



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Jul 5, 2022

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Direct Hay Weighted Average Report for week ending 7/1/2022

Volume			
	This Week	Last Reported (6/20/2022)	Last Year
Tons:			
Hay	18829	16939	19154
Straw	720	720	525
Total	19549	17659	19679
Bales:			
Hay	59	59	458
Straw	0	0	20
Total	59	59	478

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to the last report, prices have remained steady to firm, on a limited test, but the true market price has not seemed to find its feet quite yet. Supply and demand are moderate, while hay movement is moderate to good as most producers have reported lower yields. Many are looking to buy hay now to ensure they have their needs covered, especially as the hottest and driest months lay ahead. According to the U.S. Drought Monitor for June 28th, heavy rain in central and south-central Kansas alleviated precipitation deficits and increased soil moisture and streamflow, such that drought conditions retreated to the west. Abnormally dry conditions (D0) decreased to 12%, moderate drought (D1) decreased to near 16%, severe drought (D2) remained near 13%, extreme drought (D3) remained near 15%, and exceptional drought (D4) remained at 1%. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central



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Hay (Conventional)

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	350	180.00	180.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	200.00	200.00	F.O.B.-Feedlot/dairy		Old Crop

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	210.00	210.00	F.O.B.		

Alfalfa - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	250	160.00	160.00	F.O.B.		Old Crop

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	232.50	232.50	F.O.B.		
Ground	69	190.00	190.00	Delivered		New Crop

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		200.00		Delivered		New Crop

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1750	175.00	175.00	Delivered		

Alfalfa - Fair (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		175.00		Delivered		

Alfalfa/Sudan Mix - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	69	155.00	155.00	Delivered-Feedlot/dairy		Old Crop

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	46	100.00	100.00	F.O.B.		



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Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	500	80.00-90.00	85.00	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	300.00	300.00	F.O.B.-Stables		New Crop
Large Square 3x4	50	200.00	200.00	F.O.B.-Feedlot/dairy		New Crop

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	11.5	12.00	12.00	F.O.B.		New Crop

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	25	190.00	190.00	Delivered		

Alfalfa - Fair/Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	142.00	142.00	F.O.B.-Feedlot/dairy		

Bluestem Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	11.5	7.50-8.00	7.75	F.O.B.		

Bluestem Grass - Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		90.00		F.O.B.		
Medium Square 3x3		100.00		F.O.B.		

Brome Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	11.5	8.50-9.00	8.75	F.O.B.		



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Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	140.00	140.00	Delivered		
Large Square 3x4	23	150.00	150.00	Delivered		New Crop

Northwest

Hay (Conventional)

Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	250.00	250.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	175	205.00	205.00	Delivered-Feedlot/dairy		

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		185.00		F.O.B.	Picked Up Out of the field	
Large Square 3x4		185.00-200.00		F.O.B.-Feedlot/dairy		

Sudan - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	9	80.00	80.00	F.O.B.-Feedlot/dairy		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	220.00	220.00	F.O.B.-Feedlot/dairy		
Pellets 17% Dehydrated	500	315.00	315.00	F.O.B.		

Alfalfa - Supreme (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4		220.00-250.00		F.O.B.-Stables		New Crop



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Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	203.50	203.50	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 15% Suncured	453	250.00-252.00	250.94	F.O.B.		
Large Square 3x4	25	180.00	180.00	F.O.B.		New Crop
Large Square 3x4	25	230.00	230.00	F.O.B.-Feedlot/dairy		New Crop
Large Square 4x4	25	230.00	230.00	F.O.B.-Feedlot/dairy		New Crop

Alfalfa - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	6.00	6.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 15% Suncured		230.00		F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1125	190.00-235.00	202.11	Delivered		
Large Round	400	175.00-200.00	187.50	F.O.B.		
Ground	196	205.00-228.00	222.60	Delivered		New Crop
Large Round	25	150.00	150.00	F.O.B.		Old Crop
Large Round	218.5	155.00-160.00	158.46	Delivered		Old Crop
Large Round	234	145.00	145.00	F.O.B.	Picked Up Out of the field	New Crop
Large Round	250	185.00	185.00	Delivered-Feedlot/dairy		New Crop
Large Round	514	198.00	198.00	Delivered		New Crop
Large Square 3x4	150	170.00	170.00	F.O.B.		Old Crop

