



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Jul 9, 2021

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Direct Hay Weighted Average Report for week ending 7/9/2021

Volume			
	This Week	Last Reported (6/21/2021)	Last Year
Tons:			
Hay	3117	4925	0
Total	3117	4925	0

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Special Note: Special Note: ***This report will be released bi-monthly until early August when heavier receipts can be confirmed***

Compared to two weeks ago: Hay sold mostly 30.00-50.00 higher. Demand was very good over the past two weeks on light supplies. Producers report long waiting lists of orders to fill and light supplies. Demand has far out paced supply and prices are sharply higher as a result. Drought conditions coupled with swarms of grasshoppers are eating into yields. Many producers are reporting yields off as much as 30% from last year. Additionally, many producers are opting not to cut dry land hay because yields and quality are so low. This has left a huge hole in supply as much of this hay supplies feed for the cattle industry. Many cattlemen are already feeding hay for the season. Demand from horse hay buyers is also very good. Prices on small quantities are sharply higher and are labeled as stable usage in the report below. According to the drought monitor 84.34% of the state is in Moderate drought or worse, up 15.74% from 2 weeks ago. 100% of the state is Abnormally dry up 8.77% from two weeks ago, and 25.90% of the state is in extreme drought, up 11.65% from two weeks ago.

N/A						
Hay (Conventional)						
Alfalfa - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	350.00	350.00	F.O.B.-Stables		
Large Square 3x4	1295	220.00-300.00	226.68	F.O.B.		
Small Square	5	350.00	350.00	F.O.B.		
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	26	300.00	300.00	F.O.B.-Stables		Old Crop
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	900	200.00-210.00	203.33	F.O.B.		
Large Square 3x4	600	200.00-250.00	208.33	F.O.B.		
Alfalfa/Grass Mix - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	200	200.00	200.00	F.O.B.		

Source: USDA AMS Livestock, Poultry & Grain Market News

MT Dept of Ag Market News

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www.ams.usda.gov/lpgmn

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2769>

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Grass - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	26	310.00	310.00	F.O.B.-Stables		

Mixed Grass - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	20	400.00	400.00	F.O.B.-Stables		

Timothy Grass - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	20	300.00	300.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>