



Northern Livestock Video/Internet Auction - Billings, MT

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

July 22, 2021

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Livestock Weighted Average Report for 7/19/2021 - 7/21/2021 (Final)

VIDEO AUCTION

	This Week	Last Reported (6/24/2021)
Total Receipts:	139,566	10,961
Feeder Cattle:	139,566 (100.0%)	10,961 (100.0%)

Northern Livestock video auction held their annual summer video auction over the last 3 days. Nearly 140,000 head sold over the 3 day sale. Demand for calves was mostly moderate to good, while demand for yearlings was mostly good. The best demand for calves was for big heavy weight cattle coming early in the fall or light calves late in the fall suitable to develop into yearlings. Yearling demand was good through out the sale. Buyers did show slight resistance for immediate delivery cattle which would take extra feed to get to their desired weight. Very few POs were seen this sale as prices were sharply higher than the same sale last year. Drought conditions are being experienced across much of the Inner Mountain west. As a result many cattle are being market weeks earlier than usual and most were represented to come very green. Many sets of calves had very large delivery windows as ranchers wait to see how long forage is available. Premiums for NHTC and All Natural were not as strong this sale for calves, however strong premiums continue to be seen for yearlings. Many ranches advertised that they were "able to tag to deliver to Canada at buyers expense". Many sets of cattle were purchased to export this sale. All cattle tagged as Value Added were 3rd party verified and were enrolled in more than one program. Calves weaned longer than 45 days were left untagged. Supply included: 100% Feeder Cattle (65% Steers, 35% Heifers). Feeder cattle over 600 lbs was 55%. Feeder Cattle prices FOB based on net weights after a 0-3% pencil shrink or equivalent, with a 5-19 cent slide > 600 lbs and 8-20 cent slide < 600 lbs.

FEEDER CATTLE

North Central
(CO, IA, MT, ND, NE, SD, WY)

STEERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	150	750	750	164.00	164.00	
	75	760	760	172.00	172.00	Value Added
	80	800	800	155.50	155.50	
	210	830	830	159.50	159.50	Value Added
	63	830	830	154.50	154.50	NHTC
	350	850	850	160.00	160.00	Value Added
	440	875	875	159.00 - 159.50	159.42	
	420	900	900	160.00 - 160.50	160.07	Value Added
	65	900	900	157.00	157.00	NHTC
	1246	915 - 935	925	151.00 - 156.50	153.15	
Jul-Aug	90	950	950	150.00	150.00	
	160	750	750	152.00	152.00	
	112	840	840	158.50	158.50	
	1100	875	875	167.50	167.50	Value Added

Source: USDA AMS Livestock, Poultry & Grain Market News

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Aug	650	390	390	224.00	224.00	Unweaned
	240	450	450	198.00	198.00	Unweaned
	75	750	750	164.50	164.50	
	500	775	775	171.00	171.00	Value Added
	210	800	800	169.00	169.00	
	280	825 - 830	826	155.50 - 157.50	157.00	NHTC
	820	825 - 845	840	159.50 - 174.50	160.99	Value Added
	600	860 - 870	864	151.00 - 157.00	153.75	
	485	890	890	154.50	154.50	NHTC
	913	925 - 935	928	148.50 - 153.50	149.36	
	570	925 - 940	937	160.00 - 165.50	161.14	Value Added
	443	950 - 975	957	154.50 - 160.50	158.10	Value Added
	345	950 - 985	961	152.50 - 155.50	154.52	
	245	980	980	152.00	152.00	NHTC
Aug-Sep	65	750	750	165.00	165.00	
	1265	810 - 820	813	159.00 - 164.00	162.66	
	37	860	860	142.00	142.00	Split Loads
	1435	875 - 890	885	158.50 - 174.00	169.96	Value Added
	62	900	900	155.00	155.00	
	335	925	925	164.00	164.00	Value Added
	315	970	970	155.50	155.50	
Sep	854	450 - 490	461	188.50 - 200.50	195.87	Unweaned
	450	480	480	198.50	198.50	Value Added
	150	480	480	184.00 - 185.50	184.80	Split Loads
	110	500	500	187.00	187.00	Unweaned
	610	510 - 535	521	184.50 - 200.00	192.96	Value Added
	55	550	550	172.00	172.00	Split Loads
	680	550 - 580	574	173.50 - 177.50	175.98	Unweaned
	210	560	560	187.50	187.50	Fancy
	560	600 - 630	605	171.50 - 173.00	171.78	Unweaned
	70	630	630	169.50	169.50	Split Loads
	240	700	700	173.00	173.00	
	260	700 - 730	720	169.00 - 170.50	169.99	Unweaned
	295	760 - 785	774	164.50 - 166.00	165.17	Unweaned
	80	765	765	181.00	181.00	Value Added
	225	780	780	164.00	164.00	
	1106	800 - 845	837	175.00 - 179.50	176.11	Value Added
	340	830 - 840	838	156.00 - 159.00	158.48	
	355	850 - 875	868	152.50 - 155.00	153.15	
	175	875	875	163.00	163.00	Value Added
	540	900	900	159.00	159.00	NHTC

