

## NATIONAL DAIRY MARKET NEWS AT A GLANCE

**CME GROUP CASH MARKETS (10/20)**

**BUTTER:** Grade AA closed at \$2.3500. The weekly average for Grade AA is \$2.3750 (+.0355).

**CHEESE:** Barrels closed at \$1.6400 and 40# blocks at \$1.6700. The weekly average for barrels is \$1.6670 (-.0315) and blocks, \$1.7090 (-.0310).

**NONFAT DRY MILK:** Grade A closed at \$0.7400. The weekly average for Grade A is \$0.7540 (-.0355).

**BUTTER HIGHLIGHTS:** Throughout the United States, retail orders have been stable and prices have been robust as weekly advertisements are announced. Spot market prices have been lower. The demand is moderate and some butter producers report interest is higher than expected. In addition, a number of manufacturers are starting to see holiday interest increasing. Cream availability is tight to available for production needs. Butter churns are progressing at a steady pace, as production is active due to the holiday push. Supplies are available. Bulk butter prices range from flat market to 8 cents over the CME average. The market undertone is fairly uncertain as some dairy industry individuals were beginning to acquiesce to a weakening market as prices have been lower. Friday's CME Group cash trading saw Grade AA butter close at \$2.3500, down \$0.0250 from last Friday.

**CHEESE HIGHLIGHTS:** Cheese production in the U.S. is generally steady as manufacturing plants prepare for the holiday season. In the Midwest, plant maintenance has led to extra production days off in some plants. Midwest producers continue to report declines in milk availability. Reported spot milk prices into Class III range from \$0.50 to \$2.00 over Class. Cheese demand is regionally variant. Some Western and Midwestern contacts expect upcoming sales growth for the holidays. Northeast producers are utilizing the slower demand to rebuild inventories. Northeast trading in global markets is moderate to good. Cheese stocks are long. In the West, contacts relay that producers are selling older stocks of cheddar blocks at lower prices. Contacts are generally optimistic regarding the overall market tone. CME Group trading Friday, barrels closed at \$1.6400, down \$0.0375 from last Friday. Blocks closed at \$1.6700, down \$0.0300 from last Friday.

**FLUID MILK:** Milk production is steady to lower across the country, except in California and Arizona where it is higher. Milk production in Florida is down as they are still recovering from the

hurricane. In the Midwest and Arizona, spot milk availability is limited. While milk supplies in the mountain states of Idaho, Colorado, and Utah are tightening, there is still ample milk for manufacturing needs. Bottled milk intakes are steady to increasing. The market for condensed skim milk is steady. Cream supplies are steady in the Midwest, while they vary from tight to plentiful in the West, depending on location. Cream processors are actively preparing their inventories for the holiday season. Multiples for this week are **1.26-1.34** in the East, **1.24-1.30** in the Midwest, and **1.06-1.28** in the West.

**DRY PRODUCTS:** Low/medium heat nonfat dry milk prices are down nationwide. In the Central and East regions, spot sales vary from limited to moderate. Production is active. Inventories are mostly available. The market tone is weak. High heat nonfat dry milk prices are steady to lower. Production and inventories of high heat NDM remain steady. Dry buttermilk prices are steady. Consumers are waiting to see the direction of the market. Inventories in the East are mixed, while there is a slight increase in the West. Output ranges from limited to active. Dry whole milk prices are steady with moderate trading throughout the week. Inventories are balanced as production is mainly contractually based. Dry whey prices are mixed this week in a somewhat quiet f.o.b. spot market as a few buyers acquired dry whey to fill immediate needs. Industry participants have a mixed view of current demand. The market undertone is steady to weak. Whey protein concentrate 34% prices moved lower. Sporadic spot sales are occurring across the price range. Some manufacturers report WPC34% is getting harder to move. Lactose prices decreased this week. Manufacturers report a greater competition for every tender and spot sale. The overarching market tone is bearish. Rennet and acid casein prices have weakened. Product availability has increased in Europe.

**ORGANIC DAIRY MARKET NEWS:** AMS reports total organic milk products sales for August 2017 were 218 million pounds, down 0.2 percent from the previous August but up 0.8 percent, January-August compared with the same period of 2016. Total organic whole milk products sales for August 2017, 86 million pounds, were up 4.1 percent compared with August last year and up 7.3 percent, January-August compared with the same period of 2016. This week, organic milk accounts for 41 percent of organic dairy ads; organic yogurt, 33 percent; sour cream, 10 percent; organic butter, 8 percent;

-CONTINUED ON PAGE 1A-

## \*\*\*\*\*SPECIALS THIS ISSUE\*\*\*\*\*

ORGANIC DAIRY MARKET NEWS (PAGES 8-8B)  
SEPTEMBER FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY (PAGE 9)  
NOVEMBER FEDERAL MILK ORDER ADVANCE CLASS PRICES (PAGE 10)

RETAIL PRICES FOR CONVENTIONAL AND ORGANIC MILK (PAGES 11-15)  
DAIRY GRAPHS (G1)  
NATIONAL RETAIL REPORT-DAIRY

**CME GROUP CASH TRADING**

COMMODITY	MONDAY OCT 16	TUESDAY OCT 17	WEDNESDAY OCT 18	THURSDAY OCT 19	FRIDAY OCT 20	:: WEEKLY CHANGE*	:: WEEKLY AVERAGE#
CHEESE BARRELS	\$1.6825 (+.0050)	\$1.6850 (+.0025)	\$1.6800 (-.0050)	\$1.6475 (-.0325)	\$1.6400 (-.0075)	:: (-.0375)	:: \$1.6670 (-.0315)
40# BLOCKS	\$1.7150 (+.0150)	\$1.7200 (+.0050)	\$1.7200 (N.C.)	\$1.7200 (N.C.)	\$1.6700 (-.0500)	:: (-.0300)	:: \$1.7090 (-.0310)
NONFAT DRY MILK GRADE A	\$.7600 (-.0125)	\$.7450 (-.0150)	\$.7675 (+.0225)	\$.7575 (-.0100)	\$.7400 (-.0175)	:: (-.0325)	:: \$.7540 (-.0350)
BUTTER GRADE AA	\$2.3750 (N.C.)	\$2.4000 (+.0250)	\$2.3950 (-.0050)	\$2.3550 (-.0400)	\$2.3500 (-.0050)	:: (-.0250)	:: \$2.3750 (+.0355)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. \*Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for international purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY

NATIONAL DAIRY MARKET NEWS AT A GLANCE**-CONTINUED FROM PAGE 1-**

and organic cottage cheese; 8 percent. Overall, organic retail advertisements declined 38 percent below a week ago. Thus, falloffs in retail ads for both organic milk and organic yogurt were reported, 46 percent and 36 percent, respectively. Stores surveyed did not post ads for organic cheese this period. Meanwhile, the retail milk price spread between the conventional and organic, half gallon milk, denotes a price premium of \$1.14.

**NATIONAL RETAIL REPORT-DAIRY (DMN):** This week, total conventional dairy ads increased 8 percent, but organic dairy ads decreased 34 percent. Compared to the previous week, conventional 1 pound butter ads increased 59 percent, while organic butter ads decreased 51 percent. The U.S. weighted average advertised price for conventional butter in 1 pound packages is \$3.26, down 11 cents from the last week. The U.S. weighted average advertised price for organic butter in 1 pound packages is \$4.93, down 17 cents from the last week for an organic premium of \$1.67. The U.S. advertised price for 8 ounce conventional cheese blocks averaged \$2.34, up 11 cents from the last week. The U.S. advertised price for 8 ounce conventional cheese shreds averaged \$2.35, up 21 cents from the previous week. There are not organic ads reported for cheese this week. Total conventional cheese ads increased by 19 percent from last week. The average sale price for conventional 4-6 ounce Greek yogurt is \$0.94, while for organic is \$2.22, resulting in organic premium of \$1.28. The average price for 4-6 ounce conventional yogurt is \$0.49 and \$0.69 for organic. Total conventional yogurt ads are down 11 percent from last week, while total organic yogurt ads decreased 36 percent. The weighted average price for conventional one gallon milk is \$2.25. The weighted average price for organic one gallon milk is \$5.99, resulting in an organic price premium of \$3.74. While conventional milk ad numbers increased by 11 percent from last week, ads for organic milk decreased 46 percent.

**SEPTEMBER FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY (FMMO):** Handler reports of receipts and utilization under the Federal milk order system for September 2017 have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During September, 11.798 billion pounds of milk were received from Federally pooled producers. This volume of milk is 14.7 percent higher than the September 2016 volume. Regulated handlers pooled 3.406 billion pounds of producer milk as Class I products, down 2.5 percent when compared to the previous year. Class I utilization decreased from last year in 9 of the 10 Federal Milk Order Marketing areas. The all-market average Class utilization percentages were: Class I = 29 percent, Class II = 11 percent, Class III = 47 percent, and Class IV = 12 percent. The weighted average statistical uniform price was \$17.28 per cwt, down \$0.40 from last month but up \$0.41 from last year.

**NOVEMBER FEDERAL MILK ORDER ADVANCE CLASS (FMMO):** Under the Federal milk order pricing system, the base Class I price for November 2017 is \$16.41 per cwt. This price is derived from the advanced Class III skim milk pricing factor of \$7.28 and the advanced butterfat pricing factor of \$2.6804. A Class I differential for each order's principle pricing point (county) is added to the base price to determine the Class I Price. The base Class I price decreased \$0.03 per cwt when compared to the previous month of October 2017. For selected consumer products, the price changes are: whole milk (3.25% milk fat), \$0.01 per cwt, \$0.001 per gallon; reduced fat milk (2%), \$0.25 per cwt, \$0.022 per gallon; fat-free (skim milk), \$0.51 per cwt, \$0.044 per gallon. The advanced Class IV skim milk pricing factor is \$5.88. Thus, the Class II skim milk price for November 2017 is \$6.58 per cwt, and the Class II nonfat solids

price is \$0.7311. The two-week product price averages for November 2017 are: butter \$2.3849, nonfat dry milk \$0.8274, cheese \$1.6932 and dry whey \$0.3829.

**RETAIL PRICES FOR CONVENTIONAL AND ORGANIC MILK, SEPTEMBER 2017 (FMMO):** A survey of retail prices conducted by the Federal milk market administrators found conventional whole milk prices for October 2017 average \$3.37 per gallon. October organic whole milk prices average \$4.15 per gallon, an organic premium of \$0.78. The simple averages of monthly gallon prices for the period of January through October are \$3.39 for conventional whole milk and \$4.24 for organic whole milk. In October, conventional reduced fat (2%) milk gallons average \$3.31 and organic reduced fat (2%) milk gallons average \$4.15, an organic premium of \$0.84. The simple averages of monthly gallon prices for the period of January through October are \$3.33 for conventional reduced fat (2%) milk and \$4.24 for organic reduced fat (2%) milk.

## MONDAY, OCTOBER 16, 2017

CHEESE -- SALES: 6 CARS BARRELS: 1 @ \$1.6750, 1 @ \$1.6725, 1 @ \$1.6800, 1 @ \$1.6775, 1 @ \$1.6800, 1 @ \$1.6825; 3 CARS 40# BLOCKS: 1 @ \$1.7050, 2 @ \$1.7150; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.6750; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.7000; 1 CAR 40# BLOCKS @ \$1.7200  
 NONFAT DRY MILK -- SALES: 7 CARS GRADE A: 2 @ \$0.7675, 2 @ \$0.7600, 1 @ \$0.7575, 1 @ \$0.7625, 1 @ \$0.7600; LAST BID UNFILLED: 6 CARS GRADE A: 1 @ \$0.7600, 1 @ \$0.7575, 1 @ \$0.7500, 1 @ \$0.7525, 1 @ \$0.7600; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.3550; LAST OFFER UNCOVERED: 2 CARS GRADE AA: 1 @ \$2.4300, 1 @ \$2.4275

## TUESDAY, OCTOBER 17, 2017

CHEESE -- SALES: NONE; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.6850; 2 CARS 40# BLOCKS: 1 @ \$1.7200, 1 @ \$1.7150; LAST OFFER UNCOVERED: NONE  
 NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$0.7450; LAST BID UNFILLED: 5 CARS GRADE A: 2 @ \$0.7400, 1 @ \$0.7200, 1 @ \$0.7350, 1 @ \$0.7450; LAST OFFER UNCOVERED: NONE  
 BUTTER -- SALES: 2 CARS GRADE AA @ \$2.4000; LAST BID UNFILLED: 3 CARS GRADE AA: 1 @ \$2.3750, 1 @ \$2.3825, 1 @ \$2.3975; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$2.4000

## WEDNESDAY, OCTOBER 18, 2017

CHEESE -- SALES: 5 CARS BARRELS: 1 @ \$1.6800, 1 @ \$1.6775, 1 @ \$1.6800, 1 @ \$1.6775, 1 @ \$1.6800; 6 CARS 40# BLOCKS @ \$1.7200; LAST BID UNFILLED: 3 CARS 40# BLOCKS: 1 @ \$1.6900, 1 @ \$1.7200, 1 @ \$1.7150; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7300  
 NONFAT DRY MILK -- SALES: 2 CARS GRADE A @ \$0.7600; LAST BID UNFILLED: 5 CARS GRADE A: 1 @ \$0.7425, 1 @ \$0.7300, 1 @ \$0.7675, 1 @ \$0.7450, 1 @ \$0.7600; LAST OFFER UNCOVERED: 2 CARS GRADE A @ \$0.7700  
 BUTTER -- SALES: 3 CARS GRADE AA: 1 @ \$2.3900, 1 @ \$2.3925, 1 @ \$2.3950; LAST BID UNFILLED: 5 CARS GRADE AA: 1 @ \$2.3925, 1 @ \$2.3950, 2 @ \$2.3725, 1 @ \$2.3850; LAST OFFER UNCOVERED: 4 CARS GRADE AA: 1 @ \$2.4075, 2 @ \$2.4350, 1 @ \$2.4300

