

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (6/16)**

BUTTER: Grade AA closed at \$2.5600. The weekly average for Grade AA is \$2.6110 (+.1225).

CHEESE: Barrels closed at \$1.3800 and 40# blocks at \$1.6150. The weekly average for barrels is \$1.4030 (-.0245) and blocks, \$1.6270 (-.0210).

NONFAT DRY MILK: Grade A closed at \$0.9100. The weekly average for Grade A is \$0.9055 (-.0130).

BUTTER HIGHLIGHTS: Butter sales are strengthening in the United States. In the Northeast, print retail and food service channels are active. In the Central, some contacts point out that domestic buyers are not covered for the second half of the year, therefore sales may continue to climb. In the West, a number of end users are willing to pay more in the short term to assure coverage of butter needs for Q3 and Q4. Cream is tightening around the U.S. In the Northeast, due to the lower level of Class I processing as seasonal interest declines, some plants are securing additional cream loads when possible in the spot market. In the Central, cream headed into churns is tightening somewhat, as the weather continues to heat up. In the West, Class II manufacturers are pulling large volumes of cream away from butter churns. However, cream is still available for most processing needs. Butter production is mixed. Some producers are churning to store bulk butter for later in the year, while other processors are working to sell cream and slow churns. Inventories are manageable to long. The demand for butter is generally strong. Bulk butter prices range 3 cents below to 7 cents over the market. The market undertone is steady to strengthening. Friday's CME Group cash trading saw Grade AA butter closed at \$2.5600, up \$0.0850 from last Friday.

CHEESE HIGHLIGHTS: Across the U.S., milk is finding its way into cheese vats. Although milk production levels vary by region, bottling has scaled back due to school vacations, creating a recent surplus of milk headed into cheese manufacturing. Cheese production, therefore, is steadily ongoing across all regions. Heavier production is leading to inventory level management in the East. In the Midwest, cheese producers' reports on stocks vary, but some have concerns about their storage capacity. Western mozzarella producers are also anxious regarding cheese stocks. Northeast and Midwest cheese demand is slow to steady. West spot sales are light, but contractual agreements and export interests are keeping overall demand steady to

strong. Some cheese contacts are concerned regarding the large price gap on the CME. The lag in barrel prices leads contacts to suggest an instability in the overall cheese market. CME Group trading Friday, barrels closed at \$1.3800, down \$0.0350 from last Friday. Blocks closed at \$1.6150, down \$0.0150 from last Friday.

FLUID MILK: Milk output varies from region to region. Milk production in the Southeast and Southwest U.S. is down, as temperatures are above ideal levels for cows' comfort. Steadiness prevails for milk producers in New England, the Mid-Atlantic and New Mexico. Midwest, Pacific Northwest, and mountain state milk output is still strong. Midwestern contacts suggest milk yields are slightly under flush levels. Class I demand has seen little change from previous weeks as school vacations have channeled some milk into other processes. Some manufacturing plants in the Southwest are planning maintenance during this slower season, in order to prepare for the fall. Cream reports are mixed. Northeast buyers report a tightening supply. Midwestern cream availability varies, but as butter producers continue to take on heavy loads, and ice cream makers ramp up production, many expect a near term tightening. Western contacts also point out that ice cream manufacturers are bolstering their respective cream supplies, alongside cheese producers. F.O.B. cream multiples, for all uses, are **1.22 to 1.34** in the East, **1.18 to 1.27** in the Midwest, and **1.10 to 1.26** in the West.

DRY PRODUCTS: Low/medium heat nonfat dry milk (NDM) spot prices were mixed this week. Central/East low/medium heat NDM prices were steady on the range, but saw slight increases on the mostly price series. Whereas, in the West, prices on the range and mostly price series trended slightly downward. Inventories remain available in the Central region, but vary from plant to plant in both the East and West. Central and Eastern contacts suggest production is holding steady, while lower milk intakes in the West have begun to limit NDM production there. Domestic low/medium heat NDM demand varies by region, but Midwestern contacts report an uptick in Southeast Asian demand, while Western contacts report fair to steady sales into Mexico. High heat NDM inventories and production are generally limited, as sales outside of contractual agreements are quiet. Dry buttermilk prices shifted upward in all regions. Dry buttermilk demand is picking up as ice cream season is underway. Buttermilk

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NATIONAL RETAIL REPORT-DAIRY

CME GROUP CASH TRADING

COMMODITY	MONDAY JUN 12	TUESDAY JUN 13	WEDNESDAY JUN 14	THURSDAY JUN 15	FRIDAY JUN 16	:: WEEKLY CHANGE*	:: WEEKLY AVERAGE#
CHEESE							
BARRELS	\$1.4150 (N.C.)	\$1.4150 (N.C.)	\$1.4025 (-.0125)	\$1.4025 (N.C.)	\$1.3800 (-.0225)	:: (-.0350)	:: \$1.4030 (-.0245)
40# BLOCKS	\$1.6300 (N.C.)	\$1.6300 (N.C.)	\$1.6300 (N.C.)	\$1.6300 (N.C.)	\$1.6150 (-.0150)	:: (-.0150)	:: \$1.6270 (-.0210)
NONFAT DRY MILK							
GRADE A	\$.9000 (-.0075)	\$.9000 (N.C.)	\$.9075 (+.0075)	\$.9100 (+.0025)	\$.9100 (N.C.)	:: (+.0025)	:: \$.9055 (-.0130)
BUTTER							
GRADE AA	\$2.5100 (+.0350)	\$2.5800 (+.0700)	\$2.7000 (+.1200)	\$2.7050 (+.0050)	\$2.5600 (-.1450)	:: (+.0850)	:: \$2.6110 (+.1225)

CHEESE: carlot = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. *Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for international purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY

NATIONAL DAIRY MARKET NEWS AT A GLANCE**-CONTINUED FROM PAGE 1-**

drying is generally based on contractual requirements, and spot market activity is generally quiet. Dry whole milk prices were mixed, as spot sales pushed the bottom of the range upward. Dry whole milk spot trading has been light, and production varies. Dry whey prices varied by region, but prices on the mostly price series shifted lower in the Central and West. Western dry whey inventories are building, as Northeastern and Midwestern inventories are available. Some Western facilities are shifting focus from dry whey to production of WPI and WPC. Dry whey production is active in the Central and Northeast regions. The market undertone is mixed in the Central, but West and Northeastern contacts suggest a weakening market. Whey protein concentrate (WPC) 34% prices are steady. WPC34% demand is mixed and dependent upon specifications. WPC34% demand from end users not looking for a certain specification is lackluster. WPC34% production is stable, and inventories are tight to comfortable. Lactose prices trended lower this week. Lactose demand from Oceania is up, but Asian demand is sluggish. Domestic lactose demand is solid. Rennet and acid casein prices are steady. Casein contracting for the third quarter is nearly completed, as producers work toward fulfilling second quarter obligations.

ORGANIC DAIRY MARKET NEWS (DMN): AMS reports total organic milk products sales for April 2017 were 201 million pounds, down 5.6 percent from the previous April but up 0.6 percent, January-April compared with the same period of 2016. Total organic whole milk products sales for April 2017, 78 million pounds, were up 1.4 percent compared with April last year and up 8.3 percent, January-April compared with the same period of 2016. This week, organic milk accounts for 44 percent of total organic dairy retail ad numbers by commodity. Organic yogurt advertisements accounted for 22 percent. Trailing were sour cream ads at 15 percent, and cottage cheese ads, which rose to 11 percent of the total retail organic ads surveyed compared to the previous week. Total organic ads dipped 48 percent compared to the previous survey report period. Half gallon organic milk held the largest volume of ads again this week. Regionally, the highest percentage change in organic milk ads was in Alaska, increasing 152% percent. The largest decline in ads was 82 percent in the South Central region. Yogurt ad volume was highest in the Southeast region.

NATIONAL RETAIL REPORT-DAIRY (DMN): Dairy advertisements, in general, reported declines in most retail commodities surveyed. Hence, total conventional dairy ads decreased 18 percent and organic dairy ads dropped significantly, 48 percent, almost half of the previous period survey total. The leading advertised dairy item mid-way through June Dairy Month is conventional ice cream, 48 to 64 ounce containers, with ad volumes well above other dairy commodities. Prices are trending higher, to \$3.02, 8 cents more than the previous survey period. For conventional 1 pound butter, the national weighted average advertised price, \$3.39, is down 7 cents from last week. Ads decreased 11 percent this week. The U.S. advertised price for 8 ounce conventional cheese blocks averaged \$2.30, down 11 cents, and conventional 8 ounce shred cheese averaged \$2.25, down 12 cents from last week. No ads were reported for 8 ounce organic cheese blocks, or organic 8 ounce shredded cheese this period. Nationwide, conventional cheese ads declined 23 percent, while organic cheese ads declined 96 percent. Conventional yogurt ads declined 18 percent, while organic yogurt followed the same direction, but at a much higher ratio, 63 percent. The average sale price for 4-6 ounce conventional Greek yogurt, \$0.99, compared to 4-6 ounce organic Greek yogurt surveyed at \$1.26, equated to an organic retail premium of 27 cents. The average sale price for 4-6 ounce conventional yogurt is \$0.53, while 4-6 ounce organic yogurt is

\$0.63. This week, the difference between the weighted average price for organic half-gallon milk, \$3.84, and the weighted average price for conventional half-gallon milk, \$2.33, resulted in an organic price premium of \$1.51. Organic milk ads decreased 50 percent and conventional ads decreased 20 percent.

APRIL MILK SALES (FMMO & CDFA): During April, 3.8 billion pounds of packaged fluid milk products are estimated to have been sold in the United States. This was 6.1 percent lower than April 2016. Estimated sales of total conventional fluid milk products decreased 6.2 percent from April 2016 and estimated sales of total organic fluid milk products decreased 5.6 percent from a year earlier.

RETAIL PRICES FOR CONVENTIONAL AND ORGANIC MILK, JUNE 2017 (FMMO): A survey of retail prices conducted by the Federal milk market administrators found conventional whole milk prices for June 2017 average \$3.36 per gallon. June organic whole milk prices average \$4.22 per gallon, an organic premium of \$0.86. The simple averages of monthly gallon prices for the period of January through June are \$3.41 for conventional whole milk and \$4.27 for organic whole milk. In June, conventional reduced fat (2%) milk gallons average \$3.31 and organic reduced fat (2%) milk gallons average \$4.22, an organic premium of \$0.91. The simple averages of monthly gallon prices for the period of January through June are \$3.35 for conventional reduced fat (2%) milk and \$4.28 for organic reduced fat (2%) milk.

MARCH MAILBOX PRICES (FMMO & CDFA): In March 2017, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$17.31 per cwt, down \$0.75 per cwt from the February 2017 average but up \$2.35 per cwt from the March 2016 average. The component tests of producer milk in March 2017 were: butterfat, 3.85%; protein, 3.16%; and other solids, 5.75%. When compared to the previous month, the March Mailbox prices decreased in 17 of the 19 Federal milk order reporting areas and remained unchanged in the Ohio and Michigan reporting areas. The Western Texas reporting area decreased \$1.45 per cwt, while, as mentioned previously, the Ohio and Michigan reporting areas remained unchanged from the previous month. Averaged over all Federal milk order reporting areas, the March 2017 Mailbox price decreased an average of \$0.67 per cwt. Mailbox prices in March 2017 ranged from \$18.87 in the Florida to \$14.59 in the New Mexico reporting area.

JUNE SUPPLY AND DEMAND ESTIMATES (USDA-WAOB): Milk production forecasts for 2017 and 2018 are lowered from last month as lower expected growth in milk per cow more than offsets expected gains in cow numbers. For 2017 and 2018, fat basis exports are reduced on the expectation that current high prices will temper export demand, but skim-solid basis exports are raised for both years on expected strength in nonfat dry milk/ skim milk powder demand. The 2017 fat basis import forecast is raised on stronger imports of cheese and butterfat. For 2018, lower expected imports of some processed dairy products more than offsets higher expected imports of cheese and butterfat, and the forecast for fat basis imports is lowered. The skim-solid basis import forecasts are unchanged. Cheese, butter, and nonfat dry milk (NDM) price forecasts are raised for both 2017 and 2018 on strong domestic and international demand and a reduced production forecast. However, whey prices are reduced from last month for 2017, but raised for 2018. For 2017, the Class III price is raised as the cheese price increase more than offsets the lower whey price, and the Class IV price forecast reflects higher butter and NDM prices. For 2018, Class prices are raised on higher component product prices. The all milk price is forecast higher at \$17.80 to \$18.20 per cwt for 2017 and is increased to \$18.10 to \$19.10 per cwt for 2018.