Source: USDA AMS Livestock, Poultry & Grain Market News

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	603	900 - 925	916	159.50 - 168.50	162.11	Value Added
	608	925 - 935	931	150.00 - 155.50	151.67	
	604	960 - 975	972	154.50	154.50	
	65	995	995	146.00	146.00	NHTC
Sep-Oct	130	360	360	225.00	225.00	Value Added
	90	425	425	209.00	209.00	Unweaned
	375	435	435	213.00	213.00	Value Added
	2760	500 - 540	519	180.00 - 187.50	184.73	Unweaned
	265	520	520	187.50	187.50	Value Added
	50	550	550	174.00	174.00	Split Loads
	518	550 - 590	574	168.00 - 178.00	173.80	Unweaned
	110	560	560	181.00	181.00	Fancy
	1008	600 - 640	617	166.00 - 173.50	171.55	Unweaned
	85	610	610	181.50	181.50	Fancy
	70	735	735	171.00	171.00	
	250	810	810	169.50	169.50	NHTC
	70	850	850	156.00	156.00	
	270	900	900	155.50	155.50	
Oct	70	420	420	186.00	186.00	Split Loads
	1087	450 - 485	464	191.00 - 212.50	199.98	Unweaned
	240	460 - 470	465	200.00	200.00	Value Added
	270	465 - 490	483	179.00 - 189.50	184.82	Split Loads
	947	500 - 525	508	187.50 - 193.00	189.49	Fancy
	3967	500 - 540	514	185.00 - 200.00	191.64	Value Added
	150	500 - 540	513	168.50 - 177.00	174.67	Split Loads
	5023	500 - 545	528	174.00 - 187.00	182.32	Unweaned
	490	510 - 525	513	185.00 - 190.50	189.47	NHTC
	638	550 - 585	562	180.00 - 186.50	181.69	Fancy
	4564	550 - 590	565	166.00 - 178.50	174.30	Unweaned
	3595	550 - 590	568	175.50 - 191.00	182.47	Value Added
	813	550 - 590	565	159.00 - 173.50	165.47	Split Loads
	90	600	600	179.00	179.00	NHTC
	240	600 - 625	610	179.50 - 181.00	180.36	Fancy
	1225	600 - 625	602	170.00 - 182.50	176.75	Value Added
	385	600 - 630	623	160.00 - 167.50	165.34	Split Loads
	6918	600 - 645	618	165.00 - 176.50	169.89	Unweaned
	200	650	650	177.00	177.00	Value Added
	345	650 - 670	654	175.50 - 178.00	177.44	Fancy
	254	650 - 670	657	160.00 - 165.00	161.32	Split Loads
	3416	650 - 690	665	162.50 - 173.50	169.35	Unweaned
	382	650 - 690	674	162.50 - 171.00	165.66	
	480	700 - 710	707	164.50 - 166.50	165.84	