## THURSDAY, OCTOBER 19, 2017

CHEESE -- SALES: 10 CARS BARRELS: 1 @ \$1.6700, 1 @ \$1.6675, 1 @ \$1.6650, 1 @ \$1.6625, 2 @ \$1.6600, 3 @ \$1.6575, 1 @ \$1.6475; 2 CARS 40# BLOCKS: 1 @ \$1.7225, 1 @ \$1.7200; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.6475; LAST OFFER UNCOVERED: 2 CARS BARRELS: 1 @ \$1.6600, 1 @ \$1.6500  
 NONFAT DRY MILK -- SALES: 4 CARS GRADE A: 1 @ \$0.7350, 1 @ \$0.7300, 1 @ \$0.7500, 1 @ \$0.7575; LAST BID UNFILLED: 12 CARS GRADE A: 1 @ \$0.7250, 1 @ \$0.7450, 9 @ \$0.7500, 1 @ \$0.7550; LAST OFFER UNCOVERED: 4 CARS GRADE A: 1 @ \$0.7650, 1 @ \$0.7675, 1 @ \$0.7700, 1 @ \$0.7600  
 BUTTER -- SALES: 1 CAR GRADE AA @ \$2.3600; LAST BID UNFILLED: 2 CARS GRADE AA @ \$2.3400; LAST OFFER UNCOVERED: 6 CARS GRADE AA: 1 @ \$2.3950, 1 @ \$2.3550, 1 @ \$2.4100, 3 @ \$2.3800

## FRIDAY, OCTOBER 20, 2017

CHEESE -- SALES: 6 CARS BARRELS: 1 @ \$1.6725, 1 @ \$1.6500, 1 @ \$1.6525, 1 @ \$1.6475, 1 @ \$1.6425, 1 @ \$1.6400; 12 CARS 40# BLOCKS: 11 @ \$1.6975, 1 @ \$1.6700; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.6600; 1 CAR 40# BLOCKS @ \$1.6700  
 NONFAT DRY MILK -- SALES: 9 CARS GRADE A: 2 @ \$0.7400, 1 @ \$0.7425, 2 @ \$0.7450, 1 @ \$0.7350, 1 @ \$0.7475, 1 @ \$0.7425, 1 @ \$0.7400; LAST BID UNFILLED: 3 CARS GRADE A: 1 @ \$0.7350, 1 @ \$0.7325, 1 @ \$0.7350; LAST OFFER UNCOVERED: 2 CARS GRADE A: 1 @ \$0.7450, 1 @ \$0.7500  
 BUTTER -- SALES: 3 CARS GRADE AA: 2 @ \$2.3475, 1 @ \$2.3500; LAST BID UNFILLED: 3 CARS GRADE AA: 1 @ \$2.3000, 1 @ \$2.3300, 1 @ \$2.3400; LAST OFFER UNCOVERED: 9 CARS GRADE AA: 2 @ \$2.3800, 1 @ \$2.3600, 2 @ \$2.4000, 2 @ \$2.3800, 1 @ \$2.3650, 1 @ \$2.3725

## BUTTER MARKETS

## NORTHEAST

Retail butter prices in the East are stable as weekly advertisements are announced. Spot market butter prices have weakened, but may have found some footing. Butter manufacturers are producing retail and bulk supplies as churns are progressing at a steady pace. The market appears to be ready for the holiday season as stocks are adequate for the upcoming holiday needs. The bulk butter price is 5 to 8 cents over the market of the CME Group, with various time periods and averages used. The tone is fairly uncertain as the demand is moderate but butter prices have been lower, although there are signs of the market strengthening. Tuesday's CME Group cash trading saw Grade AA butter close at \$2.400, up \$0.075 from a week ago. According to the DMN *National Retail Report-Dairy*, for October 13-19, 2017, the Northeast weighted average retail price for 1-pound butter was \$3.47, 10 cents higher than the national price, but down 19 cents from last week's Northeast butter price. Retail butter markets reported prices ranging \$2.50-\$4.99 in the Northeast. The surveyed average price in the Southeast is \$2.99, down 38 cents from the national price.

## CENTRAL

Week after week, retail butter orders are robust. Butter producers across the region report that interest is continually higher than expected. Even so, as cream has been available and butter production is active, butter supplies are meeting demand needs.

Cream multiples, into Class IV, remained steady. As contacts were beginning to acquiesce to a weakening market tone, CME prices and futures have experienced an upswing since late last week. Bulk butter prices were steady, at flat market to 7 cents over the CME average. DMN *National Retail Report-Dairy* for October 13-19 noted the national weighted average advertised price for a 1 pound package of butter is \$3.37, \$0.09 below one week ago, but \$0.08 higher than one year ago. The weighted average regional prices in the Midwest and South Central were \$3.03 and \$3.23, respectively. Wednesday at the CME Group, Grade AA butter closed at \$2.3950, up \$0.0500 from last Wednesday.

## WEST

Western butter makers say production is ramping up for the holiday push. Although not having any trouble getting cream, a few butter processors say cream is a little tight and they would take a few more loads if priced right. Manufacturers are starting to see holiday interest percolating, but so far buyers have been holding back on major butter purchases. A few industry contacts speculate butter shoppers have made their buys steadily over the last few months and therefore have avoided creating any large holiday price runs. Current domestic demand appears to be in good balance with production. Inventories are relatively steady. Bulk butter pricing in the West this week is 2 cents to 6 cents above the market, based on the CME Group with various periods and averages used. The DMN

CONTINUED ON PAGE 2A

## NATIONAL DAIRY PRODUCTS SALES REPORT

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
October 14, 2017	2.3547 3,551,214	1.6887 10,853,618	1.7081 12,977,742	0.3685 9,266,430	0.8277 16,973,844

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/rules-regulations/mmr/dmr>

**CONTINUED FROM PAGE 2**

*National Retail Report–Dairy* for the week of October 3-19 found that the U.S. weighted average advertised price of 1 pound butter is \$3.37, down \$.09 from last week. The U.S. weighted average price was \$3.29 one year ago. In the Southwest, the weighted average advertised price of 1 pound butter is \$3.88, with a price range of \$3.49-\$3.99. The weighted average price in the Northwest is \$2.50. The Grade AA butter price at the CME Group on Wednesday closed at \$2.3950, up \$.0500 from a week ago.



## CHEESE MARKETS

## NORTHEAST

Cheese production spans from steady to higher with advancing seasonal cheese yields. Fundamentally, with the bulk of cheese orders for the holiday finalized, the market hints at some weakness as demand slows and inventories rebuild. Retail store promotions and advertisements show a slight decline. Trading in global markets is moderate to good. This week, a cooperative export assistance program accepted four requests to sell 965,625 pounds (438 metric tons) of cheese. At Tuesday's CME Group trading, daily cash prices saw barrels close at \$1.6850, down \$0.02 from a week ago; blocks closed at \$1.7200, down \$0.0375 from a week ago. The DMN *National Retail Report-Dairy*, for October 13-19, 2017, noted the national weighted average advertised price of 8 ounce block was \$2.23, 29 cents below the previous week and 22 cent less than last year. The national weighted average advertised price of 8 ounce shreds was \$2.14, 33 cents less than last week and 16 cents below a year ago. Northeast region's weighted average advertised price for 8 ounce block was \$2.14, 9 cents below the national average, with a regional price range of \$1.66-\$3.00. The Southeast region's 8 oz. block average price was \$1.95, 28 cents below the national average, with a regional price range of \$1.67-\$2.50. The Northeast average advertised price for 8 oz. cheese shreds was \$2.19, 5 cents above the national average price, with a regional price range of \$1.66-\$3.00. In the Southeast, the average price for 8 oz. shreds was \$2.10, 4 cents below the national average, with prices ranging \$1.67-\$2.50.

WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	2.1800-2.4650
Process 5# Sliced	:	1.8575-2.3375
Muenster	:	2.1650-2.5150
Grade A Swiss Cuts 10 - 14#	:	3.1625-3.4850

## MIDWEST

Midwestern cheese producers report continuing declines in milk availability. Reported spot milk prices into Class III production ranged from \$0.50 to \$2.00 over Class. Plant managers report on-going maintenance has led to some extra days off for production staff. Some colby and Muenster style cheesemakers are seeing a big holiday push, as cheddar and pizza cheese producers are reporting steady to strong output prior to the holiday season. Large and aging barrel inventories continue to countervail an overall positive market tone. However, stable demand and healthy market prices resonate to contacts as bullish undertones. The DMN *National Retail Report-Dairy* shows that October 13-19 Midwest ads for 8 ounce shred cheese have a weighted average advertised price of \$2.21, 7 cents above the national average. Midwest prices range from \$0.99-\$2.50. One year ago, the national price was \$2.30. For 8 ounce blocks, the Midwest average price is \$2.31, 8 cents above the national average price. Midwest ads are priced from \$1.67-\$2.50. Last year, the national price was \$2.45. In CME Group trading Wednesday, barrels closed at \$1.6800, down \$0.0350 from last Wednesday and blocks closed at \$1.7200, down \$0.0375 from last Wednesday. Midwestern wholesale prices are unchanged for Swiss cuts, down \$0.0200 for process and down \$0.0025 for all other types.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.7950-2.1550
Brick And/Or Muenster 5#	:	2.1050-2.5300
Cheddar 40# Block	:	1.8325-2.2275
Monterey Jack 10#	:	2.0800-2.2850
Blue 5#	:	2.3725-3.3600
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.9050-2.8450
Grade A Swiss Cuts 6 - 9#	:	2.6800-2.7975

## WEST CHEESE

Industry contacts report that cheese supplies are mixed in the West. Some processors have lower inventories while others have plentiful supplies. In some areas, older stocks of cheddar blocks are sold at relatively lower prices. Domestic sales are solid. Production is steady and more than enough to meet end-users/buyers needs. Most manufacturing plants are running close to full capacity. According to a number of market participants, the demand for cheese will pick up for the holidays. The market undertone is steady. The DMN *National Retail Report-Dairy* for the week of October 13-19 shows the U.S. weighted average advertised retail price for an 8 ounce pack of natural shredded cheese is \$2.14, down \$.33 from last week. Packs average \$2.14 in the Southwest and \$1.90 in the Northwest. One year ago, the national price was \$2.30. For 8 ounce blocks, the U.S. price is \$2.23, down \$.29 from last week. Blocks average \$2.17 in the Southwest and \$3.00 in the Northwest. One year ago, the national price was \$2.45. In the West, wholesale prices were down \$.0200 for process, and down \$.0025 for cheddar block, cuts, and Monterey Jack. Swiss cut wholesale prices are unchanged from last week. This week, a cooperative export assistance program accepted requests for export assistance on contracts to sell 965,625 pounds (438 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 56.193 million pounds of cheese in export markets. In CME Group trading Wednesday, barrels closed at \$1.6800, down \$.0350 from a week ago and blocks closed at \$1.7200, down \$.0375.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND  
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.7825-2.0400
Cheddar 40# Block	:	1.8650-2.3100
Cheddar 10# Cuts	:	2.0450-2.2650
Monterey Jack 10#	:	2.0550-2.2150
Grade A Swiss Cuts 6 - 9#	:	2.7400-3.1700

## FOREIGN TYPE CHEESE

In the European Union (EU), cheese prices are currently weaker and inconsistent. As uncertainty about future prices increases, buyers are waiting to see what prices will look like in the coming months. EU cheese supply is balanced with current demand, and is at normal levels for the season. Alternatively, favorable offers from nearby nations are also somewhat available. EU domestic and export sales are steady compared to last week. In the first eight months of 2017, total cheese exports were 6.9 percent higher than in the previous year at the same period. However, demand from non-EU countries declined by 23.4%. In the U.S., the prices for whole-sale blue, gorgonzola, parmesan Italy, and Romano declined \$0.0025. All other prices remain steady.

CONTINUED ON PAGE 3A

## CHEESE MARKETS

## CONTINUED FROM PAGE 3

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	: NEW YORK	: DOMESTIC
	: IMPORTED	
	:	:
Blue	: 2.6400-5.2300	: 2.2500-3.7375*
Gorgonzola	: 3.6900-5.7400	: 2.7575-3.4750*
Parmesan (Italy)	: -0-	: 3.6400-5.7300*
Romano (Cows Milk)	: -0-	: 3.4400-5.5900*
Sardo Romano (Argentine)	: 2.8500-4.7800	: -0-
Reggianito (Argentine)	: 3.2900-4.7800	: -0-
Jarlsberg-(Brand)	: 2.9500-6.4500	: -0-
Swiss Cuts Switzerland	: -0-	: 3.2000-3.5225
Swiss Cuts Finnish	: 2.6700-2.9300	: -0-

\* = Price change.

## COLD STORAGE

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS  
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	<u>BUTTER</u>	: <u>CHEESE</u>
	:	
10/16/17	22,432	: 96,759
10/01/17	27,728	: 106,524
CHANGE	-5,296	: -9,765
% CHANGE	-19	: -9

## FLUID MILK AND CREAM

## EAST

## SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA &amp; SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	80	0	85	0	50	0
SOUTHEAST STATES	0	0	0	0	0	0

Regionally, the East's milk output is generally in good balance, with moderate pressure from both demand and supply sides. Meanwhile, in the Northeast area of the region, farm milk production is equivalent to previous week volumes. Some milk handlers are still busy setting up supply networks, subsequent to the sale of a regional processing plant. In most parts of the Mid-Atlantic, milk output is level. Class I milk sales are good. Balancing plants are running about 50 percent, as milk intakes remain limited. Southeast milk production remains steady. Handlers are still pulling in supplemental milk to meet the heavy bottling demand. In Florida, farm milk is down as market sources note that some parts of the state have not yet completely recovered from the impact of the recent hurricane. Cooler nights should help increase milk production. Fluid milk sales are down and expected to remain flat until the week prior to Thanksgiving. Milk import shipments totaled 80 f.o.b. spot truckloads, 5 under the previous week total. Rain continues to affect hay harvesting. This week, activity in Northeast **cream** markets picked up on stimulated buying and selling interest. Manufacturers of cream based products are busy making certain that inventory is in place for the busiest time of the year. There were some loads of cream that cleared well below the range. In general, **cream multiples** for all Classes ranges between **1.26-1.34**. Interest is steady as prices are unchanged in the **condensed skim** market. Supplies are adequate for near term contract customers.

