

# National Potato and Onion Report



United States  
Department of  
Agriculture

Agricultural Marketing Service  
Fruit and Vegetable Programs  
Market News Branch

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## POTATO SHIPPING POINT INFORMATION FOR TUESDAY, APRIL 04, 2023.

Prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. No consideration is given to after-sale adjustments unless otherwise stated. Brokerage fees paid by the shipper are included in the price reported. Delivered Sales Shipping Point Basis excludes all charges for freight.

**The Following Terms when used by Market News will be interpreted as meaning:**

Occasional 1 to 5%, Few 6 to 10%, Some 11 to 25%, Many 26 to 50%, Mostly 51 to 90%, Generally 91 to 100%

### SALES F.O.B. SHIPPING POINT AND DELIVERED SALES SHIPPING POINT BASIS

#### ---UPPER VALLEY, TWIN FALLS-BURLEY

DEMAND GOOD. **MARKET STEADY.**

**Russet Burbank** U.S. One

baled 5 10-lb mesh sacks

non sz A 12.50-13.50 mostly 13.00

baled 5 10-lb film bags

non sz A 12.00-13.75 mostly 12.50

baled 10 5-lb mesh sacks

non sz A 13.50-14.50 mostly 14.00

baled 10 5-lb film bags

non sz A 13.00-14.00 mostly 13.50

50 lb cartons

40s 30.00-36.00 mostly 32.00-33.00

50s 30.00-36.00 mostly 32.00-33.00

60s 28.00-32.00 mostly 28.00-29.00

70s 28.00-32.00 mostly 28.00-29.00

80s 27.00-32.00 mostly 27.00

90s 22.00-25.00 mostly 22.00

100s 18.00-21.00 mostly 18.00-19.00

U.S. Two 50 lb cartons

6 oz min 14.00-17.00 mostly 16.00

10 oz min 25.00-26.00

**Norkotah** U.S. One

baled 5 10-lb mesh sacks

non sz A 12.50-13.50 mostly 13.00

baled 5 10-lb film bags

non sz A 12.00-13.00 mostly 12.50

baled 10 5-lb mesh sacks

non sz A 13.50-14.50 mostly 14.00

baled 10 5-lb film bags

non sz A 13.00-14.00 mostly 13.50

50 lb cartons

40s 32.00-33.00

50s 32.00-33.00

60s 28.00-29.00

70s 28.00-29.00

80s 26.00-28.00 mostly 27.00

90s 22.00-23.00 mostly 22.00

100s 17.50-20.00 mostly 18.00-19.00

U.S. Two 50 lb sacks

6 oz min 16.00-17.00 mostly 16.00

10 oz min 25.00-26.00

#### --SAN LUIS VALLEY COLORADO

DEMAND MODERATE. **MARKET STEADY.**

**Russet Norkotah** U.S. One

baled 5 10-lb film bags

sz A 13.00-13.50

baled 10 5-lb film bags

sz A 14.00-15.00

50 lb cartons

40s 26.00-30.00 mostly 28.00-29.00

50s 26.00-30.00 mostly 28.00-29.00

60s 26.00-30.00 mostly 28.00-29.00

70s 25.00-27.00 mostly 25.00-26.00

80s 22.00-23.00

90s 18.00-20.00

100s 18.00-20.00

#### ---COLUMBIA BASIN WASHINGTON &UMATILLA BASIN, OREGON

DEMAND GOOD. **MARKET STEADY.**

**Russet Norkotah** U.S. One

baled 5 10-lb film bags

non sz A 11.00-12.00 mostly 11.00

baled 10 5-lb film bags

non sz A 12.00-13.00 mostly 12.00

50 lb cartons

40s 32.00-33.00 mostly 32.00

50s 32.00-33.00 mostly 32.00

60s 28.00-30.00 mostly 30.00

70s 28.00-30.00 mostly 30.00

80s 26.00-27.00 mostly 26.00

90s 21.00-22.00

02

100s 18.00-19.00

U.S. Two 50 lb sacks

10 oz min 20.00-22.00

**---MICHIGAN**DEMAND MODERATE. **MARKET STEADY.****Russet Norkotah** U.S. One

baled 5 10-lb film bags

sz A 14.00-17.00 mostly 16.00-17.00 occas higher

baled 10 5-lb film bags

sz A 15.00-18.00 mostly 17.00-18.00 occas higher

**--- MINNESOTA-NORTH DAKOTA (RED RIVER****VALLEY) DEMAND MODERATE. MARKET STEADY.****Round Red** U.S. One

baled 10 5-lb film bags

sz A 13.00-15.50 mostly 13.50-14.00

50 lb cartons

sz A 13.00-15.50 mostly 13.50-14.00

sz B 19.00-21.50 mostly 20.00

50 lb sacks

sz A 11.00-13.50 mostly 11.50-12.00

sz B 17.00-19.50 mostly 18.00

Creamers 3/4-1 5/8" 30.00

tote bags approx 2000 lbs per cwt

sz A 18.00-23.00 mostly 19.00-20.00

sz B 30.00-35.00 mostly 32.00

U.S. Two 50 lb sacks

sz A 7.00-10.00 mostly 7.00-8.00

sz B 8.00-12.00 mostly 8.00-9.00 occas higher

**Yellow Type** U.S. One

50 lb sacks

Creamers 3/4-1 5/8" 30.00

tote bags approx 2000 lbs

sz A 26.00-29.00 mostly 28.00

sz B 10.00-14.00

**---CENTRAL WISCONSIN**DEMAND CARTONS 40s-70s FAIRLY GOOD,  
OTHERS MODERATE. **MARKET ABOUT STEADY.****Russet** U.S. One