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	323	700 - 720	714	157.50 - 163.50	161.11	Split Loads
	1004	700 - 740	722	164.00 - 174.50	169.09	Unweaned
	290	775 - 785	780	165.00 - 165.50	165.26	Unweaned
	124	925	925	160.00	160.00	Fancy
Oct-Nov	540	450 - 480	462	200.00 - 202.00	200.81	Unweaned
	240	460 - 490	474	193.50 - 204.50	199.29	Value Added
	650	500 - 540	520	181.00 - 189.50	184.99	Unweaned
	165	525 - 540	530	162.50 - 184.00	172.85	Split Loads
	210	540	540	186.50	186.50	Value Added
	1570	550 - 575	563	171.00 - 182.00	176.28	Unweaned
	600	550 - 575	554	181.00 - 193.00	190.92	Value Added
	150	550 - 575	558	162.50 - 167.00	165.67	Split Loads
	65	600	600	165.50	165.50	Split Loads
	888	600 - 635	611	165.50 - 173.00	169.59	Unweaned
	294	610 - 625	615	168.50 - 185.00	179.86	Value Added
	182	650 - 675	663	167.00 - 168.00	167.51	Unweaned
	195	800	800	166.00	166.00	NHTC
Nov	100	170	170	175.00	175.00	
	350	450 - 485	473	200.00 - 212.00	203.91	Unweaned
	100	500	500	194.50	194.50	
	773	500 - 535	519	183.00 - 190.50	187.68	Unweaned
	220	525	525	196.00	196.00	Value Added
	460	550 - 590	569	166.00 - 178.00	172.30	Unweaned
	540	560 - 575	572	176.00 - 182.50	181.20	Value Added
	20	580	580	160.00	160.00	Split Loads
	1760	600 - 625	612	172.00 - 183.00	177.07	Value Added
	738	600 - 630	623	166.00 - 174.00	168.25	Unweaned
	585	600 - 635	623	166.50 - 179.00	173.49	
	115	620 - 625	623	161.00 - 164.00	162.43	Split Loads
	547	650 - 675	661	162.00 - 168.50	165.73	Unweaned
	860	650 - 675	665	174.00 - 183.00	177.58	Value Added
	394	650 - 675	659	171.50 - 174.50	173.20	
	55	660	660	163.00	163.00	Split Loads
	160	775	775	169.00	169.00	Value Added
	180	775	775	169.00	169.00	
Nov-Dec	30	530	530	169.00	169.00	Split Loads
	180	635	635	169.50	169.50	Unweaned
	369	650 - 660	652	167.00 - 174.00	169.51	
Dec	506	625	625	170.00 - 175.50	173.80	Value Added
	275	650	650	179.00	179.00	Value Added
	491	650 - 680	668	172.00 - 176.50	174.63	

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	90	660	660	183.00	183.00	Fancy
	537	700 - 740	720	170.50 - 173.50	171.64	
	400	750	750	164.50 - 174.00	170.68	
Jan-Feb	140	800	800	161.50	161.50	Value Added

STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep	440	440	440	195.00	195.00	Unweaned
	100	540	540	172.50	172.50	
	70	820	820	154.50	154.50	
	285	890	890	157.00	157.00	
Sep-Oct	32	610	610	161.50	161.50	Split Loads
Oct	80	460	460	191.00	191.00	Split Loads
	100	580	580	156.50	156.50	Unweaned
	80	625	625	160.00	160.00	Unweaned
	88	645	645	163.50	163.50	Value Added
	645	890	890	154.50 - 157.00	155.60	
Oct-Nov	190	600	600	169.00	169.00	Value Added
Nov	95	650	650	165.50	165.50	Unweaned

STEERS - Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Aug	110	1025	1,025	146.00	146.00	
	445	1030	1,030	151.00	151.00	NHTC
Sep-Oct	54	750	750	165.00	165.00	Unweaned

STEERS - Medium 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Aug-Sep	70	690	690	168.00	168.00	NHTC

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	136	710	710	169.00	169.00	Value Added
	80	730	730	148.00	148.00	
	130	780	780	146.00	146.00	
	355	825 - 830	829	160.50 - 161.50	160.71	Value Added
	855	825 - 840	836	146.50 - 147.50	147.21	
	290	860 - 870	865	143.50 - 144.50	144.01	
	190	940	940	141.00	141.00	
	55	950	950	158.00	158.00	Value Added