According to the DMN *National Retail Report-Dairy*, for the period of October 13-19, 2017, the U.S. weighted average advertised price for a gallon of milk was \$2.96, down 1 cent compared to last week, but up 41 cents from last year. In the Northeast region, the weighted average retail price for the gallon pack size was \$3.69, 76 cents higher than the national weighted average and up 36 cents from the previous week.

## SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast -	2.9471-3.1343
F.O.B. producing plants: Upper Midwest -	2.9010-3.0414

## PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS, F.O.B.

## PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -	.65-.85
Northeast - Class III - spot prices -	.60-.88

## MIDWEST

Milk output in the Midwest remains steady to slower. Intake plant contacts relay that spot milk availability has been slower every week, but this week the drop was more evident. Upper Midwest farmers report that a weekend frost has corn nearly ready to harvest, but that wet weather, also over the weekend, has delayed fieldwork at least until next week. Cheesemakers continue to report decreasing spot milk offers, as spot milk loads range from \$0.50 to \$2.00 over Class III. Ice cream intakes of cream have markedly wound down, although later than some contacts had anticipated. Cream availability is unchanged from last week, as Class II multiples held steady from **1.24 to 1.30**. Signs of tightening cream supplies reported last week

have seemed to ease, as cream buyers report that cream is available within and outside of the Central region. The DMN *National Retail Report-Dairy* for October 13-19 noted the national weighted average advertised price for one gallon of milk was \$2.96, down 1 cent from last week, but 41 cents higher than a year ago. The weighted average regional prices in the Midwest and South Central were \$3.19 and \$2.63, respectively.

## WEST

In **California**, farm milk production is higher, partly due to favorable climatic conditions. Many plants are running close to full schedules. Milk supplies are enough to fulfill contractual needs. Nonetheless, spot sales are limited. Class 1 intakes by schools and the retail sector are steady. In **Arizona**, increased milk output is prevalent this week. Class I requests are increasing in some parts of the state. Processing plants are working at or near full capacity. In Arizona, irrigation water availability has been declining. Topsoil and subsoil moistures are respectively 76 percent and 75 percent adequate. **New Mexico** milk production is flat to lower compared to the previous week. Recent rains have contributed to dropping farm milk production in some areas. Class I and II sales are steady while demand for Class III is steady to slightly increasing. Milk supplies are sufficient to meet all processing obligations. Milk production in the **Pacific Northwest** is steady and holding to seasonal patterns. Cool, wet weather has kept intakes rather flat and at levels that are expected for this time of year. Production is in good balance with processing needs and manufacturers say milk is readily flowing into cheese vats. In the mountain states of **Idaho**, **Colorado** and **Utah**, milk supplies have tightened somewhat, but industry contacts say there is still an abundance of milk for processing. Most of the loads are staying within the region and not moving to surrounding states. Manufacturers are ramping up for the stronger seasonal holiday demand. This has helped bring milk production into better balance with processing needs. The western **condensed skim** market is stable and loads are moving as planned. **Cream** continues to move well in the West. Many handlers are working on finalizing their 2018 cream contracts. Cream demand for Class II, III and VI is steady to strong. Supplies are starting to tighten in some areas, but remain plentiful in others. Some reports suggest that the ice cream season is over. However, a few processors state that their sales are still active. Cream multiples for all classes are **1.06-1.28**. According to the DMN *National Retail Report-Dairy* for the week of October 13-19, the national weighted average advertised price for one gallon of milk is \$2.96, down \$0.01 from last week, but \$0.41 higher from a year ago. The weighted average regional price in the Southwest is \$3.69, with a price range of \$1.89-\$5.99. The weighted average regional price in the Northwest is \$1.99, with no reported price range.

## NONFAT DRY MILK, BUTTERMILK &amp; WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

## NONFAT DRY MILK - CENTRAL AND EAST

**CENTRAL:** Low/medium heat nonfat dry milk (NDM) prices in the Central region have decreased on the range and mostly price series. Spot offers of low/medium heat NDM were numerous, but completed transactions were somewhat limited. Low/medium heat NDM inventories are abundant, and suppliers report NDM production is ongoing. The NDM market tone is weak. High heat NDM prices slightly decreased on the bottom of the range. Spot activity of high heat NDM remained fairly quiet, as inventories and production of high heat remain contractually based.

**EAST:** Low/medium heat nonfat dry milk (NDM) prices have decreased on all four ends of the range and mostly price series this week. Spot sale trading activity is moderate. Spot sale prices have decreased and many market participants are actively bidding lower prices. Production is fairly steady and supplies are adequate for contract and spot demand. Some manufacturers report sending condensed skim to other processors, alleviating some of their loads into the plant. The interest is light to moderate as traders and brokers are buying low/medium heat NDM, but at prices in favor for the buyer. The market is currently weak. High heat NDM prices have slid down on the bottom of the range this week. The spot market is quiet as there are limited offers. A few manufacturers are taking time to dry high heat NDM. Stocks are adequate for customer requests, but are limited on the spot market. The market undertone for high heat NDM is steady as trading activity has been quiet.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A  
LOW/MEDIUM HEAT: .7700 - 0.8800 MOSTLY: .8300 - .8700  
HIGH HEAT: .9600 - 1.0500

## NONFAT DRY MILK - WEST

In the west, f.o.b. spot prices for low/medium heat nonfat dry milk (NDM) shifted lower on the range, but are mixed on the mostly series. As reported by several industry participants, the current NDM values are boosting the interest of many buyers/end users. Some NDM customers want to settle Q1 2018 contracts in anticipation of prices going higher. Some processors maintain that NDM premiums will increase very soon as the year-end holidays approach. A few NDM producers are clearing remaining stocks from Q1/Q2 at prices close to the bottom of the range. Compared to the past week, the market undertone is weaker as NDM supply is above demand. Low/medium heat NDM production is active in most processing plants as heavy milk volumes continue clearing into dryers. Inventories are large and are readily available in the spot market. Prices for high heat nonfat dry milk are steady to lower as a few spot transactions pushed down the top of the pricing range. Processing is irregular, mostly based on contractual requirements. Inventories are steady.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A  
LOW/MEDIUM HEAT: .6900 - 0.8700 MOSTLY: .7700 - .8500  
HIGH HEAT: 1.0000 - 1.0200

## CALIFORNIA MANUFACTURING PLANTS - NONFAT DRY MILK

WEEK ENDING	PRICE	TOTAL SALES
October 13	\$.8302	13,079,819
October 6	\$.8224	9,688,386

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both period were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

## DRY BUTTERMILK - CENTRAL AND EAST

**CENTRAL:** Prices for Central dry buttermilk held steady on a quiet trading week. Dry buttermilk demand is mixed, as some suppliers report that buyers continue using a wait-and-see approach. Contacts suggest that some dry buttermilk from the Central region is finding its way into Mexico. As butter makers continue to churn available cream supplies, buttermilk production remains fairly steady. The dry buttermilk market tone is uncertain. Ice cream manufacturers have begun limiting condensed buttermilk intakes. Central region contacts are uncertain regarding whether seasonally strong orders from industrial bakeries will counterbalance the growing dry buttermilk supply.

**EAST:** Dry buttermilk prices in the East region are unchanged. Spot activity is light as traders report seeing very few offers. Production is steady to limited as many manufacturers are not drying buttermilk. Inventories are adequate in some plants and very short in other plants. The dry buttermilk market undertone is steady, but there are expectations production and demand will start to pick up in the near future.

F.O.B. CENTRAL/EAST: .8700 - .9475

## DRY BUTTERMILK - WEST

Western f.o.b. spot prices for dry buttermilk are unchanged from last week. Spot sales activity is very light on a steady market. According to some processors, demands from bakers and processed cheese manufacturers are likely to improve in the short term ahead of the year-end holiday processing needs. However, the interest from ice cream manufacturers is seasonally weakening. Condensed buttermilk supplies are becoming more available for drying, thus dry buttermilk production is more active. Inventories are slightly increasing.

F.O.B. WEST: .8300 - .9500 MOSTLY: .8900 - .9000

## DRY WHOLE MILK - NATIONAL

Nationwide, f.o.b. spot prices for dry whole milk are steady. The spot trading activity has been very light throughout the week. The market is balanced in all regions of the country. Demands from bakers and dry mix manufacturers are active as the Q4 holiday season is close. Drying schedules are sporadic, mostly based on contractual needs. Dry whole milk inventories are in balance with spot/contractual needs.

F.O.B. PRODUCING PLANT: 1.3500 - 1.5500



**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY - CENTRAL**

Central whey spot prices decreased on the bottom of the range and bottom of the mostly price series. Dry whey production has slowed, as milk supplies into Class III plants have ebbed. Dry whey supplies are readily available. Whey buyers/end users report that suppliers are showing more willingness to consider various indices regarding 2018 contracting than in previous years. The dry whey market tone is weak. Feed whey spot market prices decreased on the top of the range. Feed whey spot activity has picked up in recent weeks. Feed whey inventories are available.

F.O.B. CENTRAL: .2500 - .4100 MOSTLY: .3000 - .3900  
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .1800 - .3200

**DRY WHEY - NORTHEAST**

The price of dry whey is a fraction higher at the top of the range in a somewhat quiet f.o.b. spot market, as a few buyers acquired dry whey to fill immediate needs. Dry whey production is in balance with upticks in cheese output, relative to milk supply intake and cheese yield ratio. Manufacturers' inventories are sufficient for regular customer needs, as baking interest progresses around holiday production. Global demand is mostly steady. The dry whey market undertone is steady to weak as the marketplace expect prices to weaken further.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .3000 - .4350

**DRY WHEY - WEST**

F.O.B. prices for dry whey in the western region shifted down at the bottom of the range and both ends of the mostly price series. The market undertone seems weak. Industry participants have a mixed view of current demand. Some report solid demand, while others say that dry whey is hard to move. Inventories are abundant and greater than sales. Concern that stocks will further increase is present in the market as some processors switch their production schedules from isolate and concentrated whey to sweet whey powder.

NONHYGROSCOPIC: .2700 - .4200 MOSTLY: .3200 - .3850

**WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST**

The whey protein concentrate 34% price range is unchanged, but the mostly price series moved lower. While sporadic spot sales are occurring across the whole of the range based on users that can reformulate and those that cannot, the general inclination is toward lower prices. Some manufacturers report WPC34% is getting harder to move, a trend that is presenting itself throughout the whey protein complex. Market participants say manufacturers continue to look closely at production cycles and are shifting focus to WPC34% and sweet whey powder in lieu of higher protein concentrations. Aside from a few select brands, WPC34% is readily available.

F.O.B. EXTRA GRADE 34% PROTEIN: .7000 - 1.1000 MOSTLY: .7200 - .8725

**LACTOSE - CENTRAL AND WEST**

Although lactose prices are steady on the range, the mostly price series moved another step lower. Aside from a few select brands, manufacturers report greater competition for every tender and spot sale. Lactose is still generally moving satisfactorily through existing contracts. Some processors say buyers are starting to engage in Q1 contract negotiations. In some cases, customers are even asking for a little more. However, the overarching market tone is bearish with some market participants ready to rip the cord on the lactose market. A few contacts remarked on seeing several large blocks of lactose being offered into international markets at low prices. Contacts say inventories are growing and production has not yet slowed appreciably.

Including spot sales and up to 3 month contracts.