baled 5 10-lb film bags

sz A 13.50-16.00 mostly 14.50-16.00

baled 10 5-lb film bags

sz A 15.00-17.00 mostly 15.50-17.00

50 lb cartons

40s 25.00-35.00 mostly 30.00-32.00

50s 28.50-35.00 mostly 30.00-32.00

60s 28.00-35.00 mostly 28.00-32.00

70s 28.00-35.00 mostly 28.00-30.00

80s 22.00-28.00 mostly 24.00-27.00

90s 17.00-23.00 mostly 20.00-21.00

100s 17.00-23.00 mostly 17.00-20.00

**---FLORIDA**DEMAND GOOD. **MARKET ABOUT STEADY.****Round Red** U.S. One

50 lb cartons

sz A 16.95-21.25 mostly 16.95-20.00

sz B 25.95-26.95

Creamers 3/4-1 5/8" 40.25-45.95

50 lb sacks

sz A 14.95-19.25 mostly 14.95-18.00

sz B 23.95-24.95

tote bags approx 2000 lbs per cwt

sz A 20.00-28.90

sz B 38.00-48.00 mostly 46.90

U.S. Two 50 lb sacks

sz A 10.95-15.25 mostly 10.95-14.00

sz B 16.95-18.95

**Round White** U.S. One

50 lb cartons

sz A 36.95-38.95

sz B 26.95-27.95

Creamers 3/4-1 5/8" 45.95-50.95

50 lb sacks

sz A 34.95-36.95

sz B 24.95-25.95

U.S. Two 50 lb sacks

sz A 10.95-20.95 mostly 19.95-20.95

**Yellow Type** U.S. One

50 lb cartons

sz A 25.95-30.25

sz B 17.95-20.25 mostly 18.95-20.25

Creamers 3/4-1 5/8" 45.25-50.95

50 lb sacks

sz A 23.95-28.25

sz B 15.95-18.25 mostly 16.95-18.25

tote bags approx 2000 lbs per cwt

sz A 38.00-46.90 mostly 38.00-44.90

sz B 20.00-32.90 mostly 20.00-30.90

U.S. Two 50 lb sacks

sz A 10.95-20.25 mostly 13.95-16.95

02

<b>POTATOES - SHIPMENTS &amp; IMPORTS - 1,000 CWT</b>										
<b>Areas currently shipping - Preliminary</b>								<b>Total to Date</b>		<b>FINAL</b>
		<b>Tue</b>	<b>Wed</b>	<b>Thu</b>	<b>Fri</b>	<b>Sat</b>	<b>Sun</b>	<b>Mon</b>	<b>THIS</b>	<b>LAST</b>
<b>March-April</b>		<b>28</b>	<b>29</b>	<b>30</b>	<b>31</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>SEASON</b>	<b>SEASON</b>
<b>Idaho 2022</b>	TR	98	141	100	129	0	0	97	17542	18080
	TR-EXPT	2	3	1	2	0	0	2	214	243
	RL & PB	5	10	9	3	2	0	3	986	1760
