



National Quarterly Sod Report

Agricultural Marketing Service
Livestock, Poultry, & Grain Market News

March 27, 2023

Sod Weighted Average Report for Fall Quarter - 12/01/22 - 02/28/23

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Volume			
Volume listed in units of 1000 Sq. Ft.	Winter Quarter 2022/2023	Fall Quarter 2022	Winter Quarter 2021-2022
Cool Season	9587	34441	11291
Warm Season	26200	4329	31662
	35787	38770	42953

Please Note: The above volumes (Warm and Cool Season Sq Ft.) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume for bids or offers to the trade.

15 producers participated in this report, representing farm sizes of: 100-200 acres (0 producer), 201-500 acres (7 producers), 501-800 acres (4 producers), <800 acres (4 producer). Participating producers estimated that the most common use for their sod was Landscape Contractors (51%) followed by Developers/Builders (17%) Athletic Fields/Golf Courses (13%), Retail/Garden Centers (9%), Homeowners (8%), and Other (1%). 47% of producers reported that their supplies were at least adequate for their current needs and 53% noted that their supplies were limiting. 60% of participating producers plan to maintain their current production acres in the next year. 33% are planning on increasing production acres and 7% intend to reduce acreage. Prices in the report are FOB. However, delivery charges vary by distance and are typically charged per square foot or per delivery. Reported delivery charges per square foot ranged from 4-8 cents/sq.ft. while charges per delivery ranged from 150-500 dollars. This Winter quarter showed seasonally good activity with tight supplies. Producers noted fuel prices going up. In the Northeast the ground is still frozen making it a short season of sales. In the Midwest, warmer weather than normal allowed producers to continue to harvest sod during winter months having December sales. While in the South, it's been a wet winter and sales have continued to come in with other southern states having very active sales. In the West, producers are down due to extreme rain fall amounts making it difficult for spring planting. Compared to last quarter, Kentucky Bluegrass was steady to 1.00 higher. Tall Fescue/Kentucky Bluegrass Mix were 6.00 Higher while the warm season were 3.00 higher on a light test. Quantity listed in units of 1000 square feet. Prices listed as cents per square foot. Prices are FOB. Regions are defined at bottom of report.

Sod Cool Season

Kentucky Bluegrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Midwest	388	20-42	29.41	FOB
West	75	29-60	31.89	FOB
National	1010	20-60	34.48	FOB

Tall Fescue/Kentucky Bluegrass Mix - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	3147	28-46	38.53	FOB
National	3273	28-46	38.49	FOB

Tall Fescue - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Midwest	655	28-41	38.73	FOB
West	4649	37-45	43.75	FOB
National	5304	28-45	43.13	FOB

Warm Season

Bermudagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	3814	19-45	24.56	FOB
West	10589	47-50	47.94	FOB
National	14403	19-50	30.76	FOB

St. Augustinegrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight	
South	10384	19-72	19.02	FOB	Mostly 19
National	10384	19-72	19.02	FOB	Mostly 19

Zoysiagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	1413	29-81	64.76	FOB
National	1413	29-81	64.76	FOB

States included in each region are listed below:

Northeast: Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia

South: Alabama, Arkansas, Florida, Georgia, Hawaii, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas

Midwest: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

West: Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

Source: USDA AMS Livestock, Poultry & Grain Market News
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