



## Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News  
MT Dept. of Ag Market News

Fri Mar 4, 2022

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Direct Hay Weighted Average Report for week ending 3/4/2022

	Volume		
	This Week	Last Reported (2/21/2022)	Last Year
<b>Tons:</b>			
Hay	355	154	4145
Straw	100	545	100
<b>Total</b>	<b>455</b>	<b>699</b>	<b>4245</b>

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold generally steady. Hay movement was slow to moderate this week, however interest in hay remains good as supplies of hay remain tight. Producers are discussing at what price levels they want to contract hay for this summer. 200.00 a ton was a common price most producers and ranchers threw out but no one has established any contract sales at this point. Additionally, many producers are looking at other grain prices and are debating switching fields to wheat or barley instead of alfalfa this spring. Prices for wheat have increased drastically following the current conflict in Eastern Europe. Also producers are concerned with current fuel prices and being able to deliver hay at an affordable cost going forward. Freight rates are currently hovering around 6.00-7.50 a loaded mile depending on the size of the load. Drought concerns continue to be another factor weighing on both ranchers and producers, however some much needed moisture has been seen this week with more expected later today (Friday 3/4/22). According to the drought monitor 88.93% of the state is in Moderate drought or worse, 85.38% of the state is in an Severe drought or worse both unchanged from last weeks value; 50.25% of the state is in extreme drought or worse, up 0.83% from last week; 3.89% of the state is in an exceptional drought down 1.45% from last week.

N/A						
Hay (Conventional)						
<b>Alfalfa - Good/Premium (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	33	300.00	300.00	F.O.B.		
Large Square 3x4	287	300.00-350.00	315.24	F.O.B.		
<b>Alfalfa - Fair/Good (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	35	260.00	260.00	F.O.B.		
Straw (Conventional)						
<b>Barley - (Trade/Per Ton)</b>						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	50	125.00	125.00	F.O.B.		

Source: USDA AMS Livestock, Poultry & Grain Market News

MT Dept of Ag Market News

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[www.ams.usda.gov/lpgmn](http://www.ams.usda.gov/lpgmn)

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### Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	50	110.00	110.00	F.O.B.		

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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>