F.O.B. EDIBLE, NON PHARMACEUTICAL .1800 - .4400 MOSTLY: .2000 - .3250

**CASEIN - NATIONAL**

Casein prices weakened, both rennet and acid. A strong acid casein production year in Europe has led to stocks rebuilding. Casein prices have weakened as product availability has increased in Europe. European acid and rennet casein production is believed to have been further nudged up in response to the weakness in SMP markets, because some European manufacturers shifted milk out of SMP production into casein production, among other options. At GDT event 198 on October 17, rennet casein for November contracts declined 4.9 percent to \$2.6032 per pound. The all contracts price, \$2.5456, is -8.6 percent from the last trading event.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 2.4975 - 2.6025  
ACID: 3.4600 - 3.5700

### U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection

<u>WEEK ENDING</u>	<u>2017 WEEKLY DAIRY COWS</u>	<u>2017 CUMULATIVE DAIRY COWS</u>	<u>2016 WEEKLY DAIRY COWS</u>	<u>2016 CUMULATIVE DAIRY COWS</u>
09/30/2017	59.2	2,235.9	56.2	2,194.7

**WEBSITE:** [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

**SOURCE:** The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

### CLASS III MILK PRICES (3.5% Butterfat)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66
2013	18.14	17.25	16.93	17.59	18.52	18.02	17.38	17.91	18.14	18.22	18.83	18.95
2014	21.15	23.35	23.33	24.31	22.57	21.36	21.60	22.25	24.60	23.82	21.94	17.82
2015	16.18	15.46	15.56	15.81	16.19	16.72	16.33	16.27	15.82	15.46	15.30	14.44
2016	13.72	13.80	13.74	13.63	12.76	13.22	15.24	16.91	16.39	14.82	16.76	17.40

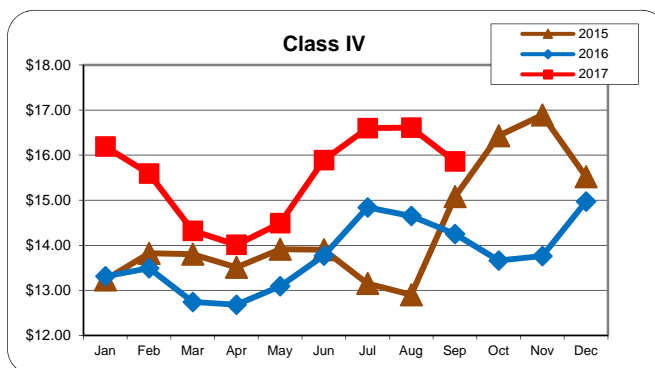
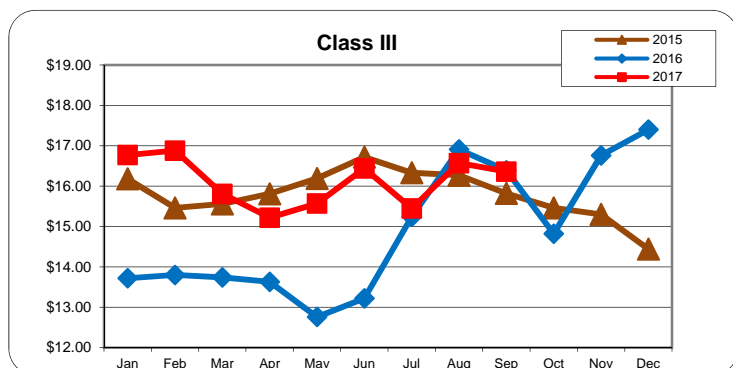
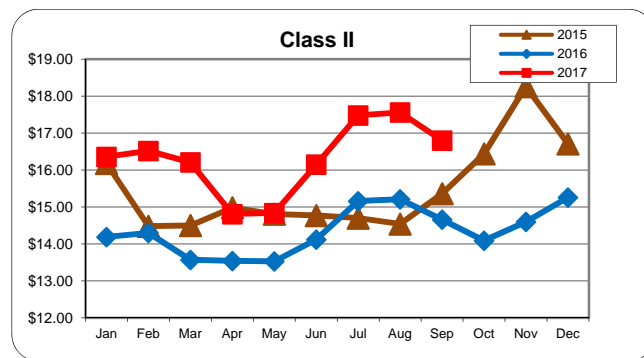
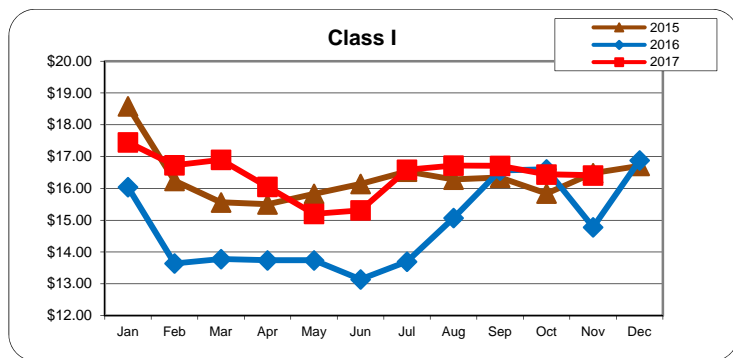
### CLASS IV MILK PRICES (3.5% Butterfat)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83
2013	17.63	17.75	17.75	18.10	18.89	18.88	18.90	19.07	19.43	20.17	20.52	21.54
2014	22.29	23.46	23.66	23.34	22.65	23.13	23.78	23.89	22.58	21.35	18.21	16.70
2015	13.23	13.82	13.80	13.51	13.91	13.90	13.15	12.90	15.08	16.43	16.89	15.52
2016	13.31	13.49	12.74	12.68	13.09	13.77	14.84	14.65	14.25	13.66	13.76	14.97

**FEDERAL MILK ORDER CLASS PRICES FOR 2017 (3.5% Butterfat)**

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I I/	17.45	16.73	16.90	16.05	15.20	15.31	16.59	16.72	16.71	16.44	16.41	
II	16.36	16.52	16.21	14.81	14.84	16.15	17.48	17.56	16.80			
III	16.77	16.88	15.81	15.22	15.57	16.44	15.45	16.57	16.36			
IV	16.19	15.59	14.32	14.01	14.49	15.89	16.60	16.61	15.86			

1/ Specific order differentials to be added to this base price can be found by going to: [www.ams.usda.gov/DairyMarketingStatistics](http://www.ams.usda.gov/DairyMarketingStatistics); then select “Prices”; and then select “Principal Pricing Points.”



## ORGANIC DAIRY MARKET NEWS

Information gathered October 9 - 20, 2017

## ORGANIC DAIRY FLUID OVERVIEW

**Milk Product Sales.** AMS reports total organic milk products sales for August 2017 were 218 million pounds, down 0.2 percent from the previous August but up 0.8 percent, January-August compared with the same period of 2016.

Total organic whole milk products sales for August 2017, 86 million pounds, were up 4.1 percent compared with August last year and up 7.3 percent, January-August compared with the same period of 2016.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS, AUGUST 2017, WITH COMPARISONS<sup>1/</sup>

Product Name	Sales		Change <sup>2/</sup>	
	AUGUST Mil. Lbs.	Y-T-D	Prev Yr.	Y-T-D Percent

## ORGANIC PRODUCTION PRACTICE

Whole Milk	86	663	4.1	7.3
Reduced Fat Milk (2%)	67	526	-0.8	0.6
Low Fat Milk (1%)	32	262	-7.7	-9.7
Fat-Free Milk (Skim)	22	183	-11.8	-13.5
Flavored Fat-Reduced Milk	10	79	33.2	38.6
Other Fluid Milk Products	0	1	-5.6	-2.8
Total Fat-Reduced Milk 3/	131	1,049	-2.8	-2.9
Tot. Organic Milk Products	218	1,714	-0.2	0.8

\*Total Fluid Milk Products Adjusted for Calendar Composition will not be published until release of "An Overview of Calendar Composition of Fluid Milk Sales." 1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis; 3/ Organic fat-reduced milk categories are total of reduced fat, low-fat, skim, and flavored fat reduced milk.

**Organic Dairy Overview.** New transitioning into organic dairy production has mostly stopped. For example, in Pennsylvania, few if any dairy producers are beginning the 3 year transition into organic dairy production. Some dairy producers already in the process are being maintained by organic coops or processors, but generally those coops and processors are not starting new herds. That is generally true throughout much of the Northeast.

In Vermont, of the four buyers of organic milk, two are coops and two are private. Neither organic coop is signing any new farms. Each is keeping a list of farms interested in transitioning. One is understood to not expect to sign any new producers until at least 2019. The other organic coop has not generated specific future dates when it may accept new producers. As for the two private processors, neither is signing with new producers.

**California Wildfire Impact Report.** Western organic dairy producer organization representatives have no reports of organic dairy producer losses due to the fires. However, smoke was and continues to be a problem in some production areas. In those areas, there are reports that milk production is down due to the smoke's impact on the cows.

**Monthly Retail Organic Milk Price Comparison for Twenty Nine U.S. Cities.** The October 2017 monthly in store survey of supermarkets in twenty nine U.S. cities, as to pricing of organic whole milk in half gallon containers, reveals that prices range from \$3.19 in Cincinnati, to \$5.39 in Pittsburgh.

The average of pricing for the twenty nine cities, \$4.15 for October, has generally trended lower throughout 2017.

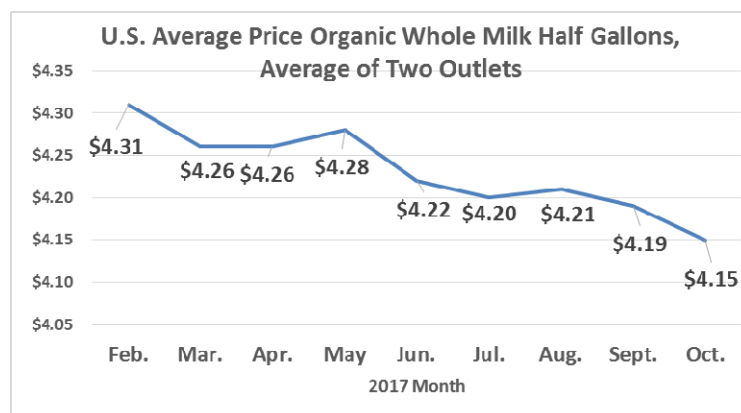


Image: Dairy Market News. Data Source: Federal Milk Market Order Administrators

If you are reading this in text format, images will not appear. To view all images please go to the PDF version of this report, <https://www.ams.usda.gov/mnreports/dybdairyorganic.pdf>.

City by city, the greatest October organic premium (the organic milk price minus the conventional milk price) is in Pittsburgh, \$1.64. The lowest Fort Lee, New Jersey, near New York City, \$0.01. Atlanta stands alone as the only city among the twenty nine in which organic whole milk half gallons had a lower price than conventional, \$0.17 lower. The following table provides more detail.



Image and data calculation: Dairy Market News. Data Source: Federal Milk Market Order Administrators.

-CONTINUED ON PAGE 8A-

## ORGANIC DAIRY MARKET NEWS

Information gathered October 9 - 20, 2017

-CONTINUED FROM PAGE 8-

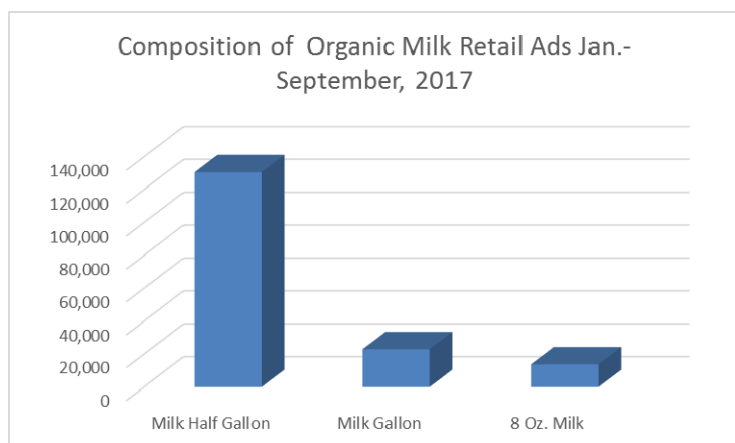
The organic price listed in this survey represents the simple average of two prices, (three prices for conventional milk), the price of the single most common brand in non-returnable plastic containers in one outlet of each of the two largest food store chains (and the largest convenience store chain) in each of the twenty nine cities. Not all brands of organic milk in each surveyed store are included and higher or lower prices of milk offered by other than the most common brand in each of the two stores are not included. Prices are collected by Federal Milk Market Administrators during the first non-Friday or weekend ten days of each month. Complete data may be found here: <https://www.ams.usda.gov/sites/default/files/media/RetailMilkPrices.pdf>

**First Three Quarters of 2017 Organic Dairy Retail Ad Profile.** January through September 2017, organic milk was clearly the most advertised organic dairy product in the Dairy Market News survey of retail advertising. Not surprisingly, organic yogurt was a strong second place item.



Data source: USDA/AMS/National Retail Report-Dairy. Graph: Dairy Market News

In the organic milk category, half gallons are most advertised.



Data source: USDA/AMS/National Retail Report-Dairy. Graph: Dairy Market News

**Organic Milk Pay Prices Increase in Europe.** Unlike in the U.S. where organic pay prices have been lower through 2017, organic milk pay prices are increasing in Germany, France, and Austria. Average organic milk farm prices in Germany for August 2017, 48.48 Euros/100kg, are 3.74 percent higher than a year earlier and up 0.21 percent from July, according to CLAL.

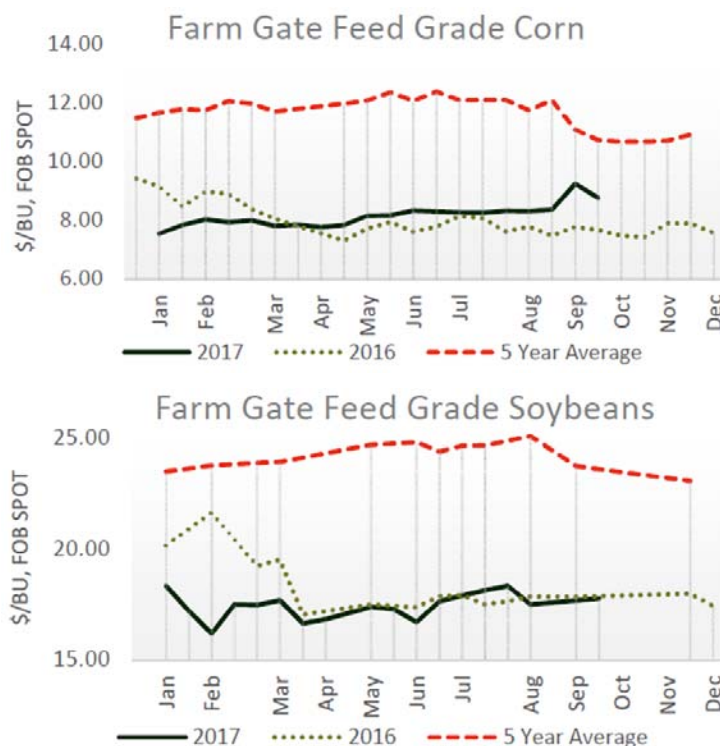
The exchange rate for 1 Euro on October 18 was U.S. \$1.1749. Average organic milk pay prices in Germany from March through August have been higher than the same month of 2016.