MONDAY, JUNE 12, 2017

CHEESE -- SALES: 4 CARS BARRELS @ \$1.4150; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.3950; LAST OFFER UNCOVERED: 2 CARS BARRELS @ \$1.4200
 NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$0.9000; LAST BID UNFILLED: 1 CAR GRADE A @ \$0.9000; LAST OFFER UNCOVERED: 2 CARS GRADE A @ \$0.9100
 BUTTER -- SALES: 5 CARS GRADE AA: 2 @ \$2.5050, 1 @ \$2.5025, 1 @ \$2.5050, 1 @ \$2.5100; LAST BID UNFILLED: 6 CARS GRADE AA: 1 @ \$2.4650, 1 @ \$2.4900, 1 @ \$2.4950, 2 @ \$2.5050, 1 @ \$2.5075; LAST OFFER UNCOVERED: 5 CARS GRADE AA: 2 @ \$2.5400, 3 @ \$2.5200

TUESDAY, JUNE 13, 2017

CHEESE -- SALES: 11 CARS BARRELS @ \$1.4150; LAST BID UNFILLED: 2 CARS BARRELS @ \$1.4050; LAST OFFER UNCOVERED: 3 CARS BARRELS @ \$1.4200
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 3 CARS GRADE A: 1 @ \$0.8700, 1 @ \$0.8800, 1 @ \$0.9000; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$0.9025
 BUTTER -- SALES: 4 CARS GRADE AA: 2 @ \$2.5600, 1 @ \$2.5725, 1 @ \$2.5800; LAST BID UNFILLED: 4 CARS GRADE AA: 1 @ \$2.5425, 1 @ \$2.5675, 1 @ \$2.5700, 1 @ \$2.5750; LAST OFFER UNCOVERED: 2 CARS GRADE AA: 1 @ \$2.5900, 1 @ \$2.5850

WEDNESDAY, JUNE 14, 2017

CHEESE -- SALES: 8 CARS BARRELS: 2 @ \$1.4125, 2 @ \$1.4000, 2 @ \$1.3900, 1 @ \$1.4000, 1 @ \$1.4025; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR BARRELS @ \$1.4100
 NONFAT DRY MILK -- SALES: 6 CARS GRADE A: 1 @ \$0.9000, 1 @ \$0.9025, 1 @ \$0.9075, 1 @ \$0.9000, 1 @ \$0.9100, 1 @ \$0.9025; LAST BID UNFILLED: 3 CARS GRADE A: 1 @ \$0.9075, 2 @ \$0.9050; LAST OFFER UNCOVERED: 3 CARS GRADE A: 2 @ \$0.9400, 1 @ \$0.9200
 BUTTER -- SALES: 8 CARS GRADE AA: 1 @ \$2.6700, 1 @ \$2.6800, 2 @ \$2.6900, 4 @ \$2.7000; LAST BID UNFILLED: 5 CARS GRADE AA: 1 @ \$2.6100, 1 @ \$2.5900, 1 @ \$2.6375, 2 @ \$2.6400; LAST OFFER UNCOVERED: 5 CARS GRADE AA: 2 @ \$2.7200, 1 @ \$2.7500, 2 @ \$2.7400

THURSDAY, JUNE 15, 2017

CHEESE -- SALES: 4 CARS BARRELS @ \$1.4025; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 2 CARS BARRELS @ \$1.4025
 NONFAT DRY MILK -- SALES: 5 CARS GRADE A: 1 @ \$0.9100, 1 @ \$0.9000, 1 @ \$0.9100, 1 @ \$0.9025, 1 @ \$0.9100; LAST BID UNFILLED: 10 CARS GRADE A @ \$0.9000; LAST OFFER UNCOVERED: 20 CARS GRADE A: 10 @ \$0.9500, 10 @ \$0.9300
 BUTTER -- SALES: 8 CARS GRADE AA: 1 @ \$2.7000, 1 @ \$2.7025, 2 @ \$2.7000, 4 @ \$2.7050; LAST BID UNFILLED: 9 CARS GRADE AA: 1 @ \$2.6000, 5 @ \$2.6700, 1 @ \$2.6800, 1 @ \$2.6825, 1 @ \$2.6900; LAST OFFER UNCOVERED: 4 CARS GRADE AA: 1 @ \$2.7350, 1 @ \$2.8000, 1 @ \$2.7175, 1 @ \$2.7100

FRIDAY, JUNE 16, 2017

CHEESE -- SALES: 19 CARS BARRELS: 1 @ \$1.3575, 2 @ \$1.3450, 7 @ \$1.3400, 2 @ \$1.3425, 1 @ \$1.3500, 1 @ \$1.3600, 2 @ \$1.3700, 3 @ \$1.3800; 2 CARS 40# BLOCKS @ \$1.6150; LAST BID UNFILLED: 3 CARS BARRELS @ \$1.3500; LAST OFFER UNCOVERED: 2 CARS BARRELS @ \$1.3800
 NONFAT DRY MILK -- SALES: 2 CARS GRADE A: 1 @ \$0.9025, 1 @ \$0.9100; LAST BID UNFILLED: 3 CARS GRADE A: 1 @ \$0.9075, 1 @ \$0.8800, 1 @ \$0.8825; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$0.9500
 BUTTER -- SALES: 24 CARS GRADE AA: 1 @ \$2.6500, 2 @ \$2.6300, 2 @ \$2.6200, 1 @ \$2.6225, 1 @ \$2.6200, 2 @ \$2.6225, 2 @ \$2.6200, 1 @ \$2.6150, 1 @ \$2.6100, 1 @ \$2.6025, 2 @ \$2.6000, 2 @ \$2.5750, 1 @ \$2.5650, 2 @ \$2.5700, 1 @ \$2.5650, 1 @ \$2.5675, 1 @ \$2.5600; LAST BID UNFILLED: 1 CAR GRADE AA @ \$2.5500; LAST OFFER UNCOVERED: 2 CARS GRADE AA: 1 @ \$2.7000, 1 @ \$2.6300

BUTTER MARKETS

NORTHEAST

Churning schedules in the region are mixed, as production is reliant on manufacturers' near-term requirements and market approaches. Some sources implied in-house cream supplies are adequate while intake milk volumes have not slowed. However, as cream availability declines, due to the lower level of Class I processing as seasonal interest declines, some plants are securing additional loads in the spot market, if possible, as butter demand and sales strengthen. Print retail and food service channels are active. An indication of the current market undertone is stronger cream multiples. Hence, some market participants believe current prices will remain steady to marginally higher through the fall. Reported bulk butter prices, for domestic sales, are 5-7 cents over the market of the CME Group, with various time frames and averages used. Tuesday's CME Group cash trading saw Grade AA butter prices closed at \$2.5800, up \$0.0550 from the previous week. Prices are firmer through the first part of the week, adding \$0.1050 since Friday. According to the *DMN National Retail Report-Dairy*, for June 9-15, 2017, the Northeast weighted average retail price for 1-pound butter was \$3.51, 5 cents higher than the national average price and 22 cents higher than last week's Northeast butter price. Retail butter markets reported prices ranging \$2.49-\$3.99. Survey prices in the Southeast moved to \$3.45, up 28 cents, with a price range of \$3.00-\$3.99.

CENTRAL

Butter sales are strong according to Central butter producers. With only slight exceptions, retail butter demand has outperformed expectations for the past month. Contacts suggest the butter market is healthy and there is little reason to expect a slowdown in the near

term. Some contacts point out that domestic buyers are not covered for the second half of the year, therefore sales may continue to climb. Butter production is active, as producers attempt to store bulk butter for later in the year. Cream headed for the churns is tightening somewhat, as the weather continues to heat up. Butter producers report f.o.b. cream multiples in the area of 1.20. Cash prices on the CME have surged, in line with the strengthening market. However, contacts have suggested increasing prices may overtake prices from global competitors. Wednesday at the CME Group, Grade AA butter closed at \$2.7000, up \$0.2375 from last Wednesday. Reported bulk butter prices are 2 to 7 cents over the market. *DMN National Retail Report-Dairy* for June 9-15 noted the national weighted average advertised price for a 1 pound package of butter is \$3.46, \$0.15 above one week ago and \$0.13 higher than one year ago. The weighted average regional South Central was \$3.43.

WEST

Western butter demand is strong. End users, uneasy about possible higher future prices, seem willing to pay more in the short term to assure coverage of butter needs for the second half of the year. Milk fat supplies are getting tighter. Ice cream and other Class II manufacturers are pulling large volumes of cream away from the butter churns. In addition, a lot of milk fat is getting tied up in cheese production. However, butter manufacturers report cream is still available for most processing needs. Butter makers are using different strategies for butter production, guided by their end of year butter commitments. Some manufacturers say they are trying to make more butter and build inventories ahead of Q3 and Q4 butter needs, while other processors are working to sell cream and slow

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NATIONAL DAIRY PRODUCTS SALES REPORT

U.S. AVERAGES AND TOTAL POUNDS

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
June 10, 2017	2,3886 6,448,285	1,7156 11,741,062	1,5547 12,832,612	.4996 6,545,251	.9226 14,736,827

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/rules-regulations/mmr/dmr>

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their churns as a measure to control butter stock levels. Bulk butter pricing in the West this week is 3 cents below to 5 cents above, based on the CME Group with various time frames and averages used. The DMN *National Retail Report–Dairy* for the week of June 9-15 found that the U.S. weighted average advertised price of 1 pound butter is \$3.46, up \$.15 from last week. The U.S. weighted average price was \$3.33 one year ago. In the Southwest, the weighted average advertised price of 1 pound butter is \$2.98 with a price range of \$2.49-\$3.50. In the Northwest, the weighted average advertised price of 1 pound butter is \$3.76, with a price range of \$2.50-\$4.29. The Grade AA butter price at the CME Group on Wednesday closed at \$2.7000, up \$.2375 from a week ago.

CHEESE MARKETS

NORTHEAST

Cheese production is steady. Supplies remain fully adequate to ample. The closing of schools is pushing extra milk volumes back into manufacturing. Many plants are watching stocks while maintaining production efficiencies, as stocks are heavier than year ago levels, but manageable. Interest in general, is somewhat lackluster and irregular, but there is a slight pick-up in the demand for process in areas. Buyers are having little difficulty in acquiring needed supplies of regular varieties, though normal lead times are needed for specialties. Cheese yields are trending lower. The market undertone is steady. This week, a cooperative export assistance program accepted requests for export assistance to sell 548,951 (249 metric tons) pounds of cheese. Tuesday's CME Group daily cash prices saw barrels close at \$1.4150, down \$0.0100 from a week ago, and blocks closed at \$1.6300, down \$0.0350 from a week ago. The DMN *National Retail Report-Dairy*, for June 9-15, 2017, noted the Northeast weighted average advertised price for 8 oz. cheese blocks was \$2.32, 1 cent below last week's price and 9 cents below the national average price. Northeast retail prices range \$1.43-\$3.00. The Southeast weighted average price for 8 oz. block was \$2.53, up 32 cents from the previous week and up 12 cents from the national average price. Surveyed retail prices for the region ranged \$2.00-\$3.00. The Northeast average advertised price for 8 oz. cheese shreds was \$3.99, \$1.62 above the national average price. In the Southeast, the average price for 8 oz. shreds was \$3.85, a \$2.03 increase from the previous week, with prices ranging \$3.48-3.99.

WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	2.0875-2.3725
Process 5# Sliced	:	1.5850-2.0650
Muenster	:	2.0725-2.4225
Grade A Swiss Cuts 10 - 14#	:	3.2000-3.5225

MIDWEST

Milk remains available for cheese production in the Midwest region. Reported spot loads ranged from \$2.50 to \$6.50 under Class III. Some situationally discounted spot loads headed to the vats as well, as thunderstorms caused power outages at some milk production facilities early in the week. Cheese production continues to match milk intakes, and building inventories remain a concern for some Midwestern cheese producers. However, cheese inventory reports vary from plant to plant, as some producers' stocks are in balance. Cheese orders are steady to a bit slow. Some pizza cheese producers are slightly behind previous years' sales numbers. CME cash prices continue to cause some market uneasiness, as barrel prices lag behind block prices at a relatively large margin. In CME Group trading Wednesday, barrels closed at \$1.4025, down \$.0225 from last Wednesday and blocks closed at \$1.6300, down \$.0200 from last Wednesday. The DMN *National Retail Report-Dairy* shows that June 9-15 Midwest ads for 8 ounce shred cheese have a weighted average advertised price of \$2.28, 9 cents below the national average. Midwest prices range from \$1.99-\$2.59. One year ago, the national price was \$2.39. For 8 ounce blocks, the Midwest average price is \$2.35, 6 cents below the national average price. Midwest ads are priced from \$2.00-\$3.00. Last year, the national price was \$2.23. This week, a cooperative export assistance program accepted requests for 548,951 pounds (249 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 38.3 million pounds of cheese in export markets. Midwestern wholesale prices are unchanged for Swiss cuts, but down \$.1000 for process and down \$.0800 for all other types.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.5225-1.8825
Brick And/Or Muenster 5#	:	2.0125-2.4375
Cheddar 40# Block	:	1.7400-2.1350
Monterey Jack 10#	:	1.9875-2.1925
Blue 5#	:	2.2800-3.2675
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.8125-2.7525
Grade A Swiss Cuts 6 - 9#	:	2.7175-2.8350

