

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (6/30)**

**BUTTER:** Grade AA closed at \$2.6425. The weekly average for Grade AA is \$2.6340 (+.0440).

**CHEESE:** Barrels closed at \$1.3525 and 40# blocks at \$1.5250. The weekly average for barrels is \$1.3615 (+.0105) and blocks, \$1.5190 (-.0490).

**NONFAT DRY MILK:** Grade A closed at \$0.8450. The weekly average for Grade A is \$0.8445 (-.0245).

**BUTTER HIGHLIGHTS:** United States butter production is active to light as some churns are operating on full schedules to move output into storage for future needs. On the other hand, a number of churns are shut off due to maintenance and some butter processors are choosing to sell off their cream to Class II manufacturers. With cream in seasonally active demand, multiples have strength. Salted butter inventories are adequate but unsalted volumes are considered tight in some channels. Also, stocks are seasonally high and manufacturers are managing stocks closely to assure they have butter needed to meet the expected high Q3/Q4 demand. Butter interest is at good to moderate levels. Domestic bulk butter prices range 2 cents below to 7 cents over the market. Also, some contacts report overages as high as 10 cents above for limited quantities. The market undertone is primarily steady as prices are firming. Friday's CME Group cash trading saw Grade AA butter closed at \$2.6425, up \$0.0525 from last Friday.

**CHEESE HIGHLIGHTS:** Across the U.S., cheese production is higher in the Midwest and the West, but steady in the East. Milk supplies are stable to plentiful for cheesemakers in the country. Cheese intakes are steady for food retailers in the West and Midwest, and it is moving well within contracted volumes. In the East, Swiss cheese sales increased with the July 4 holiday approaching. Western industry participants report that it is harder to move older inventories. Cheese supplies are long in all regions of the country. Total natural cheese stocks hit an all-time high in the Midwest because of cheese manufacturers' efforts to process heavy milk volumes. With their competitive price, processors in the West are hoping to realize additional sales in the international markets. CME Group trading Friday, barrels closed at \$1.3525, down \$0.0175 from last Friday. Blocks closed at \$1.5250, down \$0.0150 from last Friday.

**FLUID MILK:** Farm milk yield is steady to lower in the East and Midwest, and supplies are plentiful. In most areas of the West, milk output is lower, except in the Pacific Northwest and the mountain

states of Idaho, Utah, and Colorado, where it is higher. With the upcoming holiday, milk volumes in the Midwest could increase and result in discounted spot prices. Eastern processors expect their after holiday milk volumes to be heavy into balancing plants. Class I demand is down in the Midwest, but steady in the West. Cream sales are higher in the West and Midwest as demand from ice cream processors rises. In the East, high load temperatures caused the return of affected cream shipments. Cream multiples are 1.18-1.32 in the East, 1.20 to 1.32 in the Midwest, and 1.15 to 1.32 in the West.

**DRY PRODUCTS:** Low/medium heat nonfat dry milk NDM prices decreased across both price series. Spot prices and price basing indices moved lower this week. The demand is mixed as some dairy industry individuals are in a watch and see approach to the spot prices. The market undertone is unsettled as some market participants do not anticipate changed to near term weakness. High heat NDM prices shifted downward on the price series this week. The demand is generally constant and often based on contracts. Inventories are tight and the market undertone is fairly stable. Dry buttermilk prices in the U.S. are mixed on the range, but steady on the mostly price series this week. The market undertone is unsettled as prices for components in dry buttermilk are mixed. Dry whole milk f.o.b spot prices are steady on light trading and the market tone is stable. Domestic demand is fixed and mostly based on contractual obligations. Dry whey prices are mixed this week as spot sales are a little harder to come by. Demand is moderate, moving some volumes, but exports are near impossible unless the whey is prices in the lower end of the range. Inventories are adequate to heavy. The market tone is revealing a softening market. Whey protein concentrate 34% prices stepped lower this week. A few manufacturers are steady on production, demand and prices for their highly desired brand of WPC34%. Inventories have grown a little. The market tone is unsettled as some market participants note an overall weak tone throughout the whey protein complex. Lactose prices shifted lower as some spot sales nudged prices lower. In general, market activity has been relatively quiet over the last few weeks. The market tone is steady to softer. Rennet and acid casein prices are steady. Most quarter three casein deals have been finalized. The casein markets are stable.

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NATIONAL RETAIL REPORT-DAIRY

**CME GROUP CASH TRADING**

COMMODITY	MONDAY JUN 26	TUESDAY JUN 27	WEDNESDAY JUN 28	THURSDAY JUN 29	FRIDAY JUN 30	:: WEEKLY CHANGE*	:: WEEKLY AVERAGE#
CHEESE BARRELS	\$1.3675 (-.0025)	\$1.3675 (N.C.)	\$1.3700 (+.0025)	\$1.3500 (-.0200)	\$1.3525 (+.0025)	:: (-.0175)	:: \$1.3615 (+.0105)
40# BLOCKS	\$1.5250 (-.0150)	\$1.5250 (N.C.)	\$1.5100 (-.0150)	\$1.5100 (N.C.)	\$1.5250 (+.0150)	:: (-.0150)	:: \$1.5190 (-.0490)
NONFAT DRY MILK GRADE A	\$.8450 (-.0025)	\$.8425 (-.0025)	\$.8450 (+.0025)	\$.8450 (N.C.)	\$.8450 (N.C.)	:: (-.0025)	:: \$.8445 (-.0245)
BUTTER GRADE AA	\$2.6225 (+.0325)	\$2.6250 (+.0025)	\$2.6400 (+.0150)	\$2.6400 (N.C.)	\$2.6425 (+.0025)	:: (+.0525)	:: \$2.6340 (+.0440)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. \*Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for international purposes. This data is available on the Internet at [WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY](http://WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY)

NATIONAL DAIRY MARKET NEWS AT A GLANCE**-CONTINUED FROM PAGE 1-**

**ORGANIC DAIRY MARKET NEWS (DMN):** This year has begun a challenging year for organic dairy producers and processors. There has been notable early year variation in estimated total U.S. sales of organic fluid milk products compared with prior years, both above and below. Volumes of organic milk produced have been problematic for some processors to handle. Some processors have reduced pay prices to and imposed quotas on volumes of organic milk accepted at organic pay prices. Nevertheless, January-April sales are slightly up, by 0.6 percent, even with the month by month variation compared with prior years.

The approaching July 4 holiday finds organic cheese leading the way for organic ads percentage by commodity, accounting for 28 percent of commodities surveyed. Generally, organic milk markets, with 27 percent of total ads this week, maintain the frontrunner position. Also improving was organic cottage cheese ads this week, with 14 percent of total organic ads by commodity, followed by sour cream at 12 percent.

Well worth noting is that organic advertisements continue to trend lower as ad numbers declined again, 66 percent, from the previous survey period. Organic milk was a huge factor, falling 83 percent while primarily due to half gallon packaging, a heavy volume advertised organic product, plummeting 90 percent. The only increase observed in surveyed ads was for 8 ounce cheese shreds, with ads nearly 4 times higher than last week. By region, the Northwest boosted ads 241 percent, all other regions declined.

**NATIONAL RETAIL REPORT-DAIRY (DMN):** Approaching Independence Day, conventional ice cream ads are the single largest advertised item by package size, with ad numbers up 6 percent from last week. The U.S. weighted average advertised price for 48-64 oz. containers is up 15 cents, to \$3.18. There are no ads for organic ice cream. Conventional 1# butter ad numbers increased 83 percent, with an average price of \$3.86, up 70 cents. Organic 1# butter has an average price of \$4.99, an organic price premium of \$1.13.

The U.S. advertised price for 8 ounce conventional cheese blocks averaged \$2.61, up 20 cents from last week. The U.S. advertised price for 8 ounce organic cheese blocks averaged \$3.79, down 2 cents. The advertised price for conventional 8 ounce shred cheese averaged \$2.43, up 12 cents from last week, as ads decreased 30 percent. The advertised price for organic 8 ounce shred cheese averaged \$3.80, up 1 cent. Conventional cheese ad numbers declined 32 percent this week, while organic cheese ad numbers increased 70 percent.

Conventional yogurt ads decreased 27 percent, while organic yogurt ads decreased 58 percent. The average sale price for 4-6 ounce conventional Greek yogurt is \$0.97, up 2 cents. Organic 4-6 ounce Greek yogurt has an average price of \$1.50, down 4 cents, resulting in an organic premium this week of 53 cents. The average sale price for 4-6 ounce conventional yogurt is \$0.53, down 4 cents, while there are no ads for 4-6 ounce organic yogurt.

The organic half gallon milk price premium this week is \$1.25. The premium is determined by subtracting the weighted average price for conventional half-gallon milk, \$2.26, from the weighted average price for organic half gallon milk, \$3.51. Organic milk advertisement numbers decreased 83 percent, and ad numbers for conventional milk decreased 57 percent.

**MAY CONSUMER PRICE INDEX (BLS):** The May CPI for all food is 250.0, up 0.9 percent from 2016. The dairy products index is 217.0, up 0.4 percent from a year ago. The following are the May to May changes for selected products: fresh whole milk is 0.4 percent; cheese, -0.7 percent; and butter, 3.9 percent.

**JUNE FEDERAL MILK ORDER CLASS AND COMPONENT PRICES (FMMO):** The following are the June 2017 class prices under the Federal milk order pricing system and changes from the previous month: Class II: \$16.15 (+\$1.31), Class III: \$16.44 (+\$0.87), and Class IV: \$15.89 (+\$1.40). Component Price Information: Under the Federal milk order pricing system, the butterfat price for June 2017 is \$2.7066 per pound. Thus, the Class II butterfat price is \$2.7136 per pound. The protein and other solids prices for June 2017 are \$1.7545 and \$0.3014 per pound, respectively. These component prices set the Class III skim milk price at \$7.22 per cwt. The June 2017 Class IV skim milk price is \$6.65, which is derived from the nonfat solids price of \$0.7384 per pound. Product Price Averages: The product price averages for June 2017 are: butter: \$2.4065, nonfat dry milk: \$0.9137, cheese: \$1.6293, and dry whey: \$0.4917.

**MAY AGRICULTURAL PRICES HIGHLIGHTS (NASS):** The All Milk price received by farmers was \$16.70 in May, up \$2.20 from May 2016. The alfalfa hay price was \$155.00 in May, up \$8.00 from May 2016. The corn price was \$3.45 in May, down \$0.23 from May 2016. The soybean price was \$9.26 in May, down \$0.50 from May 2016. The milk-feed price ratio was 2.21 in May, up 0.32 from May 2016. The index of prices received by farmers for dairy products during the month of May 2017 was up 1 to 83.1. Compared to May 2016, the index was up 11 points (15.3 percent). The index of prices paid by farmers for commodities and services, interest, taxes, and wage rates in May 2017 was up 0.1 points to 107. Compared with May 2016, the index was up 0.7 points (0.7 percent).

## MONDAY, JUNE 26, 2017

CHEESE -- SALES: 1 CAR 40# BLOCKS @ \$1.5250; LAST BID UNFILLED: 5 CARS BARRELS: 3 @ \$1.3400, 2 @ \$1.3450; 1 CAR 40# BLOCKS @ \$1.5000; LAST OFFER UNCOVERED: 5 CARS BARRELS: 1 @ \$1.3675, 1 @ \$1.3700, 2 @ \$1.4100, 1 @ \$1.3675; 1 CAR 40# BLOCKS @ \$1.5250

NONFAT DRY MILK -- SALES: 2 CARS GRADE A @ \$0.8450; LAST BID UNFILLED: 6 CARS GRADE A: 1 @ \$0.8375, 1 @ \$0.8425, 1 @ \$0.8300, 1 @ \$0.8000, 2 @ \$0.8400; LAST OFFER UNCOVERED: NONE

BUTTER -- SALES: NONE; LAST BID UNFILLED: 7 CARS GRADE AA: 2 @ \$2.5800, 1 @ \$2.5900, 2 @ \$2.6150, 1 @ \$2.6200, 1 @ \$2.6225; LAST OFFER UNCOVERED: 5 CARS GRADE AA: 2 @ \$2.7100, 2 @ \$2.6500, 1 @ \$2.6400

## TUESDAY, JUNE 27, 2017

CHEESE -- SALES: 1 CAR BARRELS @ \$1.3675; LAST BID UNFILLED: 3 CARS BARRELS: 2 @ \$1.3200, 1 @ \$1.3400; 4 CARS 40# BLOCKS: 1 @ \$1.5000, 2 @ \$1.4300, 1 @ \$1.5100; LAST OFFER UNCOVERED: 6 CARS BARRELS: 2 @ \$1.4000, 1 @ \$1.3700, 1 @ \$1.3975, 1 @ \$1.3700, 1 @ \$1.3675; 2 CARS 40# BLOCKS: 1 @ \$1.5650, 1 @ \$1.5250

NONFAT DRY MILK -- SALES: 5 CARS GRADE A: 2 @ \$0.8450, 1 @ \$0.8425, 1 @ \$0.8450, 1 @ \$0.8425; LAST BID UNFILLED: 9 CARS GRADE A: 6 @ \$0.8000, 1 @ \$0.8300, 1 @ \$0.8400, 1 @ \$0.8425; LAST OFFER UNCOVERED: NONE