	<b>Total</b>	<b>105</b>	<b>154</b>	<b>110</b>	<b>134</b>	<b>2</b>	<b>0</b>	<b>102</b>	<b>18742</b>	<b>20083</b>
<b>Kern County, CA</b>	TR	W/E 4/01: 31							379	409
<b>Northern California</b>	TR	W/E 4/01: 7							134	147
Organic	TR	W/E 4/01: 8							214	183
<b>Colorado 2022</b>	TR	61	64	36	99	3	0	70	7,405	7,232
San Luis Valley	TR-EXPT	W/E 3/25: 16							916	897
Organic	TR	2	1	0	6	0	0	2	296	396
	RL & PB	0	3	0	0	0	0	3	196	231
<b>Northern Colorado</b>	TR	W/E 4/01: 41							1,647	1,038
<b>Florida</b>	TR	26	32	29	33	25	0	27	1,002	814
	TR-EXPT	0	0	2	1	0	0	1	21	21
<b>Maine</b>	TR	2	0	0	1	0	0	9	436	1,096
<b>Michigan</b>	TR	W/E 4/01: 84							1,705	1,890
<b>Red River Valley, MN</b>	TR	2	2	1	3	0	0	2	339	318
<b>Nebraska</b>	TR	W/E 4/01: 9							1,268	1,486
	TR	W/E 1/28: 5							162	119
<b>Umatilla Basin, OR</b>	TR-EXPT	W/E 1/28: 3							84	78
<b>Klamath Basin, OR</b>	TR	W/E 4/01: 8							208	261
<b>Red River Valley, ND</b>	TR	13	13	9	14	6	0	12	1,786	1,660
	RL & PB	0	0	3	0	0	0	0	145	262
<b>Herford Hi-Plains, TX 2022</b>	TR	W/E 4/01: 51							2891	3124
<b>Washington</b>	TR	10	15	13	17	4	0	12	3077	2649
Columbia Basin 2022	TR-EXPT	4	3	3	4	3	0	2	794	889
Organic	TR	2	1	0	3	0	0	2	381	292
	RL&PB	2	0	1	0	0	0	0	150	427
<b>Wisconsin 2022</b>	TR	25	17	23	27	0	0	29	5,457	5421
Organic	TR	0	0	0	0	0	0	0	47	42
<b>Canadian-Imports</b>	TR	47	84	73	64	0	0	61	8,743	6310
Organic	TR-EXPT	1	5	2	4	0	0	1	282	95
<b>TOTAL</b>		<b>302</b>	<b>394</b>	<b>305</b>	<b>410</b>	<b>43</b>	<b>0</b>	<b>335</b>	<b>58,907</b>	<b>57,870</b>

**87,630****NOTE:** Total for Saturday, April, 01 including current week ending numbers is 279.

**Import Source: Customs and Border Protection (CBP) Automated Commercial Environment (ACE) as reported by  
USDA AMS Specialty Crops Market News**

**ONION SHIPPING POINT INFORMATION FOR TUESDAY, APRIL 04, 2023**

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**SALES F.O.B. SHIPPING POINT AND DELIVERED SALES SHIPPING POINT BASIC**