WEST

In the Western region, cheese production is ongoing. Additional milk supplies are available to cheese manufacturers as most educational institutions are closed for the summer break. Cheese inventories are currently high, mostly for mozzarella. Demand is strong and steady, mostly geared toward fulfilling near term contracts. However, spot sales are lighter. With the recent decrease in CME price, some buyers are expecting prices to continue to trend down in the coming weeks. As the result, they are holding off on adding new stocks at current prices. A number of industry contacts suggest that export opportunities to Asia are increasing due to U.S. prices being below international market prices. The DMN *National Retail Report-Dairy* for the week of June 9-15 shows the U.S. weighted average advertised retail price for an 8 ounce pack of natural shredded cheese is \$2.37, up \$.09 from last week. Packs average \$2.56 in the Southwest and \$2.40 in the Northwest. One year ago, the national price was \$2.39. For 8 ounce blocks, the U.S. price is \$2.41, up \$.15 from last week. Blocks average \$2.39 in the Southwest and \$2.31 in the Northwest. One year ago, the national price was \$2.23. In the West, wholesale prices were down \$.1000 for process, and down \$.0800 for cheddar block, cuts, and Monterey Jack. Swiss cut wholesale prices are unchanged. This week, a cooperative export assistance program accepted requests for export assistance on contracts to sell 548,951 pounds (249 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 38.257 million pounds of cheese in export markets. In CME Group trading Wednesday, barrels closed at \$1.4025, down \$.0225 from a week ago and blocks closed at \$1.6300, down \$.0200.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.5100-1.7675
Cheddar 40# Block	:	1.7725-2.2175
Cheddar 10# Cuts	:	1.9525-2.1725
Monterey Jack 10#	:	1.9625-2.1225
Grade A Swiss Cuts 6 - 9#	:	2.7775-3.2075

FOREIGN TYPE CHEESE

Cheese demand within the EU is reported to be good, mostly in the week before summer holidays. Food retailers, the industrial sector, and large-scale consumers are increasing their cheese orders. In addition, Southern European countries consistently enlarged their cheese inquiries as the holiday season begins. Cut cheese and sliced cheese requests are increasing as well. Supplies are at lower levels, and expected volumes to be produced in the coming weeks are already sold out. Additional requests cannot be fulfilled due to limited cheese availability. June short-term contracts are bringing higher prices. Prices for July contract negotiations continue to trend upward. In the U.S., wholesale blue, gorgonzola, parmesan Italy, and Romano prices decreased \$0.0800 and all other varieties are unchanged from the prior week.

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CHEESE MARKETS

CONTINUED FROM PAGE 3

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
	:	:
Blue	: 2.6400-5.2300	: 2.1575-3.6450*
Gorgonzola	: 3.6900-5.7400	: 2.6650-3.3825*
Parmesan (Italy)	: -0-	: 3.5475-5.6375*
Romano (Cows Milk)	: -0-	: 3.3475-5.4975*
Sardo Romano (Argentine)	: 2.8500-4.7800	: -0-
Reggianito (Argentine)	: 3.2900-4.7800	: -0-
Jarlsberg-(Brand)	: 2.9500-6.4500	: -0-
Swiss Cuts Switzerland	: -0-	: 3.2375-3.5600
Swiss Cuts Finnish	: 2.6700-2.9300	: -0-

= Price change.

COLD STORAGE

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	<u>BUTTER</u>	:	<u>CHEESE</u>
		:	
06/12/17	33,838	:	102,247
06/01/17	31,913	:	100,336
CHANGE	1,925	:	1,911
% CHANGE	6	:	2

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	142	0	219	0	125
SOUTHEAST STATES	0	0	0	0	0	0

Milk production is steady to lower in areas of the East. The flush appears to have been reached in New England and the Mid-Atlantic, however, variable rain and cool weather keeps milk output steady. In those areas where cows are on grass, milk production varies. Some pastures are too wet for use. Bottled milk sales are flat. Surplus milk diversions are steady in the Northeast and handled without too much difficulty. Production ticks downward in both the Southeast and Florida. Most schools have closed. This has continued to push loads into other milk processing channels and moved loads out of state. Handlers point out that milk export shipments from Florida reached 142 loads this week. The **fluid cream** market is firmer this week. Contacts report increased inquiries for cream. Producers and traders alike, are unsure as to why there is not nearly as much cream available, but supplies are tighter with higher multiples. Most trading typically occurs between **1.25** to **1.30** multiples, while the range extends 1.22-1.34. Class II, ice cream sales are good. Cream cheese processing is steady, but fewer spot loads cleared to production this week. **Condensed skim** markets are steady with heavy supply availability. Producers would like to see improved demand to keep from drying as much, while spot markets saw slightly higher activity this week. According to the DMN *National Retail Report-Dairy*, for June 9-15, 2017, the U.S. weighted average advertised price for a gallon of milk is \$2.52, down 82 cents compared to last week, but up 20 cents from a year ago.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast-	3.0360-3.3346
F.O.B. producing plants: Upper Midwest-	2.9613-3.1604

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices-	.20-.70
Northeast - Class III - spot prices -	.20-.75

MIDWEST

Early week downpours, along with strong wind and hail, impacted much of the Midwest. The storms hindered milk production schedules, causing a litany of problems from plant power outages to hauling interruptions. With these storms behind milk producers, milk output remains strong in the North Central region, some contacts suggest just shy of recent flush levels. Bottlers have scaled back production, as nearly all schools have begun summer vacation. Cheesemakers, some of whom took on extra milk due to the storms, are still buying spot milk in the \$2.50 to \$6.50 under Class III range. Ice cream makers have ramped up interest into milk, cream and condensed buttermilk. Cream reports are mixed, as some areas within the region report tightening supplies, while others suggest only a slight variance week over week. F.O.B. **cream multiples** into Class II production range from **1.19** to **1.27**. Butter makers are seeing cream multiples in the 1.18 to 1.21 f.o.b. range. As butter producers see unexpectedly strong demand while they continue to prepare for fall

storage, they are taking on ample cream whenever possible. The pull from a variety of end users, along with increasing temperatures, have some contacts expecting a noticeable increase in cream multiples in the weeks to come. The DMN *National Retail Report-Dairy* for June 9-15 noted the national weighted average advertised price for one gallon of milk was \$2.52, down \$.82 from a week ago, but \$.20 higher than a year ago. The weighted average regional prices in the Midwest and South Central were \$2.81 and \$1.95, respectively.

WEST

Farm milk production is trending lower in California. Hot weather conditions are prevailing in many areas and are negatively affecting milk output. Some contacts report limited milk availability for spot sales. Fluid milk demand is generally steady. According to CDFA, July 2017 Class 1 prices in California are \$18.45 in the North and \$18.72 in the South. The statewide average Class 1 price based on production is \$18.47. This price is up \$1.47 from the previous month, and \$3.59 higher than a year ago. Farm milk output continues to slow down in Arizona. However, milk production is enough to meet processing needs. Class I demand is unchanged from last week. Handlers in many regions are sending more milk than usual to balancing plants due to educational institutions being closed. Some manufacturing plant operators report having ongoing maintenance work that reduces their daily intakes. Other plants are planning their maintenance and repair for the coming weeks, so they are ready for higher milk production in the fall. New Mexico farm milk production is steady, following the normal seasonal patterns. In some cheese plants, milk intakes decline due to repair and maintenance workloads. Class I demand is unchanged from last week. Class II sales are relatively stable. Topsoil moisture levels were reported as 44 percent adequate to surplus. The first cutting of alfalfa hay is 90 percent harvested and the second cutting is 40 percent harvested. Pacific Northwest milk is plentiful. Bottling demand has shifted to normal summertime patterns with the close of schools for the summer. Dairy manufacturers are not having any trouble getting the milk needed for production runs. Forages are in good supply. Pasture and rangeland are in good or excellent condition for 92 percent of Washington and 76 percent of Oregon. In the mountain states of Colorado, Idaho and Utah there is plenty of milk for most processing needs. Some manufacturers say they are taking in a little more milk than normal due to strong milk production and milk freed up from school milk bottling. A few cool, wet days have slowed the start of haymaking, but forage supplies are adequate. Pasture and rangeland conditions are good or excellent for 85 percent of Colorado, 87 percent of Idaho, and 75 percent of Utah. **Condensed skim** sales are flat to lower throughout the West. In some areas, demand and prices are decreasing while in other places demand remains steady. Supplies are long to steady. Industry contacts in the West region report that **cream** sales are strong into ice cream and cheese plants. However, supplies are still abundant in some areas, but tight in others. **Cream multiples** for all classes run this week from **1.10** to **1.26**. According to the DMN *National Retail Report-Dairy* for the week of June 9-15, the national weighted average advertised price for one gallon of milk is \$2.52, down \$.82 from last week, but \$.20 higher from a year ago. The weighted average regional price in the Southwest is \$2.60, with a price range of \$1.89-\$3.99. The weighted average regional price in the Northwest is \$1.75, with a price range of \$1.69-\$1.79.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Central low/medium heat nonfat dry milk (NDM) prices are steady on the range, but increased slightly at the top of the mostly price series. The low/medium heat NDM spot market was steady, with some increased interest from Southeast Asian markets. Low/medium heat NDM contacts report that Oceania and European prices are proving beneficial for U.S. producers who can offer low/medium heat NDM at comparatively lower prices. Low/medium heat NDM inventories are available, as NDM production is steady. The low/medium heat NDM market tone is uncertain, with indications of steadiness. High heat NDM prices slightly increased on the bottom of the range. Spot market trading of high heat NDM was light. High heat NDM production schedules and inventories continue to be determined by contractual requirements.

EAST: Prices for low/medium heat nonfat dry milk (NDM) held steady on the range, but shifted higher on the top of the mostly price series this week. Spot sale prices continue to show strength as transactions are placed at higher prices. Production is steady as milk volumes are clearing into dryers that are operating on heavy schedules. Low/medium heat NDM inventories are comfortable to building. A few manufacturers are sold out of low/medium heat NDM and do not have extra inventory to sell. The demand is blended as some industry contacts report a high demand for low/medium heat NDM. Although, with the availability of milk, there are a number of market participants who are content to wait and see what the price will do before purchasing. The market tone is mixed. High heat NDM prices inched up on the bottom of the range this week. Production is limited to turned off, as drying low/medium heat NDM continues to be the main focus. With light output, inventories are limited. The market undertone is firming. Wednesday's CME Group cash trading for Grade A nonfat dry milk closed at \$0.9075, up \$0.0050 from last Wednesday.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A
LOW/MEDIUM HEAT: 0.8800 - 1.0000 MOSTLY: .9000 - .9400
HIGH HEAT: 1.0150 - 1.1000

NONFAT DRY MILK - WEST

In the West region, f.o.b. spot prices for low/medium heat nonfat dry milk (NDM) adjusted slightly down on both the range and mostly series. The spot sales activity has been moderate throughout the week. Industry participants have different thoughts about the NDM market conditions. According to some buyers/end users, NDM values decreased due to the high supply availability in the spot market. On the other hand, some processors claim that the NDM market is firm and prices declined as some manufacturers had to adjust prices to be more competitive in the domestic market. In addition, some NDM producers are holding stocks ahead of higher futures values. According to them, NDM futures will rise to about \$1 per pound during Q3 and Q4. The domestic NDM demand from bakers is steady, but active from cheese processors. With expectations that NDM prices will rise in the short term, some cheese processors are buying now and stocking. Meanwhile, the NDM/SMP demand from Mexico is fair to good. Low/medium heat NDM production is less active as regional farm milk intakes are seasonally decreasing. In general, NDM inventory levels vary throughout the region. Prices for high heat nonfat dry milk are mixed on a narrower range. Sales activity outside contracts is light. Production is intermittent based on filling near-term contractual obligations between parties. Inventories are slightly tight in the f.o.b. spot market, but in balance to cover contractual needs.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A
LOW/MEDIUM HEAT: .8500 - 0.9800 MOSTLY: .9000 - .9650
HIGH HEAT: .9800 - 1.1000

CALIFORNIA MANUFACTURING PLANTS - NONFAT DRY MILK

WEEK ENDING	PRICE	TOTAL SALES
June 9	\$.8943	5,747,252
June 2	\$.8784	9,281,043

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Dry buttermilk prices in the Central region increased on the top of the range. Dry buttermilk spot market activity was fair. Dry buttermilk demand is increasing. Some end users, particularly ice cream manufacturers, are seeking out condensed buttermilk for production needs, therefore dry buttermilk drying has slowed and inventories are decreasing. The dry buttermilk market tone is firming.

EAST: Eastern dry buttermilk prices shifted higher on the top of the range price series. Spot sales were at higher prices this week reflecting higher butterfat values. Production has been steady to light as condensed buttermilk is clearing into Class II, alleviating some of the pressure in drying schedules. Dry buttermilk stocks are adequate for contractual needs. Some market participants report quiet trading activity. Dry buttermilk interest is moderate and the market tone is steady, with some expectation of increased market activity.

