



## Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News  
MT Dept. of Ag Market News

Fri Mar 11, 2022

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Direct Hay Weighted Average Report for week ending 3/11/2022

Volume			
	This Week	Last Reported (2/28/2022)	Last Year
<b>Tons:</b>			
Hay	115	355	350
Straw	125	100	60
<b>Total</b>	<b>240</b>	<b>455</b>	<b>410</b>

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold fully steady. Hay movement was slow this week. Available supplies remain tight, however some producers are finding they have limited excess loads to sell after they have delivered all their contract obligations. These loads move quickly and usually without producers having to advertise. More and more hay producers are discussing 22' hay contracts as some want to lock in a price for the upcoming hay season. \$200.00 a ton was a common price producers and ranchers threw out again this week, however no confirmed contract sales have been establish at this point. Many producers are contemplating switching from alfalfa to wheat as wheat prices have seen huge price increases over the last few weeks. High fertilizer costs are another issue many producers are dealing with as many weigh the cost of putting on fertilizer with the expected increased yield and price. Some producers are opting to forgo putting out fertilizer this year as the increased yield may not be enough to offset the cost of application. This will lead to lower yields this upcoming year. Moisture has been good for many producers in the southern half of the state over the past few weeks, and some city's like Billings are actually in a slight surplus for snowfall for the year. However, much of the state remains in a drought due to the huge moisture deficit seen last year. According to the drought monitor 87.17% of the state is in Moderate drought or worse, down 1.76% from last week. 84.94% of the state is in an Severe drought or worse, down 0.44% from last week. 50.25% of the state is in extreme drought or worse; 3.89% of the state is in an exceptional drought, both unchanged from last weeks value, down 1.45% from last week.

N/A						
Hay (Conventional)						
<b>Alfalfa - Good/Premium (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	65	300.00	300.00	F.O.B.		
<b>Timothy Grass - Premium (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	50	360.00	360.00	F.O.B.		
Straw (Conventional)						
<b>Barley - (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	45	110.00	110.00	F.O.B.		
Round	80	125.00	125.00	F.O.B.		

Source: USDA AMS Livestock, Poultry & Grain Market News

MT Dept of Ag Market News

Billings, MT | (406) 210-4792

[www.ams.usda.gov/lpgmn](http://www.ams.usda.gov/lpgmn)

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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>