



Northern Livestock Video/Internet Auction - Billings, MT

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

August 23, 2022

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Livestock Weighted Average Report for 8/22/2022 - 8/23/2022 (Final)

VIDEO AUCTION

	This Week	Last Reported (7/18/2022)
Total Receipts:	75,722	126,324
Feeder Cattle:	75,221 (99.3%)	125,577 (99.4%)
Replacement Cattle:	501 (0.7%)	747 (0.6%)

Northern Livestock video auction held the Annual Early Fall Preview over the last two days. Demand was good to very good for heavy offerings. Both spring born calves and yearlings sold on good to very good demand. Light weight calves sold with the best demand this sale as buyers looked to buy cattle suitable to develop into yearlings. These offerings were higher in quality overall compared to last sale and buyers showed very good demand for these offerings as a result. Demand for calves was slightly lower on day two as corn futures traded sharply higher. Demand for replacement heifers was very good and these offerings sold sharply higher than last sale, with several sets of heifers outselling their steer mates. Replacement heifer quality was very attractive this sale. Weaned cattle were left untagged. Most of these offerings sold in November and December. Buyers were willing to give a slight premium for weaned offerings this sale. The premium between weaned and un-weaned calves was mostly 8.00-10.00 cwt. The percentage of PO's was very light again this sale. Very good demand was seen for Value Added cattle that were 3rd party verified. Cattle tagged as Value added were enrolled in two or more programs and had to be verified by a 3rd party. The largest premiums given were for cattle sold as All Natural, NHTC and GAP combined. Market activity was active to very active. Supply included: 99% Feeder Cattle (63% Steers, 37% Heifers); 1% Replacement Cattle (74% Bred Cows, 26% Bred Heifers). Feeder cattle over 600 lbs was 47%. Feeder Cattle prices FOB based on net weights after a 0-3% pencil shrink or equivalent, with a 0-12 cent slide > 600 lbs and 10-20 cent slide < 600 lbs.

FEEDER CATTLE

North Central
(CO, IA, MT, ND, NE, SD, WY)

STEERS - Medium and Large 1 (Per Cwt / Est. Wt)

Delivery	Head	Wt Range	Avg Wt	Price Range	Avg Price	
Current	225	520	520	234.00	234.00	Unweaned
	43	760	760	191.00	191.00	Split Loads
	82	780	780	195.00	195.00	
	125	985	985	172.00	172.00	
	111	1050	1,050	165.50	165.50	
Sep	140	425	425	250.00	250.00	Unweaned
	220	450	450	246.00	246.00	Unweaned
	70	470	470	220.00	220.00	Split Loads
	240	500	500	238.00	238.00	
	320	510	510	231.00	231.00	Unweaned
	60	560	560	205.00	205.00	Split Loads
	326	570 - 575	574	223.50 - 226.00	224.96	Unweaned

Source: USDA AMS Livestock, Poultry & Grain Market News

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	60	620	620	205.50	205.50	Split Loads
	295	625 - 630	628	210.50 - 213.00	211.30	Unweaned
	95	650	650	220.00	220.00	
	188	675	675	200.50 - 209.00	204.66	Unweaned
	78	700	700	195.00	195.00	Split Loads
	168	710	710	201.00	201.00	Unweaned
	165	750	750	208.50	208.50	NHTC
	122	775	775	190.50	190.50	Split Loads
	66	800	800	180.00	180.00	Split Loads
	87	875	875	183.00	183.00	Split Loads
	623	900	900	189.00	189.00	NHTC
	37	900	900	173.00	173.00	Split Loads
	140	900	900	186.00	186.00	
	225	920	920	193.00	193.00	Value Added
	60	950	950	178.50	178.50	
	370	1000	1,000	174.50	174.50	
Sep-Oct	80	575	575	209.00	209.00	Unweaned
	60	600	600	196.50	196.50	Split Loads
	75	800	800	185.00	185.00	
	70	860	860	182.50	182.50	
	1380	930 - 935	934	181.00 - 184.50	183.87	
Oct	875	420 - 425	421	272.00 - 274.00	273.71	Unweaned
	825	450 - 485	466	240.50 - 260.00	249.66	Unweaned
	100	490	490	233.50	233.50	Value Added
	3487	500 - 540	524	220.50 - 235.50	227.54	Unweaned
	331	510 - 545	526	209.00 - 222.00	214.57	Split Loads
	325	515 - 530	519	224.00 - 231.00	228.91	Value Added
	130	550 - 570	561	205.50 - 211.50	208.22	Split Loads
	4703	550 - 595	565	200.00 - 229.50	215.42	Unweaned
	410	600	600	216.50 - 221.50	218.94	Value Added
	161	600 - 620	609	196.50 - 199.00	198.04	Split Loads
	4295	600 - 640	614	199.00 - 221.50	209.58	Unweaned
	103	650 - 660	655	193.00 - 204.00	198.83	Split Loads
	1316	650 - 690	668	197.00 - 218.50	203.41	Unweaned
	220	700	700	199.50 - 202.50	200.73	Unweaned
	170	700	700	205.50	205.50	
	93	710	710	196.50	196.50	Split Loads
	160	765	765	193.00	193.00	Unweaned
	146	900	900	186.50	186.50	
	122	1000	1,000	170.00	170.00	
Oct-Nov	130	400	400	265.00	265.00	Unweaned