F.O.B. CENTRAL/EAST: .8300 - .9100

DRY BUTTERMILK - WEST

In the west, f.o.b. spot prices for dry buttermilk shifted up, in line with higher premiums for butterfat. With less milk/cream availability and strong demand for fat, some industry participants feel the dry buttermilk market is likely to continue firming. Demand from ice cream makers is seasonally robust. Dry buttermilk production is irregular as most plant managers are focusing on converting skim milk volumes into NDM/SMP. Therefore, spot trading is light as dry buttermilk inventories are tight and highly committed thru contracts.

F.O.B. WEST: .8300 - .9400 MOSTLY: .8800 - .9200

DRY WHOLE MILK - NATIONAL

F.O.B. spot prices for national dry whole milk are mixed as some spot sales pushed up the bottom of the pricing range. At this point, international WMP values are in line with domestic dry whole milk prices. Domestically, the spot trading activity for dry whole milk has been light to moderate during the current week. Production is mixed as the requests for butterfat from other cream-based product manufacturers, such as ice cream, are increasing. Inventories are in balance with contractual needs, but are slightly tight in the spot market.

F.O.B. PRODUCING PLANT: 1.3000 - 1.5500

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Central dry whey prices are steady on the range, but slightly declined at the top of the mostly price series. Central dry whey spot market activity was somewhat active, but some producers who have offered dry whey out are awaiting buyers who are exhibiting a bit more patience as prices have shown some continued softness. Conversely, other contacts suggest the whey markets should firm shortly, as current price declines are due to heavy production and building inventories, which some producers seem to be getting under control as milk production is past the peak. Nevertheless, whey inventories are currently available. Animal feed whey prices increased on the top of the range, as some end users who made spot purchases found sought-after brands available. Animal feed whey inventories remain mixed, but contacts suggest there are supplies available from both manufacturers and resell sources, depending on the specificities required by end users.

F.O.B. CENTRAL: .3500 - .5900 MOSTLY: .4000 - .5000
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .3375 - .4850

DRY WHEY - WEST

Dry whey prices in the West are lower at the top of the range and the bottom of the mostly price series. Industry contacts reveal that some buyers are trying to get out of contracts due to the decrease in whey prices. The market undertone is weakening. Currently, many manufacturers are moving from whey production to WPC and WPI. However, production is still active. Some processors report having two months of production on hand; they are eager to sell. Inventories are long. In general, demand is lower. Sales outside of contracted volumes are fewer. Sale opportunities to Asia are slowing down as well.

NONHYGROSCOPIC: .4000 - .5200 MOSTLY: .4100 - .4700

DRY WHEY - NORTHEAST

Eastern dry whey prices are mixed on a steady to weak market. Some spot loads cleared at the lower end of the range, while prices increased. Demand is fairly good for some plants, slow to fair at others, as buyers come into the market for replacement volumes. Cheese production is steady, keeping dry whey production active. Inventories are building and adequate for contractual needs. The market undertone is steady to weaker.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .4100 - .5000

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

Whey protein concentrate 34% prices are unchanged. Manufacturers that make highly desired brands of WPC34% have locked in prices at levels in the upper end of the range and are getting regular requests from buyers. Producers of WPC34% that is interchangeable with other protein sources have not been able to gain any momentum for sales outside of regular contracts. Demand for this type of WPC34% is tepid, with buyers only making purchases as needed. U.S. WPC34% production is stable, but has been declining for the last few years. A few industry contacts report there may be more international WPC34% production capacity coming online in the next year. Currently, U.S. WPC34% inventories are tight to comfortable.

F.O.B. EXTRA GRADE 34% PROTEIN: .7500 - 1.2350 MOSTLY: .8200 - .9950

LACTOSE - CENTRAL AND WEST

Lactose prices slid lower at the top of the range and both ends of the mostly price series. Although demand from Oceania for Q3/Q4 standardization needs is starting to pick up, industry contacts report Southeast Asian demand has softened. A few contacts suggest that weakening SE Asian hog prices have created a domino effect of lower prices for a number of dairy commodities, including lactose. A few international buyers are waiting to see if prices move lower before making their purchases. Domestic demand for lactose is sound. Lactose production is generally steady, however recent heat and humidity have slowed the pace at some manufacturing facilities. Inventories are comfortable, but building at a number of locations.

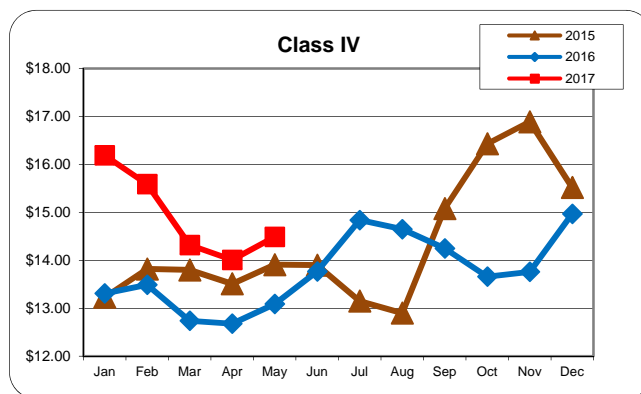
Including spot sales and up to 3 month contracts.
F.O.B. EDIBLE, NON PHARMACEUTICAL .3200 - .5500 MOSTLY: .3600 - .4400

CASEIN - NATIONAL

Casein prices are stable this week. Manufacturers are moving toward fulfilling second quarter contracts. Contracting for the third quarter is mostly completed. Some buyers are contracted through the end of the year. Eucolait reports that a European casein manufacturer has advised that a truckload of casein produced June 5, 2017, was stolen by people using a fake business name with a Belgium address, then loaded onto other trucks and likely sent to other European locations. The manufacturer advises buyers to be wary of casein offers that seem suspicious. New Zealand exports of casein(ates) January-April this year are down 14.7 percent from one year earlier according to Eucolait. Main destinations are USA, 33.7 percent; China, 12.7 percent; and Japan, 11.0 percent. US imports of casein(ates) January-April are 1.8 percent below one year earlier. Main origins are New Zealand, 48.3 percent; Netherlands, 14.7 percent; and Poland, 6.8 percent.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 2.9500 - 3.1000
ACID: 3.4000 - 3.7000



ORGANIC DAIRY MARKET NEWS

Information gathered June 5 - 16, 2017

ORGANIC DAIRY FLUID OVERVIEW

Milk Product Sales. AMS reports total organic milk products sales for April 2017 were 201 million pounds, down 5.6 percent from the previous April but up 0.6 percent, January-April compared with the same period of 2016.

Total organic whole milk products sales for April 2017, 78 million pounds, were up 1.4 percent compared with April last year and up 8.3 percent, January-April compared with the same period of 2016.

Many organic dairy producers are evaluating this data in the context of effectively lower organic pay prices imposed by many national and regional organic milk buyers. In some cases, production quotas remain in effect, resulting in substantial reductions in the pay price for organic milk over a certain volume per farm. Resulting lower income on organic dairy farms is very concerning to those affected, nearly all organic dairy producers. The cause is said to be organic milk in volumes greater than organic processing and sales capacity of the industry. This is a stressful time for many organic dairy producers.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS, APRIL 2017, WITH COMPARISONS^{1/}

Product Name	Sales	Change ^{2/}	Percent
	APR Mil. Lbs.	Y-T-D Prev Yr.	Y-T-D Percent

ORGANIC PRODUCTION PRACTICE

Whole Milk	78	329	1.4	8.3
Reduced Fat Milk (2%)	62	266	-3.2	-0.1
Low Fat Milk (1%)	31	133	-18.4	-9.6
Fat-Free Milk (Skim)	21	95	-21.2	-14.2
Flavored Fat-Reduced Milk	9	40	27.2	33.9
Other Fluid Milk Products	0	1	-24.2	-4.7
Total Fat-Reduced Milk 3/	123	533	-9.5	-3.6
Tot. Organic Milk Products	201	863	-5.6	0.6

*Total Fluid Milk Products Adjusted for Calendar Composition will not be published until release of "An Overview of Calendar Composition of Fluid Milk Sales." 1/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. 2/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis; 3/ Organic fat-reduced milk categories are total of reduced fat, low-fat, skim, and flavored fat reduced milk composition.

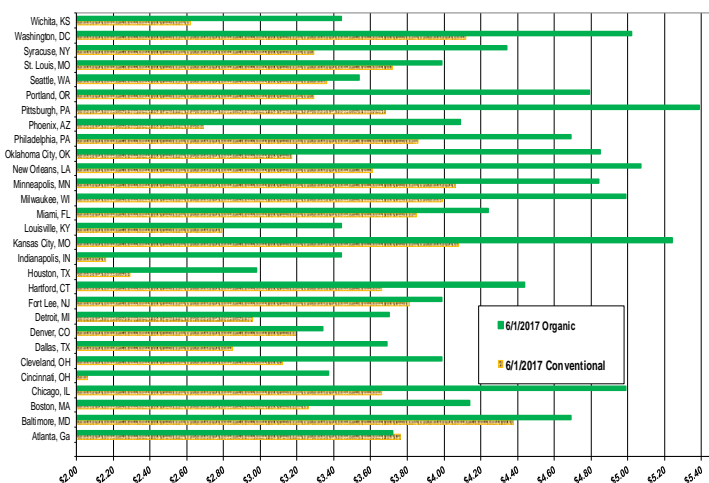
Monthly Retail Milk Price Comparison For Twenty Nine Cities. Comparing the June 2017 average price for retail half gallon conventional and organic whole milk prices surveyed in twenty nine cities, shows the simple monthly average price for conventional whole milk as \$3.36 and for organic whole milk, \$4.22, resulting in an organic premium of \$0.86. During 2017 the national average organic premium for the twenty nine cities has ranged from \$0.84 to \$0.90.

City by city, only Atlanta has organic whole milk half gallons less expensive than conventional, \$3.76 for conventional and \$3.72 for organic. This pattern in Atlanta also occurred in May, 2017. The greatest organic premium for June is in Pittsburgh, \$1.71, resulting from a conventional price of \$3.68 and an organic price of \$5.39.

The price listed represents the simple average of two prices, the price of the single most common brand in non-returnable plastic

containers in one outlet of each of the two largest food store chains and the largest convenience store chain in each of the twenty nine cities. Not all brands of organic milk in each surveyed store are included and higher or lower prices of milk offered by other than the most common brand in each of the two stores are not included. Prices are collected by Federal Milk Market Administrators during the first non-Friday or weekend ten days of each month.

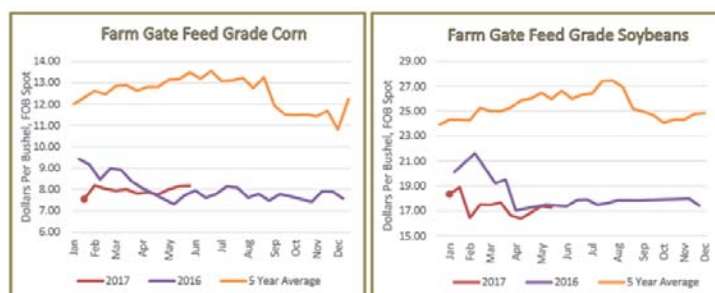
Half Gallon Organic and Conventional Retail Whole Milk Price June 2017 Twenty Nine U.S. Cities



Source Federal Milk Market Administrators

Graph by Dairy Market News

ORGANIC GRAIN AND FEEDSTUFF MARKETS: Grower bids on organic feed corn are \$8.00 f.o.b. and on organic feed soybeans, \$16.75-\$17.00 f.o.b. Bids for organic feed wheat delivered to an elevator range from \$8.00-\$9.00 f.o.b., with demand increasing. Organic feed corn traded 1 cent higher f.o.b., with moderate demand but active trading. Organic feed soybean trades range from \$17.00-\$18.00 f.o.b., with moderate demand and activity. Organic corn and soybean markets have firmed due to recent regulatory activity related to imported organic grains. With the organic wheat harvest underway, organic feed wheat is actively traded at \$7.00-\$8.00 f.o.b. No trend is available for organic food wheat due to a lack of comparable trades. Organic soybean meal trading activity is light with moderate demand. Organic soybean oil trading activity is light with good demand. Forward contract activity on organic grains is active.