In Bavaria, an important milk producing region of Germany, average August prices are 48.84 Euros/100kg, 2.97 percent higher than a year earlier, but unchanged from July.

Average organic milk farm prices in France for August 2017, 47.25 Euros/100kg, are 5.10 percent higher than a year earlier and up 2.36 percent from July, according to CLAL. Prices of organic milk in France each month during 2017, have been higher than the same month of 2016.

Average organic milk farm prices in Austria for August 2017, 46.60 Euros/100kg, are 20.41 percent higher than a year earlier, and up 1.73 percent from July. Prices of organic milk in Austria each month during 2017, have been continuously higher than the same month of 2016, up double digits from May through August.

**ORGANIC GRAIN AND FEEDSTUFF MARKETS.** Organic feed grade corn demand is good, trading 48 cents lower as feed mills continue to fill positions getting to new crop. Forward contracting is active. Organic feed grade soybean demand and activity is very light. Light forward contract activity is noted. Organic soybean meal trading is too limited to trend, but steady undertones are noted. Organic food wheat demand and activity is light, with prices reflecting SRW, HRS and SWW. Organic feed wheat demand and activity is light. Trading is inactive for organic food and feed grade barley, oats, rye, sorghum, triticale, and millet. There is limited organic dry edible bean activity.



Source: Graphs by Livestock, Poultry and Grain Market News

Additional livestock and grain market news information is available at: [www.ams.usda.gov/LSMarketNews](http://www.ams.usda.gov/LSMarketNews)

-CONTINUED ON PAGE 8B-



## ORGANIC DAIRY MARKET NEWS

Information gathered October 9 - 20, 2017

-CONTINUED FROM PAGE 8A-

## ORGANIC DAIRY RETAIL OVERVIEW

**Direct To Consumer Organic Dairy Products Prices.** The following tables identify U.S. price range results from a Dairy Market News national survey of publicly available prices of organic dairy products, available from farmstead outlets and online. There may be prices offered outside of the price range which were not identified by the survey. These are cows' milk products.

Information is for the period October 9 – 20, 2017.

ORGANIC CHEESE

Commodity	Type	Pack Size	Organic	Price Range \$
Organic Cheese	Cheddar - Mild-Medium	8 oz.		3.75 - 6.50
Organic Cheese	Cheddar - Sharp	8 oz.		3.75 - 6.50
Organic Cheese	Colby	8 oz.		3.75 - 5.75
Organic Cheese	Monterey Jack	8 oz.		3.75 - 6.00
Organic Cheese	Mozzarella	8 oz.		5.50 - 6.00
Organic Cheese	Pepper Jack	8 oz.		3.75 - 6.15

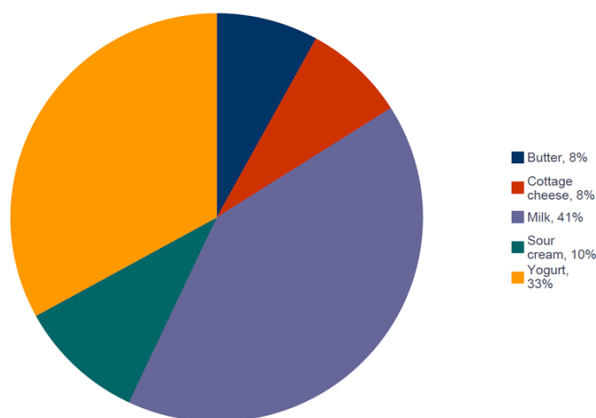
ORGANIC BUTTER

Commodity	Pack Size	Organic	Price Range \$
Organic Butter	8 oz.		5.00 - 9.00
Organic Butter	1 lb.		6.85 - 12.45

**Organic Dairy Overview.** This week, organic milk accounts for 41 percent of organic dairy ads; organic yogurt, 33 percent; sour cream, 10 percent; organic butter, 8 percent; and organic cottage cheese, 8 percent. Overall, organic retail advertisements declined 38 percent below a week ago. As a result, falloffs in retail ads for both organic milk and organic yogurt were reported, 46 percent and 36 percent, respectively. Stores surveyed did not post ads for organic cheese this period. Meanwhile, the retail milk price spread between the conventional and organic, half gallon milk, denotes a price premium of \$1.14.

The pie chart below displays percentages of all organic commodities detailed in the survey. To view all images please go to the PDF version of this report at, <https://www.ams.usda.gov/mnreports/dybdairyorganic.pdf>

Percentage of Total Organic Ads by Commodity



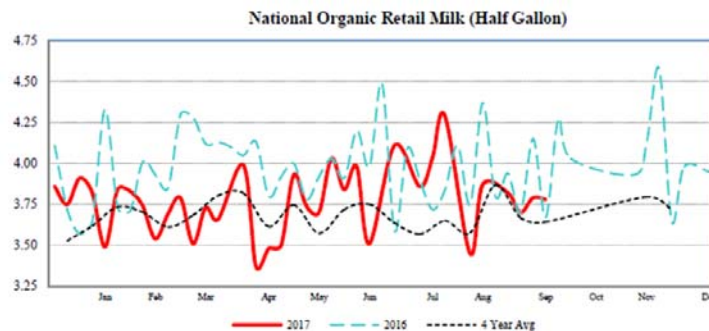
Data source: USDA Dairy Market News

Advertising information presented is compiled from nearly 23,000 surveyed newspaper supermarket ads. Prices are valid from October 20-26, 2017, identifying weekly specials and containing organic dairy content. Retail survey ads reflect “advertised specials” and not the range of non-advertised supermarket cooler prices.

Selected organic dairy product pricing information from the current weekly survey is presented in the following table:

**NATIONAL RETAIL ORGANIC DAIRY  
WEIGHTED AVERAGE ADVERTISED PRICE**  
(Dollars)

Commodity	This Week	Last Week	Last Year
<b>Butter</b>	4.93	5.10	...
<b>Milk</b>			
Half Gal.	3.70	3.59	3.74
Gal.	5.99	6.51	5.00
8 oz.	1.00	1.11	1.00
<b>Yogurt</b>			
4-6 oz. Greek	1.03	1.03	1.20
32 oz. Greek	3.50	3.79	3.79
4-6 oz. Yogurt	.69	1.05	.90
32 oz. Yogurt	3.50	4.10	3.99



Data source: USDA/AMS/Weekly National Organic Summary

Complete results of the “National Retail Report-Dairy” and “Weekly National Organic Summary” is accessible using the following links:

<https://www.ams.usda.gov/mnreports/dybretail.pdf>

<https://www.ams.usda.gov/mnreports/lswnos.pdf>



## Federal Milk Order Marketing and Utilization Summary, September 2017

**Highlights.** Handler reports of receipts and utilization under the Federal milk order system for September 2017 have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During September, 11.798 billion pounds of milk were received from Federally pooled producers. This volume of milk is 14.7 percent higher than the September 2016 volume. Regulated handlers pooled 3.406 billion pounds of producer milk as Class I products, down 2.5 percent when compared to the previous year. Class I utilization decreased from last year in 9 of the 10 Federal Milk Order Marketing areas. The all-market average Class utilization percentages were: Class I = 29%, Class II = 11%, Class III = 47%, and Class IV = 12%. The weighted average statistical uniform price was \$17.28 per cwt, down \$0.40 from last month but up \$0.41 from last year.

### Price and Pool Statistics for Federal Milk Order Marketing Areas for the Month of September 2017

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Receipts of Producer Milk		Utilization of Producer Milk in Class I		Utilization of Producer Milk in All Classes <sup>3</sup>				Uniform Price <sup>2</sup>
		Total	Change from Prev. Year	Total	Change from Prev. Year	Class I	Class II	Class III	Class IV	
		<i>(million lbs)</i>	<i>(percent)</i>	<i>(million lbs)</i>	<i>(percent)</i>	<i>(percent)<sup>3</sup></i>				<i>(\$ per cwt)</i>
Northeast (Boston)	001	2,179.8	0.1	739.3	-2.0	34	24	26	16	17.89
Appalachian (Charlotte)	005	473.4	8.7	341.2	5.8	72	16	4	8	19.06
Florida (Tampa)	006	202.8	-3.6	174.2	-5.7	86	10	1	3	21.14
Southeast (Atlanta)	007	408.4	0.0	312.6	-3.0	77	15	3	6	19.61
Upper Midwest (Chicago)	030	3,189.7	37.9	268.4	-7.5	8	2	86	4	16.54
Central (Kansas City)	032	1,419.0	31.0	408.6	-0.6	29	9	49	13	16.72
Mideast (Cleveland)	033	1,616.4	7.7	536.3	-4.3	33	17	34	16	17.00
Pacific Northwest (Seattle)	124	717.1	17.9	159.5	-4.8	22	6	42	30	16.59
Southwest (Dallas)	126	1,194.4	-0.4	361.2	-2.7	30	10	49	11	17.58
Arizona (Phoenix)	131	397.4	14.2	104.7	-3.1	26	9	31	34	16.89
All Market Average or Total		11,798.4	14.7	3,406.1	-2.5	29	11	47	12	17.28

<sup>1</sup> Each city name in parentheses is the major city in the principal pricing point of that market.

<sup>2</sup> Statistical uniform price for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.

<sup>3</sup> Totals may not add to 100 percent due to rounding.

## FEDERAL MILK ORDER ADVANCE CLASS PRICES, NOVEMBER 2017

**Base Class I Price:** Under the Federal milk order pricing system, the base Class I price for November 2017 is \$16.41 per cwt. This price is derived from the advanced Class III skim milk pricing factor of \$7.28 and the advanced butterfat pricing factor of \$2.6804. A Class I differential for each order's principal pricing point (county) is added to the base price to determine the Class I Price.

**Comparison to Previous Month:** The base Class I price decreased \$0.03 per cwt when compared to the previous month of October 2017. For selected consumer products, the price changes are: whole milk (3.25% milk fat), \$0.01 per cwt, \$0.001 per gallon; reduced fat milk (2%), \$0.25 per cwt, \$0.022 per gallon; fat-free (skim milk), \$0.51 per cwt, \$0.044 per gallon.

**Class II Price Information:** The advanced Class IV skim milk pricing factor is \$5.88. Thus, the Class II skim milk price for November 2017 is \$6.58 per cwt, and the Class II nonfat solids price is \$0.7311.

**Product Price Averages:** The two-week product price averages for November 2017 are: butter \$2.3849, nonfat dry milk \$0.8274, cheese \$1.6932 and dry whey \$0.3829.

FEDERAL MILK ORDER CLASS I PRICE INFORMATION <sup>1 2</sup>				
Federal Milk Order Marketing Area <sup>3</sup>	Order Number	November 2017		
		Class I Price (3.5%)	Class I Skim Milk Price	Class I Butterfat Price
		<i>\$ per cwt</i>	<i>\$ per cwt</i>	<i>\$ per pound</i>
Northeast (Boston) <sup>4</sup>	001	19.66	10.53	2.7129
Appalachian (Charlotte) <sup>5</sup>	005	19.81	10.68	2.7144
Florida (Tampa) <sup>6</sup>	006	21.81	12.68	2.7344
Southeast (Atlanta) <sup>7</sup>	007	20.21	11.08	2.7184
Upper Midwest (Chicago) <sup>8</sup>	030	18.21	9.08	2.6984
Central (Kansas City) <sup>9</sup>	032	18.41	9.28	2.7004
Mideast (Cleveland) <sup>10</sup>	033	18.41	9.28	2.7004
Pacific Northwest (Seattle) <sup>11</sup>	124	18.31	9.18	2.6994
Southwest (Dallas) <sup>12</sup>	126	19.41	10.28	2.7104
Arizona (Phoenix)	131	18.76	9.63	2.7039
All-Market Average		19.30	10.17	2.7093

<sup>1</sup> To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk.

<sup>2</sup> Note: The mandatory \$0.20 per cwt processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table.

<sup>3</sup> Names in parentheses are the major city in the principal pricing point of the markets.

<sup>4</sup> Class I prices at other cities are: New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25, and Washington, DC, minus \$0.25.

<sup>5</sup> Class I prices at other cities are: Knoxville, minus \$0.20 and Louisville, minus \$1.10.

<sup>6</sup> Class I prices at other cities are: Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40.

<sup>7</sup> Class I prices at other cities are: New Orleans, same; Memphis, minus \$0.90; Nashville, minus \$0.90; and Springfield, MO, minus \$1.40.

<sup>8</sup> Class I prices at other cities are: Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10.

<sup>9</sup> Class I prices at other cities are: Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55.

<sup>10</sup> Class I prices at other cities are: Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and Detroit, minus \$0.20.

<sup>11</sup> Class I prices at other cities are: Portland, same; and Spokane, same.

<sup>12</sup> Class I prices at other cities are: Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75.

Report Contact: Randal Stoker, [randal.stoker@usda.gov](mailto:randal.stoker@usda.gov) or 202-690-1932.

