



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Jul 8, 2022

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Direct Hay Weighted Average Report for week ending 7/8/2022

	Volume		
	This Week	Last Reported (6/20/2022)	Last Year
Tons:			
Hay	1670	2086	3117
Total	1670	2086	3117

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Special Note: ***Due to very light sales receipts this report will be released bi-monthly until early August when heavier receipts can be confirmed. Next release date will be Friday July 22nd, 2022 ***

Compared to two weeks ago: Hay sold generally steady. Demand for hay was light to moderate. No old crop hay sales were reported this week as new crop hay is starting to become readily available. Ample rains have fallen across much of the state. However, it remains very dry in Northcentral Montana and across the front slope. Hay movement was light over the past two weeks. While hay costs are lower than last fall and winter, freight costs have ballooned over the last six months making transportation much more expensive. Several producers quote the cost of a train load from 8.50-10.00 per loaded mile. Many ranchers are sitting on their hands as hay availability is much greater this year and most are waiting to see how the market develops. Demand from western states remains good as much of first cutting was rained on and buyers in Idaho and Washington are looking to Montana to find high quality hay. Hay quality in Montana varies greatly this year as some hay was rained on several times before being baled, while others put up hay with little to no rain. According to the drought monitor 32.99% of the state is in Moderate drought or worse, down 10.94% from two weeks ago; 19.96% of the state is in an Severe drought or worse, unchanged from two weeks ago; 8.55% of the state is in extreme drought or worse, down 0.62% from two weeks ago; 3.01% of the state is in an exceptional drought, unchanged from two weeks ago.

N/A						
Hay (Conventional)						
Alfalfa - (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Chopped	700	225.00	225.00	F.O.B.-Feedlot/dairy	1st Cutting	
Alfalfa - (Contract (Trade)/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	500	200.00-250.00	240.00	F.O.B.		
Alfalfa/Grass Mix - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	70	225.00	225.00	F.O.B.	Picked Up Out of the field	New Crop
Grass - (Contract (Trade)/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	400	235.00	235.00	F.O.B.		



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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>