**---IDAHO AND MALHEUR COUNTY, OREGON**

DEMAND MODERATE. **MARKET YELLOW COLOSSAL LOWER, OTHERS STEADY.**

**Yellow Spanish Hybrid U.S. One**

50 lb sacks Super  
col 13.00-15.00 mostly 13.00  
col 10.00-12.00  
jbo 8.00-10.00 mostly 9.00  
med 6.00-7.00 mostly 6.00

**Red Globe Type U.S. One**

25 lb sacks  
jbo 6.00-8.00 mostly 7.00  
med 5.00-7.00 mostly 6.00

**---CENTRAL WISCONSIN**

DEMAND MODERATE. **MARKET STEADY.**

**Yellow Globe Type**

50 lb sacks  
med 8.00-15.00 mostly 10.00-12.00

**---MEXICO CROSSINGS THROUGH SOUTH TEXAS**

DEMAND FAIRLY LIGHT. **MARKET STEADY.**

**Yellow Grano**

50 lb sacks  
col 10.00-13.00  
jbo 8.00-10.00  
med 7.00-12.00 mostly 7.00-9.00 **Grano - Marked**

**Sweet**

40 lb cartons  
jbo 14.00-20.00 mostly 14.00-18.00 occas higher

**White**

50 lb sacks  
jbo 8.00-10.00  
med 6.00-10.00

**Red**

25 lb sacks  
jbo 6.00-8.00 mostly 8.00  
med 5.00-7.00 mostly 7.00

**---COLUMBIA BASIN WASHINGTON & UMATILLA BASIN, OREGON DEMAND MODERATE. MARKET STEADY.**

**Yellow Hybrid**

50 lb sacks  
jbo 8.00-10.50 mostly 9.00-10.00  
med 6.00-7.00 mostly 7.00

**Red Globe Type**

25 lb sacks  
jbo 5.00-7.50 mostly 5.00-6.00  
med 4.00-6.50 mostly 4.00-5.50

**---LOWER RIO GRANDE VALLEY, TEXAS**

SUPPLY FAIRLY LIGHT. DEMAND FAIRLY GOOD.

**MARKET YELLOW SUPER COLOSSAL HIGHER, OTHERS STEADY.**

**Yellow Grano**

50 lb sacks Super  
col 12.00-15.00  
col 11.00-14.00 mostly 11.00-12.00  
jbo 10.00-13.00 mostly 12.00-13.00  
med 8.00-10.00 mostly 10.00 **Grano - Marked Sweet**