Table 2--Retail prices for conventional whole milk, average of three outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Gallon												
Atlanta, GA	3.86	3.86	3.86	3.76	3.76	3.76	3.76	3.76	3.76	3.76			3.79
Baltimore, MD	4.11	4.11	4.11	4.11	4.11	4.38	4.38	4.38	4.38	4.38			4.25
Boston, MA	3.27	3.25	3.23	3.24	3.26	3.26	3.24	3.26	3.26	3.26			3.25
Chicago, IL	3.66	3.66	3.66	3.66	3.66	3.66	3.66	3.99	3.99	3.99			3.76
Cincinnati, OH	2.82	2.62	2.02	2.06	2.09	2.06	2.16	2.09	2.06	2.06			2.20
Cleveland, OH	3.36	3.26	3.19	3.12	3.12	3.12	3.12	3.12	3.12	3.12			3.17
Dallas, TX	3.28	3.19	2.92	2.99	2.82	2.85	2.82	2.82	2.79	2.79			2.93
Denver, CO	3.22	3.42	3.42	3.19	3.19	3.19	3.22	3.22	3.46	3.22			3.28
Detroit, MI	2.92	2.92	2.86	2.96	2.96	2.96	2.96	2.96	2.96	2.96			2.94
Fort Lee, NJ 3/	3.92	3.92	3.90	3.93	3.97	3.81	3.96	3.93	3.97	3.97			3.93
Hartford, CT	3.72	3.72	3.71	3.69	3.33	3.66	3.30	3.44	3.20	3.35			3.51
Houston, TX	2.59	2.39	2.39	2.35	2.35	2.29	2.32	2.45	2.35	2.35			2.38
Indianapolis, IN	2.42	2.42	2.42	2.39	2.59	2.16	2.26	2.25	2.32	2.37			2.36
Kansas City, MO	4.27	4.15	4.20	4.14	4.09	4.08	4.11	4.16	4.17	4.17			4.15
Louisville, KY	2.85	2.92	2.84	2.79	2.89	2.79	2.85	2.75	2.55	2.69			2.79
Miami, FL	3.75	3.87	3.89	3.89	3.89	3.85	3.98	3.98	4.04	4.04			3.92
Milwaukee, WI	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.96	3.96			3.98
Minneapolis, MN	3.99	4.06	4.06	4.06	4.06	4.06	4.16	4.16	4.06	4.16			4.08
New Orleans, LA	3.56	3.63	3.43	3.64	3.64	3.61	3.61	3.61	3.88	3.88			3.65
Oklahoma City, OK	3.65	3.76	3.67	3.57	3.58	3.17	3.62	3.67	3.82	3.60			3.61
Philadelphia, PA	4.09	3.97	4.00	3.92	3.86	3.86	3.96	3.96	3.96	3.90			3.95
Phoenix, AZ	2.76	2.76	2.69	2.69	2.69	2.69	2.69	2.69	2.69	2.56			2.69
Pittsburgh, PA	3.94	3.84	3.76	3.72	3.67	3.68	3.75	3.75	3.75	3.75			3.76
Portland, OR	3.46	3.46	3.46	3.39	3.32	3.29	3.29	3.32	3.39	3.39			3.38
Seattle, WA	3.49	3.49	3.49	3.49	3.49	3.36	3.36	3.36	3.36	3.36			3.43
St. Louis, MO	3.69	3.65	3.65	3.65	3.65	3.72	3.72	3.56	3.26	3.26			3.58
Syracuse, NY	3.29	3.29	3.29	3.29	3.29	3.29	3.01	2.66	2.68	2.94			3.10
Washington, DC	3.79	3.78	3.78	4.12	4.12	4.12	3.92	3.82	3.92	3.92			3.93
Wichita, KS	2.84	2.98	2.82	2.69	2.45	2.62	2.45	2.64	2.44	2.59			2.65
Simple Average	3.47	3.46	3.40	3.40	3.38	3.36	3.37	3.37	3.36	3.37			3.39

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.

Table 3--Retail prices for conventional reduced fat (2%) milk, average of three outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Gallon												
Atlanta, GA	3.86	3.86	3.86	3.76	3.76	3.76	3.76	3.76	3.76	3.76			3.79
Baltimore, MD	4.11	4.11	4.11	4.11	4.11	4.38	4.38	4.38	4.38	4.38			4.25
Boston, MA	3.24	3.22	3.19	3.20	3.22	3.22	3.21	3.22	3.22	3.22			3.22
Chicago, IL	3.49	3.49	3.49	3.49	3.49	3.66	3.66	3.89	3.89	3.89			3.64
Cincinnati, OH	2.82	2.62	2.02	2.06	2.09	2.06	2.16	2.09	2.06	2.06			2.20
Cleveland, OH	3.36	3.26	3.19	3.12	3.12	3.12	3.12	3.12	3.12	3.12			3.17
Dallas, TX	3.28	3.19	2.92	2.99	2.82	2.85	2.82	2.82	2.79	2.79			2.93
Denver, CO	3.16	3.49	3.42	3.19	3.19	3.19	3.22	3.22	3.46	3.22			3.28
Detroit, MI	2.92	2.92	2.86	2.96	2.96	2.96	2.96	2.96	2.96	2.96			2.94
Fort Lee, NJ 3/	3.92	3.92	3.90	3.93	3.97	3.94	3.96	3.93	3.97	3.97			3.94
Hartford, CT	3.69	3.69	3.68	3.66	3.30	3.63	3.26	3.41	3.16	3.32			3.48
Houston, TX	2.59	2.39	2.39	2.35	2.35	2.29	2.32	2.45	2.35	2.35			2.38
Indianapolis, IN	2.42	2.42	2.42	2.39	2.59	2.16	2.26	2.25	2.32	2.37			2.36
Kansas City, MO	3.95	3.95	3.96	3.85	3.82	3.79	3.85	3.89	3.84	3.85			3.88
Louisville, KY	2.75	2.85	2.74	2.79	2.79	2.69	2.85	2.75	2.55	2.69			2.75
Miami, FL	3.75	3.87	3.89	3.89	3.89	3.85	3.98	3.98	4.04	4.04			3.92
Milwaukee, WI	3.79	3.79	3.79	3.79	3.79	3.79	3.79	3.79	3.76	3.76			3.78
Minneapolis, MN	3.92	3.99	3.99	3.99	3.99	3.99	4.09	4.09	3.99	4.09			4.01
New Orleans, LA	3.56	3.63	3.43	3.64	3.64	3.61	3.61	3.61	3.88	3.88			3.65
Oklahoma City, OK	3.49	3.63	3.53	3.46	3.48	3.47	3.51	3.57	3.70	3.60			3.54
Philadelphia, PA	3.87	3.72	3.75	3.67	3.62	3.63	3.70	3.71	3.71	3.61			3.70
Phoenix, AZ	2.76	2.76	2.69	2.69	2.69	2.69	2.69	2.69	2.69	2.56			2.69
Pittsburgh, PA	3.70	3.61	3.53	3.48	3.44	3.45	3.47	3.47	3.47	3.48			3.51
Portland, OR	3.26	3.26	3.26	3.16	3.09	3.06	3.06	3.09	3.16	3.16			3.16
Seattle, WA	3.49	3.49	3.49	3.49	3.49	3.36	3.36	3.36	3.36	3.36			3.43
St. Louis, MO	3.62	3.59	3.55	3.55	3.55	3.62	3.62	3.49	3.19	3.19			3.50
Syracuse, NY	3.22	3.22	3.22	3.22	3.22	3.22	2.94	2.58	2.60	2.87			3.03
Washington, DC	3.79	3.78	3.78	4.12	4.12	4.12	3.92	3.82	3.92	3.92			3.93
Wichita, KS	2.84	2.98	2.82	2.49	2.42	2.42	2.45	2.47	2.61	2.49			2.60
Simple Average	3.40	3.40	3.34	3.33	3.31	3.31	3.31	3.31	3.31	3.31			3.33

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.

Table 4--Retail prices for organic whole milk, average of two outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Half-Gallon												
Atlanta, GA	3.97	3.97	3.97	3.97	3.72	3.72	3.72	3.72	3.72	3.59			3.81
Baltimore, MD	4.94	4.94	4.94	4.94	4.94	4.69	4.69	4.69	4.69	4.69			4.82
Boston, MA	4.14	4.14	4.14	4.14	4.14	4.14	4.11	4.11	3.86	3.86			4.08
Chicago, IL	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.74	4.74			4.94
Cincinnati, OH	3.59	3.59	3.34	3.59	3.37	3.37	3.19	3.44	3.19	3.19			3.39
Cleveland, OH	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99			3.99
Dallas, TX	3.94	3.94	3.94	3.69	3.69	3.69	3.69	3.69	3.69	3.69			3.77
Denver, CO	3.54	3.69	3.14	3.39	3.49	3.34	3.49	3.24	3.49	3.24			3.41
Detroit, MI	3.64	3.59	3.59	3.59	3.54	3.70	3.44	3.44	3.44	3.44			3.54
Fort Lee, NJ 3/	3.99	3.99	3.99	3.99	3.99	3.99	4.05	4.05	3.98	3.98			4.00
Hartford, CT	4.09	4.09	4.39	4.44	4.44	4.44	4.34	4.34	4.33	4.33			4.32
Houston, TX	2.98	2.98	2.98	2.98	2.98	2.98	2.98	2.98	3.24	3.24			3.03
Indianapolis, IN	4.44	4.44	4.44	3.89	3.89	3.44	3.44	3.44	3.44	3.44			3.83
Kansas City, MO	4.99	5.34	5.24	5.24	5.39	5.24	5.24	5.24	5.24	4.99			5.22
Louisville, KY	3.39	3.39	3.39	3.69	3.69	3.44	3.44	3.44	3.44	3.31			3.46
Miami, FL	4.64	4.24	4.24	4.24	4.64	4.24	4.24	4.24	4.24	4.24			4.32
Milwaukee, WI	4.44	4.99	4.69	4.69	4.99	4.99	4.99	4.99	4.99	5.04			4.88
Minneapolis, MN	4.84	4.84	4.84	4.84	4.84	4.84	4.84	4.99	4.84	4.49			4.82
New Orleans, LA	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07			5.07
Oklahoma City, OK	4.88	4.98	4.53	4.73	4.93	4.85	4.68	4.68	4.68	4.68			4.76
Philadelphia, PA	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69			4.69
Phoenix, AZ	3.99	3.99	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09			4.07
Pittsburgh, PA	5.39	5.39	5.39	5.39	5.39	5.39	5.04	5.39	5.39	5.39			5.36
Portland, OR	4.64	4.64	4.84	4.79	4.79	4.79	4.79	4.79	4.79	4.89			4.78
Seattle, WA	3.69	3.69	3.69	3.69	3.69	3.54	3.59	3.69	3.49	3.49			3.63
St. Louis, MO	4.99	4.49	3.99	3.99	3.99	3.99	4.24	3.99	4.04	3.99			4.17
Syracuse, NY	4.34	4.34	4.34	4.34	4.34	4.34	4.34	4.34	4.24	4.39			4.34
Washington, DC	5.06	5.07	5.07	5.07	5.05	5.02	5.02	4.99	4.99	4.99			5.03
Wichita, KS	3.59	3.59	3.59	3.44	3.44	3.44	3.44	3.44	3.44	3.31			3.47
Simple Average	4.31	4.31	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15			4.24

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends)

in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains are surveyed. The price represents the most common brand in

nonreturnable paper cartons. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.



Table 5--Retail prices for organic reduced fat (2%) milk, average of two outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Half-Gallon												
Atlanta, GA	3.97	3.97	3.97	3.97	3.72	3.72	3.72	3.72	3.72	3.59			3.81
Baltimore, MD	4.94	4.94	4.94	4.94	4.94	4.69	4.69	4.69	4.69	4.69			4.82
Boston, MA	4.14	4.14	4.14	4.14	4.14	4.14	4.11	4.11	3.86	3.86			4.08
Chicago, IL	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.74	4.74			4.94
Cincinnati, OH	3.59	3.59	3.34	3.59	3.37	3.37	3.19	3.44	3.19	3.19			3.39
Cleveland, OH	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99			3.99
Dallas, TX	3.94	3.94	3.94	3.69	3.69	3.69	3.69	3.69	3.69	3.69			3.77
Denver, CO	3.54	3.69	3.14	3.39	3.49	3.34	3.49	3.24	3.49	3.24			3.41
Detroit, MI	3.64	3.59	3.59	3.59	3.54	3.70	3.44	3.44	3.44	3.44			3.54
Fort Lee, NJ 3/	3.99	3.99	3.99	3.99	3.99	3.99	4.02	4.05	3.98	3.98			4.00
Hartford, CT	4.09	4.09	4.39	4.44	4.44	4.44	4.34	4.34	4.33	4.33			4.32
Houston, TX	2.98	2.98	2.98	2.98	2.98	2.98	2.98	2.98	3.24	3.24			3.03
Indianapolis, IN	4.44	4.44	4.44	3.89	3.89	3.44	3.44	3.44	3.44	3.44			3.83
Kansas City, MO	4.99	5.34	5.24	5.24	5.39	5.24	5.24	5.24	5.24	4.99			5.22
Louisville, KY	3.39	3.39	3.39	3.69	3.69	3.44	3.44	3.44	3.44	3.31			3.46
Miami, FL	4.64	4.24	4.24	4.24	4.64	4.24	4.24	4.24	4.24	4.24			4.32
Milwaukee, WI	4.39	4.99	4.69	4.69	4.99	4.99	4.99	4.99	4.99	5.04			4.88
Minneapolis, MN	4.84	4.84	4.84	4.84	4.84	4.84	4.84	4.99	4.84	4.49			4.82
New Orleans, LA	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07			5.07
Oklahoma City, OK	4.88	4.98	4.53	4.73	4.93	4.88	4.68	4.68	4.68	4.68			4.77
Philadelphia, PA	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69			4.69
Phoenix, AZ	3.99	3.99	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09			4.07
Pittsburgh, PA	5.39	5.39	5.39	5.39	5.39	5.39	5.04	5.39	5.39	5.39			5.36
Portland, OR	4.64	4.64	4.84	4.79	4.79	4.79	4.79	4.79	4.79	4.89			4.78
Seattle, WA	3.69	3.69	3.69	3.69	3.69	3.54	3.59	3.69	3.49	3.49			3.63
St. Louis, MO	4.99	4.49	3.99	3.99	3.99	3.99	4.24	3.99	4.01	3.96			4.16
Syracuse, NY	4.49	4.49	4.49	4.34	4.34	4.34	4.34	4.34	4.24	4.24			4.37
Washington, DC	5.06	5.07	5.07	5.07	5.05	5.02	5.02	4.99	4.99	4.99			5.03
Wichita, KS	3.59	3.59	3.59	3.44	3.44	3.44	3.44	3.44	3.44	3.31			3.47
Simple Average	4.31	4.32	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15			4.24

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains are surveyed. The price represents the most common brand in nonreturnable paper cartons. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.