Source: USDA AMS Livestock, Poultry & Grain Market News

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	125	440	440	263.00	263.00	Value Added
	227	450 - 490	468	237.00 - 247.50	242.56	Unweaned
	35	475	475	225.00	225.00	Split Loads
	1390	500 - 535	524	221.00 - 233.00	226.95	Unweaned
	60	540	540	212.00	212.00	Split Loads
	100	550	550	227.50	227.50	NHTC
	426	550 - 585	572	219.00 - 229.50	222.93	Value Added
	1531	550 - 590	560	204.50 - 220.00	214.73	Unweaned
	52	570	570	207.00	207.00	Split Loads
	280	600	600	220.00	220.00	
	2614	600 - 645	614	198.00 - 218.50	210.46	Unweaned
	175	620	620	224.00	224.00	NHTC
	40	625	625	198.50	198.50	Split Loads
	150	650	650	213.00	213.00	Unweaned
Nov	250	430	430	272.00	272.00	Value Added
	130	465	465	255.00	255.00	
	1260	500 - 540	528	223.00 - 234.00	228.71	Unweaned
	45	530	530	202.50	202.50	Split Loads
	190	535	535	229.50	229.50	
	200	550	550	223.00	223.00	Value Added
	1358	550 - 590	569	203.50 - 219.50	213.18	Unweaned
	197	570 - 575	573	197.50 - 210.00	202.48	Split Loads
	1560	600 - 625	615	197.00 - 214.50	204.55	Unweaned
	100	610	610	220.00	220.00	Value Added
	510	610	610	213.75	213.75	NHTC
	260	625 - 635	629	204.50 - 222.00	215.20	
	190	650	650	197.00 - 207.50	202.25	
	461	650 - 685	658	197.50 - 215.00	206.56	Unweaned
	510	680	680	207.00	207.00	NHTC
Nov-Dec	450	600 - 620	609	215.50 - 216.00	215.77	
Dec	91	550	550	222.50	222.50	Unweaned
	90	550	550	236.00	236.00	Value Added
	65	550	550	220.00	220.00	Split Loads
	100	550	550	235.00	235.00	
	445	625 - 630	626	210.00 - 216.00	213.61	
	648	650	650	208.50 - 210.50	208.92	
	450	675	675	206.00	206.00	Unweaned
	158	680	680	219.00	219.00	Value Added
	523	700 - 720	706	203.50 - 205.00	204.33	
	210	800	800	204.00	204.00	NHTC
Dec-Jan	225	550	550	227.00	227.00	Unweaned

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	230	690	690	213.00	213.00	Value Added
Jan	190	625	625	216.50	216.50	
	90	650	650	216.00	216.00	
Feb	180	680	680	212.00	212.00	

STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	127	950 - 980	966	170.00 - 170.50	170.26	
Sep	175	970	970	170.00	170.00	
Oct	70	450	450	220.00	220.00	Split Loads
	310	510 - 540	529	215.00 - 219.00	216.54	Unweaned
	210	575	575	197.50	197.50	Unweaned
	45	580	580	198.00	198.00	Split Loads
	90	615 - 640	630	193.00 - 193.50	193.31	Split Loads
	40	705	705	187.50	187.50	Split Loads
Nov	56	580	580	198.50	198.50	Split Loads

