



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Sep 6, 2022

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Direct Hay Weighted Average Report for week ending 9/2/2022

Volume			
	This Week	Last Reported (8/22/2022)	Last Year
Tons:			
Hay	18225	24364	21644
Straw	1089	1164	532
Total	19314	25528	22176
Bales:			
Hay	225	244	605
Straw	10	20	0
Total	235	264	605

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to the last report, the hay market remained mostly steady on good demand. Producers in many parts of the state were relieved to see some rain for the first time in weeks, but this much needed precipitation did little to reverse current drought conditions. According to the U.S. Drought Monitor for August 30th, abnormally dry conditions (D0) increased to 17%, moderate drought (D1) decreased to 14%, severe drought (D2) decreased to 18%, extreme drought (D3) increased to 30%, and exceptional drought (D4) remained near 10%. ** Prices below reflect the average price. There could be prices higher and lower than those published.

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage)

North Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	Qty	Price Range	Wtd Avg	Freight/Use	Description	Crop Age
Large Square 4x4	25	225.00	225.00	F.O.B.-Feedlot/dairy		Old Crop

Alfalfa - Good/Premium (Contract (Trade)/Per Ton)

	Qty	Price Range	Wtd Avg	Freight/Use	Description	Crop Age
Large Square 3x4	100	300.00	300.00	F.O.B.		New Crop

Source: USDA AMS Livestock, Poultry & Grain Market News

KS Dept of Ag Market News
Manhattan, KS | (816) 676-7000

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Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	210.00	210.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	291	225.00	225.00	Delivered		
Large Square 3x4	50	232.50	232.50	F.O.B.		
Ground	69	190.00	190.00	Delivered-Feedlot/dairy		New Crop

Alfalfa/Sudan Mix - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	69	170.00	170.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	69	125.00	125.00	F.O.B.		New Crop
Large Square 3x4	292	150.00	150.00	F.O.B.		New Crop

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	584	100.00-110.00	105.00	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	245.00	245.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	250	200.00	200.00	F.O.B.		
Large Square 3x4	125	225.00	225.00	F.O.B.		New Crop

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	100	197.00	197.00	F.O.B.		



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Alfalfa - Fair (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	160.00	160.00	F.O.B.-Feedlot/dairy		

Bluestem Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	8.00-8.50	8.25	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	175	8.50	8.50	Delivered		New Crop

Bluestem Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	70.00-80.00	75.00	F.O.B.		

Bluestem Grass - Utility (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	75.00	75.00	F.O.B.	Certified Weed Free	

Brome Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	8.50-9.00	8.75	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	140.00	140.00	Delivered		

Brome Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	11.5	80.00	80.00	F.O.B.		

Northwest

Hay (Conventional)

Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	250.00	250.00	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	250	250.00	250.00	F.O.B.-Feedlot/dairy		



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Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	200.00	200.00	F.O.B.	Picked Up Out of the field	

Sudan - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	9	80.00	80.00	F.O.B.-Feedlot/dairy		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	140	100.00-110.00	105.00	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Dehydrated	1300	300.00-315.00	309.23	F.O.B.		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	700	230.00-250.00	242.86	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Dehydrated	25	260.00	260.00	F.O.B.		
Pellets 17% Suncured	50	275.00	275.00	F.O.B.		
Large Square 3x4	300	250.00	250.00	Delivered		New Crop
Large Square 3x4	500	250.00	250.00	F.O.B.-Feedlot/dairy		New Crop
Medium Square 3x3	333	220.00	220.00	F.O.B.		New Crop

Alfalfa - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	3	9.00	9.00	F.O.B.-Feedlot/dairy	1st Cutting	New Crop



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Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	250.00	250.00	F.O.B.		New Crop
Large Square 3x4	50	180.00-190.00	185.00	F.O.B.		New Crop
Large Square 3x4	450	240.00-285.00	255.00	F.O.B.-Feedlot/dairy		New Crop
Pellets 15% Suncured	785	270.00	270.00	F.O.B.		New Crop

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	160	190.00	190.00	Delivered		
Large Square 3x4	460	195.00-205.00	201.52	Delivered		
Ground	116	280.00	280.00	Delivered		New Crop
Ground	276	235.00	235.00	F.O.B.		New Crop
Large Round	410	234.00	234.00	Delivered		New Crop
Large Round	550	140.00-180.00	176.36	F.O.B.		New Crop
Large Square 3x4	200	200.00	200.00	F.O.B.		New Crop