**Retail Prices for Organic Whole and 2% Milk, Average of Two Outlets, by Months, 2017 <sup>1</sup>**

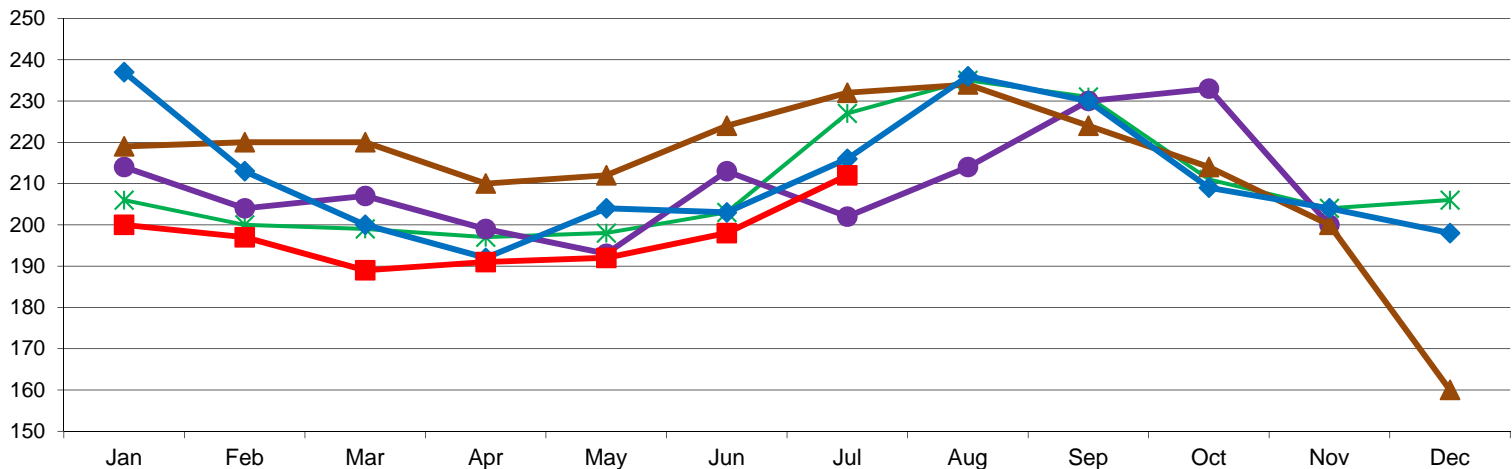
Products	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. <sup>2</sup>
	<i>(dollars per half gallon)</i>												
Organic Whole Milk	4.31	4.31	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15			4.24
Organic 2% Milk	4.31	4.32	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15			4.24

<sup>1</sup> As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in 28 selected cities or metropolitan areas. One outlet of the largest and second largest food store chains are surveyed. The price represents the most common brand in nonreturnable containers. <sup>2</sup> Simple average of monthly prices. For more information.

[https://www.ams.usda.gov/sites/default/files/media/Retail\\_Milk\\_Prices.pdf](https://www.ams.usda.gov/sites/default/files/media/Retail_Milk_Prices.pdf)

### Average Somatic Cell Count of Producer Milk in Four Federal Milk Orders Combined

THOUSANDS



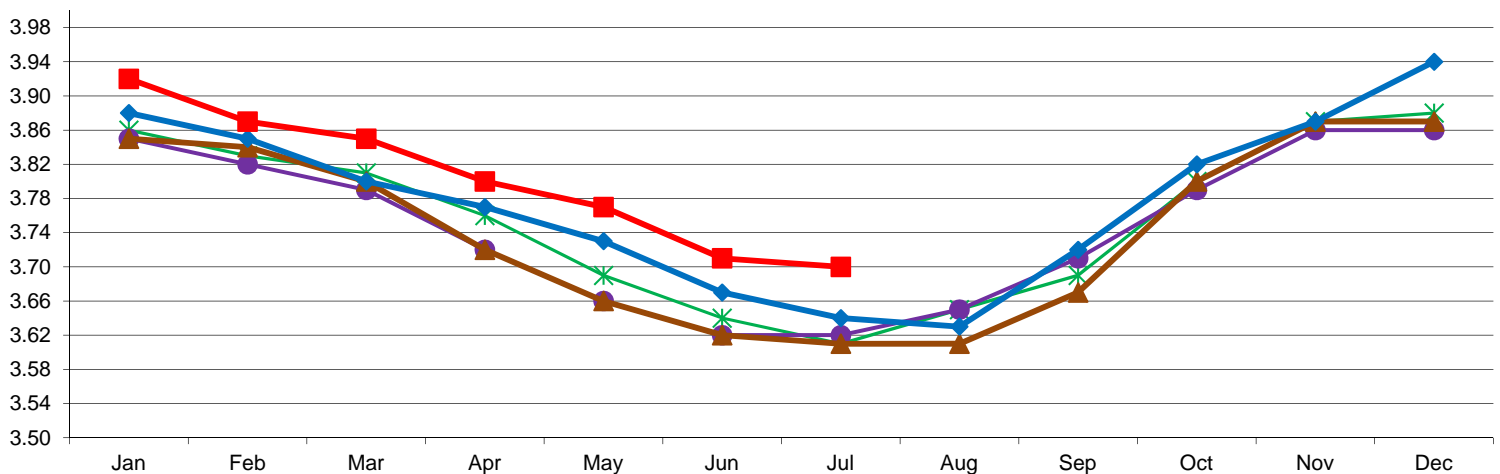
FEDERAL ORDERS INCLUDED ARE: 30, 32, 33, 126

DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

2013 2014 2015 2016 2017

### Average Butterfat Test of Producer Milk in All Federal Milk Orders Combined

%



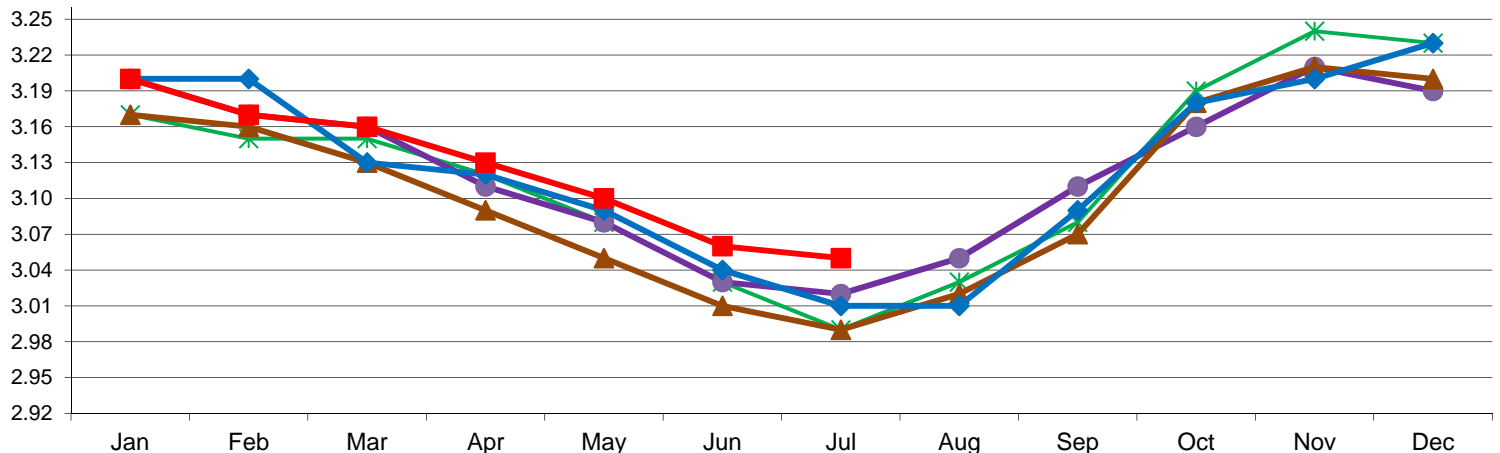
FEDERAL ORDERS INCLUDED ARE: 1, 5, 6, 7, 30, 32, 33, 124, 126, 131

DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

2013 2014 2015 2016 2017

### Average Protein (True) Test of Producer Milk in Six Component Pricing Federal Milk Orders Combined

%



FEDERAL ORDERS INCLUDED ARE: 1, 30, 32, 33, 124, 126

DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

2013 2014 2015 2016 2017



Agricultural  
Marketing  
Service

## Dairy Market News Branch

# National Retail Report-Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretil.pdf>

Volume 84- Number 42

Issued Weekly

Friday, October 20, 2017

### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 10/20/2017 to 10/26/2017

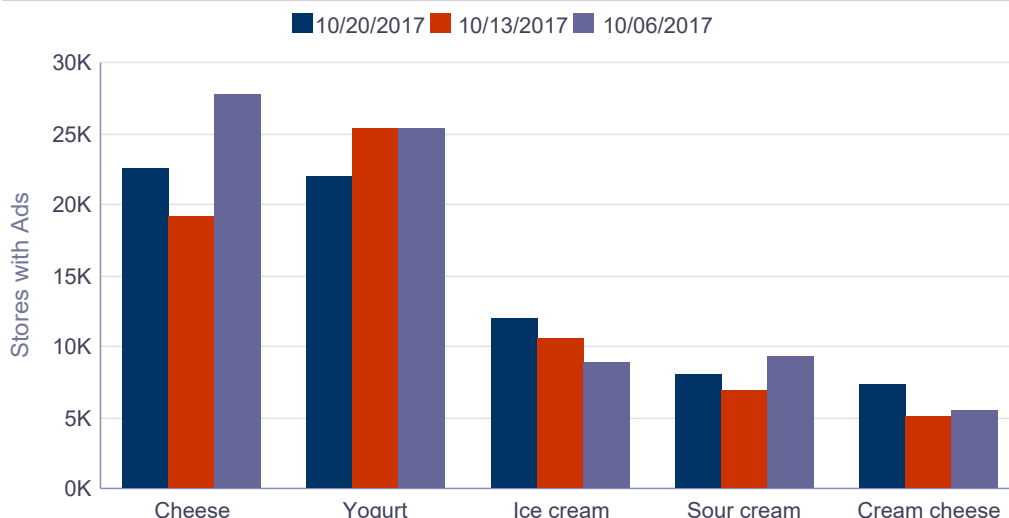
This week, total conventional dairy ads increased 8 percent, but organic dairy ads decreased 34 percent. Compared to the previous week, conventional 1 pound butter ads increased 59 percent, while organic butter ads decreased 51 percent. The U.S. weighted average advertised price for conventional butter in 1 pound packages is \$3.26, down 11 cents from the last week. The U.S. weighted average advertised price for organic butter in 1 pound packages is \$4.93, down 17 cents from the last week, for an organic premium of \$1.67.

The U.S. advertised price for 8 ounce conventional cheese blocks averaged \$2.34, up 11 cents from the last week. The U.S. advertised price for 8 ounce conventional cheese shreds averaged \$2.35, up 21 cents from the previous week. There are no organic ads reported for cheese this week. Total conventional cheese ads increased by 19 percent from last week.

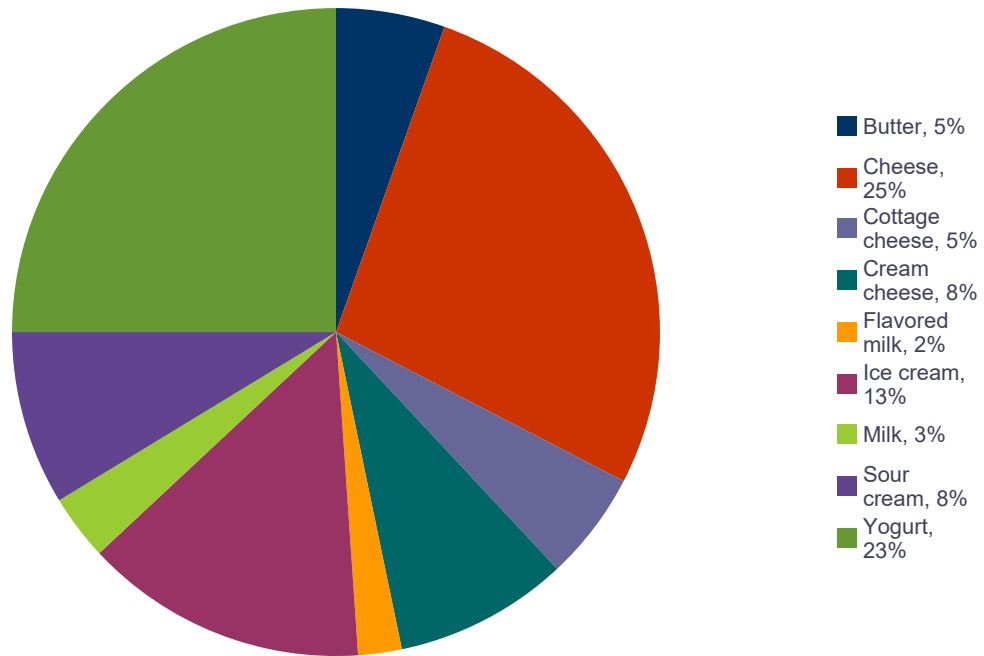
The average sale price for conventional 4-6 ounce Greek yogurt is \$0.94, while for organic is \$1.03, resulting in an organic premium of \$0.09. The average price for 4-6 ounce conventional yogurt is \$0.49 and \$0.69 for organic. Total conventional yogurt ads are down 11 percent from last week, while total organic yogurt ads decreased 36 percent.

