



Northern Livestock Video/Internet Auction - Billings, MT

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

September 21, 2020

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Livestock Weighted Average Report for 9/21/2020 (Final)

VIDEO AUCTION

| | This Week | Last Reported (8/24/2020) |
|--------------------------|----------------|------------------------------|
| Total Receipts: | 19,736 | 95,418 |
| Feeder Cattle: | 16,789 (85.1%) | 78,778 (82.6%) |
| Replacement Cattle: | 1,427 (7.2%) | 100 (0.1%) |
| Feeder Sheep/Lambs: | 1,200 (6.1%) | 14,790 (15.5%) |
| Replacement Sheep/Lambs: | 320 (1.6%) | 1,750 (1.8%) |

Special Notes: ***Next sale will be The Diamond ring sale in Jan 2021. Date to be determined.***

The Northern Livestock Video Auction held their Fall Premier sale today. Demand for calves was mostly moderate while demand for yearlings was moderate to good. Value added cattle have a combination of 2 or more of the following: source and aged verified, all-natural, non-hormone treated (NHTC), a known vaccination program, being weaned more than 30 days, or superior genetics. Most cattle had to have a third party verification to seen any premium. Demand for bred cattle was mostly light. Demand for feeder lambs was good to very good. Supply included: 85% Feeder Cattle (59% Steers, 41% Heifers); 7% Replacement Cattle (19% Bred Cows, 78% Bred Heifers, 3% Cow-Calf Pairs); 6% Feeder Sheep/Lambs (100% Lambs); 2% Replacement Sheep/Lambs (100% Ewes). Feeder cattle over 600 lbs was 57%. Feeder Cattle prices FOB based on net weights after a 0-3% pencil shrink or equivalent, with a 6-12 cent slide > 600 lbs and 12-16 cent slide < 600 lbs.

FEEDER CATTLE

North Central
(CO, IA, MT, ND, NE, SD, WY)

STEERS - Medium and Large 1 (Per Cwt / Est. Wt)

| Delivery | Head | Wt Range | Avg Wt | Price Range | Avg Price | |
|----------|------|-----------|--------|-----------------|-----------|-------------|
| Current | 50 | 560 | 560 | 150.50 | 150.50 | Split Loads |
| | 1177 | 840 | 840 | 148.00 - 149.00 | 148.53 | |
| | 140 | 850 | 850 | 143.50 | 143.50 | |
| | 30 | 925 | 925 | 135.50 | 135.50 | Split Loads |
| | 115 | 925 | 925 | 144.50 | 144.50 | |
| | 118 | 950 | 950 | 134.00 | 134.00 | |
| | 1350 | 970 | 970 | 140.50 | 140.50 | NHTC |
| Oct | 445 | 500 - 540 | 524 | 159.00 - 174.00 | 166.82 | Unweaned |
| | 1050 | 550 - 585 | 563 | 154.00 - 160.50 | 158.33 | Unweaned |
| | 65 | 580 | 580 | 149.50 | 149.50 | Split Loads |
| | 44 | 600 | 600 | 148.25 | 148.25 | Split Loads |
| | 621 | 600 - 630 | 620 | 148.00 - 154.50 | 152.93 | Unweaned |
| | 185 | 620 - 640 | 630 | 160.00 - 161.50 | 160.78 | Fancy |

Source: USDA AMS Livestock, Poultry & Grain Market News

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| | | | | | | |
|---------|-----|-----------|-----|-----------------|--------|-------------|
| | 200 | 650 | 650 | 147.00 | 147.00 | Unweaned |
| | 90 | 650 | 650 | 164.00 | 164.00 | Value Added |
| | 46 | 720 | 720 | 141.00 | 141.00 | Split Loads |
| | 74 | 830 | 830 | 144.50 | 144.50 | |
| Oct-Nov | 110 | 500 | 500 | 174.00 | 174.00 | Unweaned |
| | 55 | 525 | 525 | 157.00 | 157.00 | Split Loads |
| | 45 | 550 | 550 | 156.00 | 156.00 | Split Loads |
| | 180 | 590 | 590 | 152.00 | 152.00 | Unweaned |
| | 400 | 600 - 630 | 607 | 148.00 - 157.50 | 155.28 | Unweaned |
| | 70 | 640 | 640 | 144.25 | 144.25 | Split Loads |
| | 80 | 700 | 700 | 154.25 | 154.25 | Fancy |
| Nov | 565 | 500 - 540 | 524 | 158.00 - 170.50 | 163.56 | Unweaned |
| | 370 | 560 - 590 | 576 | 152.50 - 159.00 | 156.03 | Unweaned |
| | 490 | 600 - 610 | 604 | 148.00 - 157.00 | 151.18 | Unweaned |
| | 97 | 650 | 650 | 147.00 | 147.00 | Unweaned |
| | 96 | 650 | 650 | 145.25 | 145.25 | |
| | 58 | 660 | 660 | 144.75 | 144.75 | Split Loads |
| Dec | 210 | 475 | 475 | 191.00 | 191.00 | Unweaned |
| | 170 | 700 | 700 | 147.00 | 147.00 | |
| Dec-Jan | 80 | 710 | 710 | 143.75 | 143.75 | |

STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> | |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|----------|
| Nov | 80 | 560 | 560 | 155.00 | 155.00 | Unweaned |