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		175.00		Delivered		



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Alfalfa - Fair/Good (Contract (Ask)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		160.00-170.00		F.O.B.	Picked Up Out of the field	New Crop

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	197.00	197.00	Delivered		
Ground	115	205.00	205.00	Delivered		New Crop

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	110.00	110.00	F.O.B.		Old Crop

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	150.00	150.00	F.O.B.		Old Crop

Oat - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	85.00	85.00	F.O.B.		New Crop

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	100.00	100.00	F.O.B.		New Crop

Southeast

Hay (Conventional)

Alfalfa - Supreme (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		275.00-300.00		F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	190.00	190.00	F.O.B.-Feedlot/dairy		New Crop
Large Square 3x4	25	225.00	225.00	F.O.B.		New Crop



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Alfalfa - Fair/Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		200.00-215.00		F.O.B.-Stables		New Crop

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		170.00		Delivered		New Crop

Alfalfa - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	160.00	160.00	F.O.B.		
Large Square 3x4	472	180.00	180.00	F.O.B.-Farm/Ranch		New Crop

Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	125.00	125.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	69	80.00	80.00	F.O.B.		
Large Square 3x4	330	100.00-110.00	103.48	F.O.B.		
Large Square 3x4	23	125.00	125.00	F.O.B.		Old Crop
Large Square 3x4	115	120.00	120.00	Delivered-Feedlot/dairy		Old Crop

Bluestem Grass - Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		120.00		F.O.B.		
Large Square 4x4		130.00-160.00		F.O.B.		Old Crop
Large Square 4x4		150.00-180.00		Delivered		Old Crop

Bluestem Grass - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	105.00	105.00	F.O.B.		
Large Square 3x4	115	100.00	100.00	F.O.B.		Old Crop

Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	60.00	60.00	F.O.B.	Certified Weed Free	



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Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	120.00	120.00	F.O.B.		

Brome Grass - Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		125.00		F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Round	200	60.00	60.00	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	1000	250.00	250.00	F.O.B.-Feedlot/dairy		
Large Round	50	240.00	240.00	F.O.B.-Stables		New Crop

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	434	260.00	260.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	262.5	190.00	190.00	Delivered		
Pellets 15% Suncured	434	250.00	250.00	F.O.B.		
Pellets 17% Suncured	25	250.00	250.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1105	200.00-240.00	210.86	Delivered-Feedlot/dairy		
Ground	1813	215.00-245.00	235.90	Delivered		
Large Round	25	195.00	195.00	Delivered		
Large Round	67.5	205.00	205.00	Delivered-Dealer/Mill/Processor		



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Large Round	657.5	210.00-220.00	217.61	F.O.B.		
Large Square 3x4	500	240.00	240.00	F.O.B.		
Ground	591	210.00-220.00	213.38	Delivered		New Crop
Large Round	25	150.00	150.00	F.O.B.-Feedlot/dairy		New Crop
Large Round	533	195.00	195.00	Delivered		New Crop
Large Square 3x4	675	195.00	195.00	Delivered-Feedlot/dairy		New Crop
Alfalfa - Fair/Good (Ask/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		235.00-240.00		F.O.B.		
Ground		225.00-230.00		Delivered		New Crop
Large Round		190.00-220.00		F.O.B.		New Crop
Alfalfa - Fair/Good (Contract (Trade)/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1500	240.00	240.00	Delivered-Feedlot/dairy		New Crop
Bluestem Grass - Good (Offer/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		130.00		Delivered		
Large Square 3x4		150.00		Delivered		
Bluestem Grass - Good (Ask/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		170.00		Delivered		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>