BUTTER -- SALES: 5 CARS GRADE AA: 1 @ \$2.6200, 2 @ \$2.6175, 1 @ \$2.6200, 1 @ \$2.6250; LAST BID UNFILLED: 2 CARS GRADE AA: 1 @ \$2.6000, 1 @ \$2.6025; LAST OFFER UNCOVERED: 2 CARS GRADE AA: 1 @ \$2.6500, 1 @ \$2.6300

## WEDNESDAY, JUNE 28, 2017

CHEESE -- SALES: 15 CARS BARRELS: 1 @ \$1.3675, 2 @ \$1.3650, 9 @ \$1.3675, 2 @ \$1.3700, 1 @ \$1.3650; 10 CARS 40# BLOCKS: 9 @ \$1.5050, 1 @ \$1.5100; LAST BID UNFILLED: 3 CARS BARRELS: 1 @ \$1.3400, 1 @ \$1.3675, 1 @ \$1.3650; LAST OFFER UNCOVERED: 8 CARS BARRELS: 3 @ \$1.4000, 2 @ \$1.3900, 1 @ \$1.3750, 1 @ \$1.3725, 1 @ \$1.3750; 3 CARS 40# BLOCKS: 1 @ \$1.5700, 1 @ \$1.5600, 1 @ \$1.5200

NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 8 CARS GRADE A: 1 @ \$0.8450, 1 @ \$0.8350, 1 @ \$0.8175, 5 @ \$0.8100; LAST OFFER UNCOVERED: NONE

BUTTER -- SALES: 3 CARS GRADE AA: 1 @ \$2.6250, 1 @ \$2.6350, 1 @ \$2.6400; LAST BID UNFILLED: 3 CARS GRADE AA: 2 @ \$2.6375, 1 @ \$2.6350; LAST OFFER UNCOVERED: 5 CARS GRADE AA: 1 @ \$2.6800, 1 @ \$2.7000, 1 @ \$2.6600, 1 @ \$2.6500, 1 @ \$2.7000

## THURSDAY, JUNE 29, 2017

CHEESE -- SALES: 4 CARS BARRELS: 2 @ \$1.3700, 1 @ \$1.3675, 1 @ \$1.3500; 8 CARS 40# BLOCKS @ \$1.5100; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.3400; 2 CARS 40# BLOCKS: 1 @ \$1.5000, 1 @ \$1.4900; LAST OFFER UNCOVERED: 6 CARS BARRELS: 1 @ \$1.3650, 1 @ \$1.4000, 1 @ \$1.3600, 2 @ \$1.3575, 1 @ \$1.3550; 1 CAR 40# BLOCKS @ \$1.6000

NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$0.8425, 1 @ \$0.8450; LAST BID UNFILLED: 16 CARS GRADE A: 1 @ \$0.7300, 1 @ \$0.8400, 1 @ \$0.7525, 1 @ \$0.7500, 5 @ \$0.8000, 5 @ \$0.7900, 1 @ \$0.8400, 1 @ \$0.8425; LAST OFFER UNCOVERED: NONE

BUTTER -- SALES: NONE; LAST BID UNFILLED: 4 CARS GRADE AA: 1 @ \$2.5900, 1 @ \$2.6300, 2 @ \$2.6350; LAST OFFER UNCOVERED: 5 CARS GRADE AA: 1 @ \$2.6500, 1 @ \$2.6450, 1 @ \$2.6425, 1 @ \$2.6475, 1 @ \$2.6400

## FRIDAY, JUNE 30, 2017

CHEESE -- SALES: 16 CARS BARRELS: 3 @ \$1.3550, 2 @ \$1.3500, 1 @ \$1.3550, 1 @ \$1.3600, 1 @ \$1.3575, 2 @ \$1.3550, 2 @ \$1.3600, 2 @ \$1.3550, 1 @ \$1.3575, 1 @ \$1.3525; 4 CARS 40# BLOCKS @ \$1.5250; LAST BID UNFILLED: 7 CARS BARRELS: 2 @ \$1.3400, 1 @ \$1.3300, 1 @ \$1.3350, 3 @ \$1.3500; 2 CARS 40# BLOCKS: 1 @ \$1.5150, 1 @ \$1.5200; LAST OFFER UNCOVERED: 4 CARS BARRELS: 1 @ \$1.3800, 2 @ \$1.3550, 1 @ \$1.3525; 1 CAR 40# BLOCKS @ \$1.5400

NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$0.8450; LAST BID UNFILLED: 3 CARS GRADE A @ \$0.8450; LAST OFFER UNCOVERED: NONE

BUTTER -- SALES: 2 CARS GRADE AA: 1 @ \$2.6500, 1 @ \$2.6475; LAST BID UNFILLED: 3 CARS GRADE AA: 2 @ \$2.6000, 1 @ \$2.6075; LAST OFFER UNCOVERED: 9 CARS GRADE AA: 1 @ \$2.6700, 1 @ \$2.6600, 1 @ \$2.6700, 1 @ \$2.6650, 1 @ \$2.6450, 3 @ \$2.6500, 1 @ \$2.6435

## BUTTER MARKETS

## NORTHEAST

Northeastern print butter sales activities are active as retail channels advertise butter in weekly announcements. Cream multiples are strong as manufacturers have a high demand for cream. Butter production is strong to light as a number of churns are operating on full schedules, and other churns are on light schedules due to maintenance and cream supplies being sold. Inventories are adequate for contractual needs. With milkfat in high demand, butter prices are showing strength in domestic and global markets. Domestic bulk butter prices are 5-7 cents over the market of the CME Group, with various time frames and averages used. The market undertone is steady. Tuesday's CME Group cash trading saw Grade AA butter prices closed at \$2.6250, down \$0.0050 from the previous week. According to the *DMN National Retail Report-Dairy*, for June 23-29, 2017, the Northeast weighted average retail price for 1-pound butter was \$3.37, 21 cents higher than the national average price, but 14 cents below last week's Northeast butter price. Retail butter markets reported prices ranging \$2.50-\$3.99. The surveyed average price in the Southeast moved to \$3.99, 83 cents higher than the national average price and 52 cents higher than last week's Southeast butter price.

**COLD STORAGE:** According to NASS, U.S. butter in storage on May 31, 2017 totaled 313.6 million pounds, 3% below a year ago, but 7% more than last month. Public warehouse stocks totaled 289.5 million pounds.

## CENTRAL

The status quo for butter production, in general, remains mostly active with moderate clearance, as the balance of output moves into storage. Salted butter supplies are adequate but unsalted volumes are considered tight in some channels. Manufacturers expect increased butter production as some cream plants close for the July 4 holiday. However, the market is preparing for lower trending milk production and butterfat declines to deter available cream. Hence, in the next few weeks, the producers expect that cream will be readily absorbed into Class II ice cream operations, prompting reductions in churning rates, which is typical for this time of year. Some buyers note this as a cause of the premium butter price. Bulk butter prices linger at 4 to 7 cents over the market as some sources note purchases of fresh butter, as opposed to frozen, at the lower end of market prices. With current interest at good to moderate levels, there are indications of a downturn in orders this week that the market attributes to the upcoming holiday. Sales levels will likely readjust next week, subsequent to buyers' assessments of post-holiday inventories. The market undertone is steady as prices continue to firm. Wednesday at the CME Group, Grade AA butter closed at \$2.6400, up \$0.0550 from last Wednesday.

The *DMN National Retail Report-Dairy*, for June 23-29, noted the national weighted average advertised price for a 1 pound package of butter is \$3.16, \$0.23 below one week ago, but \$0.14 higher than one year ago. The weighted average regional prices in the Midwest and South Central were \$2.73 and \$2.49, respectively.

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**NATIONAL DAIRY PRODUCTS SALES REPORT**  
U.S. AVERAGES AND TOTAL POUNDS

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
June 24, 2017	2.5503 2,460,870	1.6959 11,777,760	1.4957 11,094,954	.4757 6,571,876	.9212 17,337,158

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/rules-regulations/mmr/dmr>

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The NASS *Cold Storage* report noted U.S. butter stocks as of May 31, 2017 were 313.6 million pounds, down 3 percent from last year, but up 7 percent from last month. Bulk stocks in all warehouses were 324.9 million pounds last year at this time.

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**WEST**

Western butter makers report cream is available for butter production, but seasonal demand is making cream supplies tighter. Some butter processors are choosing to slow their butter churns and sell off their cream to ice cream and other Class II manufacturers because of the strong milkfat prices. Butter inventories are seasonally high and manufacturers are managing stocks closely to assure they have the butter needed to meet the expected high Q3/Q4 demand. End users also are very much aware of year-end butter needs. Buyers are eager to secure butter for current and future requirements. Some industry contacts suggest a few end users are seeking quotes for available butter into 2018. Bulk butter pricing in the West this week is 2 cents below to 5 cents above, based on the CME Group with various time frames and averages used. However, some contacts report overages as high as 10 cents above for limited quantities. The DMN *National Retail Report-Dairy* for the week of June 23-29 found that the U.S. weighted average advertised price of 1 pound butter is \$3.16, down \$.23 from last week. The U.S. weighted average price was \$3.02 one year ago. In the Southwest, the weighted average advertised price of 1 pound butter is \$4.15 with a price range of \$1.99-\$4.99. In the Northwest, the weighted average advertised price of 1 pound butter is \$2.25, with a price range of \$1.99-\$3.50. The NASS *Cold Storage* report noted U.S. butter stocks as of May 31, 2017, were 313.6 million pounds, up 7 percent from last month, but down 3 percent from last year. Butter stocks in all warehouses were 324.9 million pounds last year at this time. According to the California Department of Food and Agriculture, May 2017 butter production was 45.8 million pounds, down 7.5 percent from a year ago. California year-to-date butter production through May is 244.7 million pounds, down 6.0 percent from 2016 butter production through May. The Grade AA butter price at the CME Group on Wednesday closed at \$2.6400, up \$.0550 from a week ago.

## CHEESE MARKETS

## NORTHEAST

Eastern cheese manufacturers are not seeing any notable departures from the previous week's production rates. Milk supplies are fairly stable at adequate levels. Interest for natural and process cheeses is somewhat quiet. Sources report some movement on Swiss cheese, as the July 4 holiday approaches. Cheddar cheese interest is slow to fair, catering generally to replacement needs. Inventories are growing. In continuing the downward trend, Northeast wholesale cheese markets for both cheddar and Muenster dipped \$0.0600, and the process market price weakened \$0.0525. Swiss prices are steady. At Tuesday's CME Group daily cash trading barrel cheese closed at \$1.3675, up \$0.0300 from a week ago while block cheese ended the day at \$1.5250, down \$0.0725 from a week ago. This week, a cooperative export assistance program accepted ten requests for export assistance to sell 1.695 million pounds (769 metric tons) of cheese. The *DMN National Retail Report-Dairy*, for June 23-29, 2017, noted the Northeast weighted average advertised price for 8 oz. cheese blocks was \$2.17, 2 cents below last week's regional price and 24 cents below the national average price. Northeast retail prices ranged \$1.88-\$2.99. The Southeast weighted average price for 8 oz. block was \$2.82, up 31 cents from last week and up 41 cents over the national average price. Surveyed retail prices for the region ranged \$1.88-\$3.50. The Northeast average advertised price for 8 oz. cheese shreds was \$2.29, up 14 cents from last week, but 2 cents below the national average price as regional prices ranged \$1.77-\$2.99. Southeast's average price for 8 oz. shreds advertised at \$2.37, a 9 cents increase from the previous week, with prices ranging \$1.88-\$2.50.

**COLD STORAGE:** According to NASS, U.S. stocks of natural cheese as of May 31, 2017 totaled 1.3 billion pounds, 1 percent higher than the previous month and up 7 percent from a year ago. Swiss cheese totaled 26.2 million pounds, down 3 percent from last month, but up 5 percent from one year ago. Regionally, in New England, stocks in all warehouses for American cheese totaled 67.3 million pounds, 6 percent more than May 31, 2016. The Mid-Atlantic region totaled 84.2 million pounds in stocks, down 9 percent from last year.

WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	2.0075-2.2925
Process 5# Sliced	:	1.5075-1.9875
Muenster	:	1.9925-2.3425
Grade A Swiss Cuts 10 - 14#	:	3.2000-3.5225

## MIDWEST

Although extra loads of milk are not as prevalent as they were over the last few weeks, some Midwest cheese makers report loads of distressed milk are still available at \$1 to \$3 below Class. Manufacturers report running full schedules, but intakes have eased back a load or two, allowing them to do quick repairs and maintenance as needed. There is an expectation of more available loads over the Fourth of July holiday and cheese makers will have to weigh the pros and cons of taking on any additional milk. Demand is mixed. Some contacts say curds and readily consumed product orders are strong. Some processors report demand from other food manufacturers and food service businesses is steady and cheese continues to move well through regular contracts. And finally, a few other industry contacts think cheese orders are lackluster. Inventories are heavy for both blocks and barrels. Some industry contacts suggest the all-time high for total natural cheese stocks

may represent efforts by cheese makers to find homes for heavy milk intakes through various cheese aging programs for hard Italian cheeses, aged cheddar and other hard cheeses. The *DMN National Retail Report-Dairy* shows that June 23-29 Midwest ads for 8 ounce shred cheese have a weighted average advertised price of \$2.14, 17 cents below the national average. Midwest prices range from \$1.67-\$3.29. One year ago, the national price was \$2.24. For 8 ounce blocks, the Midwest average price is \$1.97, 44 cents below the national average price. Midwest ads are priced from \$1.25-\$2.99. Last year, the national price was \$2.25. Midwestern wholesale prices are unchanged for Swiss cuts, but down \$.0525 for process and down \$.0600 for all other types. This week, a cooperative export assistance program accepted requests for 1.695 million pounds (769 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 40.0 million pounds of cheese in export markets. According to the *NASS Cold Storage* report, U.S. stocks of cheese (total natural) at the end of May 2017 were 1.34 billion pounds, 1 percent above April 2017 and up 7 percent from May 2016. American stocks were 12 percent more, other natural stocks were unchanged, and Swiss stocks were 5 percent higher than last year. In the East North Central region (Wisconsin, Illinois, Michigan, Indiana and Ohio), American cheese stocks at the end of May 2017, were 20 percent higher than last year and 3 percent more than last month. Other cheese stocks in the East North Central region were 4 percent higher than May 2016 and 1 percent more than last month. In the West North Central region (Minnesota, Iowa, Missouri, Kansas, Nebraska, South Dakota and North Dakota), American cheese stocks at the end of May 2017, were 3 percent higher than last year, but 2 percent lower higher than last month. Other cheese stocks in the West North Central region were 6 percent higher than May 2016, but 1 percent below March 2017. In CME Group trading Wednesday, barrels closed at \$1.3700, up \$.0125 from last Wednesday and blocks closed at \$1.5100, down \$.0500 from last Wednesday.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,  
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.4450-1.8050
Brick And/Or Muenster 5#	:	1.9325-2.3575
Cheddar 40# Block	:	1.6600-2.0550
Monterey Jack 10#	:	1.9075-2.1125
Blue 5#	:	2.2000-3.1875
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.7325-2.6725
Grade A Swiss Cuts 6 - 9#	:	2.7175-2.8350

## WEST

Western cheese inventories continue to be long for both barrels and blocks. Industry contacts say cheese loads with a little more age are proving harder to move. Domestic demand is fair. Food service requests are perhaps slightly lower, but retail demand is steady. Cheese seems to be moving well through regular contracts, but end users are not asking for a lot of extra loads. Industry contacts hope the price differences between U.S. and international markets can help spur on some additional sales, but large volumes of exports have yet to materialize. Production is active and is pushed on by plentiful milk supplies. The *DMN National Retail Report-Dairy* for the week of June 23-29 shows the U.S. weighted average advertised retail price for an 8 ounce pack of natural shredded cheese is \$2.31, up \$.06 from last week. Packs aver-

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## CHEESE MARKETS

## CONTINUED FROM PAGE 3

age \$2.48 in the Southwest and \$2.40 in the Northwest. One year ago, the national price was \$2.24. For 8 ounce blocks, the U.S. price is \$2.41, up \$.11 from last week. Blocks average \$2.47 in the Southwest and \$2.48 in the Northwest. One year ago, the national price was \$2.25. In the West, wholesale prices were down \$.0525 for process, and down \$.0600 for cheddar block, cuts, and Monterey Jack. Swiss cut wholesale prices are unchanged. This week, a cooperative export assistance program accepted requests for export assistance on contracts to sell 1.695 million pounds (769 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 39.953 million pounds of cheese in export markets. According to the NASS *Cold Storage* report, U.S. stocks of cheese (total natural) at the end of May 2017 were 1.340 billion pounds, up 1 percent from April 2017 holdings, and up 7 percent from May 2016. American stocks were 12 percent more, Swiss stocks were up 5 percent, while other natural stocks were unchanged compared to last year. In the Mountain Region, American cheese stocks were 11 percent higher than one year earlier, but down 3 percent from one month earlier. Pacific Region American cheese stocks were 11 percent more than one year earlier, and 5 percent more than the previous month. Also in the Pacific Region, other natural cheese stocks were 13 percent below a year ago, and 9 percent lower than a month ago. According to the California Department of Food and Agriculture, May 2017 cheese production was 219.6 million pounds, up 2.8 percent from a year ago. California year-to-date cheese production through April is 1.050 billion pounds, up 0.5 percent from 2016 cheese production through May. In CME Group trading Wednesday, barrels closed at \$1.3700, up \$.0125 from a week ago and blocks closed at \$1.5100, down \$.0500.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND  
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.4325-1.6900
Cheddar 40# Block	:	1.6925-2.1375
Cheddar 10# Cuts	:	1.8725-2.0925
Monterey Jack 10#	:	1.8825-2.0425
Grade A Swiss Cuts 6 - 9#	:	2.7775-3.2075

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	DOMESTIC
	IMPORTED	
Blue	2.6400-5.2300	2.0775-3.5650*
Gorgonzola	3.6900-5.7400	2.5850-3.3025*
Parmesan (Italy)	-0-	3.4675-5.5575*
Romano (Cows Milk)	-0-	3.2675-5.4175*
Sardo Romano (Argentina)	2.8500-4.7800	-0-
Reggianito (Argentina)	3.2900-4.7800	-0-
Jarlsberg-(Brand)	2.9500-6.4500	-0-
Swiss Cuts Switzerland	-0-	3.2375-3.5600
Swiss Cuts Finnish	2.6700-2.9300	-0-

\* = Price change.

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS  
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	BUTTER	CHEESE
	:	:
06/26/17	35,148	104,826
06/01/17	31,913	100,336
CHANGE	3,235	4,490
% CHANGE	10	4

## FOREIGN TYPE CHEESE

The market undertone for cheese in the European Union (EU) is strong. The demand from retailers and the industrial sector is still up. Exports to Southern European countries continue to grow. Cheese availability is limited. Processors have already sold out their supplies to contractors and are not taking additional requests from new customers. Larger volumes of milk are currently going into the manufacturing of cheese. However, the quantity produced is still not enough to fulfill all the demand. Manufacturers are struggling to find the components needed for extra cheese production. Due to weather conditions, the quantity of milk delivered and the components in milk are expected to decrease. In the U.S., wholesale blue, gorgonzola, parmesan Italy, and Romano prices declined \$0.0600 and all other varieties stayed steady.



## FLUID MILK AND CREAM

## EAST

## SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA &amp; SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	135	0	160	35	0
SOUTHEAST STATES	0	0	0	0	0	0

In the Northeast and Mid-Atlantic, weather patterns are contributing to the steady to slightly lower milk production trend, while further south, heat and humidity levels are affecting farm milk production. Producers and handlers indicate milk volumes remain substantial, as reports for Eastern milk output, in general, stand above previous year's levels. Handlers perceive that volumes during the upcoming July 4 holiday period are expected to be heavy into balancing, with active diversions from multiple milk channels to those plants. Operations are likely to run at/near capacity into the first of next week, before leveling to non-holiday intake volumes later in the week. In Florida, milk exports are at 135 loads this week, 25 spot shipments less than last week as volumes transfer to ultra-filtration and cheese plants. The *DMN National Retail Report-Dairy*, June 23-29, 2017, reports the U.S. weighted average advertised price for a gallon of milk is \$2.43, down 12 cents from last week, but up 23 cents from the previous year. **Cream** markets are active. As temperatures rise, cream shipments that were affected by the heat are being returned. Hence, **multiples** vary **1.18-1.32**, with the lower end of the range driven somewhat by the affected loads that were able to clear into production. Some buyer resistance occurred for offers at the top of the range, as those buyers wait for multiples to adjust lower due to July holiday dynamics of the market. Meanwhile, suppliers expect the last opportunity for butter operations to take advantage of surplus cream is during the July 4 holiday period, after which, demand for Class II seasonal ice cream needs is likely to surge and reduce availability. **Condensed skim** markets are mostly steady as volumes continue to move generally under contracts, with minimal spot sale activity reported. With the latest July 2017 Announcement of Advanced Prices and Pricing Factors, the Class II nonfat solids price increased \$0.0577 over the previous month.

## FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

## SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast-	3.0532-3.4188
F.O.B. producing plants: Upper Midwest-	3.0562-3.4188

## PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

## F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices-	.30-.82
Northeast - Class III - spot prices -	.25-.75

## MIDWEST

Farm milk output in the Midwest, overall, is steady to lower. As in other regions, intermittent weather conditions are influencing cow comfort levels. Supplies off the farm remain plentiful, although not as full as previous stages of the flush. Fluid milk sales are sluggish, as school breaks reduce bottling needs. Milk supplies into manufacturing are decreasing. However, the likelihood of intakes increasing for some processing facilities are strong, in light of the July 4 holiday. This week, reported milk discount prices range \$1.00 to \$3.50 under Class in spot markets. Surplus volumes of milk could

rise over the extended holiday period, affecting the spot price as some operations close a day or two next week. Cream supplies in the Midwest are currently adequate, although availability will likely increase over the course of the week end. Demand is moderate to very good, as summer weather spurs ice cream sales. **Multiples** for the week, ranged **1.20-1.32**. The *DMN National Retail Report-Dairy* for 23-29 noted the national weighted average advertised price for one gallon of milk was \$2.43, down \$0.12 from a week ago, but \$0.23 higher than a year ago. The weighted average regional prices in the Midwest and South Central were \$2.18 and \$2.25, respectively.

## WEST

Farm milk production in **California** dropped slightly this week. Some market participants report seeing a higher decrease in milk produced last week, however, they are expecting production to improve in the coming weeks. In most processing plants, balancing capacities are adequate. Fluid milk demand is flat. In some parts of California, the summer hay season has started. A number of dairies in Central California are looking for high quality hay from northern California, Utah, and Idaho. According to California Department of Food and Agriculture (CDFA), May 2017 pool receipts of milk in the state total 3.32 billion pounds. This is 2.2 percent lower compared to the same month a year ago. From January through May 2017, receipts are 3.1 percent lower from the comparable period in 2016. The Value at Test price is \$15.90, \$0.69 higher than the previous month, and \$3.06 above a year ago. The percentage of receipts used in Class 1 products is 13.30 percent. The May quota price is \$16.46 and the over quota price is \$14.76. These prices are \$0.74 above last month, and \$2.83 higher from a year ago. According to CDFA, May 2017 Class 1 sales in California totaled 53.7 million gallons, up 7.4 percent from last month, but down 1.2 percent from the previous year. From January through May 2017, Class 1 sales totaled 261.8 million gallons, down 3.4 percent from the comparable period in 2016. Milk output is down in **Arizona** as the state reached very high temperatures last week and part of this week. According to some industry contacts, this month milk production is on average 3 percent down compared to last month. The butterfat in milk has started to decrease as well. High volumes of cream are currently moving into ice cream and frozen dessert manufacturing. Bottled milk sales are steady. In **New Mexico**, milk production is seasonally slowing down. However, some contacts report that milk supplies are very long and some loads are moving to the northern part of the U.S. Manufacturers are adequately balancing any milk not used by bottlers. Class II requests are declining for some processors. On the other hand, Class I intakes are steady. Class III sales are lower to steady. Industry contacts in the **Pacific Northwest** report milk intakes are in good balance with processing needs. Although Class III and Class IV processors are vying for some of the available milk, there is generally plenty of milk to go around. Seasonal weather is providing good cow comfort and forages are in sufficient supply and quality. Pasture and rangeland conditions are good or excellent in 70 percent of Oregon and 81 percent of Washington. In the mountain states of **Idaho, Utah and Colorado**, manufacturers report plenty of milk for most processing needs. Much of the milk in the region is finding a home nearby. Some milk is moving within the region and a few extra loads are coming into the mountain states from the South Central region. Processors are operating facilities at or near full production schedules. Industry contacts report good volumes of milk and cream moving to ice cream or other Class II processors. Intermittent rains have made making

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high quality, first cutting hay more difficult. Some contacts suggest second cutting hay is getting made with better feed quality. Pasture and rangeland conditions are good or excellent in 78 percent of Colorado, 69 percent of Utah and 87 percent of Idaho. Across the Western region, cream supplies are tightening. Although **cream** demand from ice cream and frozen dessert makers is still high, contacts suggest that cream is plentiful in some parts of the region.

**Cream multiples** for all Classes run from **1.15 to 1.32**. According to the DMN *National Retail Report-Dairy* for the week of June 23-29, the national weighted average advertised price for one gallon of milk is \$2.43, down \$0.12 from last week, but \$0.23 higher from a year ago. The weighted average regional price in the Southwest is \$2.49, with a price range of \$1.88-\$2.99. The weighted average regional price in the Northwest is \$1.88, with no price range.