40 lb cartons

jbo 16.00-26.00 mostly 19.00-24.00

**White**

50 lb sacks  
jbo 10.00-14.00  
med 9.00-12.00

**Red Globe Type**

25 lb sacks  
jbo 8.00-11.00 mostly 9.00-10.00  
med 8.00-10.00 mostly 8.00

**---PERU IMPORTS - REPACKED AT VARIOUS EAST COAST SHIPPING POINTS DEMAND MODERATE. MARKET SLIGHTLY HIGHER.**

**Yellow Granex - Marked Sweet**

40 lb cartons  
jbo 24.00-26.00

ONIONS - SHIPMENTS & IMPORTS - 400 CWT											
Area Currently Shipping - Preliminary									Total to Date		FINAL
March-April		Tues	Wed	Thu	Fri	Sat	Sun	Mon	THIS	LAST	LAST
		28	29	30	31	1	2	3	SEASON	SEASON	SEASON
Idaho and Malheur County Oregon	TR	65	61	56	59	0	0	51	16,067	16,018	16,651
	TR-EXPT	4	0	0	2	0	0	0	624	345	373
	RL &PB	4	4	4	0	0	0	0	2,103	3,548	3,616
Total ID/OR		73	65	60	61	0	0	51	18,794	19,911	20,640
Central California	TR	W/E 4/01: 25							1,286	1,199	1,283
North and East Points, Co	TR	W/E 4/01: 18							1,981	2,526	2,537
Umatilla Basin, Oregon	TR	W/E 3/11 121							3,410	4,376	5,231
	TR-EXPT	W/E 3/11 16							559	694	877
	RL &PB	0	0	0	0	0	0	0	489	369	369
Lower Rio Grande Valley, Texas	TR	71	64	63	65	62	0	67	841	851	4,117
	Organic TR	0	3	0	0	1	0	0	12	6	6
Utah		W/E 3/25: 16							1,599	1,910	1,910
Columbia Basin Washington	TR	135	105	98	102	68	0	107	24,134	22,671	25,254
	TR-EXPT	21	10	14	9	4	0	8	3,308	3,623	4,081
	RL &PB	0	0	0	1	0	0	0	320	512	513
Total Columbia Basin		156	115	112	112	72	0	115	27,762	26,806	29,848
Wisconsin	TR	W/E 4/01: 32							1,097	1,225	1,588
IMPORTS-ALL PORTS											
Canadian-Imports	TR	0	6	5	8	0	0	3	1,698	1,318	1,479
	Organic TR	0	0	0	1	0	0	0	15	0	0
Peru											
Per Industry Sources	TR	25	18	21	14	14	1	11	6,356	6,801	6,907
Import Source CBP ACE	BT	0	0	12	0	0	0	4	7,706	7,664	7,773
	Organic BT	0	0	1	0	0	0	0	126	0	0
Spain	BT	0	0	0	0	0	0	0	4	17	154
Mexico											
Crossing thru El Paso Mesa	TR	0	0	0	0	0	0	0	11	1	46
Crossing thru Otay Mesa	TR	3	5	0	8	0	0	2	218	57	370
Crossing thru Pharr, TX	TR	6	27	13	13	0	0	15	760	574	2,182
Crossing thru Progreso, TX	TR	134	272	94	71	0	0	107	3,363	2,326	4,702
Crossing thru Rio Grande City, TX	TR	7	19	1	6	0	0	12	971	505	927
Crossing thru Roma, TX	TR	2	1	1	9	0	0	0	429	139	592
Crossings thru San Luis	TR	1	1	3	0	0	0	3	67	3	184
Crossing thru New Mexico	TR	0	0	0	0	0	0	0	5	0	581
Crossing thru Nogales	TR	0	1	0	0	0	0	0	9	30	187
Total Mexico Crossings		153	326	112	107	0	0	139	5,833	3,635	9,771
U.S. TOTAL		478	597	373	368	149	1	386	73,237	72,519	87,458
ONIONS PROCESSED											
US - EAST	TR	W/E 4/01: 10							124	134	856
US - WEST	TR	W/E 4/01 242							2,211	2,332	8,924

NOTE: Total for Saturday, April 01 including current week ending numbers is 210.

Import Source: Customs and Border Protection (CBP) Automated Commercial Environment (ACE) as reported by USDA AMS  
Specialty Crops Market News

## MARKET NEWS TERMINOLOGY

This information defines various terms used in Market News reports.

### I. QUALITY

Quality shall be deemed to include size, color, shape, texture, cleanness, freedom from defects, and other more permanent physical properties of a product which affect its market value.

The following terms when used in market reports in connection with Quality shall be interpreted as follows:

**FINE:** Better than good. Superior in appearance, color, and other quality factors. Fancy is not used as a synonym for fine.

**GOOD:** In general, stock which has a high degree of merchantability with small percentage of defects. This term includes U.S. No. 1 stock generally, and 85% U.S. No. 1 or better quality on some commodities, such as lettuce.

**FAIR:** Having a higher percentage of defects than Good. From a quality standpoint, roughly around 75% U.S. No. 1 quality with some leeway in either direction.

**ORDINARY:** Having a fairly high percentage of defects as compared to Good. Roughly 50 to 65% U.S. No. 1 quality.

**POOR:** Having a heavy percentage of defects, with a low degree of salability except to "low priced" trade. More than 50% grade defects.