Additional livestock and grain market news information is available at: <https://www.ams.usda.gov/mnreports/lbnoof.pdf>

-CONTINUED ON PAGE 8A-

ORGANIC DAIRY MARKET NEWS

Information gathered June 5 - 16, 2017

-CONTINUED FROM PAGE 8 -

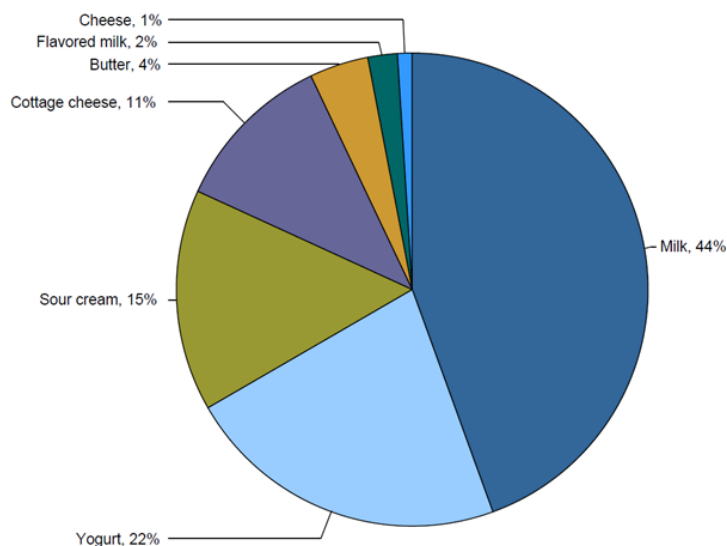
ORGANIC DAIRY RETAIL OVERVIEW

Organic Dairy Overview. This week, organic milk accounts for 44 percent of total organic dairy retail ad numbers by commodity. Organic yogurt advertisements accounted for 22 percent. Trailing were sour cream ads at 15 percent, and cottage cheese ads, which rose to 11 percent of the total retail organic ads surveyed compared to the previous week.

Total organic ads dipped 48 percent compared to the previous survey report period. Half gallon organic milk held the largest volume of ads again this week. Regionally, the highest percentage change in organic milk ads was in Alaska, increasing 152% percent. The largest decline in ads was 82 percent in the South Central region. Yogurt ad volume was highest in the Southeast region.

The following pie chart displays ad percentages for each organic dairy commodity surveyed.

Percentage of Total Organic Ads by Commodity



Data source/graph USDA Dairy Market News

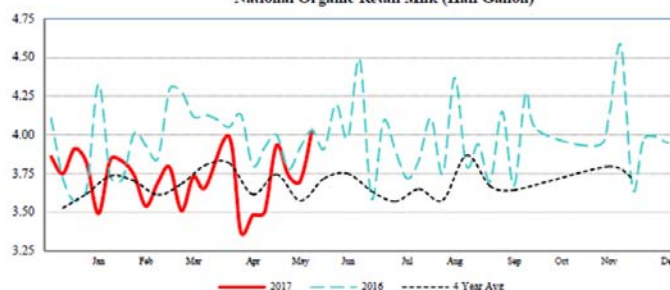
Advertising information presented is compiled from nearly 23,000 surveyed newspaper supermarket ads. Prices are valid from June 16-22, 2017, identifying weekly specials and containing organic dairy content. Retail survey ads reflect “advertised specials” and not the range of non-advertised supermarket cooler prices.

Selected organic dairy product pricing information from the current weekly survey is presented in the following table:

NATIONAL RETAIL ORGANIC DAIRY (Wtd.Avg.Price)

Commodity	This Week	Last Week	Last Year
Butter	\$6.67	...	\$5.50
Milk			
Half Gal.	\$3.84	\$4.03	\$4.20
Gal.	\$6.61	\$5.16	\$6.47
8 oz.	\$0.99	\$1.10	\$0.85
Yogurt			
4-6 oz. Greek	\$1.26	\$1.24	\$1.19
32 oz. Greek	...	\$4.00	...
4-6 oz. Yogurt	\$0.63	\$1.22	\$0.99
32 oz. Yogurt	\$3.50	\$5.20	\$3.60

National Organic Retail Milk: (Half Gallon)



Data source/graph USDA/AMS/Dairy Market News

Complete results of the weekly organic dairy retail survey including regional delineation, can be accessed at: <https://www.ams.usda.gov/market-news/organic>

April Milk Sales

During April, 3.8 billion pounds of packaged fluid milk products are estimated to have been sold in the United States. This was 6.1 percent lower than April 2016. Estimated sales of total conventional fluid milk products decreased 6.2 percent from April 2016 and estimated sales of total organic fluid milk products decreased 5.6 percent from a year earlier.

Estimated Total U.S. Sales of Fluid Milk Products, April 2017, with Comparisons ¹				
Product Name	Sales		Change from: ²	
	April	Year to Date	Previous Year	Year to Date
	<i>(million pounds)</i>		<i>(percent)</i>	
Conventional Production Practice				
Whole Milk	1,156	4,795	-0.6	1.6
Flavored Whole Milk	55	212	13.6	9.0
Reduced Fat Milk (2%)	1,193	5,016	-5.8	-3.9
Low Fat Milk (1%)	515	2,180	-11.9	-8.1
Fat-Free Milk (Skim)	336	1,426	-15.7	-13.6
Flavored Fat-Reduced Milk	339	1,441	-9.2	0.5
Buttermilk	39	166	0.0	-1.4
Other Fluid Milk Products	5	20	23.8	21.4
Total Fat-Reduced Milk ³	2,384	10,063	-9.1	-5.7
Total Conventional Milk Products	3,639	15,257	-6.2	-3.3
Organic Production Practice				
Whole Milk	78	329	1.4	8.3
Reduced Fat Milk (2%)	62	266	-3.2	-0.1
Low Fat Milk (1%)	31	133	-18.4	-9.6
Fat-Free Milk (Skim)	21	95	-21.2	-14.2
Flavored Fat-Reduced Milk	9	40	27.2	33.9
Other Fluid Milk Products	0	1	-24.2	-4.7
Total Fat-Reduced Milk ³	123	533	-9.5	-3.6
Total Organic Milk Products	201	863	-5.6	0.6
Total Fluid Milk Products	3,840	16,120	-6.1	-3.1

¹ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data. ² Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis. ³ Both conventional and organic fat-reduced milk categories are the total of reduced fat, lowfat, skim and flavored fat-reduced milk. Report contact: Daniel Manzoni, Daniel.manzoni@ams.usda.gov or 202-720-2352.

Packaged Sales of Total Fluid Milk Products in Federal Milk Orders and California, April 2017, with Comparisons ¹					
Marketing Area	Order Number	Sales		Change from: ²	
		April	Year to Date	Previous Year	Year to Date
		<i>(million pounds)</i>		<i>(percent)</i>	
Northeast	001	643	2,704	-6.7	-3.6
Appalachian	005	244	1,060	-8.4	-3.4
Florida	006	226	942	-3.8	-1.6
Southeast	007	356	1,491	-3.4	-2.2
Upper Midwest	030	285	1,206	-11.8	-6.9
Central	032	332	1,394	-4.4	-1.0
Mideast	033	423	1,781	-6.0	-3.0
Pacific Northwest	124	156	652	-1.9	-1.7
Southwest	126	361	1,494	-4.3	-1.5
Arizona	131	82	344	-9.1	-6.0
California	---	424	1,762	-7.0	-4.0
All Orders (Total)		3,109	13,068	-6.0	-3.0
All Areas (Total)		3,533	14,831	-6.1	-3.1

¹ These figures are representative of the consumption of total fluid milk products in the respective area; see footnote ³ above for the products included. ² Percent changes, as well as sales volumes, are shown on an unadjusted basis.

Source: U.S. Department of Agriculture. California Department of Food and Agriculture.

Table 2--Retail prices for conventional whole milk, average of three outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Gallon												
Atlanta, GA	3.86	3.86	3.86	3.76	3.76	3.76							3.81
Baltimore, MD	4.11	4.11	4.11	4.11	4.11	4.38							4.16
Boston, MA	3.27	3.25	3.23	3.24	3.26	3.26							3.25
Chicago, IL	3.66	3.66	3.66	3.66	3.66	3.66							3.66
Cincinnati, OH	2.82	2.62	2.02	2.06	2.09	2.06							2.28
Cleveland, OH	3.36	3.26	3.19	3.12	3.12	3.12							3.20
Dallas, TX	3.28	3.19	2.92	2.99	2.82	2.85							3.01
Denver, CO	3.22	3.42	3.42	3.19	3.19	3.19							3.27
Detroit, MI	2.92	2.92	2.86	2.96	2.96	2.96							2.93
Fort Lee, NJ 3/	3.92	3.92	3.90	3.93	3.97	3.81							3.91
Hartford, CT	3.72	3.72	3.71	3.69	3.33	3.66							3.64
Houston, TX	2.59	2.39	2.39	2.35	2.35	2.29							2.39
Indianapolis, IN	2.42	2.42	2.42	2.39	2.59	2.16							2.40
Kansas City, MO	4.27	4.15	4.20	4.14	4.09	4.08							4.16
Louisville, KY	2.85	2.92	2.84	2.79	2.89	2.79							2.85
Miami, FL	3.75	3.87	3.89	3.89	3.89	3.85							3.86
Milwaukee, WI	3.99	3.99	3.99	3.99	3.99	3.99							3.99
Minneapolis, MN	3.99	4.06	4.06	4.06	4.06	4.06							4.05
New Orleans, LA	3.56	3.63	3.43	3.64	3.64	3.61							3.59
Oklahoma City, OK	3.65	3.76	3.67	3.57	3.58	3.17							3.57
Philadelphia, PA	4.09	3.97	4.00	3.92	3.86	3.86							3.95
Phoenix, AZ	2.76	2.76	2.69	2.69	2.69	2.69							2.71
Pittsburgh, PA	3.94	3.84	3.76	3.72	3.67	3.68							3.77
Portland, OR	3.46	3.46	3.46	3.39	3.32	3.29							3.40
Seattle, WA	3.49	3.49	3.49	3.49	3.49	3.36							3.47
St Louis, MO	3.69	3.65	3.65	3.65	3.65	3.72							3.67
Syracuse, NY	3.29	3.29	3.29	3.29	3.29	3.29							3.29
Washington, DC	3.79	3.78	3.78	4.12	4.12	4.12							3.95
Wichita, KS	2.84	2.98	2.82	2.69	2.45	2.62							2.73
Simple Average	3.47	3.46	3.40	3.40	3.38	3.36							3.41

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas.

One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.

Table 3--Retail prices for conventional reduced fat (2%) milk, average of three outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Gallon												
Atlanta, GA	3.86	3.86	3.86	3.76	3.76	3.76							3.81
Baltimore, MD	4.11	4.11	4.11	4.11	4.11	4.38							4.16
Boston, MA	3.24	3.22	3.19	3.20	3.22	3.22							3.22
Chicago, IL	3.49	3.49	3.49	3.49	3.49	3.66							3.52
Cincinnati, OH	2.82	2.62	2.02	2.06	2.09	2.06							2.28
Cleveland, OH	3.36	3.26	3.19	3.12	3.12	3.12							3.20
Dallas, TX	3.28	3.19	2.92	2.99	2.82	2.85							3.01
Denver, CO	3.16	3.49	3.42	3.19	3.19	3.19							3.27
Detroit, MI	2.92	2.92	2.86	2.96	2.96	2.96							2.93
Fort Lee, NJ 3/	3.92	3.92	3.90	3.93	3.97	3.94							3.93
Hartford, CT	3.69	3.69	3.68	3.66	3.30	3.63							3.61
Houston, TX 4/	2.59	2.39	2.39	2.35	2.35	2.29							2.39
Indianapolis, IN	2.42	2.42	2.42	2.39	2.59	2.16							2.40
Kansas City, MO	3.95	3.95	3.96	3.85	3.82	3.79							3.89
Louisville, KY	2.75	2.85	2.74	2.79	2.79	2.69							2.77
Miami, FL	3.75	3.87	3.89	3.89	3.89	3.85							3.86
Milwaukee, WI	3.79	3.79	3.79	3.79	3.79	3.79							3.79
Minneapolis, MN	3.92	3.99	3.99	3.99	3.99	3.99							3.98
New Orleans, LA	3.56	3.63	3.43	3.64	3.64	3.61							3.59
Oklahoma City, OK	3.49	3.63	3.53	3.46	3.48	3.47							3.51
Philadelphia, PA	3.87	3.72	3.75	3.67	3.62	3.63							3.71
Phoenix, AZ	2.76	2.76	2.69	2.69	2.69	2.69							2.71
Pittsburgh, PA	3.70	3.61	3.53	3.48	3.44	3.45							3.54
Portland, OR	3.26	3.26	3.26	3.16	3.09	3.06							3.18
Seattle, WA	3.49	3.49	3.49	3.49	3.49	3.36							3.47
St Louis, MO	3.62	3.59	3.55	3.55	3.55	3.62							3.58
Syracuse, NY	3.22	3.22	3.22	3.22	3.22	3.22							3.22
Washington, DC	3.79	3.78	3.78	4.12	4.12	4.12							3.95
Whichita, KS	2.84	2.98	2.82	2.49	2.42	2.42							2.66
Simple Average	3.40	3.40	3.34	3.33	3.31	3.31							3.35

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.