## NONFAT DRY MILK, BUTTERMILK &amp; WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

## NONFAT DRY MILK - CENTRAL AND EAST

**CENTRAL:** Low/medium heat nonfat dry milk (NDM) prices in the Central dipped across both price series this week. Spot transactions have been irregular, but offers remain in good quantity. Low/medium heat NDM production is active as dryers are operating on steady schedules. Inventories are available for contractual needs. The low/medium heat NDM market undertone is unsettled as some market participants do not anticipate changes to near term weakness. Overall, the tone is leaning generally towards a buyer's market. High heat NDM prices decreased on the top of the range this week. Spot sale trading of high heat NDM is mild. Production is limited as low/medium heat NDM has filled drying schedules. High heat NDM inventories are light and the market undertone is generally balanced.

**EAST:** Prices for Eastern low/medium heat nonfat dry milk (NDM) slipped on both ends of both the range and mostly price series this week. Spot sale pricing is decreasing in the market. With milk supplies still long in parts of the East, low/medium heat NDM production is strong as dryers are running on full schedules. Inventories are manageable to long. Interest for low/medium heat NDM is steady to weakening as a number of market participants have a need for low/medium heat and some dairy industry individuals are in a watch and see approach to the spot prices. The market undertone is showing weakness. High heat NDM prices slightly decreased on the top of the range this week. Production is light, running mainly for contractual needs. Inventories are tight and the market tone is fairly stable. Wednesday's CME Group cash trading for Grade A nonfat dry milk closed at \$0.8450, down \$0.0150 from last Wednesday.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A  
LOW/MEDIUM HEAT: .8450 - 0.9600 MOSTLY: .8800 - .9200  
HIGH HEAT: .9900 - 1.0900

## NONFAT DRY MILK - WEST

Western low/medium heat nonfat dry milk (NDM) prices shifted down on both ends of the range and the mostly price series. Various f.o.b spot prices and price basing indices moved lower this week. The market tone is unsettled. However, some industry participants believe that the market is starting to show signs of fundamental correction. Some contacts report that not many spot sales are taking place at prices on the low end of the range. However, variably priced contracts are being fulfilled as scheduled. Demand for NDM is mainly steady, although ice cream manufacturers are taking on a few more loads. Spot sales are fair. Production is regular, and inventories are still at elevated levels. High heat nonfat dry milk prices moved slightly lower at the bottom of the price range. The market undertone continues to be stable. Production is limited, and supplies are still tight. Demand is constant and often based on contracts. Spot trade activities are light, and interest from bakers is active.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A  
LOW/MEDIUM HEAT: .8100 - 0.9500 MOSTLY: .8500 - .9300  
HIGH HEAT: .9800 - 1.0700

## CALIFORNIA MANUFACTURING PLANTS - NONFAT DRY MILK

WEEK ENDING	PRICE	TOTAL SALES
June 23	\$.9024	7,660,873
June 16	\$.8973	6,496,276

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

## DRY BUTTERMILK - CENTRAL AND EAST

**CENTRAL:** Prices for Central dry buttermilk remained steady this week. Spot sale trading was steady to light. Dry buttermilk production is steady to limited as drying time is decreasing. Inventories are tightening. Dry buttermilk interest is blended, as many Class II manufacturers and various end users choose to favor condensed buttermilk. The market undertone is unsettled as prices for components in dry buttermilk are mixed.

**EAST:** Dry buttermilk prices in the East held steady this week. Spot sale trading activities have been moderate. Dry buttermilk production is steady to limited as a number of dryers are scheduled for processing condensed skim. Sources note that some producers had to cut back on contractual loads of dry buttermilk this week. With limited drying time, dry buttermilk inventories are adequate to tight. The demand is unsettled as some market participants weigh out time and need factors. The market undertone is steady to uncertain as prices for low/medium heat nonfat dry milk are falling, but butter prices are stable.

F.O.B. CENTRAL/EAST: .8400 - .9100

## DRY BUTTERMILK - WEST

In the West, f.o.b spot prices for dry buttermilk are mixed on the range, but steady on the mostly price series. The market undertone is mixed. According to some industry contacts, dry buttermilk prices dropped slightly at the bottom of the pricing range, shadowing the NDM downward pricing trend, driven by nonfat solids values. On the other end, buyers/end-users note supplies are short in some areas. According to them, most balancing plant managers are focusing on converting skim milk into NDM/SMP. Therefore, sales in the spot market have been light throughout the week. Inventories are relatively tight, and continue to be committed to contractual needs.

F.O.B. WEST: .8200 - .9400 MOSTLY: .8800 - .9200

## DRY WHOLE MILK - NATIONAL

F.O.B spot prices for national dry whole milk are steady on light trading. Spot sale activity is unchanged from last week. Production is irregular. Domestic demand is fixed and largely based on contractual obligations. Some industry contacts report that exports to China are steady. The market undertone is stable.

F.O.B. PRODUCING PLANT: 1.3000 - 1.5500

**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY - CENTRAL**

Central whey prices are mixed. The top of the range bumped higher, while the bottom of the mostly price series edged lower. Although the whey market is somewhat stagnant, market participants suggest desired whey brands and whey that holds specific product certifications are fetching slightly higher prices and a few more requests from buyers. Whey is moving satisfactorily through contracts, but spot sales are a little harder to come by. A few end users suggest their needs are mostly met through existing contracts and they do not have any desire to take on more whey. In some cases, they would like to unhinge from their existing contracts or push back on shipped loads. Inventories are generally long. A few manufacturers suggest regular contract shipments and the occasional block of whey sold has allowed them to keep stocks somewhat in check. Whey production continues along at a steady pace. Prices for animal feed whey moved slightly lower at the top of the range. Industry contacts report lighter demand and plentiful inventories of animal feed whey.

F.O.B. CENTRAL: .3500 - .5600 MOSTLY: .3900 - .4850  
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .3000 - .4725

**DRY WHEY - NORTHEAST**

The Eastern dry whey market is showing a bit of weakness as prices dipped at the top and bottom of the range. This week, dry whey spot markets are seeing active trading between buyers/sellers, as some manufacturers clear bulk product with contractual customers taking additional loads. Production is about steady, although likely on the edge of a seasonal dip. Dry whey supplies are adequate to heavy. The volume of manufacturers' stocks can be dependent on available dryer time. Consequently, condensed whey in some channels is displaced, as other products compete for dryer time. The dry whey undertone reveals a softening market.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .3600 - .5250

**DRY WHEY - WEST**

For Western whey, the top of the mostly price series and both ends of the range slid lower. A number of industry contacts suggest brand matters and has a significant impact on the seller's ability to command a stronger price. Domestic demand is adequate to move some volumes, but exports are near impossible unless the whey is priced in the lower end of the range. Combined, domestic and international demand are not able to fully keep pace with supplies. Whey production is active and in line with cheese production. Industry contacts suggest whey inventories have backed up a little.

NONHYGROSCOPIC: .3800 - .5150 MOSTLY: .4100 - .4650

**WHEY PROTEIN CONCENTRATE 34% - CENTRAL AND WEST**

Whey protein concentrate 34% prices stepped lower at the bottom of the range and the top of the mostly price series. A few manufacturers have locked into steady production, demand and prices for their highly desired brands of WPC34%. However, some other processors and end users report transactions at lower prices, driven by price pressures from other interchangeable proteins, such as NDM. A few manufacturers also looked to clear out blocks of inventory. Stocks of WPC34% have grown a little as overall demand has waned. Production is generally steady. Some market participants note an overall weak market tone throughout the whey protein complex and wonder how this will impact WPC34% production and prices going forward.

F.O.B. EXTRA GRADE 34% PROTEIN: .7400 - 1.2350 MOSTLY: .8000 - .9800

**LACTOSE - CENTRAL AND WEST**

Lactose prices moved lower at the bottom of both the range and mostly prices series. Although market activity has been relatively quiet over the last few weeks, a few spot sales nudged prices lower. Industry contacts say interest is somewhat limited outside of contracts and buyers have been slower to establish Q3 agreements. However, demand for highly sought after brands has remained fairly solid. Lactose production is steady and inventories are growing slowly. The market tone for lactose is steady to softer.

Including spot sales and up to 3 month contracts.  
F.O.B. EDIBLE, NON PHARMACEUTICAL .2950 - .5500 MOSTLY: .3400 - .4400

**CASEIN - NATIONAL**

Rennet and acid casein prices are steady. It is a quiet time for casein markets, due to various factors. The production season in a primary producing area, New Zealand, is over. In the EU, home to another primary producing area, production is seasonally declining. Most quarter three casein deals in both regions have been finalized. A result of this all is that very little spot casein is available. With most buyers having covered their needs, very little casein spot market interest is evident. The casein markets overall are stable.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 2.7000 - 3.0000  
ACID: 3.4000 - 3.6500

**U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection**

WEEK ENDING	2017 WEEKLY DAIRY COWS	2017 CUMULATIVE DAIRY COWS	2016 WEEKLY DAIRY COWS	2016 CUMULATIVE DAIRY COWS
06/10/2017	52.7	1,337.1	50.7	1,351.4

WEBSITE: [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

**CLASS III MILK PRICES (3.5% BF)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66
2013	18.14	17.25	16.93	17.59	18.52	18.02	17.38	17.91	18.14	18.22	18.83	18.95
2014	21.15	23.35	23.33	24.31	22.57	21.36	21.60	22.25	24.60	23.82	21.94	17.82
2015	16.18	15.46	15.56	15.81	16.19	16.72	16.33	16.27	15.82	15.46	15.30	14.44
2016	13.72	13.80	13.74	13.63	12.76	13.22	15.24	16.91	16.39	14.82	16.76	17.40

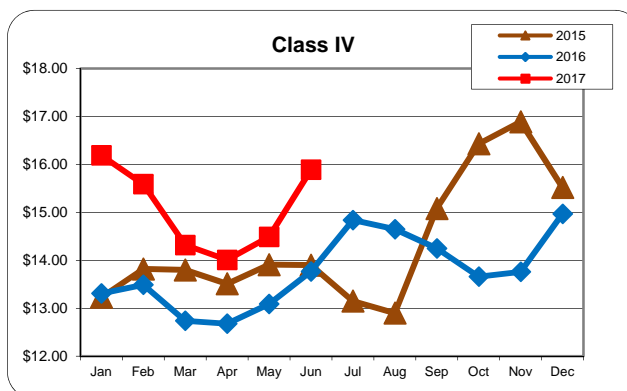
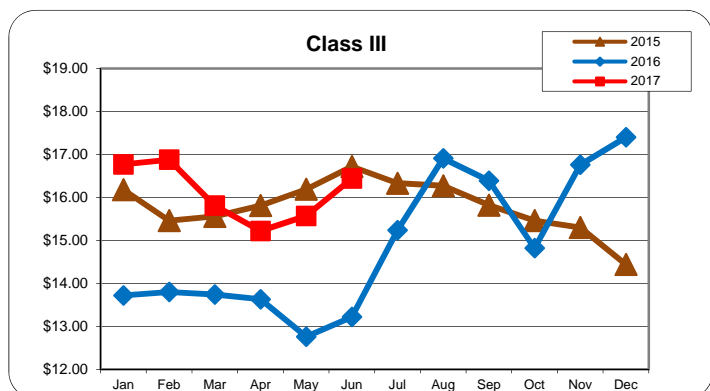
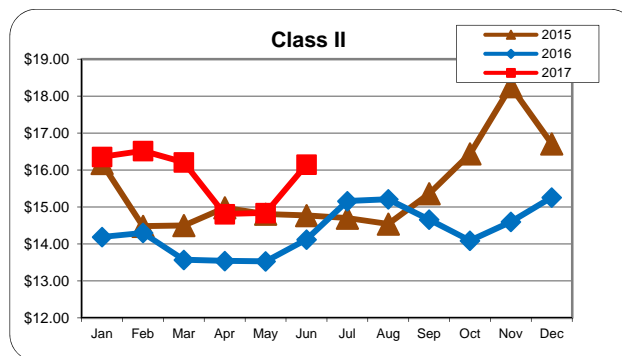
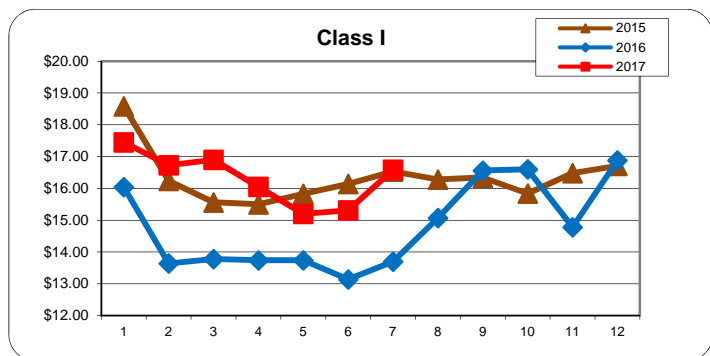
**CLASS IV MILK PRICES (3.5%)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83
2013	17.63	17.75	17.75	18.10	18.89	18.88	18.90	19.07	19.43	20.17	20.52	21.54
2014	22.29	23.46	23.66	23.34	22.65	23.13	23.78	23.89	22.58	21.35	18.21	16.70
2015	13.23	13.82	13.80	13.51	13.91	13.90	13.15	12.90	15.08	16.43	16.89	15.52
2016	13.31	13.49	12.74	12.68	13.09	13.77	14.84	14.65	14.25	13.66	13.76	14.97

**FEDERAL MILK ORDER CLASS PRICES FOR 2017 (3.5%)**

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	17.45	16.73	16.90	16.05	15.20	15.31	16.59					
II	16.36	16.52	16.21	14.81	14.84	16.15						
III	16.77	16.88	15.81	15.22	15.57	16.44						
IV	16.19	15.59	14.32	14.01	14.49	15.89						

1/ Specific order differentials to be added to this base price can be found by going to: [www.ams.usda.gov/DairyMarketingStatistics](http://www.ams.usda.gov/DairyMarketingStatistics); then select "Prices"; and then select "Principal Pricing Points."