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	62	960	960	142.00	142.00	
Jul-Aug	80	740	740	150.00	150.00	
	75	775	775	153.00	153.00	
Aug	650	360	360	204.00	204.00	Unweaned
	80	750	750	154.00	154.00	NHTC
	375	775	775	146.00 - 153.00	152.07	
	311	775 - 780	778	161.00 - 165.00	163.13	Value Added
	225	800	800	162.00 - 163.00	162.33	Value Added
	870	800 - 835	817	147.00 - 150.50	149.11	
	2285	850 - 885	853	144.00 - 150.00	147.10	
	125	860 - 875	867	155.00 - 157.50	156.11	Value Added
	542	900 - 930	914	139.00 - 147.50	142.67	
	200	920	920	144.00	144.00	NHTC
	65	975	975	140.00	140.00	
Aug-Sep	80	700	700	155.50	155.50	
	685	825 - 835	831	147.50 - 148.00	147.71	
	700	850	850	150.00	150.00	
	38	860	860	136.00	136.00	Split Loads
	65	875	875	149.50	149.50	NHTC
Sep	120	400	400	188.00	188.00	Fancy
	430	430	430	173.50	173.50	Value Added
	252	435	435	168.50	168.50	Unweaned
	90	450 - 460	454	169.00 - 170.50	169.67	Split Loads
	410	450 - 490	470	164.50 - 172.00	167.72	Unweaned
	345	480	480	182.00	182.00	Value Added
	90	510	510	160.00	160.00	
	55	525	525	160.00	160.00	Split Loads
	105	540	540	165.00	165.00	Unweaned
	445	555 - 575	561	158.00 - 162.50	159.57	Unweaned
	34	560	560	159.50	159.50	Split Loads
	836	700 - 715	713	159.00 - 162.50	162.01	
	150	770 - 775	773	150.50 - 153.00	151.66	
	890	800 - 825	813	155.50 - 172.00	162.78	Value Added
	1434	800 - 840	809	148.50 - 165.00	153.73	
	571	850 - 880	860	153.50 - 163.50	159.19	Value Added
	1114	850 - 895	862	142.50 - 150.50	148.93	
	135	900	900	155.50	155.50	Value Added
	245	900 - 910	907	144.50 - 155.50	152.38	
	60	950	950	142.00	142.00	
Sep-Oct	120	325	325	208.00	208.00	Value Added
	90	400	400	173.00	173.00	Unweaned

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	980	450 - 475	460	166.50 - 174.50	170.30	Unweaned
	670	500 - 525	505	155.50 - 168.00	163.16	Unweaned
	50	525	525	162.00	162.00	Split Loads
	445	550 - 580	566	165.00 - 169.00	166.48	Replacement
	188	580	580	158.00 - 159.00	158.45	Unweaned
	68	700	700	148.50	148.50	Unweaned
	600	850 - 865	853	146.50 - 151.00	150.05	
	300	900	900	162.00	162.00	NHTC
Oct	60	400	400	171.00	171.00	Split Loads
	425	425	425	175.50 - 176.00	175.65	Unweaned
	118	425	425	174.50	174.50	
	120	440	440	185.00	185.00	Fancy
	120	450	450	182.50	182.50	Fancy
	1343	450 - 480	469	162.00 - 174.00	169.66	Unweaned
	325	450 - 480	470	159.00 - 181.00	171.25	Split Loads
	485	450 - 485	472	172.00 - 180.00	177.50	Value Added
	230	500	500	159.50 - 172.00	166.57	
	705	500 - 540	522	157.00 - 175.00	168.50	Value Added
	418	500 - 540	526	149.00 - 168.00	155.88	Split Loads
	2631	500 - 545	515	155.50 - 177.50	162.08	Unweaned
	110	505	505	176.50	176.50	Fancy
	95	525	525	168.50	168.50	Replacement
	831	550 - 580	563	157.50 - 165.50	162.08	Value Added
	1815	550 - 590	570	150.50 - 176.00	158.69	Unweaned
	1019	550 - 590	564	160.00 - 180.00	171.11	Replacement
	652	550 - 590	563	150.00 - 161.50	154.72	Split Loads
	259	600 - 635	620	168.50 - 172.00	170.53	Replacement
	1213	600 - 640	617	150.00 - 158.00	154.71	Unweaned
	329	600 - 640	619	148.00 - 155.00	151.59	Split Loads
	100	625	625	154.50	154.50	Value Added
	95	650	650	168.00	168.00	Replacement
	97	650 - 660	654	145.50 - 147.50	146.32	Split Loads
	897	650 - 665	654	151.00 - 171.50	159.98	Unweaned
	155	700	700	158.50	158.50	
	90	715	715	152.50	152.50	Unweaned
	75	750	750	147.50	147.50	
	70	850	850	152.00	152.00	
	140	880	880	163.00	163.00	Value Added
	220	900	900	151.00	151.00	Fancy
	170	900	900	156.50	156.50	Value Added
Oct-Nov	30	460	460	172.00	172.00	Split Loads
	220	490	490	165.00	165.00	Unweaned