Table 4--Retail prices for organic whole milk, average of two outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Half-Gallon												
Atlanta, GA	3.97	3.97	3.97	3.97	3.72	3.72							3.89
Baltimore, MD	4.94	4.94	4.94	4.94	4.94	4.69							4.90
Boston, MA	4.14	4.14	4.14	4.14	4.14	4.14							4.14
Chicago, IL	4.99	4.99	4.99	4.99	4.99	4.99							4.99
Cincinnati, OH	3.59	3.59	3.34	3.59	3.37	3.37							3.48
Cleveland, OH	3.99	3.99	3.99	3.99	3.99	3.99							3.99
Dallas, TX	3.94	3.94	3.94	3.69	3.69	3.69							3.82
Denver, CO	3.54	3.69	3.14	3.39	3.49	3.34							3.43
Detroit, MI	3.64	3.59	3.59	3.59	3.54	3.70							3.61
Fort Lee, NJ 3/	3.99	3.99	3.99	3.99	3.99	3.99							3.99
Hartford, CT	4.09	4.09	4.39	4.44	4.44	4.44							4.32
Houston, TX	2.98	2.98	2.98	2.98	2.98	2.98							2.98
Indianapolis, IN	4.44	4.44	4.44	3.89	3.89	3.44							4.09
Kansas City, MO	4.99	5.34	5.24	5.24	5.39	5.24							5.24
Louisville, KY	3.39	3.39	3.39	3.69	3.69	3.44							3.50
Miami, FL	4.64	4.24	4.24	4.24	4.64	4.24							4.37
Milwaukee, WI	4.44	4.99	4.69	4.69	4.99	4.99							4.80
Minneapolis, MN	4.84	4.84	4.84	4.84	4.84	4.84							4.84
New Orleans, LA	5.07	5.07	5.07	5.07	5.07	5.07							5.07
Oklahoma City, OK	4.88	4.98	4.53	4.73	4.93	4.85							4.82
Philadelphia, PA	4.69	4.69	4.69	4.69	4.69	4.69							4.69
Phoenix, AZ	3.99	3.99	4.09	4.09	4.09	4.09							4.06
Pittsburgh, PA	5.39	5.39	5.39	5.39	5.39	5.39							5.39
Portland, OR	4.64	4.64	4.84	4.79	4.79	4.79							4.75
Seattle, WA	3.69	3.69	3.69	3.69	3.69	3.54							3.67
St Louis, MO	4.99	4.49	3.99	3.99	3.99	3.99							4.24
Syracuse, NY	4.34	4.34	4.34	4.34	4.34	4.34							4.34
Washington, DC	5.06	5.07	5.07	5.07	5.05	5.02							5.06
Wichita, KS	3.59	3.59	3.59	3.44	3.44	3.44							3.52
Simple Average	4.31	4.31	4.26	4.26	4.28	4.22							4.27

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains are surveyed. The price represents the most common brand in nonreturnable paper cartons. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.

Table 5--Retail prices for organic reduced fat (2%) milk, average of two outlets, selected cities, by months, 2017 1/

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	Dollars Per Half-Gallon												
Atlanta, GA	3.97	3.97	3.97	3.97	3.72	3.72							3.89
Baltimore, MD	4.94	4.94	4.94	4.94	4.94	4.69							4.74
Boston, MA	4.14	4.14	4.14	4.14	4.14	4.14							4.27
Chicago, IL	4.99	4.99	4.99	4.99	4.99	4.99							4.85
Cincinnati, OH	3.59	3.59	3.34	3.59	3.37	3.37							3.71
Cleveland, OH	3.99	3.99	3.99	3.99	3.99	3.99							3.92
Dallas, TX	3.94	3.94	3.94	3.69	3.69	3.69							3.82
Denver, CO	3.54	3.69	3.14	3.39	3.49	3.34							3.47
Detroit, MI	3.64	3.59	3.59	3.59	3.54	3.70							3.63
Fort Lee, NJ 3/	3.99	3.99	3.99	3.99	3.99	3.99							3.92
Hartford, CT	4.09	4.09	4.39	4.44	4.44	4.44							4.30
Houston, TX	2.98	2.98	2.98	2.98	2.98	2.98							3.17
Indianapolis, IN	4.44	4.44	4.44	3.89	3.89	3.44							3.85
Kansas City, MO	4.99	5.34	5.24	5.24	5.39	5.24							5.09
Louisville, KY	3.39	3.39	3.39	3.69	3.69	3.44							3.82
Miami, FL	4.64	4.24	4.24	4.24	4.64	4.24							4.23
Milwaukee, WI	4.39	4.99	4.69	4.69	4.99	4.99							4.67
Minneapolis, MN	4.84	4.84	4.84	4.84	4.84	4.84							4.87
New Orleans, LA	5.07	5.07	5.07	5.07	5.07	5.07							5.03
Oklahoma City, OK	4.88	4.98	4.53	4.73	4.93	4.88							4.84
Philadelphia, PA	4.69	4.69	4.69	4.69	4.69	4.69							4.74
Phoenix, AZ	3.99	3.99	4.09	4.09	4.09	4.09							4.17
Pittsburgh, PA	5.39	5.39	5.39	5.39	5.39	5.39							5.16
Portland, OR	4.64	4.64	4.84	4.79	4.79	4.79							4.87
Seattle, WA	3.69	3.69	3.69	3.69	3.69	3.54							3.82
St Louis, MO	4.99	4.49	3.99	3.99	3.99	3.99							4.11
Syracuse, NY	4.49	4.49	4.49	4.34	4.34	4.34							4.42
Washington, DC	5.06	5.07	5.07	5.07	5.05	5.02							4.96
Whichita, KS	3.59	3.59	3.59	3.44	3.44	3.44							3.76
Simple Average	4.31	4.32	4.26	4.26	4.28	4.22							4.28

1/ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains are surveyed. The price represents the most common brand in nonreturnable paper cartons. 2/ Simple average of monthly prices. 3/ City located in the metropolitan area of New York City.

Retail Prices for Organic Whole and 2% Milk, Average of Two Outlets, by Months, 2017 ¹

Products	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. ²
	<i>(dollars per half gallon)</i>												
Organic Whole Milk	4.31	4.31	4.26	4.26	4.28	4.22							4.27
Organic 2% Milk	4.31	4.32	4.26	4.26	4.28	4.22							4.28

¹ As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in 28 selected cities or metropolitan areas. One outlet of the largest and second largest food store chains are surveyed. The price represents the most common brand in nonreturnable containers. ² Simple average of monthly prices. For more information.

https://www.ams.usda.gov/sites/default/files/media/Retail_Milk_Prices.pdf

Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders and California, March 2017, With Comparisons

In March 2017, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$17.31 per cwt, down \$0.75 per cwt from the February 2017 average but up \$2.35 per cwt from the March 2016 average. The component tests of producer milk in March 2017 were: butterfat, 3.85%; protein, 3.16%; and other solids, 5.75%. When compared to the previous month, the March Mailbox prices decreased in 17 of the 19 Federal milk order reporting areas and remained unchanged in the Ohio and Michigan reporting areas. The Western Texas reporting area decreased \$1.45 per cwt, while, as mentioned previously, the Ohio and Michigan reporting areas remained unchanged from the previous month. Averaged over all Federal milk order reporting areas, the March 2017 Mailbox price decreased an average of \$0.67 per cwt. Mailbox prices in March 2017 ranged from \$18.87 in the Florida to \$14.59 in the New Mexico reporting area.

Reporting Area ¹	Mailbox Milk Price ²		
	March 2016	February 2017	March 2017
	<i>(dollars per hundredweight)</i>		
New England States ³	16.36	19.62	18.84
New York	15.08	18.11	17.74
Eastern Pennsylvania ⁴	15.10	18.22	17.58
Appalachian States ⁵	15.17	18.45	18.35
Southeast States ⁶	14.72	17.96	17.27
Southern Missouri ⁷	14.46	18.12	17.39
Florida	15.68	18.96	18.87
Western Pennsylvania ⁸	15.21	18.26	18.24
Ohio	15.18	18.35	18.35
Indiana	14.61	17.90	17.74
Michigan	13.51	16.42	16.42
Wisconsin	15.68	18.85	17.89
Minnesota	15.70	18.37	17.27
Iowa	15.31	18.49	17.25
Illinois	15.31	18.77	18.01
Corn Belt States ⁹	14.25	17.35	16.11
Western Texas ¹⁰	14.27	17.37	15.92
New Mexico	13.48	15.99	14.59
Northwest States ¹¹	14.56	18.38	17.29
All Federal Order Areas ¹²	14.96	18.06	17.31
California ¹³	13.61	16.75	15.21

* Revised from previous month's report.

¹ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders.

² Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices include, for the most part, the assessment under the Cooperatives Working Together (CWT) program.

³ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

⁴ Includes all counties to the east of those listed in ⁸.

⁵ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia.

⁶ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi.

⁷ Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these.

⁸ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these.

⁹ Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in ⁷.

¹⁰ Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby.

¹¹ Includes Oregon and Washington.

¹² Weighted average of prices for all reporting areas.

¹³ Calculated by California Department of Food and Agriculture, and published at:

<https://www.cdffa.ca.gov/dairy/uploader/postings/mailboxmap/Default.aspx>

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June Supply and Demand Estimates

Milk production forecasts for 2017 and 2018 are lowered from last month as lower expected growth in milk per cow more than offsets expected gains in cow numbers. For 2017 and 2018, fat basis exports are reduced on the expectation that current high prices will temper export demand, but skim-solid basis exports are raised for both years on expected strength in nonfat dry milk/ skim milk powder demand. The 2017 fat basis import forecast is raised on stronger imports of cheese and butterfat. For 2018, lower expected imports of some processed dairy products more than offsets higher expected imports of cheese and butterfat, and the forecast for fat basis imports is lowered. The skim-solid basis import forecasts are unchanged. Cheese, butter, and nonfat dry milk (NDM) price forecasts are raised for both 2017 and 2018 on strong domestic and international demand and a reduced production forecast. However, whey prices are reduced from last month for 2017, but raised for 2018. For 2017, the Class III price is raised as the cheese price increase more than offsets the lower whey price, and the Class IV price forecast reflects higher butter and NDM prices. For 2018, Class prices are raised on higher component product prices. The all milk price is forecast higher at \$17.80 to \$18.20 per cwt for 2017 and is increased to \$18.10 to \$19.10 per cwt for 2018.

U.S. Milk Supply and Use					
Commodity	2016	2017 Projected		2018 Projected	
		May	Jun	May	Jun
Milk	<i>(billion pounds)</i>				
Production	212.4	216.9	216.7	222.0	221.7
Farm Use	1.0	1.0	1.0	1.0	1.0
Fat Basis Supply					
Beginning Commercial Stocks	12.3	12.8	12.7	13.2	12.9
Marketings	211.4	215.9	215.7	221.0	220.7
Imports	7.0	5.9	6.0	6.1	5.9
Total Commercial Supply	230.8	234.6	234.4	240.2	239.5
Fat Basis Use					
Commercial Exports	8.9	8.5	8.4	8.7	8.6
Ending Commercial Stocks	12.7	13.2	12.9	12.4	12.0
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	209.2	213.0	213.1	219.2	218.9
Skim-Solid Basis Supply					
Beginning Commercial Stocks	9.2	9.5	9.5	10.0	9.9
Marketings	211.4	215.9	215.7	221.0	220.7
Imports	6.5	6.5	6.5	6.4	6.4
Total Commercial Supply	227.1	231.9	231.7	237.4	236.9
Skim-Solids Basis Use					
Commercial Exports	38.9	40.5	40.8	41.1	41.3
Ending Commercial Stocks	9.5	10.0	9.9	9.4	9.3
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	178.7	181.4	181.0	187.0	186.3

NOTE: Totals may not add due to rounding.