### II. CONDITION

Condition shall be deemed to include stage of maturity, decay, freezing injury, shriveling, flabbiness, or any other deterioration which may have occurred or progressed since the product was harvested and which may continue to progress.

The following terms when used in market reports in connection with Condition shall be interpreted to mean:

**GOOD:** Means such condition as does not justify any price reduction because of condition factors.

**FAIR:** Means has a slight degree of off-condition factors which may warrant a small price reduction as compared to Good.

**ORDINARY:** Means having a heavier degree of off-condition factors which may warrant a substantial price reduction as compared to Good.

**POOR:** Means so badly off-condition as may warrant price reduction. A combination of terms may be used in wide range in quality and/or condition, as poor to ordinary, ordinary to fair, fair to good, etc. These terms may be further qualified by use of such terms as generally, mostly, some, few, etc, as defined in the last column.

### III. OFFERINGS AND SUPPLIES

A general statement concerning the volume of offerings or supplies is used whenever it can help explain the current market condition. Used with qualifying terms "light," "moderate," or "heavy." Light and heavy may be modified by "very" or "fairly."

**OFFERINGS:** The volume voluntarily made available for sale. "Offerings" is used in all instances when the option is with the seller, such as commodities moving from storage.

**SUPPLIES:** The volume over which no one has control. This term is applicable when production is heavy or when weather conditions or some other factor affect the volume moving the market.

### IV. DEMAND

Demand represents the immediate or current desire for a commodity coupled with the ability and willingness of the buyer to pay for it. The following phrases refer to "effective demand", that is, the demand which results in current trading at the market prices quoted. Demand at any given time should be considered in relationship to what might be considered as normal for the season.

**Demand Exceeds Supply or Offerings** - When demand is substantially greater than available supply or offerings.

**Very Good** - Demand is well above average for seasonally normal offerings.

**Good** - Demand is better than average and trading is more active than normal.

**Fairly Good** - Demand is slightly above average buyer interest and trading

**Moderate** - Average buyer interest and trading.

**Fairly Light** - Buyer interest and trading slightly below average.

**Light** - Demand is below average.

**Very Light** - Few buyers are interested in trading.

**Practically No Demand** - Indicates a stagnant condition on the market, with very little interest and very few or no sales.

### V. PRICE TRENDS - MARKET TONES

"Market", as used by Market News, represents the price level at which a commodity is traded. "Price trends" are used in our reports to indicate comparisons with conditions and prices which prevailed on the previous day, and in certain situations, conditions expected on the day following or both.

**Strong** - When prices are measurably higher than the previous trading session, and it is the reporter's opinion that the trend toward higher prices has not yet reached its highest level.

**Much Higher** - When prices are substantially higher than the previous trading day.

**Higher** - When the majority of sales are at prices measurably higher than the previous trading session. Actual increase may be shown, e.g., 50 cents higher.

**Slightly Higher** - Represents a condition in which price advances are less definite and less general than when "higher" is used. The price range need not be higher, but it should show a greater volume of sales at the higher end of the range, making a definitely higher "mostly" price. Also, this term may be used if the price range is higher and a "mostly" price is either not appropriate or unchanged. When in the reporter's judgement, the higher prices are insufficient to affect the market trend, the prices should not be included in the range but should be qualified by "occasional", "few", or "some".

02

**Firm** - Prices are tending higher, but not measurably so, although a slightly higher undertone is prevailing.

**Unsettled** - Used only rarely to indicate a condition of market uncertainty with lack of agreement on the part of the trade as to whether prices tend to be lower or higher. It may also represent a waiting attitude pending the development or outcome of extraneous factors which may affect the market, such as storm damage, labor troubles, etc. and these factors may be mentioned.

**Steady** - Prices are unchanged from previous trading session.

**About Steady** - This is probably the most used term and justifiably so because very seldom does a market situation remain exactly the same two or more consecutive days without some change even though not significant.