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> | |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|-------------|
| Current | 38 | 515 | 515 | 138.50 | 138.50 | Split Loads |
| | 117 | 760 | 760 | 136.50 | 136.50 | |
| | 545 | 800 | 800 | 144.50 | 144.50 | NHTC |
| | 890 | 825 | 825 | 156.00 | 156.00 | Value Added |
| | 59 | 835 | 835 | 133.50 | 133.50 | |
| | 28 | 850 | 850 | 131.50 | 131.50 | Split Loads |
| | 270 | 850 - 890 | 866 | 126.75 - 129.75 | 128.36 | |
| | 302 | 960 - 970 | 968 | 124.50 | 124.50 | |
| Oct | 350 | 480 - 490 | 483 | 157.00 - 163.50 | 161.43 | Unweaned |
| | 309 | 500 - 540 | 523 | 143.00 - 158.50 | 150.10 | Unweaned |
| | 220 | 525 | 525 | 142.50 | 142.50 | |
| | 85 | 550 - 575 | 562 | 138.25 - 139.50 | 138.90 | Split Loads |
| | 768 | 560 - 590 | 581 | 136.00 - 144.50 | 140.77 | Unweaned |

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| | | | | | | |
|---------|-----|-----------|-----|-----------------|--------|-------------|
| | 100 | 570 | 570 | 145.00 | 145.00 | Replacement |
| | 82 | 640 | 640 | 142.00 | 142.00 | Replacement |
| | 335 | 660 | 660 | 138.50 | 138.50 | Unweaned |
| | 27 | 660 | 660 | 129.00 | 129.00 | Split Loads |
| | 64 | 795 | 795 | 138.00 | 138.00 | |
| | 114 | 900 | 900 | 129.25 | 129.25 | |
| Oct-Nov | 55 | 495 | 495 | 145.00 | 145.00 | Split Loads |
| | 25 | 620 | 620 | 132.25 | 132.25 | Split Loads |
| | 65 | 650 | 650 | 146.00 | 146.00 | Replacement |
| Nov | 220 | 450 - 480 | 464 | 159.00 - 169.00 | 164.29 | Unweaned |
| | 575 | 500 - 525 | 515 | 143.50 - 150.50 | 145.44 | Unweaned |
| | 85 | 590 | 590 | 139.50 | 139.50 | Unweaned |
| | 44 | 610 | 610 | 132.75 | 132.75 | Split Loads |
| | 90 | 660 | 660 | 137.00 | 137.00 | |
| Dec | 120 | 440 | 440 | 177.00 | 177.00 | Unweaned |
| | 95 | 650 | 650 | 144.50 | 144.50 | Replacement |

West
(AZ, CA, ID, NV, OR, UT, WA)

STEERS - Medium and Large 1 (Per Cwt / Est. Wt)

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> | |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|-------------|
| Oct | 65 | 525 | 525 | 151.00 | 151.00 | Split Loads |

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> | |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|-------------|
| Oct | 35 | 500 | 500 | 139.00 | 139.00 | Split Loads |
| Oct-Nov | 120 | 540 | 540 | 145.00 | 145.00 | Unweaned |

REPLACEMENT CATTLE

North Central
(CO, IA, MT, ND, NE, SD, WY)

BRED COWS - Medium and Large 1 (Per Head / Est. Wt)

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| Nov | 2-4 | T1-2 | 140 | 1050 - 1100 | 1,082 | 1410.00 - 1510.00 | 1444.65 |
| | 5-8 | T1-2 | 45 | 1250 | 1,250 | 1200.00 | 1200.00 |
| | >8 | T1-2 | 88 | 1225 - 1300 | 1,262 | 925.00 - 950.00 | 937.59 |



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BRED HEIFERS - Medium and Large 1 (Per Head / Est. Wt)

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| Oct-Nov | <2 | T1-2 | 230 | 950 | 950 | 1225.00 - 1250.00 | 1238.04 |
| Nov | <2 | T1 | 55 | 1000 | 1,000 | 1200.00 | 1200.00 |
| | <2 | T1-2 | 50 | 1025 | 1,025 | 1275.00 | 1275.00 |
| | <2 | T2 | 734 | 950 - 1050 | 1,015 | 1250.00 - 1575.00 | 1378.25 |

BRED HEIFERS - Medium and Large 1-2 (Per Head / Est. Wt)

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| Oct | <2 | T2 | 45 | 950 | 950 | 1250.00 | 1250.00 |

COW-CALF PAIRS - Medium and Large 1 w/<150 calf (Per Family / Est. Wt)

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| Nov | 2-4 | O | 40 | 1300 | 1,300 | 1575.00 | 1575.00 |

FEEDER SHEEP/LAMBS

North Central
(CO, IA, MT, ND, NE, SD, WY)

LAMBS - Medium and Large 1 (Per Cwt / Est. Wt)

| <u>Delivery</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|-------------|-----------------|---------------|--------------------|------------------|
| Oct | 1200 | 80 | 80 | 185.00 | 185.00 |

REPLACEMENT SHEEP/LAMBS

North Central
(CO, IA, MT, ND, NE, SD, WY)

EWES - Medium and Large 1-2 (Per Cwt / Est. Wt)

| <u>Delivery</u> | <u>Age</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |
|-----------------|------------|--------------|-------------|-----------------|---------------|--------------------|------------------|
| Sep-Oct | 4-6 | O | 320 | 150 | 150 | 135.00 | 135.00 |

Please Note:

The above USDA LPGMN price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on an FOB basis, unless otherwise noted.



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Explanatory Notes

Stage (Cattle): - Represents pregnancy stage (O = open; T1 = 1st Trimester, 1 to 3 months; T1-2 = 1st/2nd trimester, 1 to 6 months; T2 = 2nd Trimester, 4 to 6 months; T2-3 = 2nd/3rd Trimester, 4 to 9 months; T3 = 3rd Trimester, 7 to 9 months; T1-3 = all trimesters, 1 to 9 months; E = Exposed; B = Bred)

Pregnancy Stage (Sheep/Goat) – Represents estimated lambing/kidding period (O= Open; E = Exposed; Fall = September to November; Win = December to February; Spr = March to May; Sum = June to August)

Age - Numerical representation of age in years