



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Jul 27, 2021

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Direct Hay Weighted Average Report for week ending 7/23/2021

Volume			
	This Week	Last Reported (7/12/2021)	Last Year
Tons:			
Hay	23186	19895	20669
Straw	832	843	810
Total	24018	20738	21479
Bales:			
Hay	417	208	25
Straw	0	27	20
Total	417	235	45

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Hay market prices remain mostly steady for alfalfa and steady for grass hay. Trade remains steady, although some area trades have slowed, demand remains good. Rains this season have produced a lot of grinding quality hay which is contributing to a softening of that market, while dairy quality hay remains difficult to come by. This week's hot dry weather has allowed grass hay producers to attack the prairie hay, with most reporting an average yield. Recent rains have confined abnormally dry conditions to a wide band bisecting the state from the north central border to the south-central border along with continued dryness in the northwest. Heat advisories for much of the state go into effect this week with heat indices of 100 to 108 degrees expected. According to the US Drought Monitor for the week of July 20th, abnormal dryness (D0) decreased to 30%, while moderate drought (D1) remained at .50%. Kansas remains fortunate as conditions in North Dakota continue to worsen. Cattle producers are struggling under severe drought and the State has reactivated their drought hotline. Information on the Drought Hotline can be found at www.nd.gov/ndda/drought-resources. Join agriculture leaders from across the state for the Kansas Governor's Summit on Agricultural Growth August 25th and 26th. More information about the Summit and registration can be found at www.agriculture.ks.gov/Summit.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central



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Hay (Conventional)

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	100	200.00	200.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	165.00	165.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	92	155.00	155.00	Delivered		
Large Round	25	135.00	135.00	F.O.B.-Feedlot/dairy	Grassy	
Large Round	350	100.00-140.00	122.86	F.O.B.		

Alfalfa/Sudan Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	140.00	140.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	190.00	190.00	Delivered		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	120.00	120.00	Delivered		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	80.00	80.00	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	50	250.00	250.00	F.O.B.		New Crop



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Alfalfa - Supreme (Ask/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		10.00		F.O.B.		New Crop

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	160.00	160.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	250	110.00-150.00	134.00	F.O.B.		

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	120.00	120.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	90.00	90.00	Delivered		

Bluestem Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	115	65.00	65.00	F.O.B.	Certified Weed Free	
Small Square	10	6.50	6.50	F.O.B.		Old Crop

Bluestem Grass - Good (Ask/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		6.00		F.O.B.		

Brome Grass - Premium/Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	7.00	7.00	F.O.B.		New Crop

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	85.00-90.00	87.50	F.O.B.		New Crop
Large Round	46	105.00	105.00	Delivered		New Crop
Large Square 3x4	46	135.00	135.00	F.O.B.		New Crop



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Brome Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	150	50.00	50.00	F.O.B.		
Small Square	5	7.00	7.00	F.O.B.		New Crop

Straw (Conventional)

Wheat - (Ask/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square		5.00		F.O.B.		

Northwest

Hay (Conventional)

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		139.00		F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	100	85.00	85.00	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	62.5	185.00	185.00	F.O.B.-Feedlot/dairy		
Pellets 17% Dehydrated	2	310.00-315.00	312.50	F.O.B.		

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	100	8.00	8.00	F.O.B.		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	62.5	194.00	194.00	F.O.B.-Feedlot/dairy		



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Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	50	250.00	250.00	F.O.B.		

Alfalfa - Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	150	177.00	177.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	251	135.00-190.00	169.92	F.O.B.		
Pellets 15% Suncured	382	220.00-230.00	223.46	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1039	160.00-200.00	190.83	Delivered		
Large Round	325	130.00-170.00	140.77	F.O.B.		
Large Round	1781	170.00-190.00	175.41	Delivered		
Large Square 4x4	250	130.00	130.00	F.O.B.-Feedlot/dairy		
Pellets 17% Dehydrated	500	230.00	230.00	F.O.B.		
Large Round	125	165.00	165.00	F.O.B.		Old Crop
Large Round	250	150.00-155.00	152.50	F.O.B.		New Crop

Alfalfa/Bluegrass Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	345	185.00	185.00	Delivered		

Alfalfa/Grass Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	195.00	195.00	Delivered		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	12.5	70.00	70.00	F.O.B.		New Crop

Oat - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	250	120.00	120.00	F.O.B.		



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Rye Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	120.00	120.00	F.O.B.		

Sudan - Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		175.00		Delivered		

Triticale - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	120.00	120.00	F.O.B.		

Wheat - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	120.00	120.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	125	120.00	120.00	Delivered		
Large Square	20	40.00	40.00	F.O.B.		Old Crop

Southeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	200.00	200.00	F.O.B.-Feedlot/dairy		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	93.75	189.00-280.00	219.27	F.O.B.-Feedlot/dairy		

Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	200.00	200.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	120	160.00	160.00	Delivered		



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Large Square 4x4	25	160.00	160.00	F.O.B.		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	325	140.00-150.00	140.77	F.O.B.		
Bluestem Grass - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	134	115.00-140.00	125.26	F.O.B.		
Small Square	25	110.00	110.00	F.O.B.		Old Crop
Bluestem Grass - Premium (Contract (Trade)/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	1750	150.00-160.00	155.00	F.O.B.		New Crop
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	75.00-85.00	78.67	F.O.B.		
Large Round	126.5	70.00-90.00	88.25	Delivered		
Large Square 3x4	581.5	90.00-135.00	110.27	F.O.B.		
Large Square 4x4	182.5	85.00-130.00	115.50	F.O.B.		
Medium Square 3x3	20	110.00	110.00	F.O.B.	Picked Up Out of the field	
Large Square 3x4	23	100.00	100.00	F.O.B.		Old Crop
Bluestem Grass - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	11.5	55.00	55.00	Delivered		Old Crop
Bluestem Grass - Utility/Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	11.5	45.00	45.00	Delivered		Old Crop
Brome Grass - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	12.5	135.00	135.00	F.O.B.		Old Crop
Brome Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	75.00	75.00	F.O.B.		



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Large Square 3x4	46	110.00-150.00	123.44	F.O.B.	
Large Round	23	85.00	85.00	F.O.B.	Old Crop
Large Square 3x4	12.5	115.00	115.00	F.O.B.	Old Crop

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	200	60.00	60.00	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	12.5	8.00	8.00	F.O.B.-Stables		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	187.5	250.00	250.00	F.O.B.-Feedlot/dairy		
Large Square 4x4	334	210.00	210.00	Delivered-Feedlot/dairy		
Large Square 4x4	334	210.00	210.00	F.O.B.		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	282	230.00	230.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	2187.5	175.00-200.00	177.14	Delivered		
Pellets 15% Suncured	282	225.00	225.00	F.O.B.		
Large Square 3x4	500	185.00	185.00	F.O.B.		New Crop

Alfalfa - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	500	155.00	155.00	F.O.B.		Old Crop



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Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	4880	176.00-230.00	205.66	Delivered		
Large Round	50	170.00-175.00	172.50	F.O.B.		
Large Round	2016.25	170.00-185.00	173.37	Delivered		
Large Square 4x4	200	200.00	200.00	F.O.B.		

Alfalfa - Fair/Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		173.00		Delivered		

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground		230.00-235.00		Delivered		New Crop

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	161	155.00-160.00	157.50	Delivered		Old Crop

Oat - Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4		110.00		F.O.B.		New Crop

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	367.5	65.00-72.00	68.50	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>