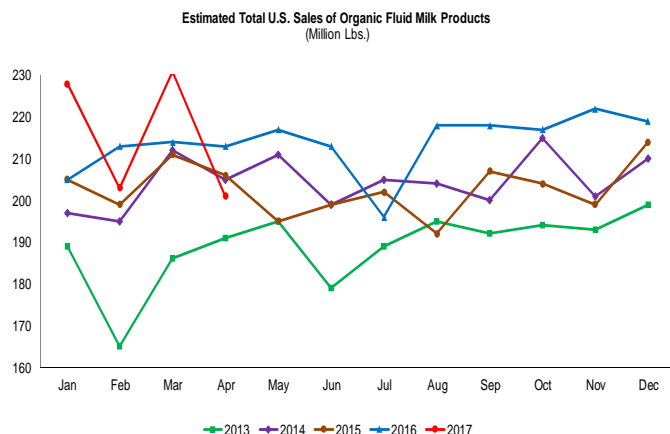


## ORGANIC DAIRY MARKET NEWS

Information gathered June 19 - 30, 2017

## ORGANIC DAIRY FLUID OVERVIEW

**Organic Milk Sales.** This year has begun a challenging year for organic dairy producers and processors. There has been notable early year variation in estimated total U.S. sales of organic fluid milk products compared with prior years, both above and below. Volumes of organic milk produced have been problematic for some processors to handle. Some processors have reduced pay prices to and imposed quotas on volumes of organic milk accepted at organic pay prices. Nevertheless, January-April sales are slightly up, by 0.6 percent, even with the month by month variation compared with prior years.



Graph by Dairy Market News; Data by FMMO and California Department of Food and Agriculture

**New England Organic Milk Sales and Sourcing.** In New England, Federal Milk Market Order 1 reports utilization of types of organic milk by pool plants. During May, 2017, organic whole milk utilization totaled 15.8 million pounds, up from 14.7 million pounds one year earlier. The May, 2017 butterfat content was 3.28 percent, down from 3.29 percent in 2016. Organic reduced fat milk utilization for May this year, 21.9 million pounds, was down from 22.6 million pounds one year earlier. Butterfat this May was 1.28%, up from 1.20% last year.

During May there was also withdrawal of some sources of organic milk produced from outside the order, which had previously been pooled and sold within Order 1. Organic milk from plants in Ohio, Wisconsin, and Michigan stopped sending organic milk to the pool. Organic milk from a Pennsylvania plant commenced pooling within the order.

**Organic Milk Mailbox Prices.** The current organic milk pay prices received by organic dairy producers contracted with a large national organic cooperative are based on the area where the milk is produced, and whether it is grassmilk. The 12 month average mailbox prices are listed below, and are based on 12.2 percent component levels of 3.5 percent butterfat; 3.05 percent protein; and 5.65 percent other solids. A \$180 stop charge per month applies. Currently a \$1.00 per cwt inventory management reduction is in effect. Grassmilk producers receive a \$1.00 per cwt soil premium to be used to improve soil conditions. Market adjustment premiums may be applied by the processor.

## REGION

## ORGANIC MILK

California Humboldt	32.72
California North Coast	33.10
Colorado	31.85
Mid-East	32.85
Midwest	31.85
New England	34.10
Texas-New Mexico	33.10
North Carolina-Tennessee	35.10
Northeast	33.85
Virginia-West Virginia	33.85
West	32.72

## 12 MONTH AVERAGE

## MAILBOX PRICE (Dollars)

## REGION

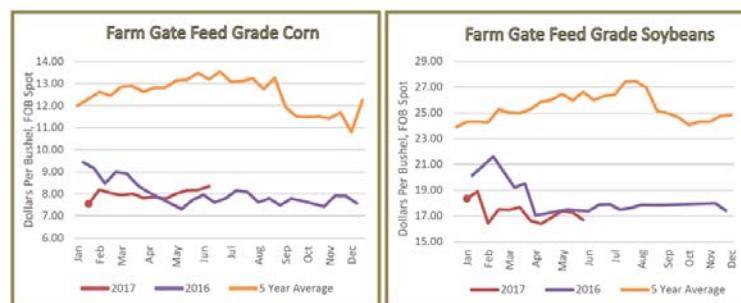
## ORGANIC GRASSMILK

California	36.72
Mid-east	36.85
Midwest	35.85
New England	38.10
Northeast	37.85
Virginia-West Virginia	37.85

## 12 MONTH AVERAGE

## MAILBOX PRICE (Dollars)

**ORGANIC GRAIN AND FEEDSTUFFS MARKET:** Grower bids on organic feed corn are \$8.00-\$8.25 f.o.b. and \$16.00-\$18.00 f.o.b. for feed soybeans. Feed corn traded 17 cents higher f.o.b., with demand moderate on light trading. Feed soybean trades ranged from \$16.00-\$18.00 f.o.b. on moderate demand and activity. No trend is available for feed or food wheat, due to lack of comparable trades.



Graphs by Livestock, Poultry and Grain Market News

Additional livestock and grain market news information is available at: <https://www.ams.usda.gov/mnreports/lbnoof.pdf>

## ORGANIC DAIRY RETAIL OVERVIEW

**Organic Dairy Overview.** The approaching July 4 holiday finds organic cheese leading the way for organic ads percentage by commodity, accounting for 28 percent of commodities surveyed. Generally, organic milk markets, with 27 percent of total ads this week, maintain the frontrunner position. Also improving was organic cottage cheese ads this week, with 14 percent of total organic ads by commodity, followed by sour cream at 12 percent. The pie chart below displays the percentages of the organic commodities surveyed.

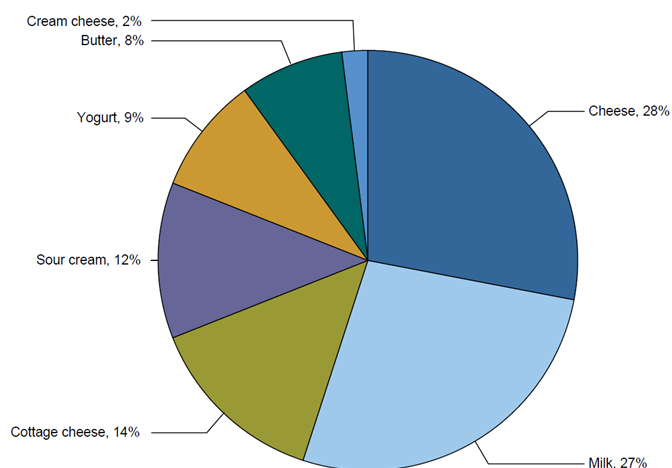
## ORGANIC DAIRY MARKET NEWS

Information gathered June 19 - 30, 2017

## -CONTINUED FROM PAGE 8 -

Well worth noting is that organic advertisements continue to trend lower as ad numbers declined again, 66 percent, from the previous survey period. Organic milk was a huge factor, falling 83 percent while primarily due to half gallon packaging, a heavy volume advertised organic product, plummeting 90 percent. The only increase observed in surveyed ads was for 8 ounce cheese shreds, with ads nearly 4 times higher than last week. By region, the Northwest boosted ads 241 percent, all other regions declined.

Percentage of Total Organic Ads by Commodity



Data source/graph USDA Dairy Market News

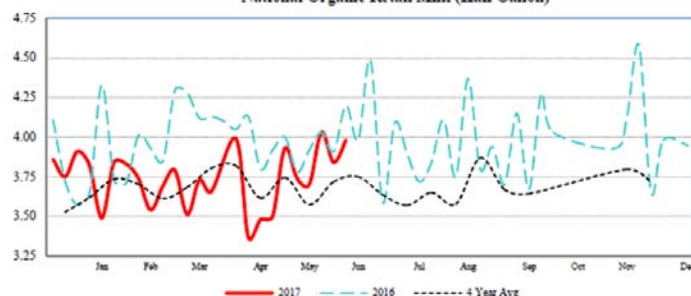
Advertising information presented is compiled from nearly 23,000 surveyed newspaper supermarket ads. Prices are valid from June 30-July 6, 2017, identifying weekly specials and containing organic dairy content. Retail survey ads reflect “advertised specials” and not the range of non-advertised supermarket cooler prices.

Selected organic dairy product pricing information from the current weekly survey is presented in the following table:

## NATIONAL RETAIL ORGANIC DAIRY (Wtd.Avg.Price)

Commodity	This Week	Last Week	Last Year
<b>Butter</b>	\$4.99	\$4.82	\$5.42
<b>Milk</b>			
Half Gal.	\$3.51	\$3.98	\$4.49
Gal.	\$5.99	\$5.99	\$6.36
8 oz.	\$1.00	\$1.08	\$0.75
<b>Yogurt</b>			
4-6 oz. Greek	\$1.50	\$1.54	...
32 oz. Greek	...	...	...
4-6 oz. Yogurt	...	\$0.50	...
32 oz. Yogurt	\$3.79	\$3.99	...

National Organic Retail Milk (Half Gallon)



Data source/graph USDA/AMS/Dairy Market News

Complete results of the weekly organic dairy retail survey including regional delineation, can be accessed at: <https://www.ams.usda.gov/market-news/organic>

## Consumer Price Index and Average Retail Prices for Selected Products, U.S. City Average <sup>1</sup>

Consumer Price Index												
Month	All Food		Dairy Products		Fresh Whole Milk		Cheese		Butter		Meat, Poultry, Fish, and Eggs	
	CPI <sup>2</sup>	Pct. Chg <sup>3</sup>	CPI <sup>2</sup>	Pct. Chg <sup>3</sup>	CPI <sup>2</sup>	Pct. Chg <sup>3</sup>	CPI <sup>2</sup>	Pct. Chg <sup>3</sup>	CPI <sup>2</sup>	Pct. Chg <sup>3</sup>	CPI <sup>2</sup>	Pct. Chg <sup>3</sup>
Mar 2017	249.2	0.5	218.6	0.2	204.6	1.5	227.8	-0.7	237.7	0.1	244.3	-2.6
Apr 2017	249.7	0.5	217.8	-0.2	201.3	0.1	228.2	-0.8	233.8	-0.3	243.3	-3.0
May 2017	250.0	0.9	217.0	0.4	201.3	0.4	227.0	-0.7	238.6	3.9	243.8	-2.1
U.S. City Average Retail Prices												
Month	Whole Milk <sup>4</sup>		Butter <sup>5</sup>		Process Cheese <sup>6</sup>		Natural Cheese <sup>7</sup>		Ice Cream <sup>8</sup>			
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
	<i>(dollars)</i>											
Mar	3.315	3.187	N/A	N/A	4.271	4.462	4.799	5.364	4.751	4.850		
Apr	3.259	3.155	N/A	N/A	4.352	4.434	4.794	5.399	4.659	4.915		
May	3.242	3.157	N/A	N/A	4.393	4.325	4.748	5.365	4.631	4.801		

N/A = Not available. <sup>1</sup> "CPI Detailed Report," "Consumer Prices: Energy and Food," BLS, U.S. Department of Labor. According to BLS, average prices are best used to measure the price level in a particular month. To measure price change over time, the CPI is more appropriate. <sup>2</sup> The standard reference base period for these indexes is 1982-1984 = 100. <sup>3</sup> Percent change over previous year. <sup>4</sup> Per gallon. <sup>5</sup> Per pound. Grade AA, salted, stick butter. <sup>6</sup> Per pound, any size and type of package. <sup>7</sup> Per pound, cheddar cheese in any size and type of package and variety (sharp, mild, smoked, etc). <sup>8</sup> Per 1/2 gallon prepackaged regular.



### Federal Milk Order Final Class and Component Prices, June 2017

**Class Prices:** The following are the June 2017 class prices under the Federal milk order pricing system and changes from the previous month: Class II: \$16.15 (+\$1.31), Class III: \$16.44 (+\$0.87), and Class IV: \$15.89 (+\$1.40).

**Component Price Information:** Under the Federal milk order pricing system, the butterfat price for June 2017 is \$2.7066 per pound. Thus, the Class II butterfat price is \$2.7136 per pound. The protein and other solids prices for June 2017 are \$1.7545 and \$0.3014 per pound, respectively. These component prices set the Class III skim milk price at \$7.22 per cwt. The June 2017 Class IV skim milk price is \$6.65, which is derived from the nonfat solids price of \$0.7384 per pound.