Continued on page 17

June Milk Supply and Demand Estimates-cont'd

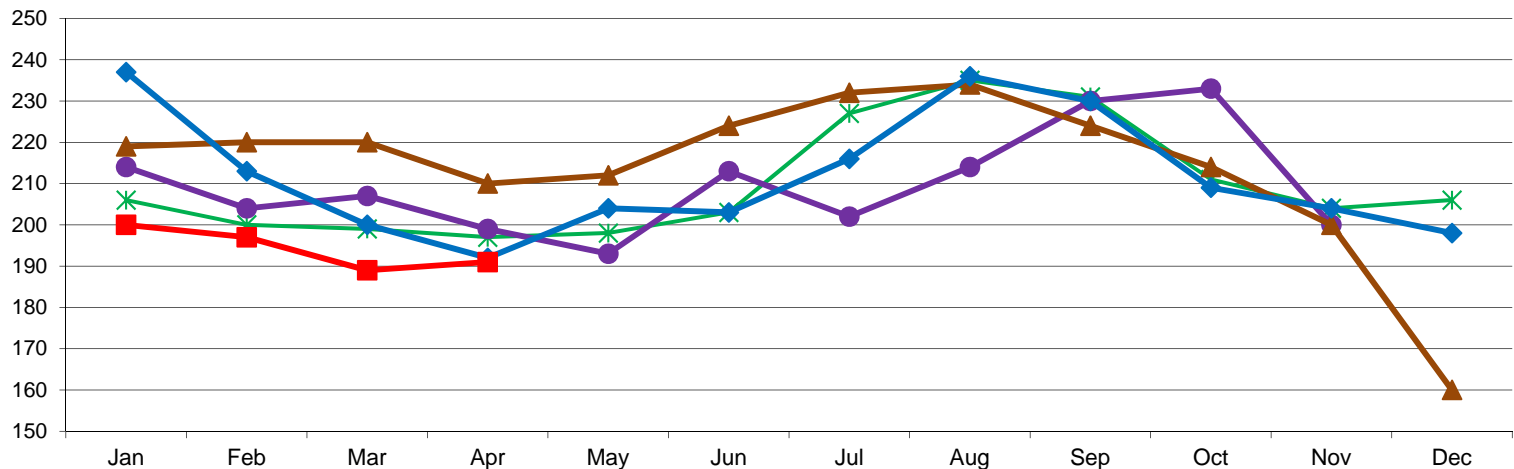
U.S. Dairy Prices						
Commodity	2016	2017 Projected		2018 Projected		
		May	Jun	May	Jun	
Product Prices ¹	(dollars per pound)					
	Cheese	1.6050	1.600-1.650	1.620-1.660	1.640-1.740	1.665-1.765
	Butter	2.0777	2.115-2.195	2.280-2.350	2.045-2.175	2.210-2.340
	Nonfat Dry Milk	0.8292	0.875-0.915	0.895-0.935	0.915-0.985	0.935-1.005
	Dry Whey	0.2875	0.490-0.520	0.490-0.510	0.475-0.505	0.485-0.510
Milk Prices ²	(dollars per cwt)					
	Class III	14.87	16.10-16.60	16.35-16.75	16.40-17.40	16.75-17.75
	Class IV	13.77	14.35-14.95	15.25-15.75	14.40-15.50	15.25-16.35
	All Milk ³	16.24	17.35-17.85	17.80-18.20	17.55-18.55	18.10-19.10
	Quarterly					
	2017 I	2017 II ⁴	2017 III ⁴	2017 IV ⁴	2018 I ⁴	
Milk Production	(billion pounds)					
	53.6	55.4	53.9	53.8	54.7	
	(dollars per cwt)					
	All Milk Price ^{2,3}	18.23	16.65-16.85	17.75-18.25	18.55-19.35	18.20-19.20
	Class III Price ²	16.49	15.55-15.75	16.65-17.15	16.75-17.55	16.55-17.55
Class IV Price ²	15.37	14.70-15.00	15.60-16.20	15.40-16.30	15.00-16.10	

¹ Simple average of monthly prices calculated from AMS weekly average dairy product prices for class price computations. Details may be found by going to <http://www.ams.usda.gov/rules-regulations/mmr/dmr>; scroll down to Publications, National Dairy Products Sales Reports, and select Current Release & Archives.” ² Annual and quarterly Class III and Class IV prices are the simple average of monthly minimum Federal order milk prices paid by regulated plants for milk used in the respective classes. All milk price is the simple average of monthly prices received by farmers for milk at average test. ³ Does not reflect any deductions from producers as authorized by legislation. ⁴ Projection.

Source: U.S. Department of Agriculture. World Agricultural Outlook Board. *World Agricultural Supply and Demand Estimates, WASDE-566, June 9, 2017*. Approved by the Interagency Commodity Estimates Committee [members for Dairy are: Shayle Shagam, Chairperson, WAOB; Carolyn Liebrand, AMS; Paul Kiendl, FAS; Jerry Cessna, ERS; and Milton Madison, FSA].

Average Somatic Cell Count of Producer Milk in Four Federal Milk Orders Combined

THOUSANDS



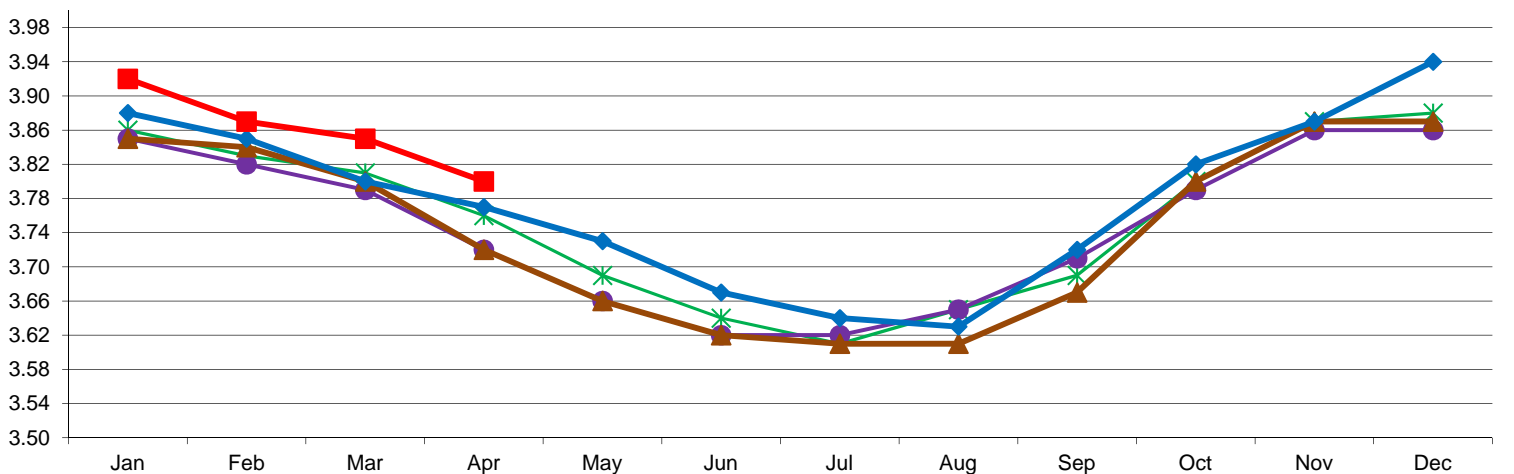
FEDERAL ORDERS INCLUDED ARE: 30, 32, 33, 126

DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

2013 2014 2015 2016 2017

Average Butterfat Test of Producer Milk in All Federal Milk Orders Combined

%



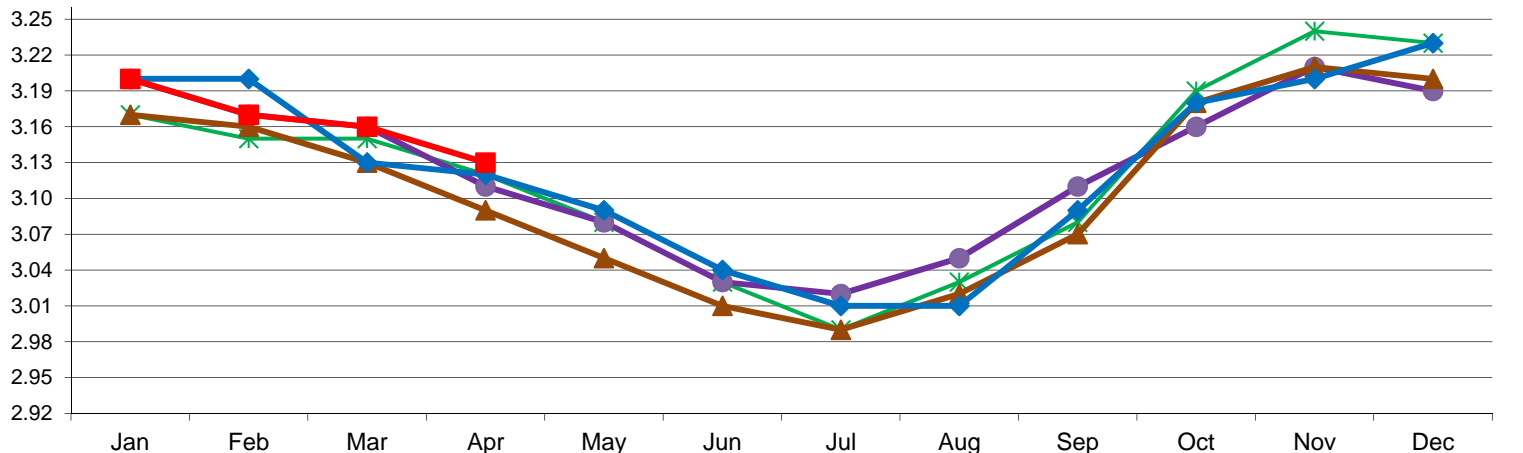
FEDERAL ORDERS INCLUDED ARE: 1, 5, 6, 7, 30, 32, 33, 124, 126, 131

DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

2013 2014 2015 2016 2017

Average Protein (True) Test of Producer Milk in Six Component Pricing Federal Milk Orders Combined

%



FEDERAL ORDERS INCLUDED ARE: 1, 30, 32, 33, 124, 126

DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

2013 2014 2015 2016 2017



Dairy Market News Branch

Agricultural
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National Retail Report-Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretil.pdf>

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Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 06/16/2017 to 06/22/2017

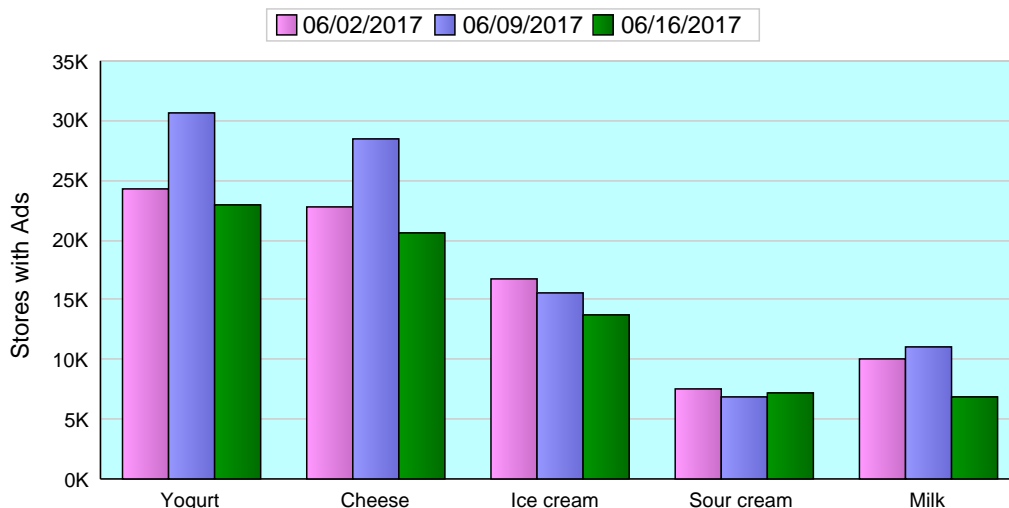
Dairy advertisements, in general, reported declines in most retail commodities surveyed. Hence, total conventional dairy ads decreased 18 percent and organic dairy ads dropped significantly, 48 percent, almost half of the previous period survey total.

The leading advertised dairy item mid-way through June Dairy Month is conventional ice cream, 48 to 64 ounce containers, with ad volumes well above other dairy commodities. Prices are trending higher, to \$3.02, 8 cents more than the previous survey period. For conventional 1 pound butter, the national weighted average advertised price, \$3.39, is down 7 cents from last week. Ads decreased 11 percent this week. The U.S. advertised price for 8 ounce conventional cheese blocks averaged \$2.30, down 11 cents, and conventional 8 ounce shred cheese averaged \$2.25, down 12 cents from last week. No ads were reported for 8 ounce organic cheese blocks, or organic 8 ounce shredded cheese this period. Nationwide, conventional cheese ads declined 23 percent, while organic cheese ads declined 96 percent.

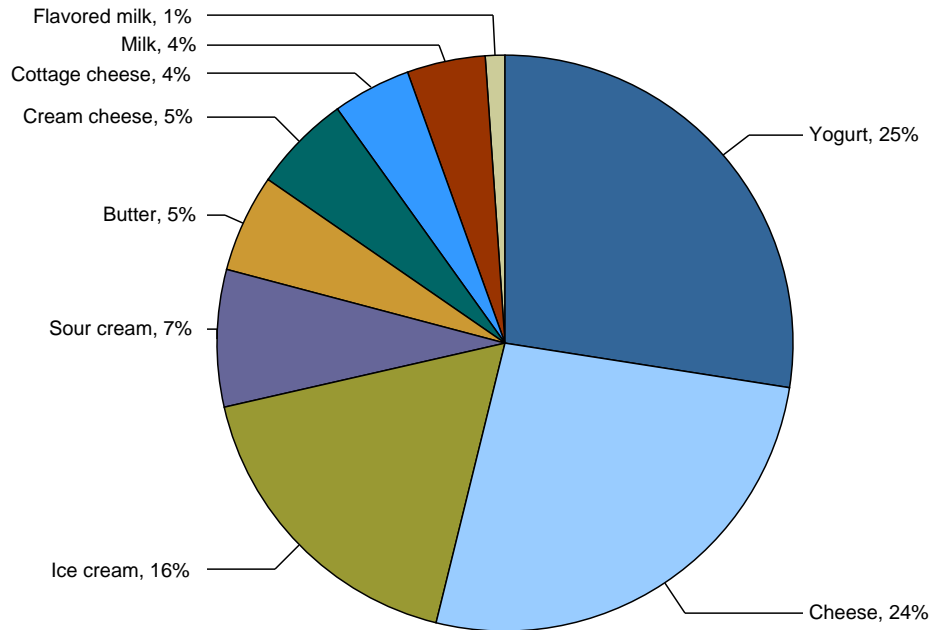
Conventional yogurt ads declined 18 percent, while organic yogurt followed the same direction, but at a much higher ratio, 63 percent. The average sale price for 4-6 ounce conventional Greek yogurt, \$0.99, compared to 4-6 ounce organic Greek yogurt surveyed at \$1.26, equated to an organic retail premium of 27 cents. The average sale price for 4-6 ounce conventional yogurt is \$0.53, while 4-6 ounce organic yogurt is \$0.63.

