49	210	.49	0.49-0.50	679	.50	0.39-0.60	358	.56

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.49	11	2.49	3.99	24	3.99
Cheese	Natural Varieties	2 # block	5.88-6.49	32	6.09	7.88	27	7.88
Ice cream		48-64oz	2.49-3.99	43	3.00	3.48	27	3.48
Sour cream		16 oz	1.99	21	1.99	2.50	24	2.50
Yogurt	Greek	4-6 oz	0.79-1.00	32	.86	0.99	27	.99

**NATIONAL -- ORGANIC DAIRY PRODUCTS**

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #					108	5.29

Wtd Avg - Simple weighted average



Cheese	Natural Varieties	8 oz shred	176	3.00			289	3.50
Cottage cheese		16 oz	108	2.99			51	2.99
Cream cheese		8 oz			214	2.50		
Ice cream		48-64oz					61	5.99
Milk	All fat tests	half gallon	2003	3.58	1155	4.20	2419	3.90
Milk	All fat tests	gallon	214	4.99	105	5.00	61	5.99
Milk	All fat tests	8 oz UHT					137	1.00
Yogurt	Greek	32 oz	214	3.00			1275	3.60
Yogurt	Yogurt	4-6 oz					61	.58
Yogurt	Yogurt	32 oz					469	3.12

### REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz shred							3.00	98	3.00
Cottage cheese		16 oz	2.99	108	2.99						
Milk	All fat tests	half gallon	3.50-4.00	439	3.87	3.50	1002	3.50	2.99	370	2.99
Milk	All fat tests	gallon				4.99	214	4.99			
Yogurt	Greek	32 oz				3.00	214	3.00			

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz shred	3.00	78	3.00						
Milk	All fat tests	half gallon	4.29	55	4.29	4.49	137	4.49			

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price

### REGIONAL DEFINITIONS

As used in this report, regions include the following states:

- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas

Wtd Avg - Simple weighted average



SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States



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