**Product Price Averages:** The product price averages for June 2017 are: butter: \$2.4065, nonfat dry milk: \$0.9137, cheese: \$1.6293, and dry whey: \$0.4917.

Federal Milk Order Minimum Class Prices for Milk of 3.5 Percent Butterfat <sup>1,2</sup>						
Federal Milk Order Marketing Areas <sup>3</sup>	Order Number	June 2017				July 2017
		Class I	Class II	Class III	Class IV	Class I
		<i>(dollars per 100 pounds)</i>				
Northeast (Boston) <sup>4</sup>	001	18.56	16.15	16.44	15.89	19.84
Appalachian (Charlotte) <sup>5</sup>	005	18.71	16.15	16.44	15.89	19.99
Florida (Tampa) <sup>6</sup>	006	20.71	16.15	16.44	15.89	21.99
Southeast (Atlanta) <sup>7</sup>	007	19.11	16.15	16.44	15.89	20.39
Upper Midwest (Chicago) <sup>8</sup>	030	17.11	16.15	16.44	15.89	18.39
Central (Kansas City) <sup>9</sup>	032	17.31	16.15	16.44	15.89	18.59
Mideast (Cleveland) <sup>10</sup>	033	17.31	16.15	16.44	15.89	18.59
Pacific Northwest (Seattle) <sup>11</sup>	124	17.21	16.15	16.44	15.89	18.49
Southwest (Dallas) <sup>12</sup>	126	18.31	16.15	16.44	15.89	19.59
Arizona (Phoenix)	131	17.66	16.15	16.44	15.89	18.94
All-Market Average	---	18.20	16.15	16.44	15.89	19.48

<sup>1</sup> To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk.

<sup>2</sup> The mandatory \$0.20 per cwt. processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table.

<sup>3</sup> Names in parentheses are the major city in the principal pricing point of the markets.

<sup>4</sup> Class I prices at other cities are: New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25, and Washington, DC, minus \$0.25.

<sup>5</sup> Class I prices at other cities are: Knoxville, minus \$0.20 and Louisville, minus \$1.10.

<sup>6</sup> Class I prices at other cities are: Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40.

<sup>7</sup> Class I prices at other cities are: New Orleans, same; Memphis, minus \$0.90; Nashville, minus \$0.90; and Springfield, MO, minus \$1.40.

<sup>8</sup> Class I prices at other cities are: Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10.

<sup>9</sup> Class I prices at other cities are: Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55.

<sup>10</sup> Class I prices at other cities are: Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and Detroit, minus \$0.20.

<sup>11</sup> Class I prices at other cities are: Portland, same; and Spokane, same.

<sup>12</sup> Class I prices at other cities are: Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75.

Report Contact: Randal Stoker, [randal.stoker@usda.gov](mailto:randal.stoker@usda.gov) or 202-690-1932.

## May Agricultural Prices Highlights

The All Milk price received by farmers was \$16.70 in May, up \$2.20 from May 2016. The alfalfa hay price was \$155.00 in May, up \$8.00 from May 2016. The corn price was \$3.45 in May, down \$0.23 from May 2016. The soybean price was \$9.26 in May, down \$0.50 from May 2016. The milk-feed price ratio was 2.21 in May, up 0.32 from May 2016.

The index of prices received by farmers for dairy products during the month of May 2017 was up 1 to 83.1. Compared to May 2016, the index was up 11 points (15.3 percent). The index of prices paid by farmers for commodities and services, interest, taxes, and wage rates in May 2017 was up 0.1 points to 107. Compared with May 2016, the index was up 0.7 points (0.7 percent).

**Selected Milk Prices, Milk Cows, and Feed Prices, Selected States and U.S., May 2017 with Comparisons**

State	All-Milk price <sup>1,2</sup>		Alfalfa hay, baled		Corn for Grain		Soybeans	
	May		May		May		May	
	2016	2017	2016	2017	2016	2017	2016	2017
	<i>(dollars per cwt)</i>		<i>(dollars per ton)</i>		<i>(dollars per bushel)</i>		<i>(dollars per bushel)</i>	
AZ	13.80	15.70	155.00	170.00	---	---	---	---
CA	12.91	15.86	160.00	180.00	---	---	---	---
CO	15.20	17.20	160.00	175.00	3.64	3.50	---	---
ID	14.20	16.90	135.00	135.00	---	---	---	---
IN	14.70	16.70	---	---	4.09	3.79	10.10	9.58
IA	14.50	17.30	96.00	96.00	3.60	3.39	9.61	9.14
MI	13.50	15.30	135.00	150.00	3.75	3.58	9.66	9.55
MN	14.80	17.00	94.00	87.00	3.49	3.31	9.69	9.13
NM	14.00	15.00	165.00	185.00	---	---	---	---
NY	15.80	16.90	206.00	250.00	---	---	---	---
OH	15.60	17.40	170.00	165.00	4.02	3.74	10.00	9.56
PA	15.70	17.40	198.00	172.00	4.17	4.25	---	---
TX	15.30	17.10	187.00	181.00	4.10	3.79	---	---
WA	15.00	17.10	145.00	130.00	---	---	---	---
WI	14.80	17.40	101.00	120.00	3.57	3.36	9.69	9.36
U.S.	14.50	16.70	147.00	155.00	3.68	3.45	9.76	9.26

<sup>1</sup> Prices are shown at reported butterfat test. <sup>2</sup> Before deduction for hauling. Includes quality, quantity, and other premiums. Excludes hauling subsidies.

**Milk-Feed Price Ratio, Selected States and U.S., May 2017 with Comparisons**

Milk-feed: pounds of 16% mixed dairy feed equal in value to 1 pound of whole milk <sup>1</sup>

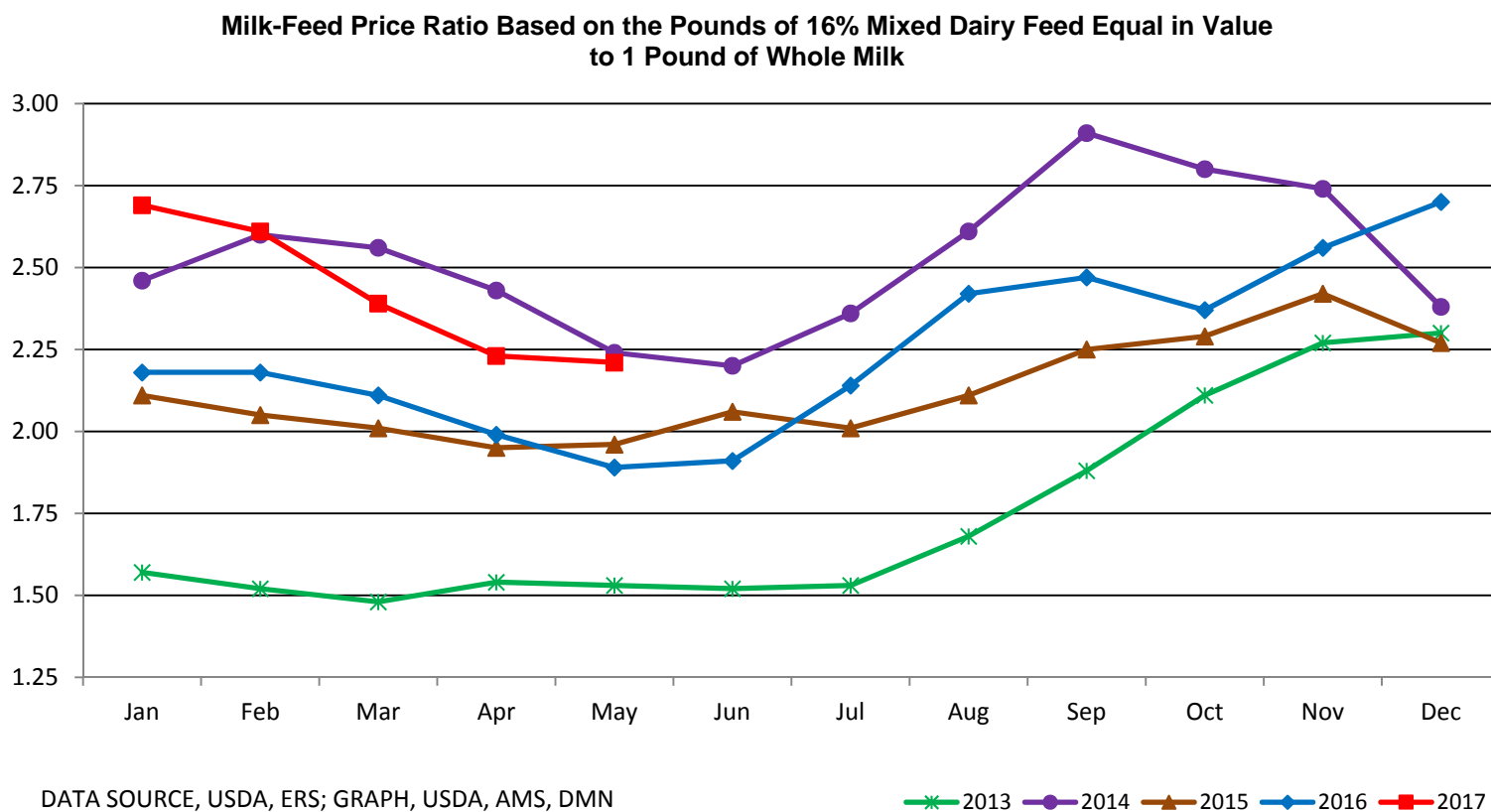
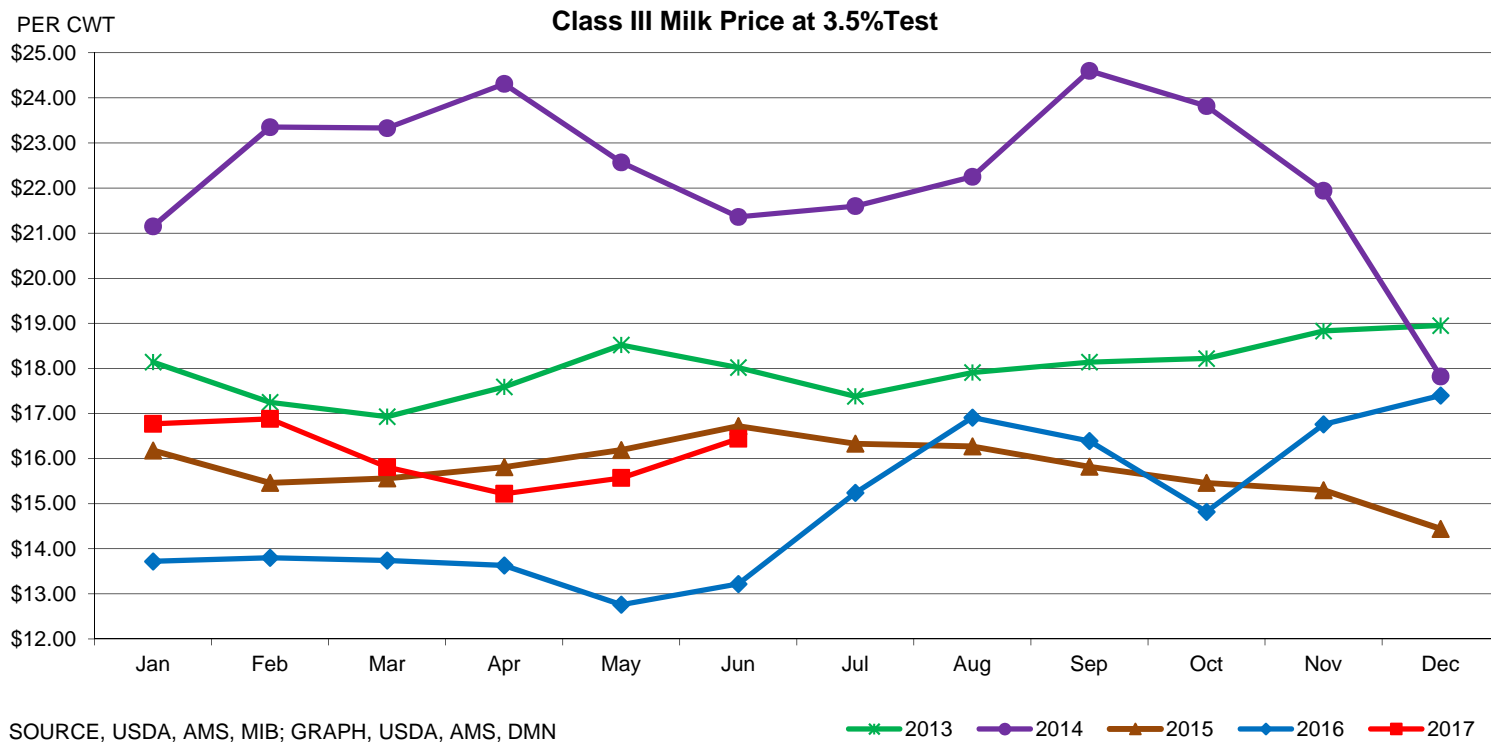
State <sup>2</sup>	May 2016	Apr 2017	May 2017
IA	2.22	2.80	2.76
MI	1.81	2.07	2.01
MN	2.31	2.92	2.83
OH	1.88	2.31	2.19
WI	2.24	2.74	2.57
U.S.	1.89	2.23	2.21

<sup>1</sup> The price of commercial prepared dairy feed is based on current United States prices received for corn, soybeans, and alfalfa. The modeled feed uses 51 percent corn, 8 percent soybeans, and 41 percent alfalfa hay. <sup>2</sup> Available states that provided all necessary data to compute milk-feed price ratios.