STEERS - Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Oct	180	660	660	193.00	193.00	Unweaned
Oct-Nov	70	710	710	188.50	188.50	Unweaned

STEERS - Medium 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Nov	30	570	570	208.00	208.00	Split Loads
	80	660	660	196.50	196.50	Split Loads

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	120	500	500	229.00	229.00	Replacement
	195	510 - 540	525	198.00 - 203.50	200.90	Unweaned
	49	620	620	176.00	176.00	Split Loads
	70	740	740	186.00	186.00	
	130	800	800	173.00	173.00	Fleshy
	210	825	825	177.00	177.00	
	260	875	875	174.00	174.00	
	68	925	925	166.50	166.50	
	96	985	985	173.00	173.00	Value Added
	102	1000	1,000	158.50	158.50	



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Sep	263	375 - 390	382	228.00 - 235.00	231.34	Unweaned
	40	420	420	205.00	205.00	Split Loads
	110	485	485	215.50	215.50	Replacement
	35	525	525	190.00	190.00	Split Loads
	40	570	570	195.50	195.50	Split Loads
	100	650	650	189.00	189.00	Unweaned
	67	690	690	180.00	180.00	Split Loads
	170	725	725	197.00	197.00	NHTC
	114	740	740	175.50	175.50	Split Loads
	57	780	780	165.00	165.00	Split Loads
	53	825	825	173.00	173.00	Split Loads
	739	830	830	185.00	185.00	NHTC
	147	845	845	175.00	175.00	
	354	850 - 875	870	174.50 - 176.75	175.96	
	35	880	880	173.00	173.00	Split Loads
Sep-Oct	990	900 - 940	911	168.00 - 177.50	174.32	
	150	970	970	172.00	172.00	NHTC
	62	990	990	171.00	171.00	Value Added
	45	575	575	186.50	186.50	Split Loads
Oct	70	840	840	176.00	176.00	NHTC
	140	875	875	175.50	175.50	
	380	425	425	234.00 - 236.50	235.78	Unweaned
	55	425	425	200.00	200.00	Split Loads
	1085	450 - 495	472	204.50 - 217.50	211.89	Unweaned
	115	460 - 490	477	197.50 - 207.00	199.94	Split Loads
	115	465	465	216.00	216.00	Value Added
	640	500 - 540	519	208.50 - 227.00	215.96	Replacement
	183	500 - 540	517	184.50 - 199.50	193.81	Split Loads
	2398	500 - 545	520	194.50 - 209.50	200.76	Unweaned
	120	515	515	207.00	207.00	Value Added
	1522	550 - 585	564	186.50 - 197.00	192.58	Unweaned
	2225	550 - 590	572	202.00 - 228.00	213.80	Replacement
	146	555 - 590	576	183.50 - 189.00	186.33	Split Loads
	460	600 - 640	618	183.50 - 188.50	185.86	Unweaned
	1249	600 - 640	616	199.50 - 229.50	215.49	Replacement
	47	630	630	183.00	183.00	Split Loads
	82	650	650	185.00	185.00	Unweaned
	80	650	650	208.00	208.00	Replacement
	50	650	650	181.50	181.50	Split Loads
	713	810 - 825	812	179.00 - 182.00	181.67	
	200	850	850	187.00	187.00	Value Added
	685	850 - 885	874	176.00 - 176.50	176.15	