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground		240.00-250.00		Delivered		New Crop
Large Round		225.00		Delivered		New Crop
Large Square 3x4		235.00		Delivered		New Crop

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	300	205.00-230.00	217.50	F.O.B.-Feedlot/dairy		New Crop
Ground	356.5	215.00-295.00	239.82	Delivered		New Crop

Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	160.00-165.00	162.50	F.O.B.		New Crop

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	200	100.00	100.00	F.O.B.		
Large Square 3x4	23	125.00	125.00	F.O.B.		



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Large Round	46	100.00-105.00	102.50	F.O.B.		New Crop
Large Square 3x4	23	125.00	125.00	F.O.B.		Old Crop
Brome Grass - Premium (Ask/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		9.00		F.O.B.		New Crop
Brome Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	333	140.00	140.00	F.O.B.		New Crop
Large Square 3x4	23	150.00	150.00	F.O.B.		Old Crop
Large Square 3x4	334	150.00	150.00	F.O.B.		New Crop
Brome Grass - Good (Ask/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		90.00		F.O.B.		New Crop
Soybean - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	250	150.00	150.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Bulk	345	135.00	135.00	F.O.B.		New Crop
Large Square	20	100.00	100.00	F.O.B.		New Crop

Southeast

Hay (Conventional)

Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	150	210.00-280.00	245.00	F.O.B.		
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	150	225.00	225.00	F.O.B.-Feedlot/dairy		New Crop



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Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	120.00	120.00	F.O.B.		Old Crop
Large Square 3x4	46	140.00	140.00	F.O.B.		New Crop
Medium Square 3x3	46	160.00	160.00	F.O.B.		New Crop
Small Square	25	135.00	135.00	F.O.B.		New Crop

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	138	80.00-130.00	108.94	F.O.B.		
Large Square 3x4	115	145.00-150.00	146.00	F.O.B.		
Large Round	71	100.00-130.00	119.44	F.O.B.		New Crop
Large Square 3x4	46	130.00	130.00	F.O.B.		New Crop
Medium Square 3x3	46	130.00-150.00	140.00	F.O.B.-Feedlot/dairy	Picked Up Out of the field	New Crop

Bluestem Grass - Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		140.00		F.O.B.		

Bluestem Grass - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	165.00	165.00	F.O.B.		

Brome Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	12.5	200.00	200.00	F.O.B.		New Crop
Medium Square 3x3	12.5	225.00	225.00	F.O.B.		New Crop

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	140.00	140.00	F.O.B.		
Large Square 3x4	46	150.00	150.00	F.O.B.	Weedy	

Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	175.00	175.00	F.O.B.-Feedlot/dairy		New Crop



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Hay (Conventional)						
Alfalfa - Supreme (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	84	10.00	10.00	F.O.B.		
Alfalfa - Premium/Supreme (Ask/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		270.00-280.00		F.O.B.		New Crop
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	462	270.00	270.00	F.O.B.		
Medium Square 3x3	75	290.00	290.00	F.O.B.-Stables		New Crop
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 15% Suncured	462	265.00	265.00	F.O.B.		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	664.5	225.00-330.00	271.55	Delivered-Feedlot/dairy		
Large Round	2.5	280.00	280.00	F.O.B.		
Large Round	229.58	280.00-300.00	290.00	Delivered		
Large Round	400	215.00-265.00	233.75	Delivered-Feedlot/dairy		
Large Square 4x4	927.7	280.00-300.00	290.00	Delivered		
Ground	275	255.00	255.00	Delivered-Feedlot/dairy		New Crop
Large Square 3x4	250	235.00	235.00	Delivered-Feedlot/dairy		New Crop
Large Square 3x4	250	235.00	235.00	F.O.B.		New Crop
Large Square 3x4	1175	290.00	290.00	Delivered		New Crop
Large Square 4x4	150	240.00	240.00	Delivered-Feedlot/dairy		New Crop
Large Square 4x4	1000	250.00-275.00	262.50	F.O.B.		New Crop
Bluestem Grass - Premium (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	8	8.00	8.00	F.O.B.		



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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	150.00	150.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	10	4.00	4.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>