**Dull** - Prices are about unchanged from the previous trading session, trading is inactive, and prices represent few sales. This term should generally be used only at terminal markets when trading is inactive and demand is very light. Shipping point offices will not normally need to use this term because they should fully describe demand and/or trading conditions, which is not possible in terminal reports.

**Barely Steady** - Indicates a condition of decreasing confidence on the part of most sellers because of decreased demand, supplies not cleaning up, heavier supplies in prospect, etc. Prices are holding at the level of the day before, but a weaker undertone prevails.

**Slightly Lower** - Represents a condition in which prices declines are not a definition as general as in "Lower." The price range need not necessarily be lower, but it should show a greater volume of sales at the lower end of the range, making a definitely lower "mostly" price. Also, this term may be used if the price range is lower and a "mostly" price is either not appropriate or unchange. When in the reporter's judgement, the lower prices are insufficient to affect the market trend, the prices should not be included in the range but should be qualified by "occasional", "few", or "some".

**Lower** - When prices for most sales are measurably lower than the previous trading session. Actual decrease may be shown, e.g., 25 cents lower.

**Much Lower** - When prices are substantially lower than the previous trading session.

**Weak** - Indicates a downward trend. Prices are measurably lower than the previous trading session and may be lower the following trading day.

**Demoralized** - This term is used only in very unusual cases. It describes a condition in which the market is oversupplied with perishable commodities which cannot be sold except at extremely low prices, in some cases at almost any price offered. This term is not to be followed with a record of sales at reasonable prices.

## VI. UNDERTONE

Market sentiment indicating sense of direction of market prices for the following day or few days. This term may be used with any of the preceding terms to express analysis of expected price trends or to indicate market sentiment when prices are not established, e.g. too few sales to establish market "slightly lower undertone" prevails.

## VII. TRADING ACTIVITY

The pace at which sales are being made. These terms are being used in the Shipping Point Trends report to indicate trading activity.

Very Active - Demand is much better than average and available supplies (offerings) are being sold rapidly.

Active - Available supplies (offerings) are rapidly clearing the market.

Fairly Active - Available supplies (offerings) clearing the market at a slightly faster rate than normal.

Moderate - Available supplies (offerings) are clearing the market at a reasonable rate.

Fairly Slow - Available supplies (offerings) are not readily clearing the market.

Slow - Available supplies (offerings) are not rapidly clearing the market.

Very Slow - Available supplies (offerings) are not clearing the market. Large percentage of supplies are unsold.

Inactive - Sales are intermittent with few buyers and/or sellers.

## VIII. QUALIFYING TERMS

The following terms when used by Market News will be interpreted as meaning:

Occasional	1 to 5%
Few	6 to 10%
Some	11 to 25%
Many	26 to 50%
Mostly	51 to 90%
Generally	91 to 100%

"One lot" - means one sale of a commodity at a specified price to a single individual.

## IX. BASIS OF SALE

Sales F.O.B. Shipping Point - Means that the produce quoted or sold is to be placed free on board the boat, car, truck, or other agency of land transportation at shipping point in suitable shipping condition and that the buyer assumes all risk of damage and delay in transit not caused by the seller irrespective of how the shipment is billed. The buyer shall have the right of inspection at destination before goods are paid for to determine if the produce shipped complied with the terms of the contract or order at time of shipment subject to the provisions covering suitable shipping condition. Such right of inspection does not convey or imply any right of rejection by the buyer because of any loss, damage, deterioration, or change which has occurred in transit.

Delivered Sales, Shipping Point Basis - Means that the produce is to be delivered by the seller on board car, or by truck, or on dock if delivered by boat, at the market which the buyer is located, or at such other market as is agreed upon, free of any charges for transportation or protective service. The seller assumes all risks of loss or damage in transit not caused by the buyer.

## X. MIXED LOADING

Mixed Pack Loads - used where two or more types of packages in one car or truck results in higher prices than for straight loads. "100-lb sacks mixed pack 4.25, straight loads 4.00".

**Mick J. Davie,**  
Local Representative