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	426	900 - 925	918	175.00 - 177.50	176.77	
	58	975	975	174.50	174.50	Value Added
Oct-Nov	265	400 - 430	415	223.00 - 224.00	223.53	Unweaned
	70	475	475	210.00	210.00	Split Loads
	220	475 - 490	483	209.00 - 211.50	210.12	Unweaned
	945	500 - 540	520	194.50 - 211.00	200.18	Unweaned
	102	520 - 540	530	195.00 - 197.00	195.96	Split Loads
	200	525	525	212.00	212.00	Replacement
	373	550 - 585	558	193.00 - 196.00	194.14	Unweaned
	40	575	575	183.50	183.50	Split Loads
	95	575	575	189.50	189.50	
	100	590	590	218.50	218.50	Replacement
	184	600	600	185.00 - 195.00	190.49	Unweaned
	75	650	650	215.00	215.00	Replacement
Nov	250	420	420	240.00	240.00	Value Added
	60	460	460	205.00	205.00	Split Loads
	325	480 - 490	484	211.00 - 214.00	212.92	Unweaned
	560	500 - 520	516	211.50 - 214.00	213.57	
	686	500 - 545	534	188.00 - 204.25	199.21	Unweaned
	145	535 - 545	540	184.00 - 192.00	187.86	Split Loads
	100	550	550	211.00	211.00	Value Added
	100	550	550	200.50	200.50	
	100	560	560	213.00	213.00	Replacement
	100	575	575	190.50	190.50	Unweaned
	102	575 - 585	581	187.50 - 191.00	189.57	Split Loads
	230	620 - 625	622	213.00 - 222.00	216.15	Replacement
	95	625	625	185.50	185.50	
	85	650	650	200.00	200.00	Replacement
	280	875	875	185.50	185.50	
Dec	50	525	525	202.00	202.00	Split Loads
	180	540	540	209.00	209.00	Value Added
	110	550	550	214.00	214.00	Replacement
	84	575	575	193.50	193.50	Unweaned
	90	625	625	191.75	191.75	
	233	640	640	203.00 - 210.00	205.25	Replacement
Dec-Jan	225	525	525	203.00	203.00	
	215	660	660	203.00	203.00	Value Added
Jan	100	585	585	205.00	205.00	
Feb	180	670	670	186.00	186.00	



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HEIFERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep	125	825	825	172.50	172.50	
Oct	195	515 - 525	519	189.50 - 192.50	190.82	Unweaned
	38	530	530	183.50	183.50	Split Loads
	125	550 - 590	577	178.50 - 183.00	180.79	Split Loads
	34	665	665	169.50	169.50	Split Loads
Nov	85	495	495	194.50	194.50	Unweaned

HEIFERS - Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep	95	540	540	193.00	193.00	Unweaned
Oct	170	600	600	187.00	187.00	Unweaned
Oct-Nov	65	680	680	184.00	184.00	Unweaned

HEIFERS - Medium 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep-Oct	95	570	570	185.50	185.50	
Nov	60	480	480	193.00	193.00	Split Loads

West
(AZ, CA, ID, NV, OR, UT, WA)

STEERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep	60	950	950	171.00	171.00	
Oct	294	590	590	204.50	204.50	Unweaned
Nov	40	490	490	220.00	220.00	Split Loads
	87	640	640	200.50	200.50	Value Added
	170	730	730	206.00	206.00	

STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Oct	122	470	470	230.00	230.00	Unweaned
	256	685	685	180.00	180.00	Unweaned

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	75	875	875	159.00	159.00	Fleshy
Sep	60	950	950	164.50	164.50	

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<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Nov	190	550	550	194.00	194.00	Unweaned
	89	560	560	185.00	185.00	Value Added

HEIFERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Oct	130	470	470	210.50	210.50	Unweaned
	212	575	575	185.00	185.00	Unweaned
	190	625	625	184.50	184.50	Unweaned
	186	650	650	174.50	174.50	Unweaned

REPLACEMENT CATTLE

North Central
(CO, IA, MT, ND, NE, SD, WY)

BRED COWS - Medium and Large 1 (Per Head / Est. Wt)

<u>Delivery</u>	<u>Age</u>	<u>Stage</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>
Nov	2-4	T1	188	1100 - 1275	1,228	2050.00 - 2175.00	2145.23

Please Note:

The above USDA LPGMN price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on an FOB basis, unless otherwise noted.

Explanatory Notes

Stage (Cattle): - Represents pregnancy stage (O = open; T1 = 1st Trimester, 1 to 3 months; T1-2 = 1st/2nd trimester, 1 to 6 months; T2 = 2nd Trimester, 4 to 6 months; T2-3 = 2nd/3rd Trimester, 4 to 9 months; T3 = 3rd Trimester, 7 to 9 months; T1-3 = all trimesters, 1 to 9 months; E = Exposed; B = Bred)

Age - Numerical representation of age in years