



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Oct 1, 2021

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Direct Hay Weighted Average Report for week ending 10/1/2021

Volume			
	This Week	Last Reported (9/20/2021)	Last Year
Tons:			
Hay	1316	1365	587
Straw	0	1560	50
Total	1316	2925	637

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold fully steady. Demand for hay remains very good. Ranchers are still buying hay for winter needs, however local supplies remain very light as many producers sold out of hay early. Many ranchers are buying hay out of neighboring states and Canada; delivered prices remain from 240.00-300.00. Producers are wrapping up 3rd and starting 4th cutting. High prices have made it beneficial to try for a 4th cutting. Heavy cows supplies are currently being marketed as the value of hay consumed will eclipse the value of cows by the end of winter. Market activity this week was slow to moderate. According to the drought monitor 100% of the state is in Moderate drought or worse. 100% of the state is in an Severe drought or worse up 1.3% from last week, 65.68% of the state is in extreme drought or worse, up 0.50% from last week. 21.91% of the state is in an exceptional drought up 1.54% from last week.

N/A						
Hay (Conventional)						
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	6	375.00	375.00	F.O.B.		
Alfalfa - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	180	300.00-325.00	304.17	F.O.B.		
Small Square	200	300.00	300.00	F.O.B.		
Alfalfa - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	260	275.00	275.00	F.O.B.		
Alfalfa - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	600	200.00	200.00	F.O.B.		
Alfalfa/Grass Mix - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	30	450.00	450.00	F.O.B.-Stables		

Source: USDA AMS Livestock, Poultry & Grain Market News

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Billings, MT | (406) 210-4792

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Timothy Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	40	360.00	360.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>

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