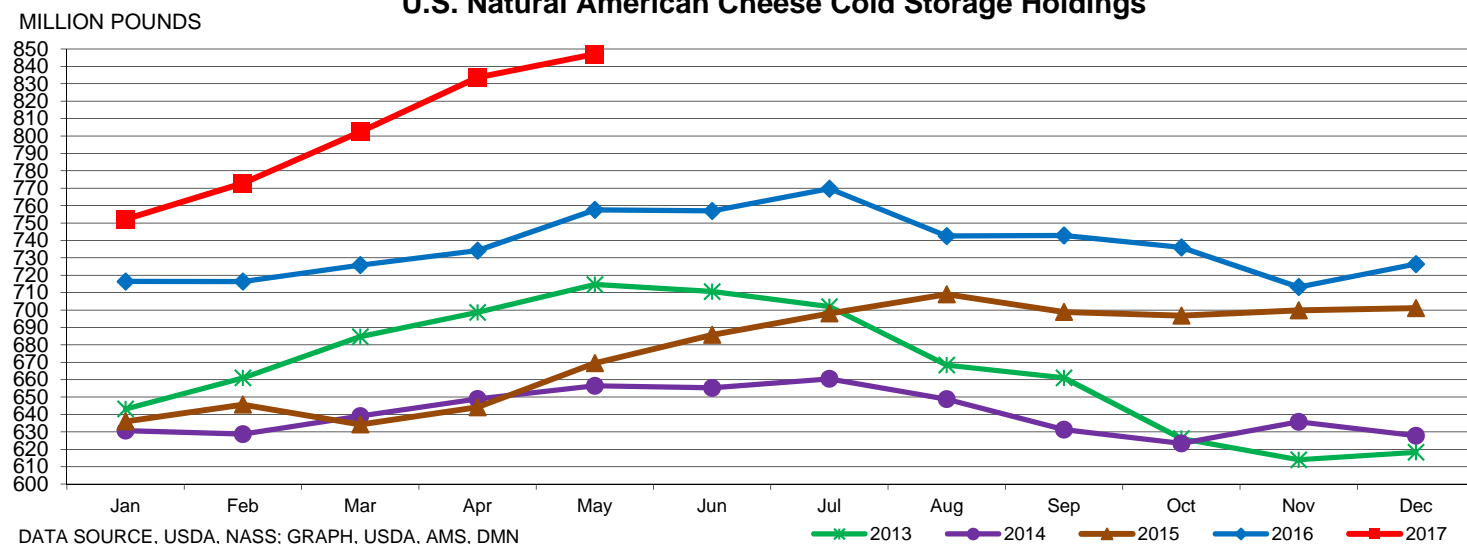
**General Price Measures, U.S., May 2017 with Comparisons**

Item	May 2016	Apr 2017	May 2017
<b>Index Numbers</b> (1990-92=100):			
Prices received by farmers for dairy production	72.1	82.1	83.1
Prices paid by farmers for commodities and services, interest taxes, and wage rates	106.3	106.9	107.0

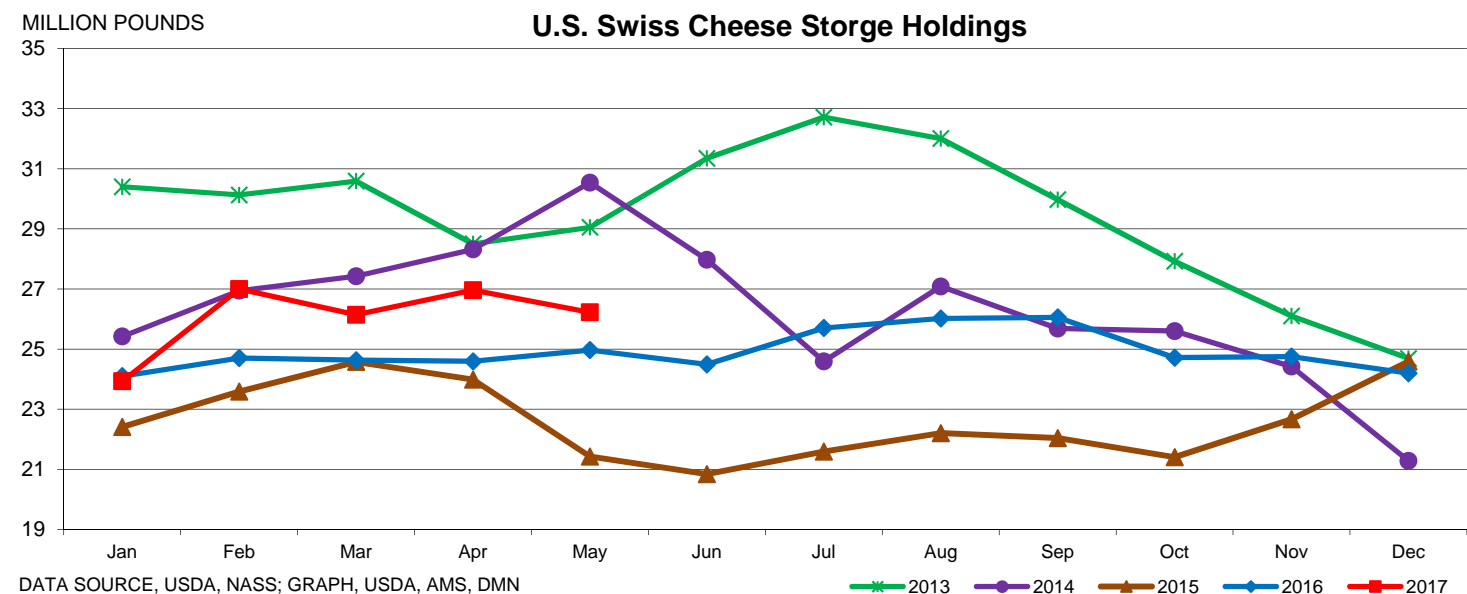
**Source:** U.S. Department of Agriculture. National Agricultural Statistics Service. Agricultural Statistics Board. *Agricultural Prices, June 2017*.



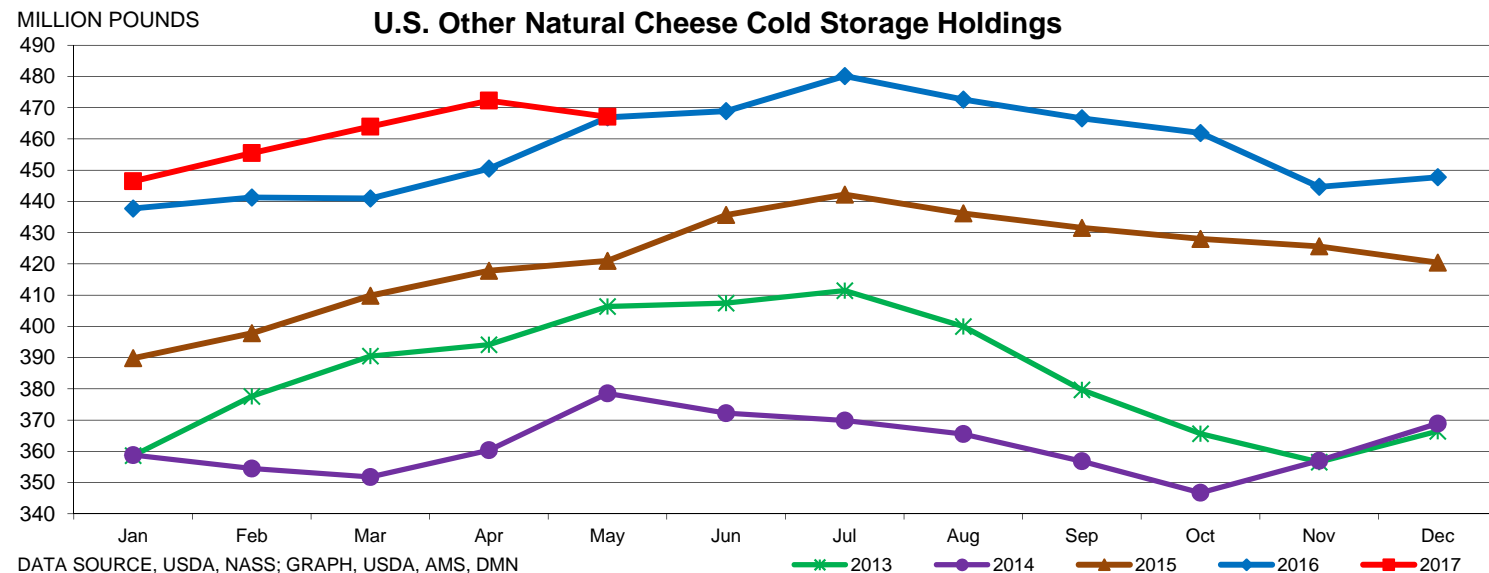
### U.S. Natural American Cheese Cold Storage Holdings



### U.S. Swiss Cheese Storage Holdings



### U.S. Other Natural Cheese Cold Storage Holdings





## Dairy Market News Branch

Agricultural  
Marketing  
Service

# National Retail Report-Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>

Volume 84- Number 26

Issued Weekly

Friday, June 30, 2017

### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 06/30/2017 to 07/06/2017

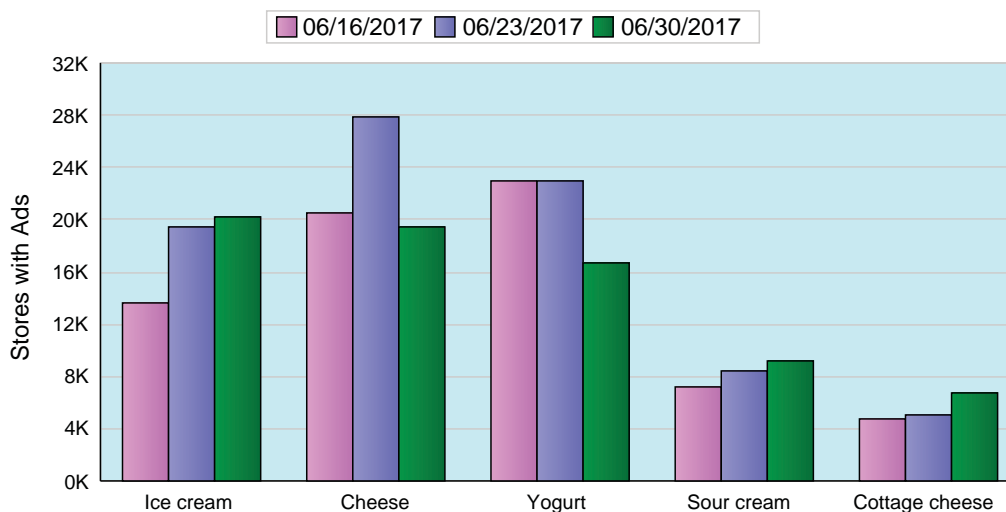
Approaching Independence Day, conventional ice cream ads are the single largest advertised item by package size, with ad numbers up 6 percent from last week. The U.S. weighted average advertised price for 48-64 oz. containers is up 15 cents, to \$3.18. There are no ads for organic ice cream. Conventional 1# butter ad numbers increased 83 percent, with an average price of \$3.86, up 70 cents. Organic 1# butter has an average price of \$4.99, an organic price premium of \$1.13.

The U.S. advertised price for 8 ounce conventional cheese blocks averaged \$2.61, up 20 cents from last week. The U.S. advertised price for 8 ounce organic cheese blocks averaged \$3.79, down 2 cents. The advertised price for conventional 8 ounce shred cheese averaged \$2.43, up 12 cents from last week, as ads decreased 30 percent. The advertised price for organic 8 ounce shred cheese averaged \$3.80, up 1 cent. Conventional cheese ad numbers declined 32 percent this week, while organic cheese ad numbers increased 70 percent.