The weighted average price for conventional one gallon milk is \$2.25. The weighted average price for organic one gallon milk is \$5.99, resulting in an organic price premium of \$3.74. While conventional milk ad numbers increased by 11 percent from last week, ads for organic milk decreased 46 percent.

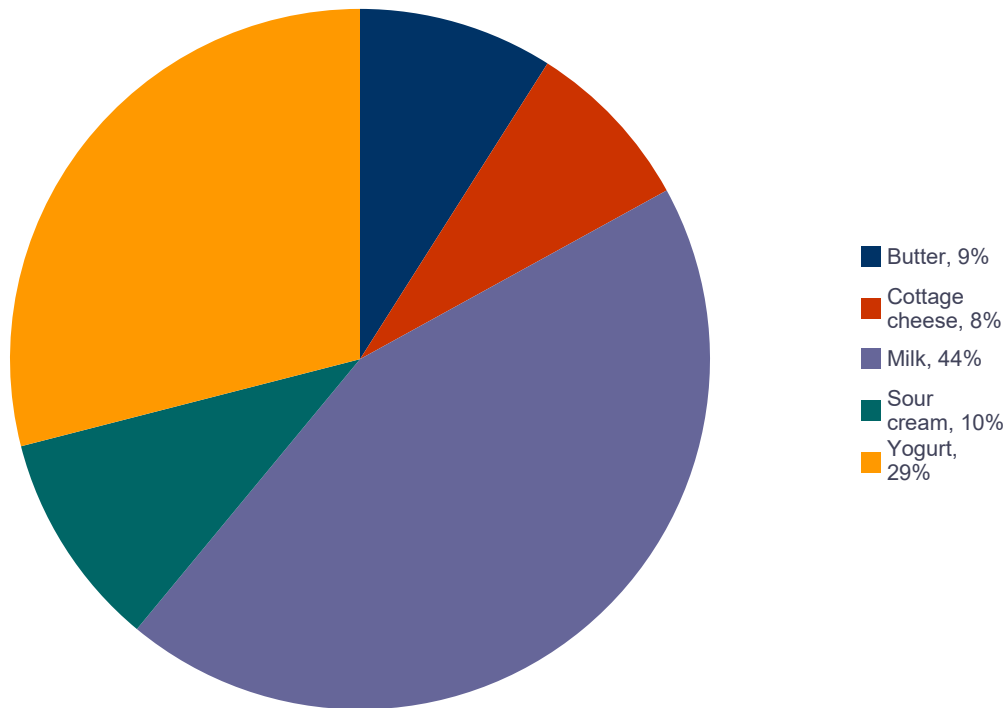
Top 5 Commodities Featured This Week



Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity





## NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	4331	3.26	2731	3.37	6122	2.98
Cheese	Natural Varieties	8 oz block	8446	2.34	4827	2.23	5020	2.32
Cheese	Natural Varieties	1 # block	1836	4.23	2572	3.67	1858	3.09
Cheese	Natural Varieties	2 # block	875	5.65	512	5.23	833	7.03
Cheese	Natural Varieties	8 oz shred	10262	2.35	7339	2.14	6059	2.26
Cheese	Natural Varieties	1 # shred	1070	4.56	3585	4.03	1966	2.87
Cottage cheese		16 oz	4171	1.89	4572	1.96	4632	1.78
Cream cheese		8 oz	7296	1.92	4911	1.84	3687	2.04
Flavored milk	All fat tests	half gallon	1043	2.49	1679	2.56	753	1.99
Flavored milk	All fat tests	gallon	333	2.63	595	2.46	84	4.49
Ice cream		48-64oz	11890	3.14	10610	3.09	13646	3.15
Milk	All fat tests	half gallon	1440	2.56	415	2.76	554	1.72
Milk	All fat tests	gallon	1104	2.25	1878	2.96	652	2.99
Sour cream		16 oz	7445	1.75	6919	1.69	7330	1.52
Yogurt	Greek	4-6 oz	10872	.94	10350	.95	11249	.97
Yogurt	Greek	32 oz	1558	3.46	1872	3.79	1787	4.17
Yogurt	Yogurt	4-6 oz	6624	.49	7772	.49	8624	.53
Yogurt	Yogurt	32 oz	1417	2.66	2896	2.55	995	2.80

## REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.99-4.49	1449	3.71	2.50-3.99	297	2.94	1.99-3.00	578	2.68
Cheese	Natural Varieties	8 oz block	1.25-2.99	1342	2.01	2.00-2.50	3851	2.42	1.99-3.00	1367	2.47
Cheese	Natural Varieties	1 # block	3.29-3.99	743	3.54	4.90	735	4.90			
Cheese	Natural Varieties	2 # block	4.99	221	4.99	4.49	184	4.49	6.49	119	6.49
Cheese	Natural Varieties	8 oz shred	1.25-3.00	2254	2.11	2.00-2.50	3948	2.44	1.99-2.50	1401	2.39
Cheese	Natural Varieties	1 # shred	3.99	59	3.99	4.90	735	4.90			
Cottage cheese		16 oz	1.79-2.50	1111	2.01	1.25-2.00	1381	1.84	1.00-1.98	517	1.51
Cream cheese		8 oz	1.66-2.00	1245	1.82	1.50-2.00	3356	1.94	1.25-2.50	602	2.02
Flavored milk	All fat tests	half gallon	2.50-2.99	633	2.58	2.50	61	2.50	1.99-2.99	349	2.33
Flavored milk	All fat tests	gallon							3.99	107	3.99
Ice cream		48-64oz	1.98-3.99	2905	2.96	2.45-4.99	4169	3.20	2.49-3.99	1479	3.20
Milk	All fat tests	half gallon	1.99-3.59	268	2.48				1.99-3.99	446	3.04
Milk	All fat tests	gallon							1.99	225	1.99
Sour cream		16 oz	1.50-2.00	1661	1.81	1.25-2.00	3683	1.79	1.00-1.98	517	1.51
Yogurt	Greek	4-6 oz	0.83-1.00	2132	.96	1.00	2188	1.00	0.69-1.00	2113	.87
Yogurt	Greek	32 oz	2.49-3.99	265	3.32	3.50-3.68	930	3.54	2.99	233	2.99



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	4-6 oz	0.42-0.60	2264	.49	0.50	1863	.50	0.39-0.60	811	.49
Yogurt	Yogurt	32 oz	2.99	255	2.99	2.99	227	2.99			

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99-3.99	1192	3.12	1.99-3.99	719	3.15	2.99	69	2.99
Cheese	Natural Varieties	8 oz block	1.25-2.50	812	2.10	1.97-2.50	697	2.31	2.00-3.50	295	2.77
Cheese	Natural Varieties	1 # block	3.99	194	3.99	4.99	137	4.99			
Cheese	Natural Varieties	2 # block	5.49	141	5.49				5.99-7.99	210	6.99
Cheese	Natural Varieties	8 oz shred	1.99-2.50	1323	2.36	1.67-3.00	1153	2.44	2.00-2.50	129	2.23
Cheese	Natural Varieties	1 # shred	3.49-3.99	249	3.88						
Cottage cheese		16 oz	1.29-2.50	323	1.69	1.25-2.50	804	2.10			
Cream cheese		8 oz	0.98-2.79	1012	1.49	1.19-2.69	1026	2.32			
Flavored milk	All fat tests	gallon	1.99	121	1.99				1.99	105	1.99
Ice cream		48-64oz	2.49-4.99	1571	3.28	2.49-3.99	1182	3.03	2.49-3.99	409	3.24
Milk	All fat tests	half gallon	1.89-2.50	387	2.21	2.50	244	2.50	1.25	61	1.25
Milk	All fat tests	gallon	1.99-2.00	235	1.99	1.89-2.97	539	2.51	1.99	105	1.99
Sour cream		16 oz	1.00-1.89	621	1.30	1.25-2.50	867	1.93	1.79	61	1.79
Yogurt	Greek	4-6 oz	0.75-1.00	1851	.95	0.77-1.00	1512	.91	0.77-1.00	995	.92
Yogurt	Greek	32 oz							2.99-5.00	130	4.06
Yogurt	Yogurt	4-6 oz	0.33-0.50	562	.46	0.39-0.50	1049	.45			
Yogurt	Yogurt	32 oz	1.99-2.99	311	2.61	1.99-2.49	536	2.38	2.79	61	2.79

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				4.49	27	4.49
Cheese	Natural Varieties	8 oz block	3.50	28	3.50	1.49-2.50	54	2.00
Cheese	Natural Varieties	1 # block				2.99	27	2.99
Cheese	Natural Varieties	8 oz shred				1.49-2.50	54	2.00
Cheese	Natural Varieties	1 # shred				2.99	27	2.99
Cottage cheese		16 oz	1.50	11	1.50	2.79	24	2.79
Cream cheese		8 oz	3.99	28	3.99	1.50	27	1.50
Ice cream		48-64oz	2.79-3.99	32	3.58	3.00-4.49	143	3.70
Milk	All fat tests	half gallon				3.50	34	3.50
Sour cream		16 oz	1.50	11	1.50	2.50	24	2.50
Yogurt	Greek	4-6 oz				0.75-1.00	81	.88
Yogurt	Yogurt	4-6 oz	0.60	21	.60	0.33-0.50	54	.42
Yogurt	Yogurt	32 oz				2.50	27	2.50



## NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	440	4.93	905	5.10		
Cheese	Natural Varieties	8 oz shred			289	3.49		
Cottage cheese		16 oz	408	3.24	488	3.33	105	3.49
Cream cheese		8 oz			180	2.50		
Milk	All fat tests	half gallon	2090	3.70	2807	3.59	1841	3.74
Milk	All fat tests	gallon	132	5.99	863	6.51	289	5.00
Milk	All fat tests	8 oz UHT	27	1.00	459	1.11	1548	1.00
Sour cream		16 oz	533	2.66				
Yogurt	Greek	4-6 oz	707	1.03	1058	1.03	521	1.20
Yogurt	Greek	32 oz	216	3.50	59	3.79	368	3.79
Yogurt	Yogurt	4-6 oz	72	.69	180	1.05	225	.90
Yogurt	Yogurt	32 oz	511	3.50	945	4.10	196	3.99

## REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cottage cheese		16 oz				3.00	214	3.00			
Milk	All fat tests	half gallon	2.50-5.49	446	3.52	2.99-4.29	334	3.82	3.99	69	3.99
Sour cream		16 oz				2.50-3.00	428	2.75			
Yogurt	Greek	4-6 oz	0.80-1.25	249	1.07				1.00	458	1.00
Yogurt	Greek	32 oz	3.50	100	3.50				3.50	116	3.50
Yogurt	Yogurt	4-6 oz	0.69	72	.69						
Yogurt	Yogurt	32 oz	3.50-3.79	363	3.55						

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	5.49	194	5.49	4.49	246	4.49			
Cottage cheese		16 oz	3.50	194	3.50						

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Milk	All fat tests	half gallon	3.49-3.99	336	3.87	3.49-3.99	844	3.56	4.99	61	4.99
Milk	All fat tests	gallon	5.99	121	5.99						
Sour cream		16 oz							2.29	105	2.29
Yogurt	Yogurt	32 oz	3.39	121	3.39						

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Milk	All fat tests	gallon	5.99	11	5.99			
Milk	All fat tests	8 oz UHT				1.00	27	1.00
Yogurt	Yogurt	32 oz				3.39	27	3.39

#### REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States



# Dairy Market News

United States Department of Agriculture

Agricultural Marketing Service

Dairy Programs

Market Information Branch

Volume 84, Report 42

October 20, 2017

## GENERAL NUMBER

(608) 422-8587

Elizabeth Frederick

(608) 422-8587

Elizabeth.Frederick@AMS.USDA.GOV

## INTERNS

Al Yang

(608) 422-8598

[Al.Yang@AMS.USDA.GOV](mailto:Al.Yang@AMS.USDA.GOV)

Jennifer Hernandez

(608) 422-8597

[JenniferA.Hernandez@AMS.USDA.GOV](mailto:JenniferA.Hernandez@AMS.USDA.GOV)

## EAST/ ORGANIC

Daniel Johnson

(608) 422-8605

Daniel.Johnson@AMS.USDA.GOV

Jessica Mueller

(608) 422-8589

Jessica.Mueller@AMS.USDA.GOV

## CENTRAL

Israel Weber

(608) 422-8601

Israel.Weber@AMS.USDA.GOV

## SOUTHWEST/SOUTH AMERICA

AJ (Angel José) Terán

(608) 422-8593

Angel.Teran@AMS.USDA.GOV

Florence Kone-Gonzalez

(608) 422-8594

Florence.KoneGonzalez@AMS.USDA.GOV

## NORTHWEST/MOUNTAIN

Mike Bandli

(608) 422-8592

[Mike.Bandli@AMS.USDA.GOV](mailto:Mike.Bandli@AMS.USDA.GOV)

## ORGANIC/EUROPE & OCEANIA

Eric Graf

(608) 422-8590

Eric.Graf@AMS.USDA.GOV

## NATIONAL SUPERVISOR

Janet Linder

(608) 422-8588

Janet.Linder@AMS.USDA.GOV

## BRANCH CHIEF

Butch Speth

(608) 422-8586

Butch.Speth@AMS.USDA.GOV

## INTERNET ADDRESS

[www.ams.usda.gov/market-news/dairy](http://www.ams.usda.gov/market-news/dairy)

## MARKET NEWS PORTAL

[www.marketnews.usda.gov/mnp/da-home](http://www.marketnews.usda.gov/mnp/da-home)

## RECORDED INFORMATION SYSTEM

(608) 422-8602

## FAX

(608) 240-6689

USDA, Dairy Market News

4600 American Parkway, STE 106

Madison, WI 53718-8334