



# Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News  
KS Dept. of Ag Market News

Tue Jun 14, 2022

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Direct Hay Weighted Average Report for week ending 6/10/2022

Volume			
	This Week	Last Reported (5/23/2022)	Last Year
<b>Tons:</b>			
Hay	17942	18264	31710
Straw	700	815	385
<b>Total</b>	<b>18642</b>	<b>19079</b>	<b>32095</b>
<b>Bales:</b>			
Hay	74	73	165
Straw	0	10	0
<b>Total</b>	<b>74</b>	<b>83</b>	<b>165</b>

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

### Special Note: FEED YARD REPORT

SOUTHWEST: The average paid by feedlots on June 1 for alfalfa ground and delivered was \$205.30, up \$4.81 from the previous month, usage was 638T/day, down .50% and total usage was 19,778T.

SOUTH CENTRAL: The average paid by feedlots on June 1 for alfalfa ground and delivered was \$189.43, down \$3.54 from the previous month, usage was 282T/day, up 39% and total usage was 8,755T.

Compared to the last report, overall alfalfa price was 5.00 higher while grass hay was mostly steady. Movement remains slow. Everyone is busy in the fields putting up hay unless it is raining. Rain was reported again last week, even in the most droughted areas, but the bulk fell in the east of course, where they would like to get their beans planted and brome put up. Accounts continue to roll in from producers that their first cut yield is one half to three-quarters light, but with the rain they are more optimistic about second cutting. According to the U.S. Drought Monitor for June 7th, Heavy rainfall (1.5 to 3 inches, locally more) this past week resulted in a 1-category improvement to southeastern and central Kansas. More than 1.5 inches of rainfall this past week, along with soil moisture supported a change from exceptional (D4) to extreme (D3) drought in parts of southwestern Kansas and adjacent southeastern Colorado. Abnormally dry conditions (D0) is currently 11%, moderate drought (D1) remained near 21%, severe drought (D2) is at 8%, extreme drought (D3) decreased to 18%, and exceptional drought (D4) is at 1%.

\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. \*CWF Certified Weed Free

### Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).



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North Central						
Hay (Conventional)						
<b>Alfalfa - Premium (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	350	180.00	180.00	F.O.B.-Feedlot/dairy		
<b>Alfalfa - Good/Premium (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	220.00	220.00	F.O.B.		
<b>Alfalfa - Good (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	210.00	210.00	F.O.B.		
<b>Alfalfa - Good (Contract (Trade)/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	187.5	160.00	160.00	F.O.B.		Old Crop
<b>Alfalfa - Fair/Good (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	232.50	232.50	F.O.B.		
<b>Alfalfa - Fair/Good (Ask/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		200.00		Delivered		New Crop
<b>Alfalfa - Fair/Good (Contract (Trade)/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1750	175.00	175.00	Delivered		
Large Square 3x4	187.5	160.00	160.00	F.O.B.		Old Crop
<b>Alfalfa - Fair (Ask/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		175.00		Delivered		
<b>Alfalfa/Sudan Mix - Fair/Good (Contract (Trade)/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	115	155.00	155.00	Delivered-Feedlot/dairy		Old Crop



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## Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	46	100.00	100.00	F.O.B.		

## Straw (Conventional)

### Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	500	80.00-90.00	85.00	F.O.B.		

## Northeast

### Hay (Conventional)

#### Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	236.50	236.50	Delivered		

#### Alfalfa - Fair/Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	165.00	165.00	F.O.B.-Feedlot/dairy		

#### Bluestem Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	11.5	7.50-8.00	7.75	F.O.B.		

#### Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	90.00	90.00	F.O.B.		
Large Round	23	120.00	120.00	Delivered		

#### Bluestem Grass - Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		90.00		F.O.B.		
Medium Square 3x3		100.00		F.O.B.		

#### Bluestem Grass - Utility (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	70.00	70.00	F.O.B.	Certified Weed Free	



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## Brome Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	11.5	8.50-9.00	8.75	F.O.B.		

## Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	110.00	110.00	F.O.B.		

## Northwest

### Hay (Conventional)

#### Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	245.00	245.00	F.O.B.		
Small Square	37.5	300.00	300.00	F.O.B.		
Small Square	37.5	410.00	410.00	Delivered		

#### Alfalfa - Supreme (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	275.00	275.00	F.O.B.-Stables		

#### Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	250.00	250.00	F.O.B.		

#### Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	300	170.00	170.00	Delivered		

#### Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	185.00	185.00	F.O.B.-Feedlot/dairy		
Large Square 3x4	50	180.00	180.00	F.O.B.-Feedlot/dairy		New Crop

#### Sudan - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	9	80.00	80.00	F.O.B.-Feedlot/dairy		

## South Central



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Hay (Conventional)						
<b>Alfalfa - Supreme (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	220.00	220.00	F.O.B.-Feedlot/dairy		
Pellets 17% Dehydrated	500	315.00	315.00	F.O.B.		
<b>Alfalfa - Supreme (Offer/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4		220.00-250.00		F.O.B.-Stables		New Crop
<b>Alfalfa - Premium/Supreme (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	203.50	203.50	F.O.B.		
Large Square 3x4	100	225.00	225.00	F.O.B.-Feedlot/dairy		New Crop
<b>Alfalfa - Good (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	225.00	225.00	F.O.B.-Feedlot/dairy		
Large Square 4x4	25	225.00	225.00	F.O.B.-Feedlot/dairy		
Pellets 15% Suncured	420	245.00-250.00	248.29	F.O.B.		
<b>Alfalfa - Good (Trade/Per Bale)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	6.00	6.00	F.O.B.-Feedlot/dairy		
<b>Alfalfa - Fair/Good (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	648	190.00-193.00	191.44	Delivered		
Ground	874	200.00-235.00	209.94	F.O.B.		
Large Round	567	185.00-195.00	189.71	Delivered		
Large Round	712.5	165.00-200.00	177.64	F.O.B.		
Large Square 4x4	312.5	165.00	165.00	F.O.B.		
Ground	240	228.00	228.00	Delivered		New Crop
Large Round	470	175.00	175.00	Delivered		Old Crop
Large Round	500	200.00	200.00	Delivered		New Crop
Large Square 3x4	200	170.00	170.00	F.O.B.		Old Crop



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## Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		175.00		Delivered		
Ground		205.00		Delivered		New Crop

## Alfalfa - Fair/Good (Contract (Ask)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		160.00-170.00		F.O.B.		New Crop

## Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	25	200.00	200.00	Delivered		New Crop
Ground	276	185.00	185.00	Delivered		Old Crop

## Southeast

### Hay (Conventional)

## Alfalfa - Supreme (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		275.00-300.00		F.O.B.		

## Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	225.00	225.00	F.O.B.		New Crop

## Alfalfa - Fair/Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		200.00-215.00		F.O.B.-Stables		New Crop

## Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		170.00		F.O.B.		New Crop

## Alfalfa - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	160.00	160.00	F.O.B.		

## Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	125.00	125.00	F.O.B.		



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### Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	69	105.00	105.00	Delivered		
Large Round	76	60.00-80.00	73.95	F.O.B.		
Large Square 3x4	411	100.00-110.00	104.48	F.O.B.		

### Bluestem Grass - Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		120.00		F.O.B.		
Large Square 4x4		130.00-160.00		F.O.B.		Old Crop
Large Square 4x4		150.00-180.00		Delivered		Old Crop

### Bluestem Grass - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	253	105.00-120.00	118.64	F.O.B.		

### Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	60.00	60.00	F.O.B.	Certified Weed Free	
Large Round	46	80.00	80.00	Delivered		

### Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	130.00	130.00	F.O.B.		

## Straw (Conventional)

### Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Round	200	60.00	60.00	F.O.B.		

### Wheat - (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square		50.00		F.O.B.		

## Southwest



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## Hay (Conventional)

### Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	3	12.00	12.00	F.O.B.		

### Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	240.00	240.00	F.O.B.-Stables	1st Cutting	New Crop

### Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	445	260.00	260.00	F.O.B.		
Large Square 3x4	300	205.00-225.00	215.00	F.O.B.-Feedlot/dairy		Old Crop

### Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 15% Suncured	445	250.00	250.00	F.O.B.		

### Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1259	200.00-240.00	215.89	Delivered-Feedlot/dairy		
Ground	2435	210.00-220.00	214.87	Delivered		
Large Square 3x4	500	240.00	240.00	F.O.B.		
Ground	200	210.00	210.00	Delivered		Old Crop
Large Round	750	190.00	190.00	F.O.B.-Feedlot/dairy		New Crop
Large Round	750	205.00	205.00	Delivered-Feedlot/dairy		New Crop

### Alfalfa - Fair/Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		200.00-220.00		F.O.B.		

### Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		235.00-240.00		F.O.B.		
Ground		235.00-245.00		Delivered		New Crop
Large Round		180.00-215.00		F.O.B.		New Crop
Standing		140.00-160.00		F.O.B.		New Crop





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### Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	2.5	7.00	7.00	F.O.B.		

### Corn Stalk - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	90.00	90.00	Delivered-Feedlot/dairy		

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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>