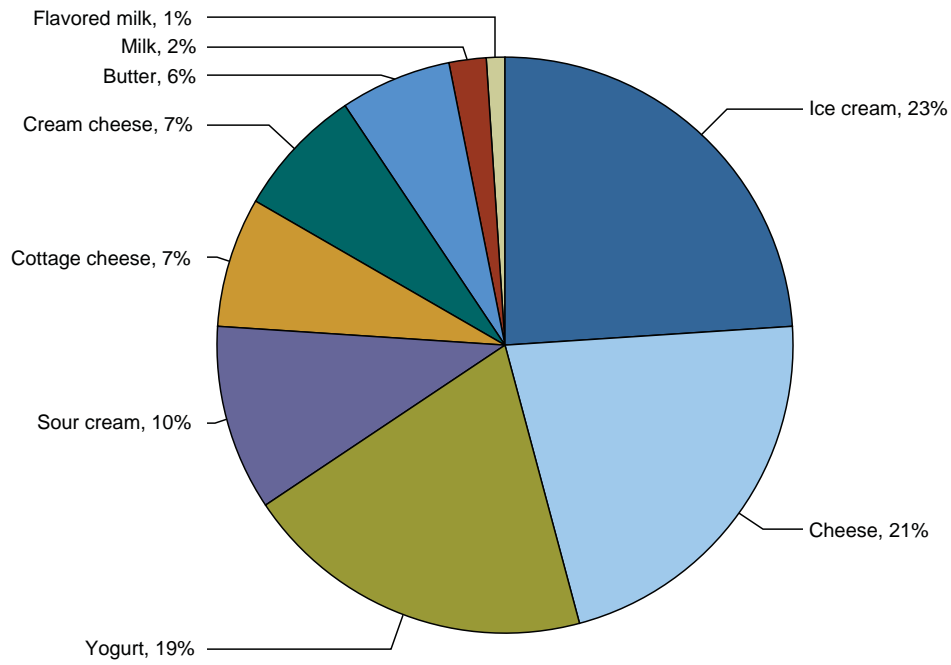
Conventional yogurt ads decreased 27 percent, while organic yogurt ads decreased 58 percent. The average sale price for 4-6 ounce conventional Greek yogurt is \$0.97, up 2 cents. Organic 4-6 ounce Greek yogurt has an average price of \$1.50, down 4 cents, resulting in an organic premium this week of 53 cents. The average sale price for 4-6 ounce conventional yogurt is \$0.53, down 4 cents, while there are no ads for 4-6 ounce organic yogurt.

The organic half gallon milk price premium this week is \$1.25. The premium is determined by subtracting the weighted average price for conventional half-gallon milk, \$2.26, from the weighted average price for organic half gallon milk, \$3.51. Organic milk advertisement numbers decreased 83 percent, and ad numbers for conventional milk decreased 57 percent.

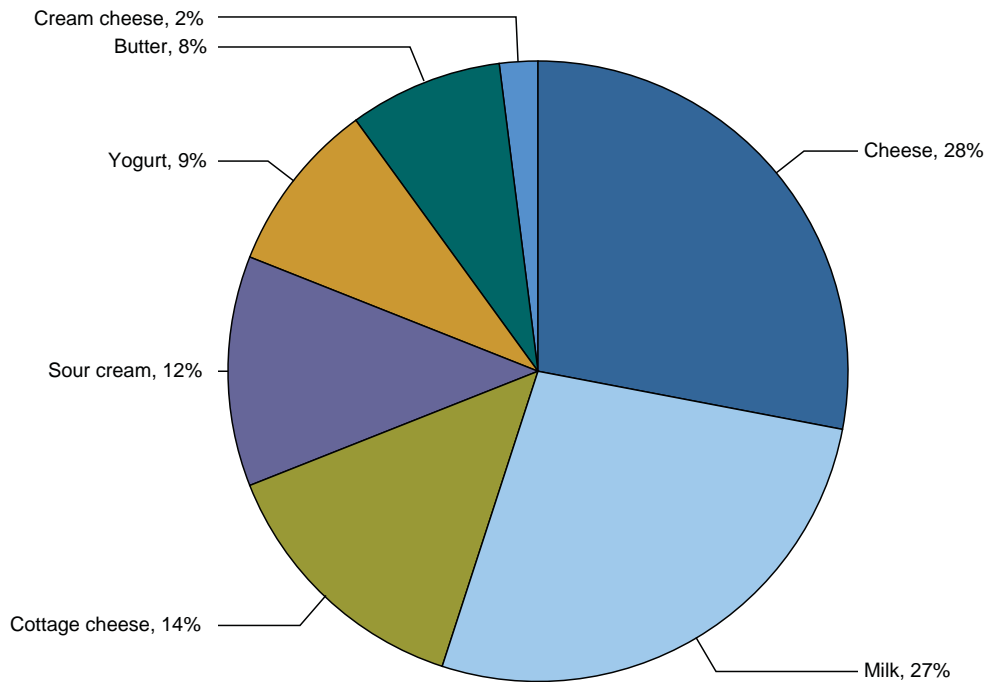
Top 5 Commodities Featured



Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity







## NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	5236	3.86	2860	3.16	6339	3.38
Cheese	Natural Varieties	8 oz block	7151	2.61	9320	2.41	10309	2.23
Cheese	Natural Varieties	1 # block	2091	3.73	3827	4.15	3043	4.33
Cheese	Natural Varieties	2 # block	672	5.92	392	6.01	1079	6.22
Cheese	Natural Varieties	8 oz shred	7342	2.43	10552	2.31	10366	2.16
Cheese	Natural Varieties	1 # shred	1418	4.07	3383	4.24	1876	3.12
Cottage cheese		16 oz	6355	1.90	4523	1.96	5371	1.79
Cream cheese		8 oz	6165	1.81	4100	1.68	7092	1.78
Flavored milk	All fat tests	half gallon	579	2.57	393	2.37	635	3.00
Flavored milk	All fat tests	gallon	181	3.44	910	2.40	570	3.68
Ice cream		48-64oz	20161	3.18	19066	3.03	11228	2.95
Milk	All fat tests	half gallon	431	2.26	1060	1.50	675	2.34
Milk	All fat tests	gallon	1149	3.66	2595	2.43	1726	2.28
Sour cream		16 oz	8876	1.70	7604	1.65	12734	1.72
Yogurt	Greek	4-6 oz	10634	.97	13271	.95	13025	.94
Yogurt	Greek	32 oz	1676	4.79	1319	4.25	1201	4.56
Yogurt	Yogurt	4-6 oz	3205	.53	6483	.57	6731	.56
Yogurt	Yogurt	32 oz	958	2.92	1401	2.54	744	3.12

## REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50-4.79	1407	3.84	2.99-4.00	2884	3.85	2.99	180	2.99
Cheese	Natural Varieties	8 oz block	1.99-4.99	2681	2.56	1.60-3.50	1544	3.12	1.88-2.50	886	2.17
Cheese	Natural Varieties	1 # block	2.99	304	2.99	2.99-4.90	1273	4.01			
Cheese	Natural Varieties	2 # block							5.99	57	5.99
Cheese	Natural Varieties	8 oz shred	1.99-3.00	2305	2.45	1.60-2.99	1673	2.52	1.88-2.50	817	2.19
Cheese	Natural Varieties	1 # shred	3.99	304	3.99	2.99-4.90	1059	4.12			
Cottage cheese		16 oz	1.49-2.99	2090	1.95	1.29-2.00	2959	1.98	1.00-1.29	247	1.16
Cream cheese		8 oz	1.49-2.79	2130	1.81	1.50-2.00	2412	1.78	1.66	116	1.66
Flavored milk	All fat tests	half gallon	2.99	147	2.99				1.69-2.00	213	1.85
Flavored milk	All fat tests	gallon	4.29	62	4.29				2.99	119	2.99
Ice cream		48-64oz	1.88-4.99	3520	2.77	2.39-5.49	6612	3.34	1.99-3.50	2374	2.86
Milk	All fat tests	gallon				2.49-4.29	1059	3.69	2.50	69	2.50
Sour cream		16 oz	1.49-2.00	2505	1.63	1.29-2.00	2898	1.88	1.00-2.00	612	1.49
Yogurt	Greek	4-6 oz	0.79-1.29	4077	1.00	0.80-1.25	3468	.94	0.75-1.00	937	.97
Yogurt	Greek	32 oz	3.49-5.49	1186	5.01				3.49-3.99	296	3.79
Yogurt	Yogurt	4-6 oz	0.40-0.60	1597	.50				0.50-0.66	429	.57
Yogurt	Yogurt	32 oz	2.69-2.79	119	2.74	3.78	195	3.78	1.99	213	1.99

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.90-4.49	304	3.66	3.49-4.99	308	4.69	3.99	69	3.99
Cheese	Natural Varieties	8 oz block	1.66-3.00	950	2.53	1.88-3.49	817	2.51	1.88-2.49	242	2.19
Cheese	Natural Varieties	1 # block	2.50	118	2.50	3.99	62	3.99	3.50	289	3.50
Cheese	Natural Varieties	2 # block				4.99-5.99	334	5.72	4.99-7.99	279	6.12
Cheese	Natural Varieties	8 oz shred	1.66-2.50	773	2.19	1.88-3.49	1016	2.68	1.88-2.50	705	2.32
Cheese	Natural Varieties	1 # shred	3.75	55	3.75						
Cottage cheese		16 oz	1.67-2.50	329	2.09	1.25-2.00	444	1.61	1.00-1.99	226	1.46
Cream cheese		8 oz	1.66-2.00	729	1.80	1.99-2.00	506	1.99	1.50-1.67	174	1.60
Flavored milk	All fat tests	half gallon	2.49-2.99	195	2.80						
Ice cream		48-64oz	2.50-5.50	2538	3.49	1.88-5.00	3862	3.16	2.49-3.99	1079	3.28
Milk	All fat tests	half gallon	1.89-2.29	407	2.16						
Sour cream		16 oz	1.00-2.00	998	1.60	1.00-2.00	1127	1.70	1.00-1.79	584	1.34
Yogurt	Greek	4-6 oz	0.79-1.00	1333	.94	0.75-1.00	396	.82	0.88-1.00	394	.97
Yogurt	Greek	32 oz	4.99	194	4.99						
Yogurt	Yogurt	4-6 oz	0.50-0.79	268	.66	0.39-0.60	854	.48			
Yogurt	Yogurt	32 oz	2.99-3.00	282	2.99	3.00	117	3.00			

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.50-3.99	6	3.82	3.50-5.99	78	4.50
Cheese	Natural Varieties	8 oz block	2.79-3.59	7	3.48	2.50	24	2.50
Cheese	Natural Varieties	1 # block	4.00	21	4.00	5.69	24	5.69
Cheese	Natural Varieties	2 # block	7.99	2	7.99			
Cheese	Natural Varieties	8 oz shred	2.99-3.98	26	3.11	2.99	27	2.99
Cottage cheese		16 oz	1.50-3.50	36	2.82	2.50	24	2.50
Cream cheese		8 oz	1.50-3.50	50	2.86	2.00-2.50	48	2.25
Flavored milk	All fat tests	half gallon				4.49	24	4.49
Ice cream		48-64oz	2.50-9.98	85	5.85	3.00-5.99	91	4.69
Milk	All fat tests	half gallon				3.89	24	3.89
Milk	All fat tests	gallon	5.99	21	5.99			
Sour cream		16 oz	1.66-3.00	71	2.30	1.99-2.50	81	2.27
Yogurt	Greek	4-6 oz	0.90-1.25	23	1.22	1.25	6	1.25
Yogurt	Yogurt	4-6 oz	0.80-1.00	30	.99	0.88	27	.88
Yogurt	Yogurt	32 oz	3.29-3.98	5	3.70	3.49	27	3.49

## NATIONAL -- ORGANIC DAIRY PRODUCTS



Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	194	4.99	303	4.82	1225	5.42
Cheese	Natural Varieties	8 oz block	310	3.79	313	3.81		
Cheese	Natural Varieties	8 oz shred	400	3.80	105	3.79	194	3.99
Cheese	Natural Varieties	1 # shred					82	3.99
Cottage cheese		16 oz	352	3.42	575	3.33	84	3.99
Cream cheese		8 oz	63	2.59	63	2.59		
Flavored milk	All fat tests	half gallon			288	4.92		
Ice cream		48-64oz			388	5.16		
Milk	All fat tests	half gallon	310	3.51	3135	3.98	1200	4.49
Milk	All fat tests	gallon	251	5.99	251	5.99	435	6.36
Milk	All fat tests	8 oz UHT	121	1.00	633	1.08	69	.75
Sour cream		16 oz	310	2.02	812	3.23	189	2.60
Yogurt	Greek	4-6 oz	108	1.50	207	1.54		
Yogurt	Yogurt	4-6 oz			167	.50		
Yogurt	Yogurt	32 oz	121	3.79	167	3.99		

## REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Milk	All fat tests	gallon	5.99	251	5.99						
Yogurt	Greek	4-6 oz	1.50	108	1.50						

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	4.99	194	4.99						
Cheese	Natural Varieties	8 oz block							3.79	289	3.79
Cheese	Natural Varieties	8 oz shred	3.79	63	3.79				3.79	289	3.79
Cottage cheese		16 oz	3.99	63	3.99				3.29	289	3.29
Cream cheese		8 oz	2.59	63	2.59						
Milk	All fat tests	half gallon							3.49	289	3.49
Milk	All fat tests	8 oz UHT	1.00	121	1.00						
Sour cream		16 oz							1.99	289	1.99
Yogurt	Yogurt	32 oz	3.79	121	3.79						

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz block	3.79	21	3.79			
Cheese	Natural Varieties	8 oz shred	3.79	21	3.79	3.99	27	3.99
Milk	All fat tests	half gallon	3.79	21	3.79			
Sour cream		16 oz	2.49	21	2.49			

#### REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States



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