



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Jul 22, 2022

Email us with accessibility issues with this report.

Direct Hay Weighted Average Report for week ending 7/22/2022

	Volume		
	This Week	Last Reported (7/4/2022)	Last Year
Tons:			
Hay	3596	1670	809
Straw	1000	0	1525
Total	4596	1670	2334

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to two weeks ago: Hay sold generally steady. Demand for hay was light to moderate. A patch of hot, dry weather has allowed for most producers to wrap up first cutting and for some to start to cut second. Most of first cutting saw some rain and the hay that didn't suffered from being put up too mature. Hay quality has varied greatly across the state. Two separate markets are being seen as hay in Eastern Montana is plentiful and buyers have been willing to lower prices to move supplies. High freight rates are also stifling hay sales as the freight to get hay out of eastern Montana is too high to make it competitive on a delivered basis. Hay supplies in Central and western Montana are tighter as drought conditions continue. Western Montana hay has also seen support from Washington and Idaho buyers as they look for hay for dairies and to export. Export demand is good to very good. Straw demand remains good with ranchers in drought areas using this commodity to help cheapen hay costs. According to the drought monitor 21.17% of the state is in Moderate drought or worse, down 11.82% from two weeks ago; 15.35% of the state is in an Severe drought or worse, down 4.21% from two weeks ago; 6.08% of the state is in extreme drought or worse, down 2.47% from two weeks ago; 0.63% of the state is in an exceptional drought, down 2.38% from two weeks ago.

N/A						
Hay (Conventional)						
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	400	260.00	260.00	F.O.B.		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	1600	175.00	175.00	F.O.B.		
Large Square 3x4	250	250.00	250.00	F.O.B.		
Alfalfa - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	750	220.00	220.00	F.O.B.		
Alfalfa/Grass Mix - Premium/Supreme (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	32	400.00	400.00	F.O.B.-Stables		

Source: USDA AMS Livestock, Poultry & Grain Market News

MT Dept of Ag Market News

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www.ams.usda.gov/lpgmn

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2769>

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Grass - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	500	235.00	235.00	F.O.B.		

Orchard Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	32	350.00	350.00	F.O.B.		

Timothy Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	32	300.00	300.00	F.O.B.		

Straw (Conventional)

Barley - (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	1000	100.00	100.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>