This week, the difference between the weighted average price for organic half gallon milk, \$3.84, and the weighted average price for conventional half-gallon milk, \$2.33, resulted in an organic price premium of \$1.51. Organic milk ads decreased 50 percent and conventional ads decreased 20 percent.

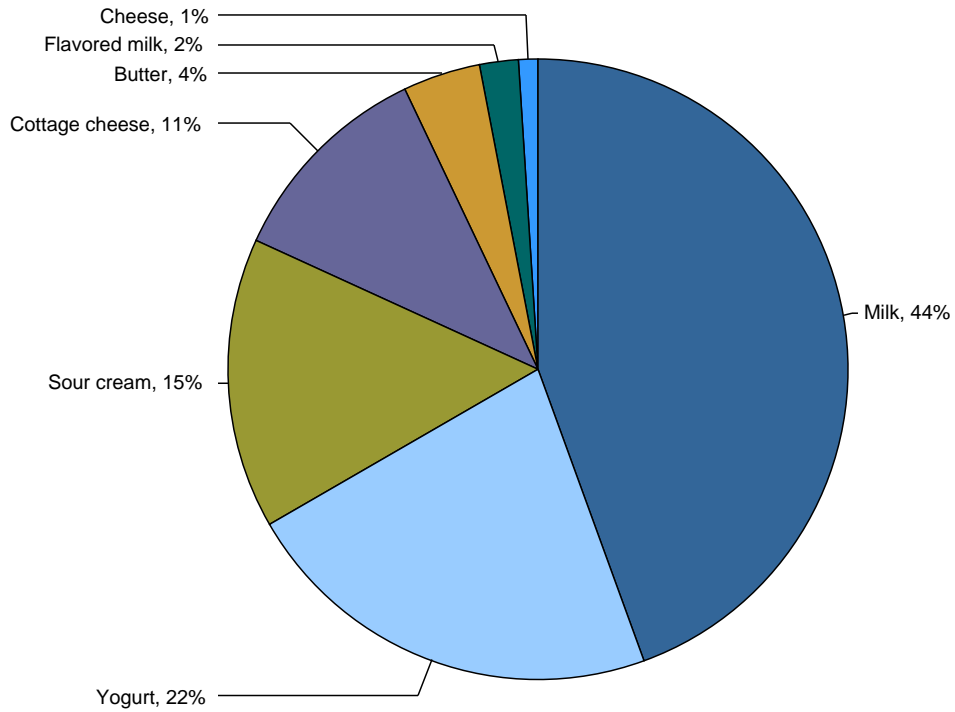
Top 5 Commodities Featured



Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity



NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	4341	3.39	4895	3.46	5602	3.16
Cheese	Natural Varieties	8 oz block	6943	2.30	9417	2.41	4922	2.16
Cheese	Natural Varieties	1 # block	1177	3.72	2606	3.60	1828	4.74
Cheese	Natural Varieties	2 # block	845	6.61	1299	6.95	690	6.99
Cheese	Natural Varieties	8 oz shred	9547	2.25	9797	2.37	10451	2.31
Cheese	Natural Varieties	1 # shred	1943	3.82	3488	3.72	570	3.40
Cottage cheese		16 oz	3816	1.76	2936	1.94	4750	2.04
Cream cheese		8 oz	4297	1.58	5715	1.76	7133	2.01
Flavored milk	All fat tests	half gallon	1158	2.73	1061	2.75	211	1.84
Flavored milk	All fat tests	gallon	77	3.93	1184	2.31	892	3.64
Ice cream		48-64oz	13649	3.02	15605	2.94	14714	3.19
Milk	All fat tests	half gallon	1824	2.33	1186	1.79	275	1.82
Milk	All fat tests	gallon	1562	2.55	3049	2.52	2042	2.51
Sour cream		16 oz	5983	1.68	6913	1.80	6991	1.69
Yogurt	Greek	4-6 oz	9715	.99	10604	.96	13786	.98
Yogurt	Greek	32 oz	624	4.63	2648	4.25	2271	4.33
Yogurt	Yogurt	4-6 oz	9127	.53	11404	.51	5244	.47
Yogurt	Yogurt	32 oz	1812	2.37	1351	2.00	1475	2.24

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50-3.99	1312	3.51	3.00-3.50	1267	3.47	2.48-3.49	490	3.14
Cheese	Natural Varieties	8 oz block	1.77-2.99	1696	2.19	2.00-3.50	2452	2.51	1.88-2.50	916	2.10
Cheese	Natural Varieties	1 # block	4.69	108	4.69	2.99-5.49	385	3.39	2.99	454	2.99
Cheese	Natural Varieties	8 oz shred	1.49-2.79	1615	2.15	1.49-2.50	2537	2.28	1.88-2.50	1555	2.17
Cheese	Natural Varieties	1 # shred	3.00	108	3.00	2.00-4.99	1207	4.14	2.99-3.99	573	3.20
Cottage cheese		16 oz	1.66-2.99	803	2.01	1.50-2.00	2078	1.78	1.00-1.79	475	1.32
Cream cheese		8 oz	1.99-2.99	195	2.40	1.49-1.75	2187	1.50	1.00-1.99	422	1.38
Flavored milk	All fat tests	half gallon	3.00	100	3.00	2.50	735	2.50	3.00	296	3.00
Flavored milk	All fat tests	gallon							2.99	53	2.99
Ice cream		48-64oz	1.50-4.49	3174	2.84	1.50-4.88	3145	2.87	2.50-3.99	1775	3.03
Milk	All fat tests	half gallon	1.29-2.50	269	2.22	1.50-2.50	1059	2.19	2.50	180	2.50
Milk	All fat tests	gallon	3.49	137	3.49	1.99	61	1.99	1.58-1.99	429	1.80
Sour cream		16 oz	1.00-2.00	1780	1.63	1.66-2.50	2539	1.87	0.99-1.98	489	1.38
Yogurt	Greek	4-6 oz	0.75-1.00	2134	.98	0.98-1.00	3345	1.00	0.88-1.00	691	.98
Yogurt	Greek	32 oz	4.99	147	4.99				4.99	127	4.99
Yogurt	Yogurt	4-6 oz	0.42-0.60	2298	.52	0.39-0.60	3407	.52	0.33-0.80	858	.59
Yogurt	Yogurt	32 oz	1.49-2.79	961	2.43	1.97-2.18	409	2.07	2.49	180	2.49

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50-3.50	207	2.94	2.99-4.49	851	3.33	2.50-3.49	166	2.86
Cheese	Natural Varieties	8 oz block	1.66-3.00	914	2.10	1.88-3.00	844	2.30	2.50	69	2.50
Cheese	Natural Varieties	1 # block	4.99-5.49	188	5.34						
Cheese	Natural Varieties	2 # block				4.99-5.99	334	5.72	4.99-7.99	463	7.01
Cheese	Natural Varieties	8 oz shred	1.66-3.00	1991	2.21	1.88-3.00	1144	2.34	1.99-3.00	584	2.49
Cheese	Natural Varieties	1 # shred	4.99	55	4.99						
Cottage cheese		16 oz	1.00-2.50	343	1.24						
Cream cheese		8 oz	1.00-1.69	583	1.16	1.00-2.00	618	1.75	1.67-1.69	130	1.68
Ice cream		48-64oz	1.88-5.50	2886	3.14	1.99-5.00	1751	3.04	2.50-3.99	654	3.16
Milk	All fat tests	half gallon	2.50	99	2.50	1.00	114	1.00			
Milk	All fat tests	gallon	1.99-3.29	449	2.60	2.29-3.99	424	2.94			
Sour cream		16 oz	1.00-2.00	626	1.35	1.00-1.99	296	1.55	0.99	105	.99
Yogurt	Greek	4-6 oz	0.87-1.25	1058	.99	0.87-1.00	1699	.95	0.88-1.00	621	.98
Yogurt	Greek	32 oz	3.33-5.00	194	4.02	4.99	114	4.99			
Yogurt	Yogurt	4-6 oz	0.40-0.60	656	.50	0.50-0.70	1262	.54	0.33-0.50	463	.47
Yogurt	Yogurt	32 oz	2.50	121	2.50	2.50	114	2.50			

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	3.59-5.49	48	4.95			
Cheese	Natural Varieties	8 oz block	2.00-3.98	22	2.47	2.99-3.00	30	2.99
Cheese	Natural Varieties	1 # block	4.29-5.79	42	5.04			
Cheese	Natural Varieties	2 # block	8.99	21	8.99	8.99	27	8.99
Cheese	Natural Varieties	8 oz shred	1.98-3.50	64	2.89	2.99-3.00	57	3.00
Cottage cheese		16 oz	2.50-2.99	63	2.66	2.99-3.49	54	3.24
Cream cheese		8 oz	1.50-2.49	74	2.01	2.99-4.69	88	3.65
Flavored milk	All fat tests	half gallon				4.99	27	4.99
Flavored milk	All fat tests	gallon				5.99	24	5.99
Ice cream		48-64oz	3.00-4.99	68	3.42	4.29-7.99	196	5.57
Milk	All fat tests	half gallon	3.39-4.99	42	4.19	3.29-7.49	61	5.63
Milk	All fat tests	gallon	2.88-3.79	59	3.06	4.99	3	4.99
Sour cream		16 oz	1.25-2.99	97	2.10	2.29-2.50	51	2.40
Yogurt	Greek	4-6 oz	0.89-1.50	79	1.22	0.89-1.50	88	1.16
Yogurt	Greek	32 oz	4.00-4.29	42	4.15			
Yogurt	Yogurt	4-6 oz	0.39-0.88	55	.65	0.49-0.99	128	.78
Yogurt	Yogurt	32 oz	2.49-3.98	24	2.68	3.59	3	3.59

NATIONAL -- ORGANIC DAIRY PRODUCTS



Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	342	6.67			1016	5.50
Cheese	Natural Varieties	8 oz block			246	4.99	551	4.65
Cheese	Natural Varieties	8 oz shred			1603	3.25	1144	3.89
Cheese	Natural Varieties	1 # shred	80	7.99			80	3.99
Cottage cheese		16 oz	866	3.29	328	3.00	667	3.49
Cream cheese		8 oz			1083	2.50		
Flavored milk	All fat tests	half gallon	167	4.49	408	4.13		
Ice cream		48-64oz	21	7.99				
Milk	All fat tests	half gallon	2210	3.84	4991	4.03	3445	4.20
Milk	All fat tests	gallon	335	6.61	1610	5.16	795	6.47
Milk	All fat tests	8 oz UHT	902	.99	288	1.10	147	.85
Sour cream		16 oz	1160	3.10			1080	3.37
Yogurt	Greek	4-6 oz	1414	1.26	2164	1.24	667	1.19
Yogurt	Greek	32 oz			21	4.00		
Yogurt	Yogurt	4-6 oz	121	.63	1902	1.22	59	.99
Yogurt	Yogurt	32 oz	147	3.50	354	5.20	294	3.60

REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cottage cheese		16 oz							3.29	247	3.29
Milk	All fat tests	half gallon	3.99-4.99	407	4.14	2.99-4.28	733	3.48	2.99	348	2.99
Milk	All fat tests	gallon	5.99	84	5.99	6.49	84	6.49			
Milk	All fat tests	8 oz UHT							1.00	247	1.00
Sour cream		16 oz							3.29	247	3.29
Yogurt	Greek	4-6 oz	1.25	304	1.25	1.25	1083	1.25			
Yogurt	Yogurt	32 oz	3.50	147	3.50						

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				6.99	246	6.99	5.00	69	5.00

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	1 # shred	7.99	80	7.99						
Cottage cheese		16 oz	3.29	288	3.29	3.29	331	3.29			
Flavored milk	All fat tests	half gallon				4.49	167	4.49			
Milk	All fat tests	half gallon	3.99	62	3.99	4.49	580	4.49			
Milk	All fat tests	gallon				6.99	167	6.99			
Milk	All fat tests	8 oz UHT	1.00	78	1.00	1.00	445	1.00	0.87	105	.87
Sour cream		16 oz	3.29	288	3.29	2.50-3.29	577	2.95			
Yogurt	Yogurt	4-6 oz	0.63	121	.63						

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				7.99	27	7.99
Ice cream		48-64oz	7.99	21	7.99			
Milk	All fat tests	half gallon	2.99-4.49	53	3.78	5.99	27	5.99
Milk	All fat tests	8 oz UHT				1.16	27	1.16
Sour cream		16 oz	2.69	21	2.69	2.99	27	2.99
Yogurt	Greek	4-6 oz				1.79	27	1.79

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States



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