



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Apr 25, 2023

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Direct Hay Weighted Average Report for week ending 4/21/2023

Volume			
	This Week	Last Reported (4/10/2023)	Last Year
Tons:			
Hay	21920	17847	29434
Straw	300	300	2890
Total	22220	18147	32324
Bales:			
Hay	253	411	367
Total	253	411	367

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to the last report demand remains good, prices remained steady, trade activity remains slow. Dry and windy is repeatedly reported throughout most of the state. New crop pricing is slow to come in, as most are unsure whether they will have much of a hay crop. Corn planting is taking place in the east and central regions while folks are backing off in the west due to the lack of rain. According to the U.S. Drought Monitor for April 18th, a majority of Kansas and portions of Nebraska remained entrenched in extreme to exceptional drought (D3 and D4) and expanded a bit in a few areas, however, there were some small areas that saw limited improvement from localized rainfall. The categorical percent area for Abnormally dry conditions (D0) remained near 7%, moderate drought (D1) decreased to near 11%, severe drought (D2) decreased near 12%, extreme drought (D3) decreased to near 12%, and exceptional drought (D4) increased to near 45%.

RFV Chart

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central						
Hay (Conventional)						
Alfalfa - Supreme (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	280.00	280.00	Delivered-Feedlot/dairy		
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	300.00	300.00	Delivered-Feedlot/dairy		



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Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	260.00-270.00	266.67	Delivered		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	138	275.00	275.00	Delivered-Feedlot/dairy		
Large Round	100	275.00	275.00	Delivered		
Large Round	125	240.00	240.00	F.O.B.		
Large Square 3x4	125	240.00	240.00	F.O.B.		

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	125	200.00	200.00	F.O.B.		

Alfalfa/Sudan Mix - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	92	190.00	190.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	180.00	180.00	F.O.B.		
Large Square 3x4	23	150.00	150.00	Delivered		

Corn Stalk - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	17	80.00	80.00	F.O.B.		
Large Square 3x4	17	150.00	150.00	Delivered		
Large Square 3x4	100	100.00	100.00	F.O.B.		

Milo - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	100.00	100.00	Delivered		

Soybean - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	100.00	100.00	F.O.B.		



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Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	200	130.00-150.00	140.00	F.O.B.		

Teff - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	300.00	300.00	F.O.B.		

Straw (Conventional)

Corn Stalk - (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Round		95.00		F.O.B.		

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	200	120.00-130.00	125.00	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	12.5	273.00	273.00	F.O.B.-Feedlot/dairy		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	300.00	300.00	Delivered-Feedlot/dairy		

Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	12.5	234.00	234.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	12.5	204.00	204.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	12.5	175.50	175.50	F.O.B.-Feedlot/dairy		



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Alfalfa - Fair (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	250.00	250.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	110.00-120.00	115.00	F.O.B.		

Bluestem Grass - Utility (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	92	5.50	5.50	F.O.B.	Certified Weed Free	

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	130.00-150.00	140.00	F.O.B.		

Wheat - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	20	125.00	125.00	F.O.B.	Baleage	

Northwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	330.00	330.00	Delivered-Stables		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	25	415.00	415.00	Delivered-Stables		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	700	255.00-300.00	258.21	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Dehydrated	550	400.00	400.00	F.O.B.-Dealer/Mill/Processor		



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Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	325.00	325.00	F.O.B.-Feedlot/dairy		
Pellets 17% Suncured	500	350.00	350.00	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	250	325.00	325.00	Delivered-Feedlot/dairy		
Pellets 15% Suncured	1280	320.00-335.00	325.24	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	259	320.00	320.00	Delivered		
Ground	999	295.00-340.00	315.36	Delivered-Feedlot/dairy		
Large Round	209	275.00	275.00	Delivered-Dealer/Mill/Processor		
Large Round	740	300.00-325.00	311.59	Delivered		
Large Round	873	250.00-275.00	273.63	F.O.B.		
Large Square 3x4	209	290.00	290.00	Delivered-Dealer/Mill/Processor		
Large Square 3x4	1160	255.00-300.00	269.28	Delivered		

Alfalfa - Fair/Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		285.00		Delivered-Dealer/Mill/Processor		

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	103.5	290.00	290.00	Delivered-Feedlot/dairy		
Ground	103.5	215.00	215.00	Delivered-Feedlot/dairy		Old Crop

Alfalfa/Forage Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	42	145.00	145.00	Delivered		

Alfalfa/Forage Mix - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	69	295.00-315.00	305.00	Delivered		



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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	200.00	200.00	Delivered		

Bluestem Grass - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	230	130.00	130.00	F.O.B.		

Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	125.00	125.00	F.O.B.	CRP	

Soybean - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	500	100.00	100.00	Delivered		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	130.00	130.00	F.O.B.		

Southeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	250.00	250.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	265.00-270.00	267.50	Delivered-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	200.00	200.00	F.O.B.-Feedlot/dairy		
Medium Square 3x3	50	300.00	300.00	F.O.B.-Farm/Ranch		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	290.00	290.00	Delivered-Feedlot/dairy		
Large Square 3x4	75	250.00	250.00	F.O.B.		



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Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	160.00-165.00	162.50	F.O.B.		

Bluestem Grass - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	150.00	150.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	140.00	140.00	F.O.B.-Feedlot/dairy		
Large Round	136	130.00-250.00	148.53	Delivered		
Large Round	230	100.00-155.00	139.00	F.O.B.		
Large Square 3x4	23	125.00	125.00	F.O.B.-Feedlot/dairy		
Large Square 3x4	138	160.00-265.00	198.33	Delivered		
Large Square 3x4	172.5	125.00-190.00	146.60	F.O.B.		
Large Square 4x4	50	210.00	210.00	F.O.B.		
Medium Square 3x3	11.5	150.00	150.00	F.O.B.		
Small Square	25	180.00	180.00	F.O.B.-Feedlot/dairy		
Small Square	46	140.00	140.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	85.00	85.00	F.O.B.	CRP	
Large Round	90	80.00	80.00	F.O.B.		

Brome Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	46	200.00-225.00	212.50	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	140.00	140.00	F.O.B.		
Large Square 3x4	23	180.00	180.00	Delivered		



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Brome Grass - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	110.00	110.00	F.O.B.		Old Crop

Corn Stalk - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	85	100.00-130.00	118.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Round	100	60.00	60.00	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	34	315.00	315.00	F.O.B.-Stables		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	50	300.00-350.00	325.00	F.O.B.		
Pellets 17% Suncured	310	350.00	350.00	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	15.00	15.00	F.O.B.-Stables		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	500	250.00-275.00	262.50	F.O.B.		
Large Square 4x4	3000	325.00	325.00	Delivered-Feedlot/dairy		
Pellets 15% Suncured	310	340.00	340.00	F.O.B.-Dealer/Mill/Processor		
Large Round	500	360.00	360.00	Delivered-Feedlot/dairy		New Crop

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	3417	330.00-350.00	345.45	Delivered-Feedlot/dairy		



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Large Round	33	285.00	285.00	F.O.B.		
Large Square 3x4	25	350.00	350.00	Delivered		
Large Square 3x4	33	285.00	285.00	F.O.B.		
Ground	1000	360.00	360.00	Delivered		New Crop
Alfalfa - Fair/Good (Offer/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		300.00		Delivered		
Alfalfa/Forage Mix - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	200	320.00	320.00	Delivered-Feedlot/dairy		
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	10.5	260.00	260.00	Delivered		
Bluestem Grass - Good (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	75.00-100.00	87.50	F.O.B.		
Corn Stalk - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	100.00	100.00	Delivered		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>