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	220	490	490	176.00	176.00	Replacement
	1002	500 - 540	516	152.00 - 170.00	161.23	Unweaned
	45	525	525	154.50	154.50	Split Loads
	100	530	530	164.00	164.00	Value Added
	127	550 - 575	558	150.00 - 152.50	151.03	Split Loads
	210	560	560	157.00	157.00	Unweaned
	80	600	600	154.75	154.75	Value Added
	190	610 - 620	615	154.00 - 157.50	155.86	Unweaned
Nov	117	425	425	182.00	182.00	Unweaned
	112	450	450	175.00	175.00	
	220	450 - 490	470	165.00 - 171.00	167.87	Unweaned
	405	500 - 530	515	156.50 - 160.50	158.71	Unweaned
	115	525	525	167.00	167.00	
	110	550	550	161.50	161.50	Value Added
	159	550 - 580	572	151.00 - 160.00	155.49	Split Loads
	60	555	555	154.00	154.00	
	390	560 - 580	571	152.50 - 163.00	155.71	Unweaned
	205	600	600	149.00 - 154.50	151.82	Unweaned
	100	600	600	159.00	159.00	Replacement
	45	600	600	151.00	151.00	Split Loads
	175	650	650	152.00	152.00	Unweaned
	180	650 - 690	670	153.00 - 155.00	153.97	
	170	735	735	155.50	155.50	Replacement
Nov-Dec	100	525	525	170.00	170.00	Unweaned
	90	550	550	155.00	155.00	Value Added
	95	585	585	155.00	155.00	Unweaned
	30	590	590	149.00	149.00	Split Loads
Dec	380	550 - 580	563	159.50 - 170.00	166.38	Value Added
	90	580	580	160.50	160.50	NHTC
	90	590	590	154.50	154.50	
	78	610	610	154.00	154.00	
	80	625	625	176.00	176.00	Fancy
	170	625 - 645	634	155.00 - 166.00	160.74	Replacement
	190	650	650	175.00	175.00	Value Added
	95	660	660	154.00	154.00	
	220	715	715	158.50	158.50	
Jan	70	700	700	146.00	146.00	Value Added

HEIFERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep	110	480	480	163.50	163.50	Unweaned

Source: USDA AMS Livestock, Poultry & Grain Market News

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Northern Livestock Video/Internet Auction - Billings, MT

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HEIFERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep-Oct	45	565	565	149.50	149.50	Split Loads
Oct	35	430	430	176.00	176.00	Split Loads
Oct-Nov	175	575	575	146.50	146.50	Value Added
Nov	100	625	625	150.00	150.00	Unweaned

HEIFERS - Medium 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>
Sep	440	675	675	159.00 - 160.00	159.80

West
(AZ, CA, ID, NV, OR, UT, WA)

STEERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Aug-Sep	130	870	870	155.50	155.50	
	190	950	950	150.50	150.50	
Sep	45	675	675	163.50	163.50	Split Loads
	225	725	725	172.50	172.50	Unweaned
Oct	100	525	525	190.00	190.00	Value Added
	295	550 - 590	578	170.50 - 176.00	172.10	Value Added
	100	560	560	174.50	174.50	Unweaned
	380	625	625	166.50 - 173.00	171.20	Unweaned
	385	630 - 640	635	165.00 - 169.00	166.83	Value Added
	45	650	650	158.00	158.00	Split Loads
	148	720	720	169.00	169.00	
Oct-Nov	90	620	620	169.00	169.00	Unweaned
	180	620	620	164.50	164.50	Value Added
Nov	188	500 - 540	519	191.00 - 192.50	191.75	Value Added
Nov-Dec	110	540	540	182.50	182.50	
	100	600	600	171.00	171.00	
Dec-Jan	400	750	750	168.50	168.50	

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Aug-Sep	168	860	860	147.50	147.50	
Sep	35	635	635	151.00	151.00	Split Loads



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	147	675	675	154.00	154.00	Unweaned
Oct	200	500	500	173.00	173.00	Replacement
	1306	600	600	155.50	155.50	Unweaned
	630	600	600	154.50 - 160.00	157.65	Value Added
	45	620	620	146.00	146.00	Split Loads
Oct-Nov	110	580	580	155.50	155.50	Value Added
	85	585	585	155.50	155.50	Unweaned
Nov	102	475	475	181.00	181.00	Value Added
	92	525	525	178.00	178.00	Value Added
	100	575	575	157.50	157.50	Value Added
Nov-Dec	120	500	500	171.50	171.50	

Please Note:

The above USDA LPGMN price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on an FOB basis, unless otherwise noted.